

16th November, 2021

To,
National Stock Exchange of India Limited
Exchange Plaza, NSE Building,
Bandra Kurla Complex,
Bandra East, Mumbai-400051

Trading Symbol: SERVOTECH

Sub.: Investors' Presentation-H1 FY 2021-2022

Dear Sir/Madam,

This is in continuation to our letter dated 12th November, 2021 wherein we had given intimation of Outcome of Board Meeting held on Friday, 12th November, 2021 of Servotech Power Systems Limited ("the Company") and enclosed the Un-audited Standalone and Consolidated Financial Results for the Half year ended 30th September, 2021 of the Company.

This is in continuation to our earlier letter dated 12th November, 2021 and pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the copy of Investors' Presentation on the Un-audited Financial Results of the Company for the half year ended 30th September, 2021.

Investor Presentation will also be available on the website of the Company i.e. www.servotech.in.

Kindly take the above information on record and oblige.

Thanking You,

FOR SERVOTECH POWER SYSTEMS LIMITED


PRIYA PANDEY
COMPANY SECRETARY
ICSI MEMBERSHIP NO. A35815



Servotech Power Systems Limited

CIN : L31200DL2004PLC129379

REGISTERED OFFICE : 806, 8th Floor, Crown Heights Buildings, Near Hotel Crown Plaza, Sector-10, Rohini, New Delhi - 110085

PLANT AND R&D : 76A, Sector-57, Kundli Industrial Area, Sonapat, Haryana- 131028

Tel No : 011-41183117, ● Sales : +91 9717691800, ● Email : servotech@servotechindia.com, ● Website : www.servotech.in



Investor Presentation

H1 2020 vs H1 2021

Index

Performance Highlights



Company Overview



Product Range



Strategic Priorities



Disclaimer

This presentation may contain certain forward-looking statements relating to Servotech Power Systems Ltd. (“Servotech”, or “Company”) and its future business, development, and economic performance. These statements include descriptions regarding the intent, belief or current expectations of the company with respect to the results of operations and financial condition of the company. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties, and assumptions that are difficult to predict. Company assumes no obligation to update or alter forward-looking statements whether as a result of new information, future events or otherwise. Any forward-looking statements and projections made by third parties included in this presentation are not adopted by the company and the company is not responsible for such third-party statements and projections. This presentation has been prepared by the company based on information and data which the company considers reliable, but the company makes no representation or warranty, explicit or implied, whatsoever, and no reliance shall be placed on the truth, accuracy, completeness, fairness, and reasonableness of the contents of this presentation. This presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this presentation is expressly excluded. This presentation and its contents are confidential and should not be distributed, published or reproduced, in whole or in part, or disclosed by recipients directly or indirectly to any other person.

