



Sumit Atulyam



SUMIT WOODS LIMITED

Quarter 2 review (FY 2022-23)

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*Sumit Garden
Grove*



Overview

Sumit Woods Limited

- Constant 100% delivery rate.
- Successfully completed 60+ projects.
- Employment of cost and time effective construction methods.
- 9+ Lac sq ft area under construction



Sumit
One

2

*Sumit Lata -
Lobby*



Ongoing Projects

Sumit Gurukrishna

Shore Pile work in progress

Vile Parle (East)



Sumit Atulyam

5th slab in progress

Matunga (West)



Sumit One

11th slab completed
Borivali (West)



Arcenciel

22nd slab in progress
Mulund (West)

Sumit Plumeria

All Slab completed, Finishing
work in progress
Ponda, Goa



Sumit Bells Plot A

Row House no. 5 & 6 -Nearing
Completion.

Row House no. 7, 8 & 9- Foundation
work in progress.

Nuvem , Goa

Sun Sumit Deepshal

Foundation work in progress
(Borivali West)



Sun Sumit Jeevan Mangal

Plinth Completed
(Borivali West)





Upcoming Projects

Dattani Trade Centre

COMMERCIAL HUB AT PRIME
LOCATION CHANDAWARKAR ROAD,
BORIVALI WEST



Vidyavihar
UPCOMING RESIDENTIAL PROJECT

Kalina
UPCOMING RESIDENTIAL
PROJECT IN SANTACRUZ



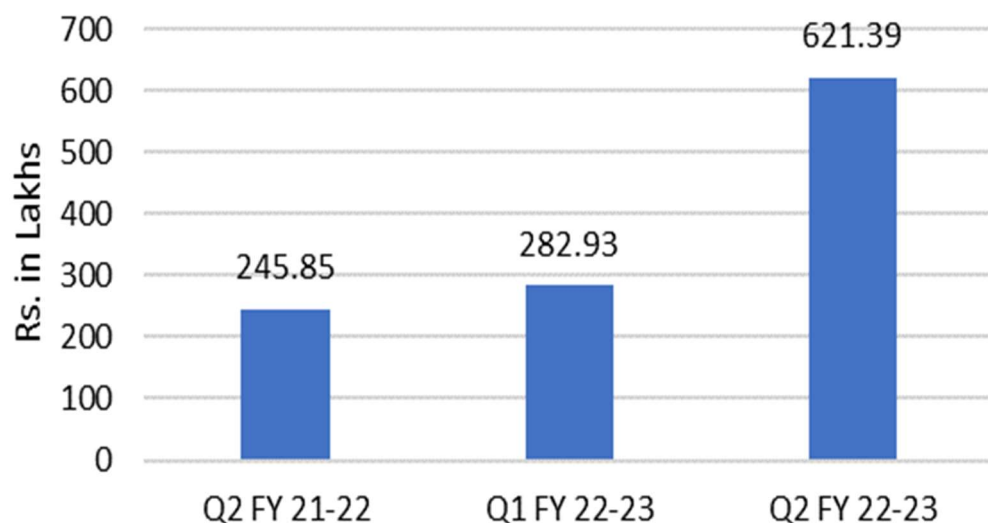
Upcoming Projects

Project Name	Location	Status	Approx. B.U.A (in SQ FT)
Jairaj Nagar	Borivali	Development agreement done	2,30,000
Miranda	Santacruz	I.O.D Received	10,400
Vidyavihar	Dadar	LOI Received	67,000
Brothers	Mahim	Agreement for sale done	1,70,000
Dattani	Borivali	Appointed	2,00,000
Total upcoming area			6,77,400

