

2<sup>nd</sup> February, 2022

To,  
**National Stock Exchange of India Limited**  
Exchange Plaza, NSE Building,  
Bandra Kurla Complex,  
Bandra East, Mumbai-400051

**Trading Symbol: SERVOTECH**

**Sub.: Investor's Presentation-Q3 FY 2021-2022**

Dear Sir/Madam,

This is in continuation to our earlier letter dated 1<sup>st</sup> February, 2022 and pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the copy of Investors' Presentation on the Un-audited Financial Results of the Company for the quarter and nine months ended 31<sup>st</sup> December, 2021.

Investors' Presentation will also be available on the website of the Company i.e. [www.servotech.in](http://www.servotech.in).

Kindly take the above information on record and oblige.

Thanking You,

**FOR SERVOTECH POWER SYSTEMS LIMITED**



**PRIYA PANDEY**  
**COMPANY SECRETARY**

ICSI MEMBERSHIP NO: A35815



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**Servotech Power Systems Limited**

CIN : L31200DL2004PLC129379

REGISTERED OFFICE : 806, 8<sup>th</sup> Floor, Crown Heights, Hotel Crown Plaza, Sector-10, Rohini, New Delhi - 110085

PLANT AND R&D : 76A Sector-57 Kundli Industrial Area, Sonapat, Haryana- 131028



# Investor Presentation

Q3 2021 vs Q3 2020

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## Performance Highlights



## Company Overview



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# Disclaimer

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This presentation may contain certain forward-looking statements relating to Servotek Power Systems Ltd. (“Servotek”, or “Company”) and its future business, development, and economic performance. These statements include descriptions regarding the intent, belief or current expectations of the company with respect to the results of operations and financial condition of the company. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties, and assumptions that are difficult to predict. Company assumes no obligation to update or alter forward-looking statements whether as a result of new information, future events or otherwise. Any forward-looking statements and projections made by third parties included in this presentation are not adopted by the company and the company is not responsible for such third-party statements and projections. This presentation has been prepared by the company based on information and data which the company considers reliable, but the company makes no representation or warranty, explicit or implied, whatsoever, and no reliance shall be placed on the truth, accuracy, completeness, fairness, and reasonableness of the contents of this presentation. This presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this presentation is expressly excluded. This presentation and its contents are confidential and should not be distributed, published or reproduced, in whole or in part, or disclosed by recipients directly or indirectly to any other person.