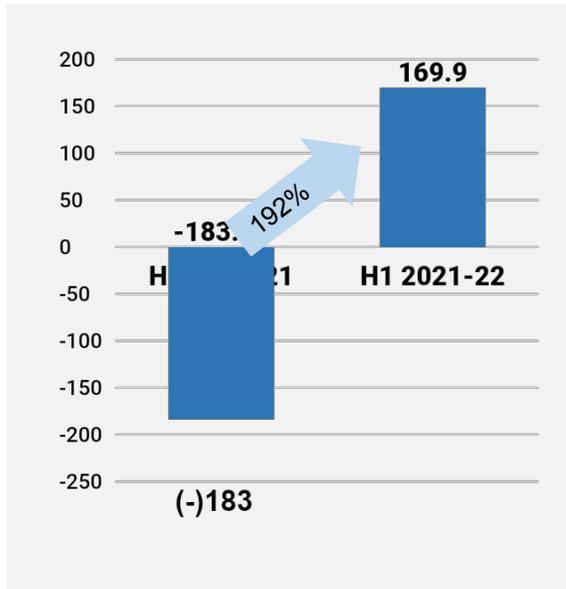
Performance Highlights Q2 & H1 FY22



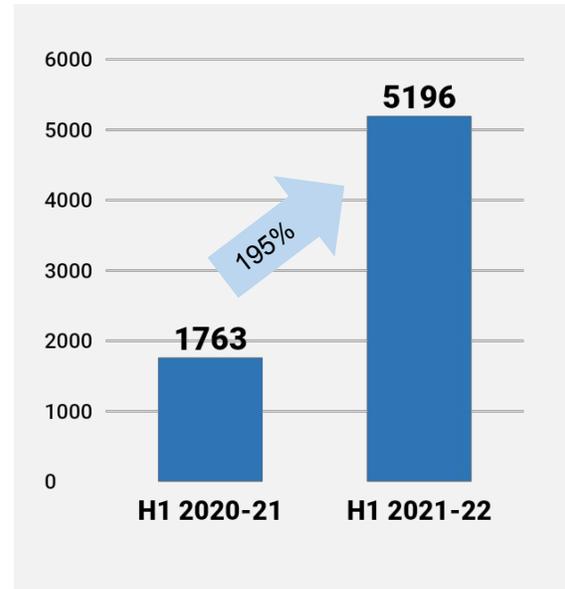
Performance Highlights

* Figures in Lacs

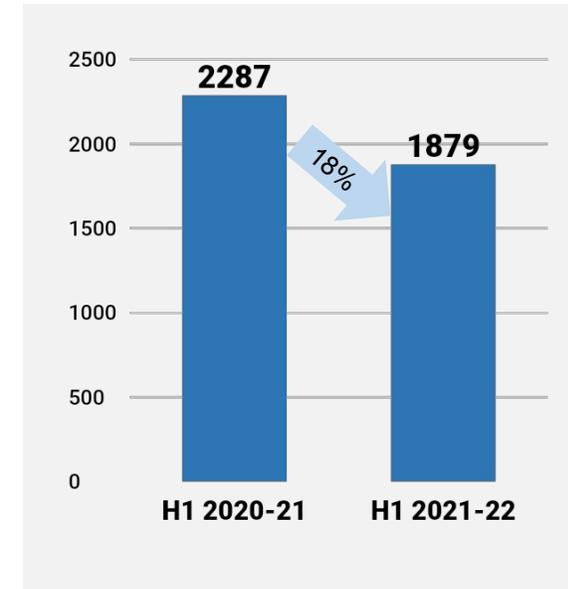
Profit



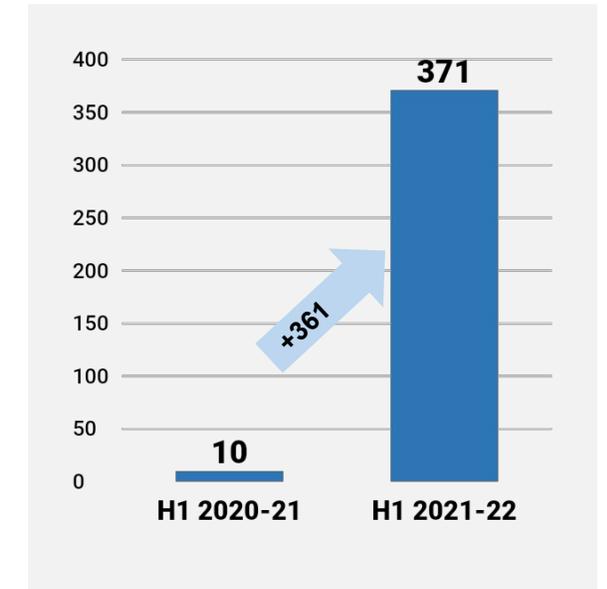
Revenue



Borrowing

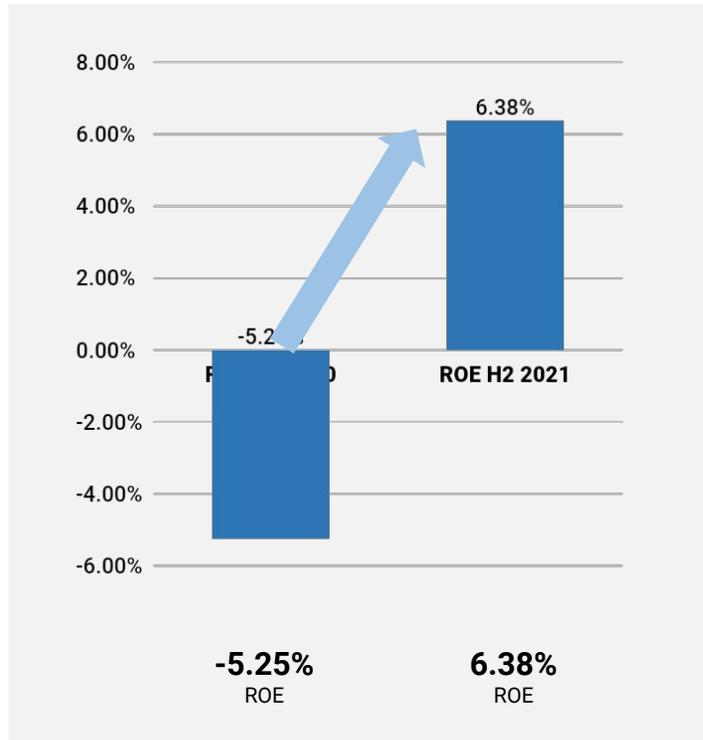


EBITDA

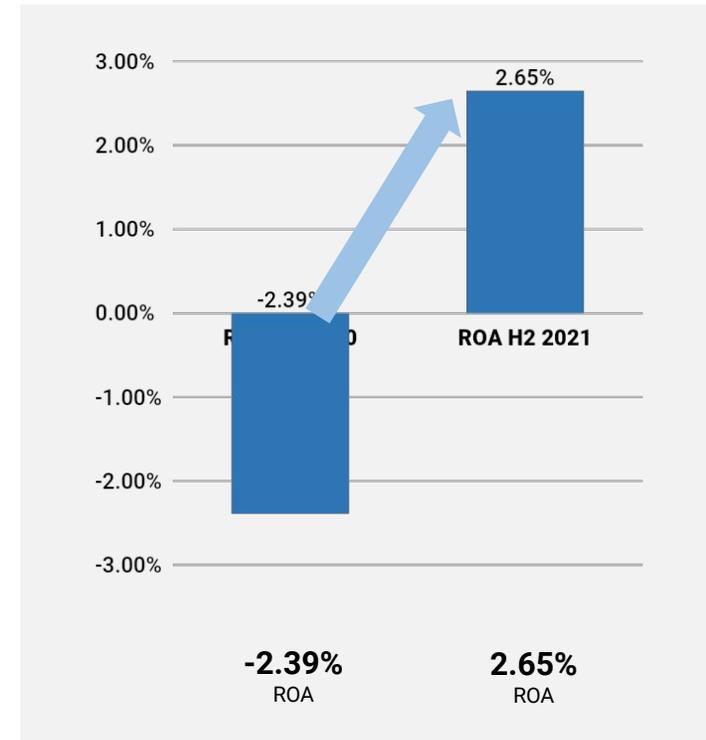


Performance Highlights

Return on Equity

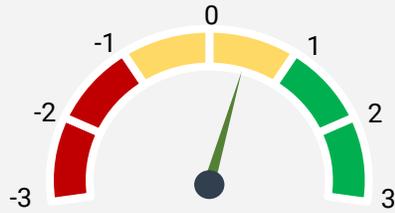


Return on Asset



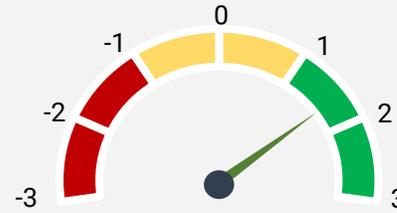
Performance Highlights

Earning Per Share



₹0.50

FY-2020-21



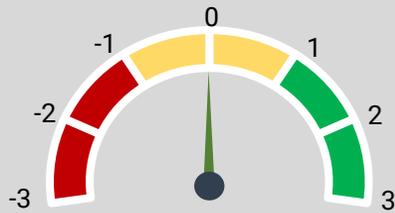
₹1.86

H1-2021



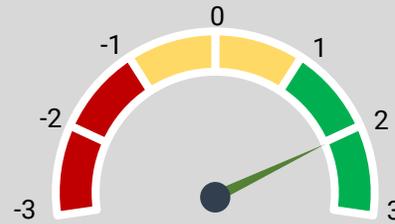
3.72x

Dividend



0%

FY-2020-21



2%

H1-2021



200%

Consolidated Profit & Loss Statement – H1 & Q2 FY22

Sl. No.	PARTICULARS	Half Year Ended		Year Ended
		30-Sep-21	30-Sep-20	31-Mar-21
		Un-Audited	Un-Audited	Audited
I.	Revenue from operations	5143.66	1708.32	8799.93
II.	Other income	51.85	54.68	90.17
III.	Total Revenue (I + II)	5195.51	1763	8890.1
	Expenses:			
	Cost of materials consumed	4243.1	1437.22	7767
	Purchase of Stock-in-Trade	-	-	-
	Changes in inventories of finished goods	66.02	-34	(-)334.76
	Employee benefits expense	215.38	166.98	400.54
	Finance costs	138.41	152.72	277.03
	Depreciation and amortisation expense	42.2	41.25	96.14
	Other expenses	248.53	182.71	538.7
IV.	Total expenses	4953.64	1946.88	8744.65
V.	Profit before exceptional and extraordinary items and tax (III - IV)	241.87	(-)183.88	145.45
VI.	Exceptional items		-	23.25
