

**Vinsys IT Services India Limited**

(Formerly known as Vinsys IT Services India Private Limited)

**Registered Office:** S. No. 28/11-12 | 'Shivaji Niketan' | CTS No. 458A | Tejas Housing Society | Near Mantri Park | Behind Dhondiba Sutar Bus Stand | Kothrud | Pune - 411 038. Maharashtra, INDIA.

**Contact:** +91-20-25382807/43 | **Website:** www.vinsys.com

**CIN:** U72200PN2008PLC131274 | **Email:** vinsys@vinsys.com

Date: 5 September 2023

The Manager  
Listing Department  
National Stock Exchange of India Limited  
Exchange Plaza, C-1, Block G,  
Bandra Kurla Complex,  
Bandra (E),  
Mumbai-400051  
NSE Scrip Code: VINSYS

**Sub.: Investor presentation – Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

**Sir / Madam,**

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed a copy of Investor Presentation for your kind information and record purposes.

The said presentation will be uploaded on the Company's website at [www.vinsys.com](http://www.vinsys.com).

You are requested to the same on your record.

Thanking you.

**Yours faithfully,**  
**For Vinsys IT Services India Limited**

**Vikrant Patil**  
**Chairman and Managing Director**  
**DIN 00325383**

**Encl.: As above**



DELIVERING  
SKILLS  
DRIVING  
SUCCESS

  
[www.VINSYS.COM](http://www.VINSYS.COM)



# SUCCESSFUL INITIATIVES IN AUGUST 2023

- 1** NEW ORDERS RECEIVED IN AUGUST 2023
- 2** APPOINTED CEO (MIDDLE EAST)
- 3** APPOINTED SALES HEAD (JC)
- 4** INAUGURATION OFFICE (KSA)

# CONFIRMED NEW ORDERS RECEIVED

As of 30th August 2023



Training

INDIA | MIDDLE EAST | USA

Software Development

INDIA



# TRAINING INDIA

## VALUE

- ORDER VALUE  
**Rs. 5 cr. (approx.)**
- EXECUTION (BEFORE DECEMBER 2023)  
**Rs. 5 cr. (approx.)**



## New Business from Below Clients in INDIA



**Deloitte.**



**NICE**<sup>®</sup>

  
**EMERSON**<sup>™</sup>



  
**EY**



# TRAINING MIDDLE EAST



## VALUE

- ORDER VALUE  
**AED 3.3M**  
**Rs. 7.4cr.**
- EXECUTION (BEFORE OCTOBER 2023)  
**AED 3.3M**  
**Rs. 7.4 cr.**

## New Business from Below Clients in MIDDLE EAST



**GBM**



# TRAINING USA



## VALUE

- ORDER VALUE  
**USD 150,000**  
**Rs. 1.25cr.**
- EXECUTION (BEFORE OCTOBER 2023)  
**USD 150,000**  
**Rs. 1.25cr.**

New Business from Below Clients in the USA



# SOFTWARE DEVELOPMENT



## VALUE

- ORDER VALUE  
**Rs. 20 cr.**
- EXECUTION (BY NOVEMBER 2023)  
**Rs. 12-13 cr.**

New Business from Below Clients in INDIA





# EXPECTED CONTRIBUTION TO EARNINGS



Training

INDIA | MIDDLE EAST | USA

ESTIMATED GROSS MARGIN

**25%-40%**

Software Development

INDIA

ESTIMATED GROSS MARGIN

**25%-40%**



## APPOINTED CEO (MIDDLE EAST)



**DR. Mohammad Aslam**

An accomplished Management Coach and Education Strategist with over two decades of experience in driving business and administrative excellence with significant revenue growth through development, organization, and scheduling of educational programs. Hands on exposure in conceptualizing and leading the delivery of training, education methodologies, curriculum and course design, and organizational development. Demonstrated ability to engage at a senior level, build and maintain networks, provide advice and communicate effectively on sensitive issues with a culturally and professionally diverse range of stakeholders.

Dr. Mohamed brings over two decades of solid project management and Digital transformation experience in initiating and delivering internationally recognized projects and business related programs for the public and private sectors. Specializes in establishing and operating PMO and organizational project management practices, designing and delivering corporate Talent Development programs to align with the enterprise's strategic objectives and overall readiness.