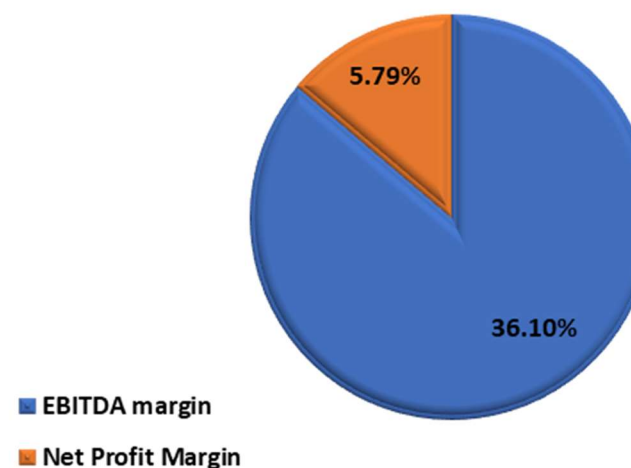
Standalone Financials

Our standalone revenue from operation came in at Rs. 621.39 Lakhs for Q2 of FY 2022-23, Growing 152.75% percentage YoY, and 119.63% QoQ.

Revenue from Operations



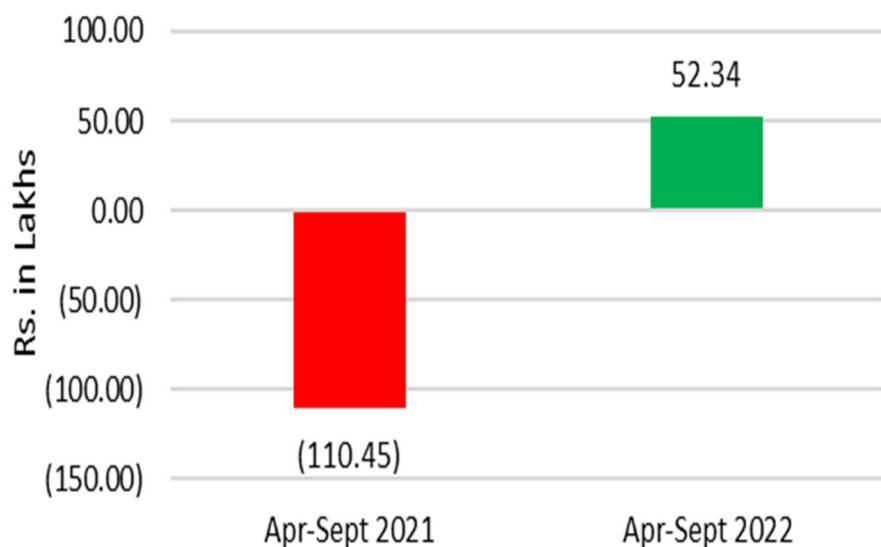
Standalone Results for the Half Year ended September 30, 2022



Our EBITDA margin came at 36.10%, and Net Profit Margin at 5.79% on standalone basis for half year ended Sept 30, 2022.

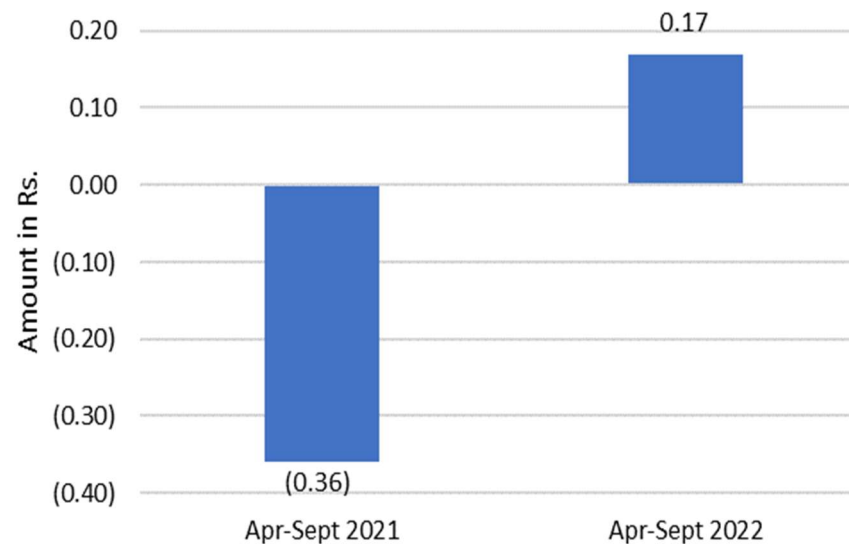
Standalone Financials as compared to Half Year Ended Sept 30, 2022