VII.	Profit before extraordinary items and tax (V - VI)	241.87	(-)183.88	122.2
VIII.	Extraordinary items	-	-	-
IX.	Profit before tax (VII- VIII)	241.87	(-)183.88	122.2

X.	Tax expense:			
	(1) Current tax	63.27	-	30.75
	(2) Deferred tax	-	-	-
	(3) CSR Expenses	-	-	-
	(4) Income Tax of Earlier Years	8.71	-	-0.76
XI.	Profit (Loss) for the period from continuing operations (VII-VIII)	169.9	(-)183.88	92.21
XII.	Profit/(loss) from discontinuing operations	-	-	-
XIII.	Tax expense of discontinuing operations	-	-	-
XIV.	Profit/(loss) from Discontinuing operations (after tax) (XII-XIII)	-	-	-
XV.	Profit (Loss) for the period (XI + XIV)	169.9	(-)183.88	92.21
	Share of Profit /(Loss) of associates	-	-	-
	Minority Interest	-	-	-
	Net Profit/ (Loss) for the Period			
XVI.	Details of Equity Share Capital			
	Paid-up Equity Share Capital	1831.04	1,831.04	1,831.04
	Face Value	10	10	10
	Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year	-	-	-
	Earnings per equity share:			
	(1) Basic	1.86	(-)1.00	0.50
XVI.	(2) Diluted	1.86	(-)1.00	0.50

Consolidated Balance Sheet

Sl. No.	Particulars	(Rs. In Lacs)		
		Half Year Ended		Year Ended
		30-Sep-21	30-Sep-20	31-Mar-21
		Un-Audited	Un-Audited	Audited
I	EQUITY AND LIABILITIES			
1	(a) Share capital	1831.79	1,831.04	1,831.04
	(b) Reserves and surplus	2114.58	1,668.59	1,944.68
2	Total Shareholder's Fund	3,946.38	3,499.63	3,775.72
	Share application money pending allotment	-	-	-
	Non-current liabilities			
	(a) Long-term borrowings	856.21	425.01	503.11
	(b) Deferred tax liabilities (Net)	9.8	11.07	11.07
	(d) Other Long term liabilities	1.2	1	1
