

August 22, 2022

To, BSE Ltd. P. J. Towers, Dalal Street, Mumbai – 400001 (Scrip Code : 532687)

National Stock Exchange of India Ltd. Exchange Plaza, Bandra Kurla Complex, Bandra East, Mumbai – 400051 (Scrip Symbol – REPRO)

Dear Sir / Madam,

Sub: Minutes of the 29th Annual General Meeting

We are pleased to enclose herewith copy of the Minutes of the 29th Annual General Meeting of the Company held on Saturday, July 30, 2022 at 12.00 p.m. through Video Conferencing ("VC")/Other Audio Visual Means ("OAVM").

This is for your information and records.

Thanking you,

Yours faithfully, For **Repro India Limited**,

Almina Shaikh Company Secretary & Compliance Officer

Encl: As above.



MINUTES OF THE 29TH ANNUAL GENERAL MEETING OF THE MEMBERS OF REPRO INDIA LIMITED HELD ON SATURDAY, JULY 30, 2022 AT 12:00 P.M. DEEMED TO BE HELD AT REGISTERED OFFICE OF THE COMPANY AT 11TH FLOOR, SUN PARADISE BUSINESS PLAZA, B WING, SENAPATI BAPAT MARG, LOWER PAREL, MUMBAI – 400013 THORUGH VIDEO CONFERENCING ("VC) / OTHER AUDIO VISUAL MEANS ("OAVM")

PRESENT IN THE MEETING THROUGH VC / OAVM:

Mr. Vinod Vohra	Chairman of the Board			
Mr. Sanjeev Vohra	Managing Director			
Mr. Mukesh Dhruve	Executive Director			
Mr. Rajeev Vohra	Executive Director			
Ms. Bhumika Batra	Independent Director			
	(Chairman - Stakeholders Relationship Committee and			
	Nomination & Remuneration Committee)			
Mr. Dushyant Mehta	Independent Director			
Mr. Ullal R. Bhat	Independent Director			
	(Chairman - Audit Committee)			
Mr. Abhinav Vohra	Chief Financial Officer			
Ms. Almina Shaikh	Company Secretary & Compliance Officer			

Representatives of Statutory Auditors of the Company and Secretarial Auditors of the Company had joined the meeting through VC by invitation.

In aggregate, 40 members were joined through VC.

Repro Enterprises Private Limited holding 5537643 number of shares representing 43.56% of the equity capital represented by Mr. Sanjeev Vohra.

CHAIRMAN OF THE MEETING:

Mr. Vinod Vohra, Chairman of the Company, took the chair and conducted the proceedings.

QUORUM:

At 12:00 p.m., Mr. Vinod Vohra, the Chairman of the Company commenced the meeting by welcoming the members to the 29th Annual General Meeting (AGM) of the Company.

Then the Chairman announced that the requisite quorum being present, the meeting was called to order.

The Chairman requested the Members of the Board who had joined the meeting through Video Conference to introduce themselves. Directors present at the AGM introduced themselves to the Members and mentioned they had joined the meeting from Mumbai i.e. deemed venue for AGM. The Chairman mentioned that Mrs. Mahalakshmi Ramadorai, Independent Director had expressed her inability to attend the AGM due to pre-commitments.

The Chairman introduced and welcomed Mr. Abhinav Vohra, who was appointed as a Chief Financial Officer of the Company and had also joined the meeting through VC.

STATUTORY BOOKS FOR INSPECTION:

The Chairman informed the members that the statutory registers and all other inspection documents related to the agenda items of AGM were made available electronically for inspection by the members of the Company during the AGM.

The Chairman further informed that the proceeding of the Annual General Meeting was conducted in compliance with the Companies Act, 2013 and the rules notified thereunder and recent circulars issued by the Ministry of Corporate Affairs ("MCA") and Securities and Exchange Board of India (SEBI) from time to time. The Chairman informed that the Company had tied up with National Securities Depositories Limited (NSDL) to provide facility for voting through remote e-voting, evoting during the AGM and participation in the AGM through VC / OAVM facility. He further informed that subsequent to the MCA circular, the facility to appoint proxy to attend and cast vote for the members was not available for this AGM. However, the body corporate was entitled to appoint authorized representatives to attend the AGM through VC, other audio/video means and participate and cast their votes through e-voting.