# Performance Highlights

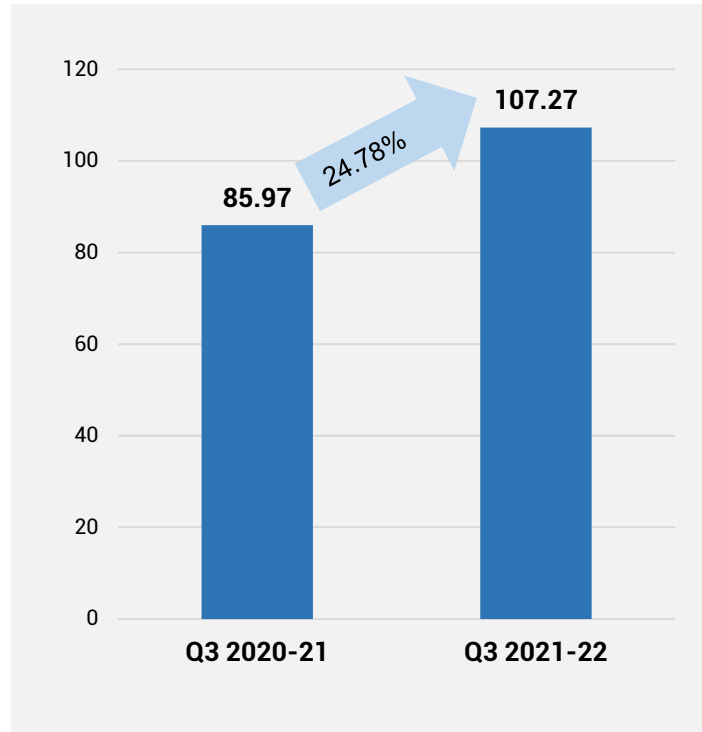
## Q3 2021 vs Q3 2020



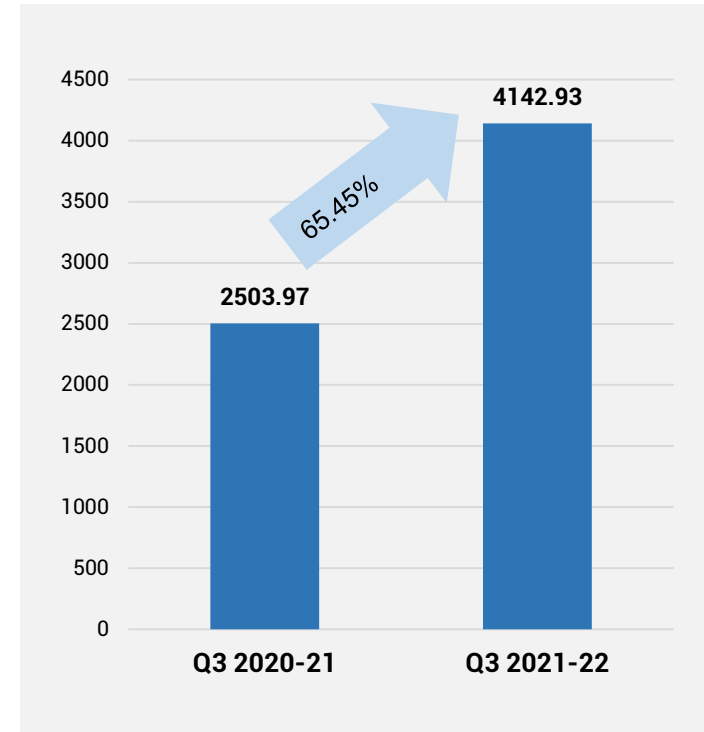
# Performance Highlights

\* Figures in Lacs

## Profit



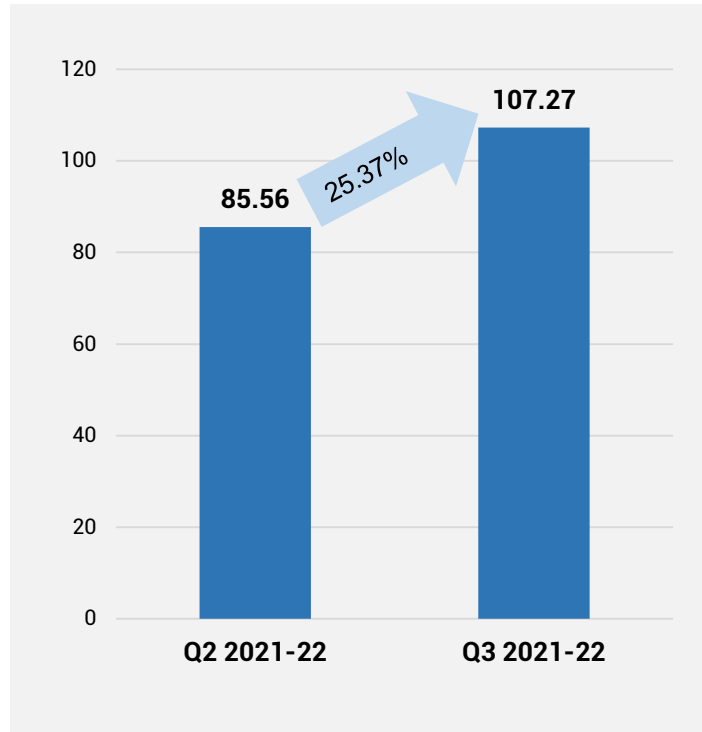
## Revenue



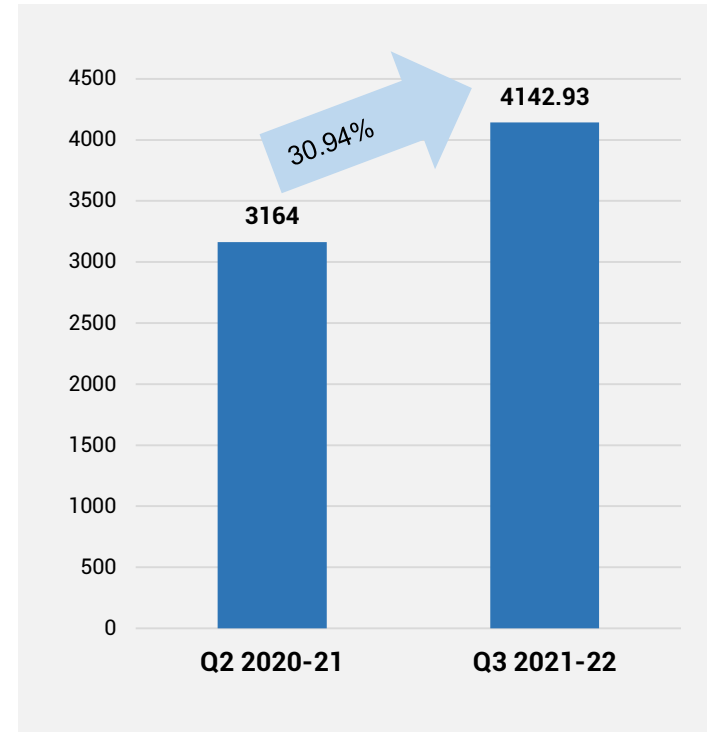
# Performance Highlights

\* Figures in Lacs

## Profit



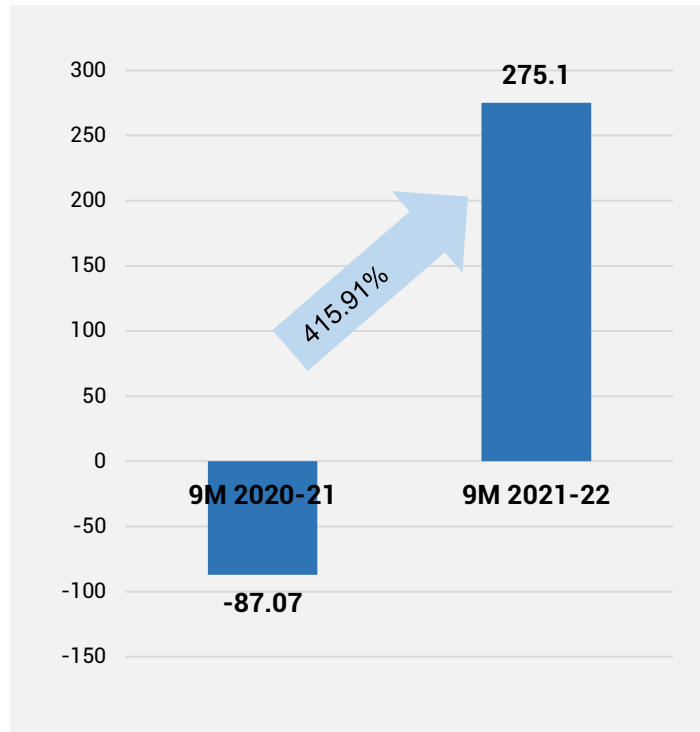
## Revenue



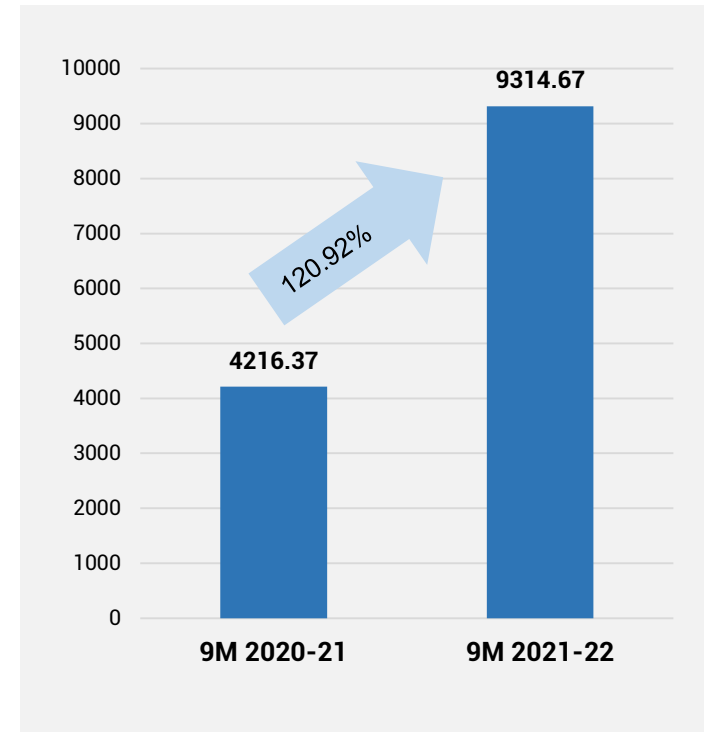
# Performance Highlights

\* Figures in Lacs

## Profit



## Revenue





# Operational Highlights

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## Q3 21-22 vs Q3 20-21

✓ Sales volume increased by 67%

✓ Profit spiked by 25%

## Q3 21-22 vs Q2 21-22

✓ Sales volume increased by 32%

✓ Profit spiked by 25%

# Company Overview



# Company Overview

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With its legacy of over 2 decades, Servotech Power Systems Limited is among the leading manufacturers and sellers of Solar, LED, UVC, and medical-grade products in India. Its stakeholders include government, institutional, residential, commercial, industrial, medical, and other eminent institutions offering a host of different purpose-driven solutions, the latest of which include their breakthrough Solar ServPort and its likes. Additionally, Servotech also helped offer medical grade oxygen concentrators aiding in respiratory disorders by way of its subsidiary **Rebreathe**, providing the finest components and makings that go into developing such devices, in order to assure quality and affordability of these life-saving products.