	(e) Long-term provisions	139.24	232.65	
	Total Non Current Liabilities	1,006.44	669.73	515.18
	Current liabilities			
	(a) Short-term borrowings	1022.82	1,862.22	2,011.66
	(b) Trade payables	3302.85	1,568.20	
	(A) Total outstanding dues of micro enterprises and small enterprises;	-	71.88	56.49
	(B) total outstanding dues of creditors other than micro enterprises and small enterprises.	-	1,496.32	2,287.24
	(c) Other current liabilities	333.61	66.75	813.67
	(d) Short-term provisions	63.27	27.15	30.75
	Total Current Liabilities	4,722.56	3,524.32	5,199.81
	Total Equity and Liability	9,675.38	7,693.68	9,490.71

II	ASSETS			
	Non-current assets			
	(a) Fixed assets			
	(i) Tangible assets	802.27	804.14	739.45
	Producing Properties	-	-	-
	(ii) Intangible assets	-	-	-
	(iii) Tangible Asset Capital work-in-progress	-	-	-
	(iv) Intangible assets under development or work-in-progress	-	-	-
	Total Fixed Assets	802.27	804.14	739.45
	(a) Non-current investments	-	-	-
	(b) Deferred tax assets (net)	-	-	-
	(c) Foreign Currency Monetary item transaction Difference Liability Account	-	-	-
	(d) Long-term loans and advances	674.14	106.91	46.14
	(e) Other non-current assets	417.3	860.65	1,088.93
	Total Non Current Asset	1,091.44	1,771.69	1,135.07
	Current assets			
	(a) Current investments	-	-	-
	(b) Inventories	1549.41	1,093.35	1,525.88
	(c) Trade receivables	5128.11	4,310.64	5,057.76
	(d) Cash and cash equivalents	295.12	356.95	339.34
	(f) Short-term loans and advances	809.04	161.03	693.21
	Total Current Assets	7,781.68	5,921.97	7,616.19
	Total Asset	9,675.38	7,693.68	9,490.71