Standalone Profit/(Loss) After Tax



Booking Profits as compared to Previous half year ended

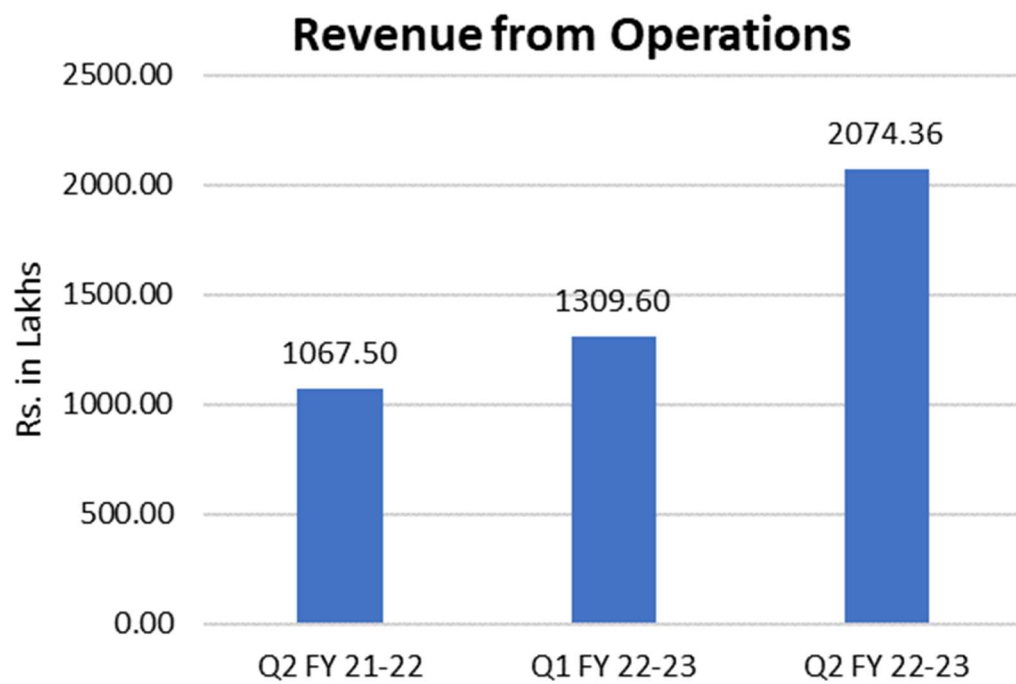
Standalone Earning Per Share



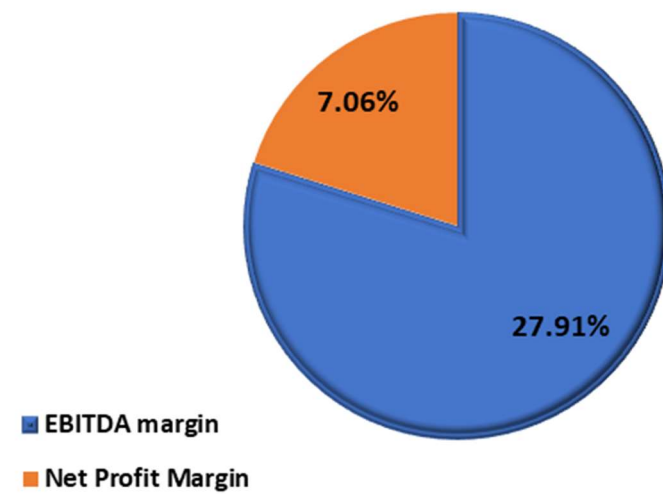
Increased Profitability

Consolidated Financials

Our consolidated revenue from operation came in at Rs. 2074.36 Lakhs for Q2 of FY 2022-23, Growing 94.32% percentage YoY, and 58.40% QoQ.