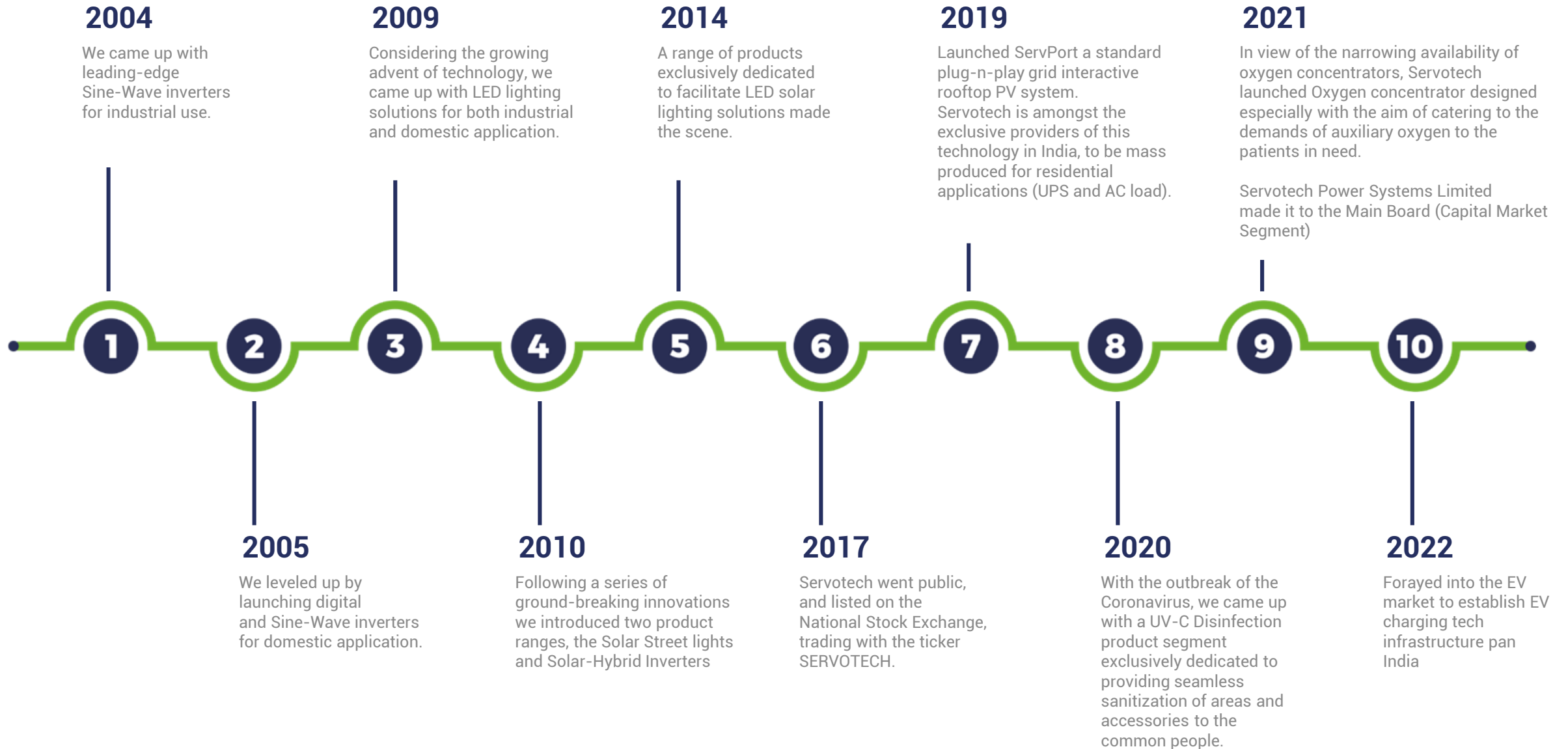
## Vision Statement

**Produce Green  
To Live Green**

## Mission Statement

- **Offer the masses clean, innovative and reliable solutions.**
- **Make the latest technology accessible to all.**

# Journey



# Board of Directors

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## Mr. Raman Bhatia, Managing Director & Founder

Aged 47, he is a graduate in commerce from University of Delhi and has a diploma in electronics. He is a businessman with over 25 years of rich experience. His efforts and vision to offer essential benefits to maximum people has led to materialization of brands such as Saara and Servcontrol to market Solar Products, LED Lights, and UV-C disinfection products.

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## Mrs. Sarika Bhatia, Whole Time Director

Aged 43 Years, she has done her graduation in arts from university of Delhi specializing in marketing and has done sales & marketing course from NSIC Delhi. She is a businesswoman having rich experience of more than 17 years and has been heading marketing department of the Company.

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## Mr. Anupam Gupta, Independent Director

Aged 70, he has managed strategic growth and diversification in different company at very senior position like: **Tecumseh, LML Scooters, Hero Cycle, JBM Bharat, Sanden Vikas and many more**. He has a significant experience of international collaboration and joint ventures, operations, new ventures and start-ups, business development. His plethora of specialties include: Strategic Planning, Diversification, Joint Venture & Technical Agreement negotiations, Project Management, Organisational Transformation, Visual Management and more.

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## Mr. Sahiel Khurana, Independent Director

He is a non-executive and independent director with an experience of 21 years. He is a businessman and is currently working as a director in Imax Technologies Private Limited providing ERP Solutions for metal industries under the brand name "iQ- Metallika".