Operational Highlights

- ✓ Sales volume increased by **195%**.
- ✓ Borrowing reduced by **18%**.
- ✓ Profit spiked by **192%**.
- ✓ Manufacturing facility for oxygen concentrator established.
- ✓ Solar street light manufacturing doubled.
- ✓ EBITAD improved by 361Lacs.

Company Overview



Company Overview

With its legacy of over 2 decades, Servotech Power Systems Limited is among the leading manufacturers and sellers of Solar, LED, UVC, and medical-grade products in India. Its stakeholders include government, institutional, residential, commercial, industrial, medical, and other eminent institutions offering a host of different purpose-driven solutions, the latest of which include their breakthrough Solar ServPort and its likes. Additionally, Servotech also helped offer medical grade oxygen concentrators aiding in respiratory disorders by way of its subsidiary **Rebreathe**, providing the finest components and makings that go into developing such devices, in order to assure quality and affordability of these life-saving products.

Vision Statement

**Produce Green
To Live Green**

Mission Statement

- **Offer the masses clean, innovative and reliable solutions.**
- **Make the latest technology accessible to all.**

Journey

2004

We came up with leading-edge Sine-Wave inverters for industrial use.

2009

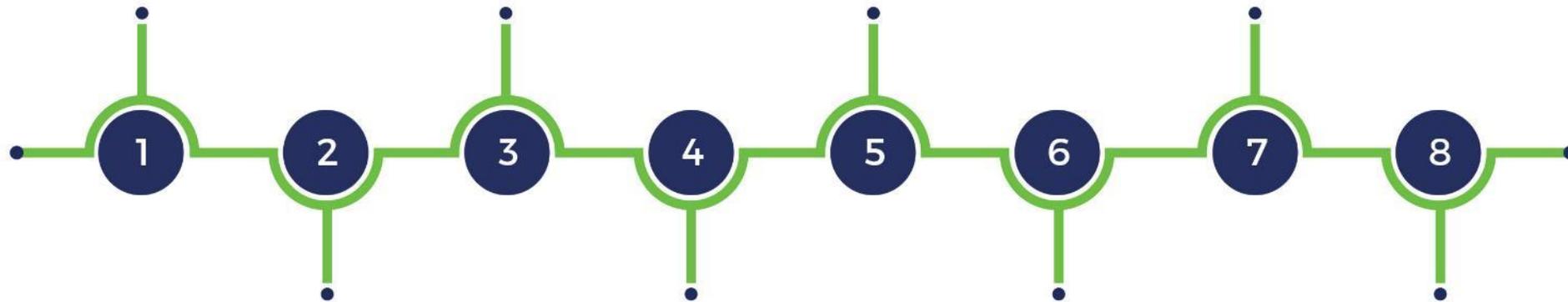
Considering the growing advent of technology, we came up with LED lighting solutions for both industrial and domestic application.

2014

A range of products exclusively dedicated to facilitate LED solar lighting solutions made the scene.

2020

With the outbreak of the corona virus, we came up with a UV-C disinfection product segment exclusively dedicated to providing seamless sanitization of areas and accessories to the common people.



2005

We leveled up by launching digital and Sine-Wave inverters for domestic application.

2010

Following a series of ground-breaking innovations we introduced two product ranges, the Solar Street lights and Solar-Hybrid Invertors

2017

Servotech went public, and listed on the National Stock Exchange, trading with the ticker SERVOTECH.

2021

In view of the narrowing availability of oxygen concentrators, Servotech launched the ST-DE-2A, an oxygen concentrator designed especially with the aim of catering to the demands of auxiliary oxygen to the patients in need.