The Chairman informed that the Registered Office of the Company situated at Lower Parel, Mumbai (Maharashtra) was the deemed venue for this AGM and proceedings of the AGM deemed to be made there at.

He informed that on account of the threat posed by COVID-19 and in terms of the MCA and the SEBI Circular, the Company had sent the AGM Notice along with the Annual Report for the Financial Year 2021-22, in electronic form to those members whose e-mail addresses are registered with the Company / Depositories.

NOTICE CONVENING THE ANNUAL GENERAL MEETING:

The Chairman informed that the Notice of AGM along with the Annual Report of the Company for the financial year 2021-2022 were taken as read as they were already circulated to the members through permitted mode.

AUDITOR'S REPORT:

The Statutory Auditors Report and the Secretarial Audit Report for the year ended March 31, 2022 were not required to be read as there were no qualifications in the reports.

CHAIRMAN'S SPEECH:

Mr. Vinod Vohra then delivered his speech and thanked all the members for their continuous support and trust reposed by them on the Company. A copy of excerpts from the speech has been attached as **Annexure I**.

The Chairman requested Mr. Mukesh Dhruve to initiate the query and answer session for the registered speaker shareholders of the Company.

All the queries of the speaker shareholders and necessary clarifications were addressed by Mr. Mukesh Dhruve and thanked the members and appreciated their keen interest in the growth of the Company.

The Chairman expressed his gratitude to all the Shareholders for their unrelenting dedication, support, and commitment to the Company.

The Chairman informed the members that there were in total 9 (nine) resolutions proposed to be passed in the AGM and same were forming part of the Notice of the 29th Annual General Meeting. Since the Notice had already been circulated to the members and the resolution had been put to vote through remote e-voting, the resolutions were taken as read. For the benefit of the members attending the meeting, he further provided a brief of the resolutions.

Following agenda and resolutions as mentioned in the Notice of the AGM were deemed to be approved by the members:

ORDINARY BUSINESS:

Item No. 1:

Adoption of the Audited (Standalone and Consolidated) Financial Statements of the year ended March 31, 2022 together with the Reports of the Board of Directors and Auditors thereon.

Resolution:

"RESOLVED THAT the Audited (Standalone and Consolidated) Financial Statements for the Financial Year ended March 31, 2022 together with the Reports of the Board of Directors and Auditors thereon be and are hereby received, considered and adopted".

Item No. 2:

Re-appointment of Mr. Mukesh Dhruve (DIN: 00081424), who retires by rotation and being eligible, seeks re-appointment:

Resolution:

"RESOLVED THAT Mr. Mukesh Dhruve (DIN: 00081424), who retires by rotation and is eligible for re-appointment, be and is hereby re-appointed as a Director of the Company."

SPECIAL BUSINESS:

Item No. 3:

To approve increase in the remuneration payable to Mr. Kunal Vohra, being related party holding office or place of profit in the Company:

Resolution:

"RESOLVED THAT pursuant to the provisions of Section 188(1)(f) read with Companies (Meetings of Board and its Powers) Rules 2014 and all other applicable provisions, if any, of the Companies Act, 2013 including statutory modification(s) or re-enactment(s) thereof for the time being in force), and in accordance with the recommendation of the Nomination and Remuneration Committee, the Audit Committee and the Board of Directors, consent of the members of the Company be and is hereby accorded to the Board of Directors to approve and increase the remuneration of Mr. Kunal Vohra (Head – International Sales and Exports), Related party, to hold an office or place of profit in the Company from Rs. 2.5 Lakhs per month to Rs. 5 Lakhs per month, effective July 01, 2022.

RESOLVED FURTHER THAT Mr. Kunal Vohra shall also be eligible for any other perquisites and benefits as are granted to other employees of the Company, in accordance with the Company's practice, rules and regulations from time to time.

