

Welcome



OneWorld

OneWorld logistics Pvt. Ltd.
presents

abhilaya
WE MOVE THE LAST MILE



Abhilaya is an exclusive network and community of trained delivery executives.

We offer intensely trained, high-performing and on on-demand teams of delivery executives for leading brands and growing companies – to meet their custom delivery requirements



Company Overview



- **OneWorld Logistics Private Limited incorporated in 2010**
- **Started delivering last mile for Amazon, Flipkart, FedEx and SpiceJet since October 2017**
- **Promoted by an experienced Board and professional team members with successful records of managing logistics business within India as well as abroad**
- **Company revenue growth was 5x YOY by March 2019**



Same day Delivery – SDD

Scope : Prime ecommerce delivery within city municipal limits from single pick up point. Weight limit 2kg

Pin code Delivery and Reverse pick up - LMA

Scope : deliveries with in 3 kms to and from origin pick up point, food delivery. Weight limit 2kg



Building delivery stations in Tier II cities – RLMA

Scope : Prime ecommerce delivery and reverse pick up with in the taluka limits from single pick up point . Weight limit 2kg.

E-commerce reference Centres

Scope : Creating awareness with local marketing and catalogue promotions at taluka level for online



B2B Distribution

Scope : Deliveries with in same GST state - LTL , FTL

Business Model



Shipments Picked from stations for final Delivery

DSP / EDSP

Station Partners (SP):
SP's are stations owned by Company at place where shipments from ecommerce players are received for last mile delivery.

Station Less Station Partners (SLSP):
These are stations owned as Captive arms by E-commerce players and Company picks the shipments from warehouse for final deliveries