Board of Directors



Mr. Raman Bhatia, Managing Director & Founder

Aged 47, he is a graduate in commerce from University of Delhi and has a diploma in electronics. He is a businessman with over 25 years of rich experience. His efforts and vision to offer essential benefits to maximum people has led to materialization of brands such as Saara and Servcontrol to market Solar Products, LED Lights, and UV-C disinfection products.



Mrs. Sarika Bhatia, Whole Time Director

Aged 43 Years, she has done her graduation in arts from university of Delhi specializing in marketing and has done sales & marketing course from NSIC Delhi. She is a businesswoman having rich experience of more than 17 years and has been heading marketing department of the Company.



Mr. Anupam Gupta, Independent Director

Aged 70, he has managed strategic growth and diversification in different company at very senior position like: **Tecumseh, LML Scooters, Hero Cycle, JBM Bharat, Sanden Vikas and many more**. He has a significant experience of international collaboration and joint ventures, operations, new ventures and start-ups, business development. His plethora of specialties include: Strategic Planning, Diversification, Joint Venture & Technical Agreement negotiations, Project Management, Organisational Transformation, Visual Management and more.



Mr. Sahiel Khurana, Independent Director

He is a non-executive and independent director with an experience of 21 years. He is a businessman and is currently working as a director in Imax Technologies Private Limited providing ERP Solutions for metal industries under the brand name "IQ- Metallika".



Dr. Rajesh Mohan Rai, Independent Director

Is renowned HR Strategist, Business Coach with more than 25 years of rich and varied experience. as Director at HR Anexi, Director- Human Resources at Nivio Technologies Pvt. Ltd, Regional Head (South) - HR at **Aviva Life Insurance Co.Ltd.**, Head of Recruitment & HR (RGE & Services) at **Microsoft Corporation**, etc. He has been awarded with numerous awards primarily being John Mattone Certified Executive Coach (Initial Mastery).



Mr. Nimesh Malhotra, Whole Time Director

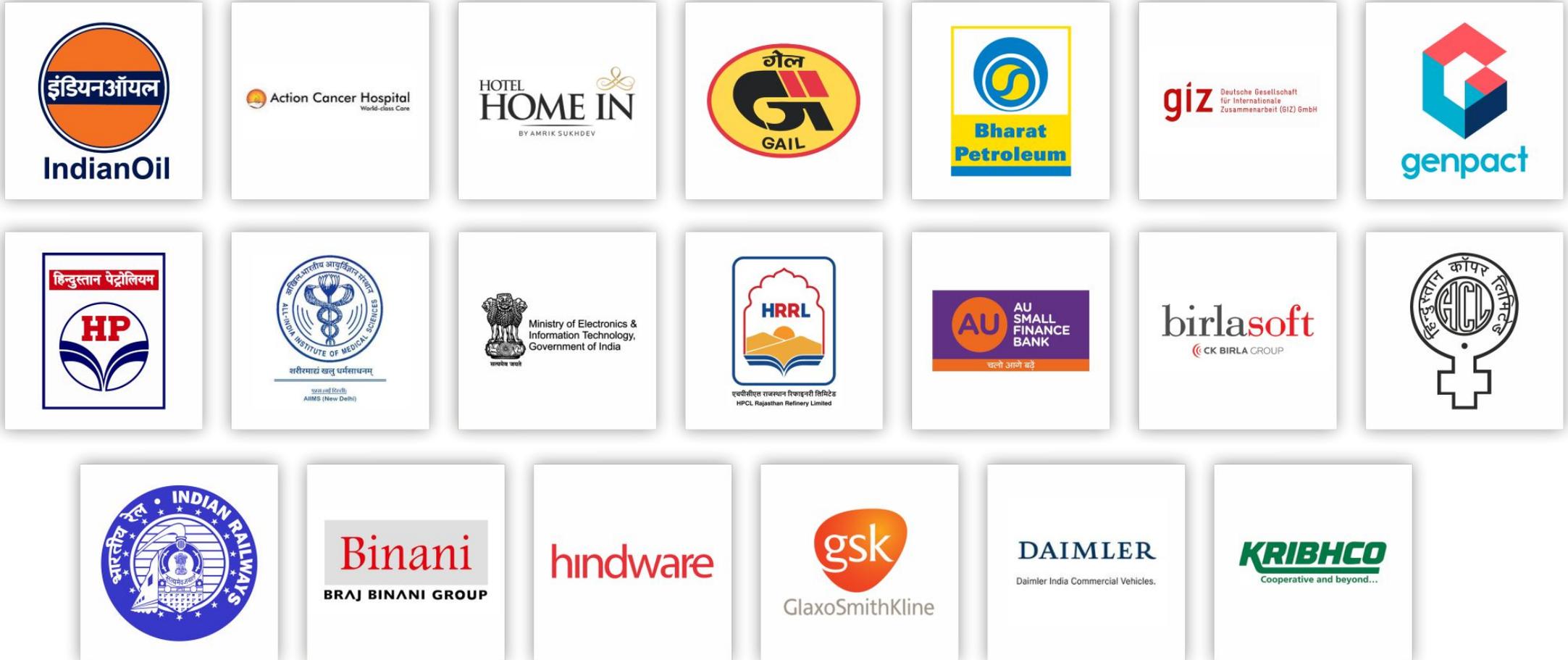
He has over 10 years of rich experience in operations management and people management. His strong communication skills blended with analytical abilities result in achieving higher results from any group of employees.