RESOLVED FURTHER THAT the Board of Directors of the Company be and are hereby severally authorized to do all such acts, deeds and things and take all such steps as may be necessary, proper, or expedient to give effect to the aforesaid resolution".

Item No. 4:

To approve increase in the remuneration payable to Mr. Abhinav Vohra being related party holding office or place of profit in the Company:

Resolution:

"RESOLVED THAT pursuant to the provisions of Section 188(1)(f) read with Companies (Meetings of Board and its Powers) Rules 2014 and all other applicable provisions, if any, of the Companies Act, 2013 including statutory modification(s) or re-enactment(s) thereof for the time being in force), and in accordance with the recommendation of the Nomination and Remuneration Committee, the Audit Committee and the Board of Directors, the consent of the members of the Company be and is hereby accorded to the Board of Directors to approve and increase the remuneration of Mr. Abhinav Vohra (Chief Financial Officer and Key Managerial Personnel), Related party, to hold an office or place of profit in the Company from Rs. 2.5 Lakhs per month to Rs. 4.2 Lakhs per month, effective July 01, 2022.

RESOLVED FURTHER THAT Mr. Abhinav Vohra shall also be eligible for any other perquisites and benefits as are granted to other employees of the Company, in accordance with the Company's practice, rules and regulations from time to time.

RESOLVED FURTHER THAT the Board of Directors of the Company be and are hereby severally authorized to do all such acts, deeds and things and take all such steps as may be necessary, proper, or expedient to give effect to the aforesaid resolution".

Item No. 5:

Resolution:

Reappointment of Ms. Bhumika Batra (DIN: 03502004), as an Independent Director of the Company for a second term of five consecutive years:

"RESOLVED THAT pursuant to the provisions of Sections 149, 150, 152 and any other applicable provisions of the Companies Act, 2013 ("Act") and the Companies (Appointment and Qualification of Directors) Rules, 2014 (including any statutory modification(s) or re-enactment thereof for the time being in force) read with Schedule IV to the Act and Regulation 16(1)(b) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, and based on the recommendation of the Nomination and Remuneration Committee and the Board of Directors, Ms. Bhumika Batra (DIN: 03502004), Independent Director of the Company who has submitted a declaration that she meets the criteria for independence as provided in Section 149(6) of the Act and who is eligible for reappointment, be and is hereby re-appointed as an Independent Director of the Company to hold office for a second term of five consecutive years commencing from the date of the member's approval at 29th Annual General Meeting till the conclusion of 34th Annual General Meeting proposed to be held in the year 2027, not liable to retire by rotation."

Item No.6:

Re-appointment of Mr. Vinod Vohra (DIN: 00112245), as a Whole-time Director designated as a Chairman of the Company:

<u>Resolution:</u>

"RESOLVED THAT in accordance to the provisions of Sections 196, 197, 198 and other applicable provisions, if any, of the Companies Act, 2013 read with provisions of Schedule V of the Act and subject to such other approvals, if and as may be required, including from Central Government and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 (including any statutory modification(s) or re- enactment(s) thereof, for the time being in force), approval of members be and is hereby accorded to the re-appointment of Mr. Vinod Vohra (DIN: 00112245) as a Whole- time Director of the Company designated as a Chairman for a further period of 3 years from the expiry of his present term of office, that is, with effect from February 28, 2022 on the same terms and conditions including remuneration as set out in the Statement annexed to the Notice.

RESOLVED FURTHER THAT the Board be and is hereby authorised to do all acts and take all such steps as may be necessary, proper or expedient to give effect to this resolution."

Item No.7:

Re-appointment of Mr. Sanjeev Vohra (DIN: 00112352), as a Whole-time Director designated as a Managing Director of the Company:

Resolution:

"RESOLVED THAT in accordance to the provisions of Sections 196, 197, 198 and other applicable provisions, if any, of the Companies Act, 2013 read with provisions of Schedule V of the Act and subject to such other approvals, if and as may be required, including from Central Government and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 (including any statutory modification(s) or re-enactment(s) thereof, for the time being in force), approval of members be and is hereby accorded to the re-appointment of Mr. Sanjeev Vohra (DIN: 00112352) as a Whole-time Director of the Company designated as a Managing Director for a further period of 3 years from the expiry of his present term of office, that is, with effect from February 28, 2022 on the same terms and conditions including remuneration as set out in the Statement annexed to the Notice.