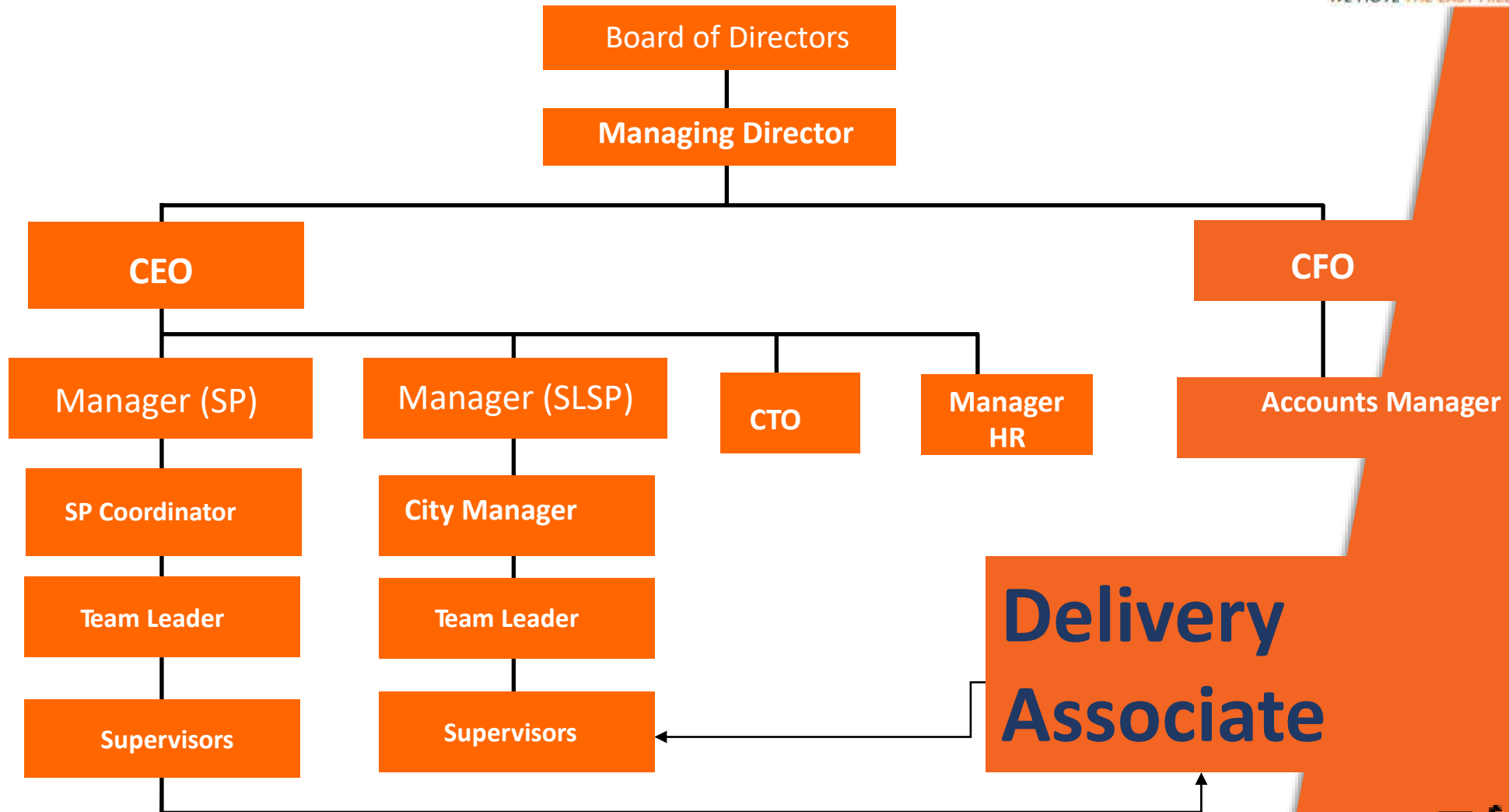
Shipments Delivered

Shipments Delivered

Shipments Delivered



Organization Structure – Experienced and Professional



Board of Directors with rich experience in logistics for decades



Makarand Pradhan - Promoter

- Director of Company since 1995, with vast experience in Freight Forwarding and Logistics Industry, stretching over thirty years.
- Primarily oversees the Business Policies and overall management of the Companies
- Also associated with various Overseas Organisations and is in the best position to lead the Company.
- At present, he is elected as a Chairman of the Consolidators Association of India

Shrikant Nibandhe - Promoter

- Diverse experience of thirty years in Logistics, Freight Forwarding and Management of Container Freight Stations (CFSs).
- Associated with the Company actively since 1998 and is involved in all discussions with International Associates.
- Apart from these key responsibilities and Finance, he also leads various other functions like Corporate Communication and Human Resources

Sanjiv Potnis - Promoter

- He is a commerce graduate and started his career with Dolphin Chartering Services Pvt. Ltd. Later he joined Forbes Gokak Ltd.
- Experience of nearly three decades in the field of Freight Forwarding & Offshore operations and exposure to shipping industry. Serving as Chairman of Bombay Freight Brokers Association
- Responsible for Sales & Marketing across India and globe for the Company

Senior Professional Executives



Prashant Rane- CEO

- He brings in 25+ years of experience retail distribution and supply chain.
- To name a few Motorola India, Ace Hardware and home centre, First Mobile Group, AFL Pvt. Ltd. TVC Sky shop Ltd.



Kapil Yadav- All India Ops Manager

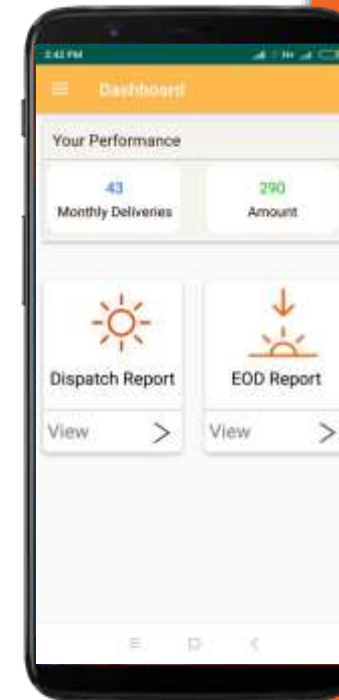
- **He** has 10+ years of operations experience in supply chain distribution.
- His work experience includes Suzlon, FedEx and Connect India,



Aditya Pathak-

- **He** has 15+ years of experience in Operations, Category Management, Brand Alliance and Customer support operations.
- His work experience includes Big Bazaar Direct, Big Bazaar, Gift Cards India.