Mr. Vikas Bhatia, COO and CFO

He has vast experience in project management, developing brand strategy, and combating strategies achieving remarkable targets countering negative market scenarios.

Long standing relations with marquee clientele



Awards and Recognitions



Chota Business
Bade Sapna -2010



Worldwide Achievers
Business Leaders Summit
2016



MSA 2010



CIMSME 2014



ET Inspiring Leaders 2021



Green Entrepreneur of
the Year 2016



Worldwide Achievers
Business Leaders
Summit 2016



NSE EMERGE 2017



NSE



ET Inspiring Leaders
2021

Recent Developments



Developments

Collaboration with IIT Jammu
for Medical Grade Products



Partnered with IISER Bhopal



Joined hands with the German
Enterprise under
develoPPP.de project



Started manufacturing
UVC Light

Medical Grade
Products

Formation of Rebreathe
(Subsidiary)



Product Range



Solar

At Servotech, we use proven methods for solar panel installation that guarantee both quality and cost-effectiveness. We have dedicated 100 W to 10000 kW* Rooftop On-Grid, Off-Grid, and Hybrid Solar Solutions for all applications.



UVC

Ultraviolet-C technology is a well-known disinfectant for air, water, and surfaces that has been widely utilized for more than 40 years to help reduce the risk of infection.



LED

Servotech is more than a lighting company; we are dedicated to raising awareness about renewable energy and the worldwide green push. We offer high-end LED lighting for all purposes.



Medical Grade Devices

Servotech's offers medical grade oxygen concentrators to aid in all respiratory disorders. Additionally, Rebreathe, a Servotech subsidiary, provides the finest components and makings that go into developing such devices.

Projects

Shivalik Micro Grid Solar System

Concluded smart-grid system at Shivalik Grid in Malviya Nagar, which will reduce carbon dioxide emissions by 115 tonnes per year.

Solar Street Light

Launched a varied set of Solar Street Light range to help with smarter, cost-effective lighting solutions for a number of applications.

50+ ServPort Installations

Installed 50+ PV powered Solar systems in Delhi and NCR Region to help amplify the use of clean and renewable sources of energy.

Rebreathe

Set up Rebreathe, a dedicated medical-grade manufacturing subsidiary for the better deliverance of the components that go into these life-saving devices.

<https://rebreathe.in/>

Strategic Priorities

Rebreathe

Dedicated towards providing quality medical-grade components for oxygen concentrators, it has unlocked the huge market potential.

Solar Street Light

By dissipating the use of green-friendly lighting solutions, a massive untapped market encompassing commercial and residential business verticals.

Potential Solar Projects

Running several solar projects worth more than 50 Crores on different fronts which includes partners such as IHB Limited, a Joint Venture of IOCL, BPCL, and HPCL, which promises a considerable market worth.

ServPort

ServPort is a standard plug-n-play grid interactive PV system. Servotech is amongst the exclusive providers of this technology in India to be mass produced for residential applications (UPS and AC load).

Channel Partner

Servotech actively supports the growth and continuous success of our partner network through cooperative initiatives such as co-marketing programs and social media campaigns.



Servotech Power Systems Ltd.

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Crown Heights, Hotel Crowne Plaza,
Rohini, New Delhi - 110085
Ph: +91 9717691800
Email: servotech@servotechindia.com

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Revenue Estate, Kundli, Sonipat,
Haryana - 131028

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