Dr. Mohammed. He is a member of the International Association of Facilitation, Professional Speakers Associations, Board member of the Virtual Speakers Association, & Toastmasters International - the world's largest non-profit dedicated to public speaking. For the past 8 years, Dr. Mohammed has been engaged in The Young Leaders Development Program applying NLP, emotional intelligence & carefully designing the program to meet the aspirations of youth taking in consideration their attributes, capabilities and needs in order to develop ENLIGHTENED & INSPIRED future leaders.



## APPOINTED SALES HEAD (USA)



**Jacquelynn Clark**

Jacquelynn Clark graduated with a Bachelor of Science in both Business Administration and Economics, complemented by a minor in International Business. With over a decade of experience, she possesses a unique mix of expertise in the fields of Enterprise Sales, North America market knowledge, Information Technology, and Business Management. She has gained extensive knowledge and experience in leadership, operations, and international sales, with a strategic focus on acquisition and market expansion.

Jacquelynn's business management and sales expertise have been honed through her involvement in various startups and her tenure with established corporations. She possesses the tenacity and determination needed to propel businesses forward, while always keeping a keen eye on her clients' objectives and strategic initiatives.

She is dedicated to quality and innovation. Jacquelynn's unwavering dedication to maintaining high-quality standards has been pivotal to helping customers achieve their goals. She keeps a pulse on industry trends and leverages innovation to ensure that Vinsys consistently delivers cutting-edge solutions that cater to clients' evolving needs.

As Vice President of Sales at Vinsys, Jacquelynn Clark continues to drive the organization's growth and success in the highly competitive and evolving technology market in North America. Through Jacquelynn Clark's visionary leadership, strategic planning, and commitment to excellence, Vinsys remains at the forefront of providing the best industry leading IT Certifications, Training, and professional services.

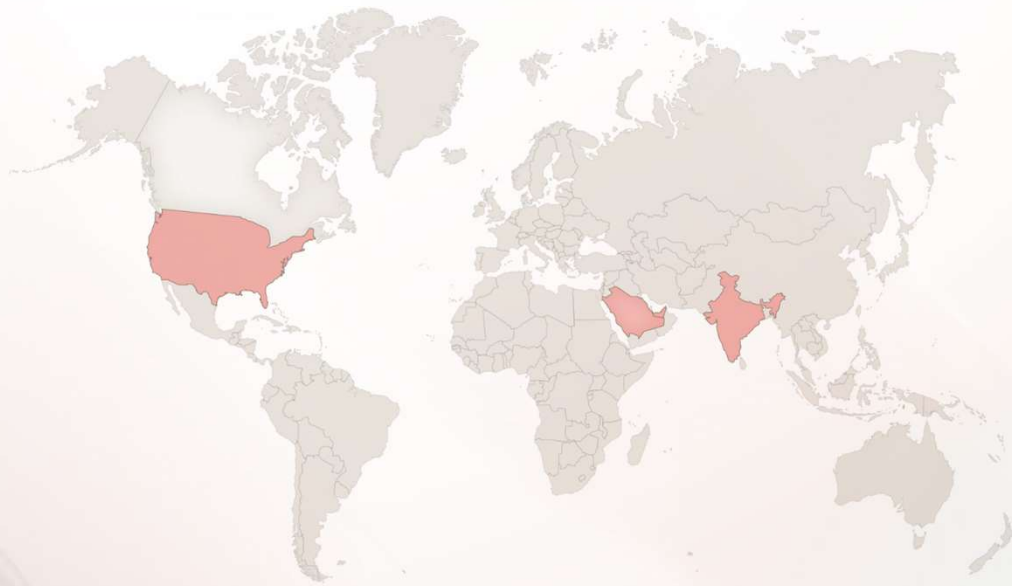
Outside of her professional sphere, Jacquelynn is deeply passionate about her family and experiences. Having work and life balance is pivotal to the success of any organization. When she isn't working, you will find her making memories with her children and traveling every opportunity she can. She enjoys meeting new people, visiting new places, experiencing new cultures, and learning as much as possible along the way.



# EXPANDED TO SAUDI ARABIA AND INAUGURATED NEW OFFICE



# Our Presence



USA | KSA | UAE | INDIA



[www.vinsys.com](http://www.vinsys.com)



[enquiry@vinsys.com](mailto:enquiry@vinsys.com)