Mobile Version



ERP for Integration of Activities and Reporting



ERP developed for management reporting, backup and data analytics

Desktop Version

Station Creation & Station Master

Employee Creation & Employee Master

Station & employee performance report

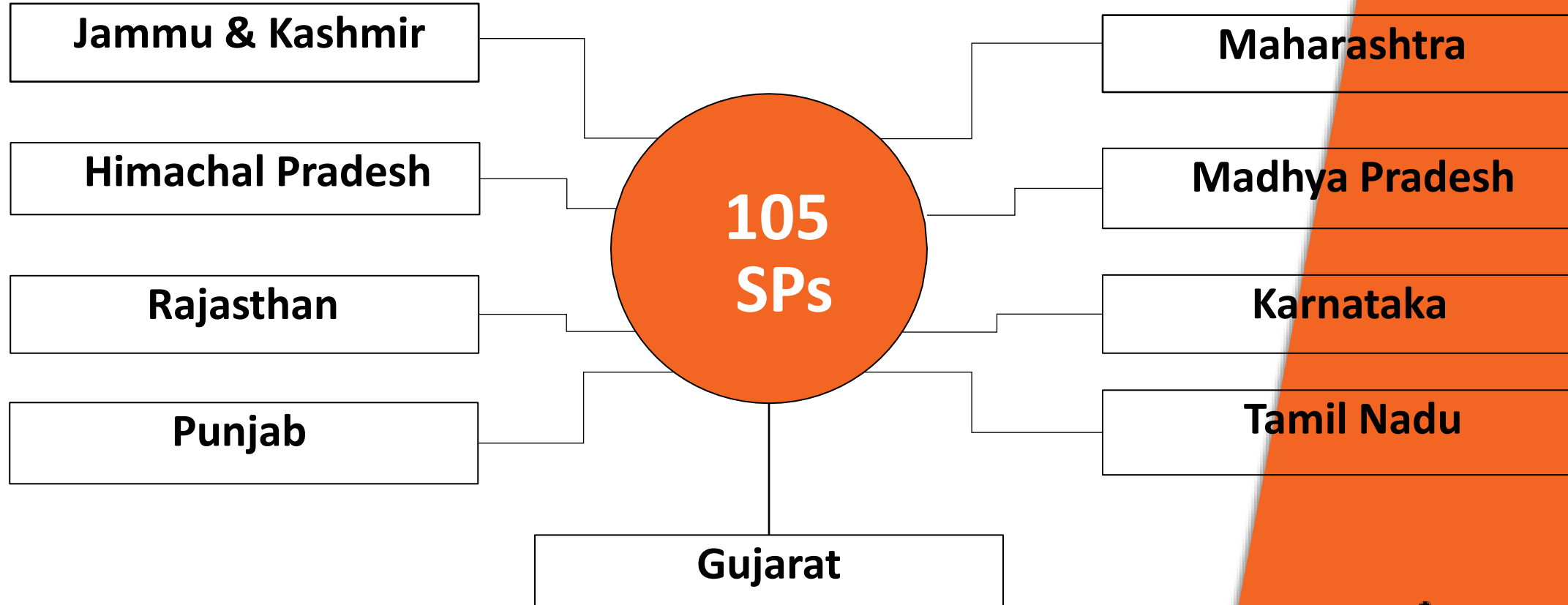
S.No	Station Code	Station Name	Assign Employee	Download	Status	Action
1	410	Expd-410	Assign Employee	Download	0	Edit Delete
2	301	Genral-301	Assign Employee	Download	1	Edit Delete
3	3701	Sub-3701	Assign Employee	Download	0	Edit Delete
4	304	Prasn-304	Assign Employee	Download	0	Edit Delete
5	300	Yadav-300	Assign Employee	Download	0	Edit Delete
6	300	Yadav-300	Assign Employee	Download	0	Edit Delete
7	403	Heridasa-403	Assign Employee	Download	0	Edit Delete
8	403	Heridasa-403	Assign Employee	Download	0	Edit Delete
9	301	Heridasa-301	Assign Employee	Download	0	Edit Delete
10	104	Chera-104/Marve	Assign Employee	Download	0	Edit Delete
11	301	Heridasa-301	Assign Employee	Download	0	Edit Delete
12	301	Heridasa-301	Assign Employee	Download	0	Edit Delete
13	301	Heridasa-301	Assign Employee	Download	0	Edit Delete

Sr.No	Employee Nomenclature	Employee ID
1	Jignesh sarkariya/SPBIKE_TOTA/10425386	JIGNESH
2	anand padsariya/SPBIKE_TOTA/104224667	ANAND
3	jaydeep kothival/SPBIKE_TOTA/	JAYDEEP
4	amrut jograna/SPBIKE_TOTA/104246036	AMRUT
5	hiten Chauhan/	HITEN
6	hitesh shiyal/SPBIKE_TOTA/104194137	HITESH
7	jaydev barad/SPBIKE_TOTA/102300883	JAYDEV
8	mayur humbal/SPBIKE_TOTA/104160792	MAYUR