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## Dr. Rajesh Mohan Rai, Independent Director

Is renowned HR Strategist, Business Coach with more than 25 years of rich and varied experience. as Director at HR Anexi, Director- Human Resources at Nivio Technologies Pvt. Ltd, Regional Head (South) - HR at **Aviva Life Insurance Co.Ltd.**, Head of Recruitment & HR (RGE & Services) at **Microsoft Corporation**, etc. He has been awarded with numerous awards primarily being John Mattone Certified Executive Coach (Initial Mastery).

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## Mr. Nimesh Malhotra, Whole Time Director

He has over 10 years of rich experience in operations management and people management. His strong communication skills blended with analytical abilities result in achieving higher results from any group of employees.

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## Mr. Vikas Bhatia, COO and CFO

He has vast experience in project management, developing brand strategy, and combating strategies achieving remarkable targets countering negative market scenarios.

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# Long standing relations with marquee clientele



# Awards and Recognitions



Chota Business  
Bade Sapna -2010



Worldwide Achievers  
Business Leaders Summit  
2016



MSA 2010



CIMSME 2014



ET Inspiring Leaders 2021



Green Entrepreneur of  
the Year 2016



Worldwide Achievers  
Business Leaders  
Summit 2016



NSE EMERGE 2017



NSE



ET Inspiring Leaders  
2021

# Recent Developments



# Developments

Collaboration with IIT Jammu  
for Medical Grade Products



Partnered with IISER Bhopal



Joined hands with the German  
Enterprise under  
develoPPP.de project



Started manufacturing  
UVC Light

Medical Grade  
Products

Formation of Rebreathe  
(Subsidiary)





# Product Range



## Solar

At Servotech, we use proven methods for solar panel installation that guarantee both quality and cost-effectiveness. We have dedicated 100 W to 10000 kW\* Rooftop On-Grid, Off-Grid, and Hybrid Solar Solutions for all applications.



## LED

Servotech is more than a lighting company; we are dedicated to raising awareness about renewable energy and the worldwide green push. We offer high-end LED lighting for all purposes.



## UVC Lights & Oxygen Concentrators

Servotech offers UVC Lights medical grade oxygen concentrators to aid in all respiratory disorders. Additionally, Rebreathe, a Servotech subsidiary, provides the finest components and makings that go into developing such devices.



## EV Chargers

Servotech start manufacturing range of EV Chargers because charging is our core domain and we are doing same in inverters and UPS since 2004.in 1st phase we launched EV Chargers 3Kw to 44Kw



# Projects

## Shivalik Micro Grid Solar System

Concluded smart-grid system at Shivalik Grid in Malviya Nagar, which will reduce carbon dioxide emissions by 115 tonnes per year.

## Solar Street Light

Launched a varied set of Solar Street Light range to help with smarter, cost-effective lighting solutions for a number of applications.

## 50+ ServPort Installations

Installed 50+ PV powered Solar systems in Delhi and NCR Region to help amplify the use of clean and renewable sources of energy.

## Rebreathe

Set up Rebreathe, a dedicated medical-grade manufacturing subsidiary for the better deliverance of the components that go into these life-saving devices.

<https://rebreathe.in/>

# Strategic Priorities

## Rebreathe

Dedicated towards providing quality medical-grade components for oxygen concentrators, it has unlocked the huge market potential.

## Solar Street Light

By dissipating the use of green-friendly lighting solutions, a massive untapped market encompassing commercial and residential business verticals.

## Potential Solar Projects

Running several solar projects worth more than 50 Crores on different fronts which includes partners such as IHB Limited, a Joint Venture of IOCL, BPCL, and HPCL, which promises a considerable market worth.

## ServPort

ServPort is a standard plug-n-play grid interactive PV system. Servotech is amongst the exclusive providers of this technology in India to be mass produced for residential applications (UPS and AC load).

## Channel Partner

Servotech actively supports the growth and continuous success of our partner network through cooperative initiatives such as co-marketing programs and social media campaigns.





## Servotech Power Systems Ltd.

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Crown Heights, Hotel Crowne Plaza,  
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