Consolidated Results for the Half Year ended September 30, 2022

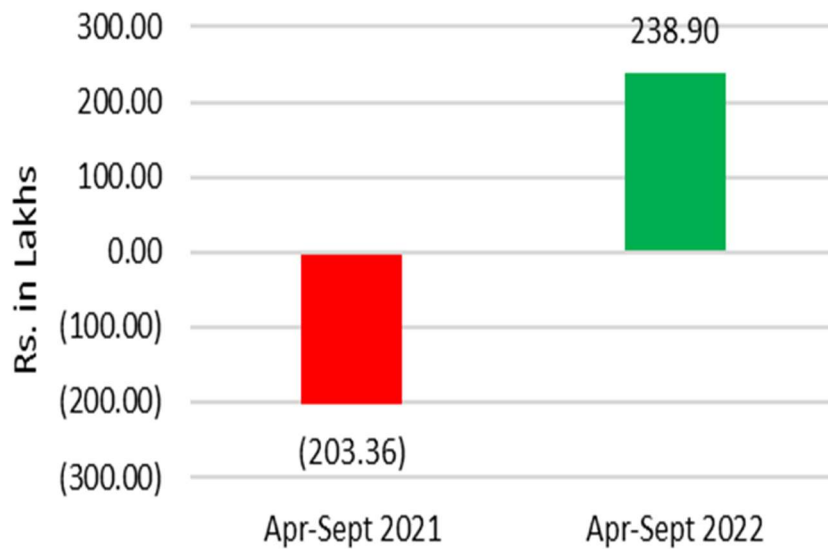


Our EBITDA margin came at 27.91%, and Net Profit Margin at 7.06% on consolidated basis for half year ended Sept 30, 2022.

Consolidated Financials as compared to Half Year Ended Sept 30, 2022

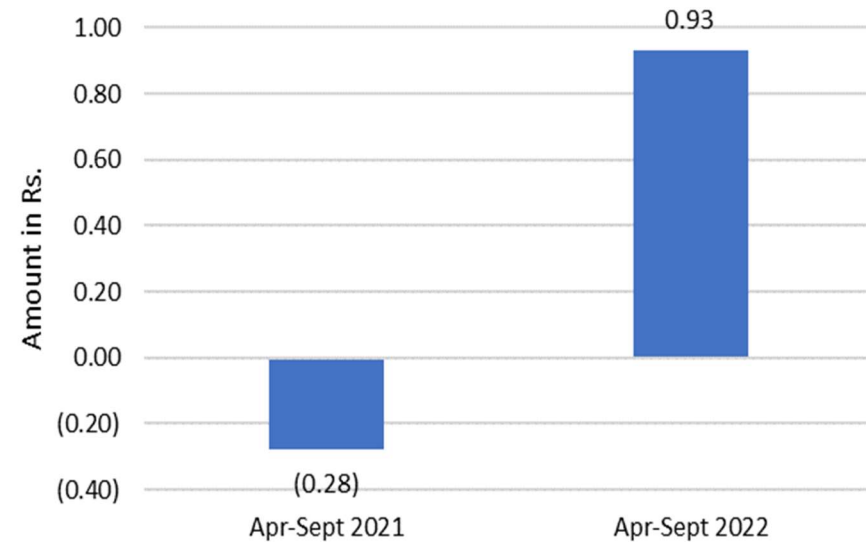


Consolidated Profit/(Loss) After Tax



Booking Profits as compared to last half year ended

Consolidated Earning Per Share



Increased Profitability

Sales (up to Sep 2022)

Project	Total area (in Sq. Ft)	Area booked till date (including allotted) (In Sq. Ft)	Inventory (In Sq. Ft)	Project completion % (including approval cost)	Booking value (in Cr)	Revenue (in Cr)
Sumit one	20,270	10,252	10,018	56%	26.84	8.15
Sumit Plumeria	31,494	18,686	12,808	97%	11.87	10.24
Sumit Atulyam	35,211	9,742	25,469	38%	33.18	-
Arcenciel	56,132	42,492	13,640	74%	82.68	55.18
Sumit bells A	17,823	-	17,823	20%	-	-
Sumit Mount 4	8,085	735	7,350	100%	0.49	-
Sumit Mount 5	11,561	8,616	2,945	100%	4.43	4.43

Thank You

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