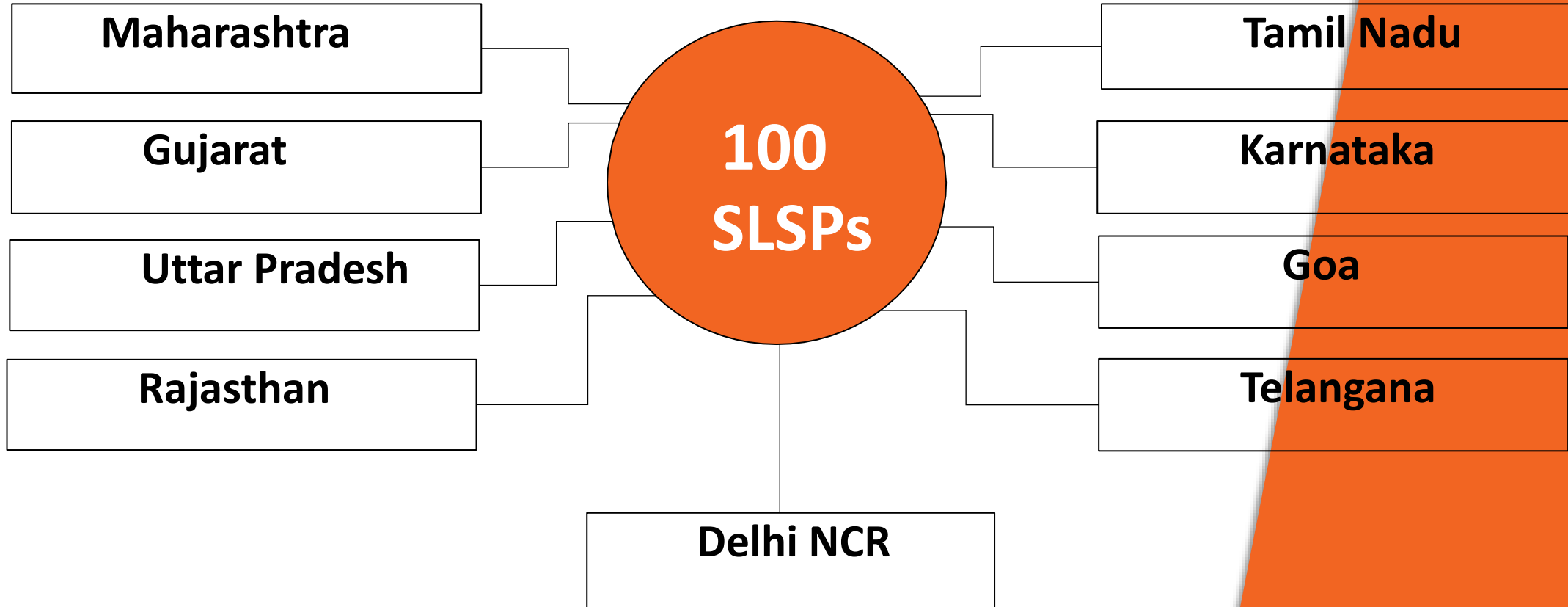
Date	Employee	Morning				Evening				Total	Status	Action	
		Deliver	Deliver	Deliver	Deliver	Deliver	Deliver	Deliver	Deliver				
2023-10-15	Heridasa	42	0	0	42	0	0	0	0	42	0	0	0
2023-10-16	Heridasa	39	0	0	39	0	0	0	0	39	0	0	0
2023-10-17	Heridasa	47	0	0	47	0	0	0	0	47	0	0	0
2023-10-18	Heridasa	56	0	0	56	0	0	0	0	56	0	0	0
2023-10-19	Heridasa	35	0	0	35	0	0	0	0	35	0	0	0
2023-10-20	Heridasa	38	0	0	38	0	0	0	0	38	0	0	0
2023-10-21	Heridasa	46	0	0	46	0	0	0	0	46	0	0	0
2023-10-22	Heridasa	47	0	0	47	0	0	0	0	47	0	0	0
2023-10-23	Heridasa	23	0	0	23	0	0	0	0	23	0	0	0

Current Status of Operations

1.85 Crore shipments delivered so far



Current Status of Operations



Financial Comparison

Number Of Shipments (in Lakhs)

	DSP	EDSP	ODH	TOTAL
2018-2019	9,51,845	NA	NA	9,51,845
2019-2020	41,27,472	7,02,357	1,21,108	49,50,937
2020-2021	74,28,724	40,85,943	37,17,182	1,52,31,849

Figures till March21



Financial Comparison

Turnover (in Lakhs)

	Turnover	EBIT	PBT	Revenue per shipment
2018-2019	NA(280.7 TTSP)	-66,22,903	-66,22,903	NA
2019-2020	12,64,60,218	-1,95,62,642	-1,95,62,642	25.54
2020-2021	37,16,56,729	-2,57,59,097	-2,57,59,097	24.39

*Q3 & Q4 FY21 Numbers estimated

Thanks for watching



Office address:- 701-705, T Square, Opposite Chandivali Petrol Pump, Saki Naka, Andheri (East), Mumbai – 400 072
Contact us:- support@oneworldlogistics.in Visit us at <https://abhilaya.in/>