RESOLVED FURTHER THAT the Board be and is hereby authorised to do all acts and take all such steps as may be necessary, proper or expedient to give effect to this resolution."

Item No.8:

Re-appointment of Mr. Rajeev Vohra (DIN: 00112001), as a Whole-time Director of the Company:

Resolution:

"RESOLVED THAT in accordance to the provisions of Sections 196, 197, 198 and other applicable provisions, if any, of the Companies Act, 2013 read with provisions of Schedule V of the Act and subject to such other approvals, if and as may be required, including from Central Government and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 (including any statutory modification(s) or re- enactment(s) thereof, for the time being in force), approval of members be and is hereby accorded to the re-appointment of Mr. Rajeev Vohra (DIN: 00112001) as a Whole-time Director of the Company for a further period of 3 years from the expiry of his present term of office, that is, with effect from February 28, 2022 on the same terms and conditions including remuneration as set out in the Statement annexed to the Notice.

RESOLVED FURTHER THAT the Board be and is hereby authorised to do all acts and take all such steps as may be necessary, proper or expedient to give effect to this resolution."

Item No.9:

Re-appointment of Mr. Mukesh Dhruve (DIN: 00081424), as a Whole-time Director of the Company:

Resolution:

"RESOLVED THAT in accordance to the provisions of Sections 196, 197, 198 and other applicable provisions, if any, of the Companies Act, 2013 read with provisions of Schedule V of the Act and subject to such other approvals, if and as may be required, including from Central Government and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 (including any statutory modification(s) or re- enactment(s) thereof, for the time being in force), approval of members be and is hereby accorded to the re-appointment of Mr. Mukesh Dhruve (DIN: 00081424) as a Whole-time Director of the Company for a further period of 3 years from the expiry of his present term of office, that is, with effect from February 28, 2022 on the same terms and conditions including remuneration as set out in the Statement annexed to the Notice.

RESOLVED FURTHER THAT the Board be and is hereby authorised to do all acts and take all such steps as may be necessary, proper or expedient to give effect to this resolution."

An Explanatory Statement pursuant to Section 102(1) of the Companies Act, 2013, in respect of businesses to be transacted at the AGM, as set out under Item No(s). 3 to 9 above and the relevant details of the Directors as mentioned under Item No(s). 5 to 9 above as required by Regulation 36(3) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and as required under Secretarial Standard – 2 on General Meetings issued by the Institute of Company Secretaries of India, was annexed to the Notice convening the 29^{th} AGM.

After the above resolutions were being briefed and deemed to be read, the Chairman informed that as the meeting was held through VC facility and resolutions are put to vote only through e-voting, the practice of proposing and seconding of resolutions was not being followed.

Thereafter, the Chairman continued the proceedings and informed the members that pursuant to the provisions of the Companies Act, 2013 and rules made thereunder and the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company had provided electronic voting facility (remote e-voting) to the members to cast their votes electronically on all resolutions set out in the Notice of 29th AGM. He further informed that the remote e-voting commenced on Wednesday July 27, 2022 at 09:00 a.m. and concluded on Friday, July 29, 2022 at 05:00 pm.

Further, members were informed that the e-voting would remain open for a further period of 15 minutes to enable those members who were present during the Annual General Meeting but could not cast their votes prior to the AGM. The e-voting module was disabled by NSDL thereafter.

The Chairman further informed that combined results of remote e-voting and e-voting during the meeting would be announced and made available on the website of the Company, on the website of NSDL and also on the website of the Stock Exchanges.

The Chairman thanked all the Directors and members who had joined the meeting. Further he stated that the meeting would stand concluded at the end of 15 minutes. The meeting concluded at 01:05 pm.

The result of the e-voting was declared on Saturday, July 30, 2022, based on the report of the Scrutinizers dated July 30, 2022. All the aforesaid resolutions were passed with requisite majority on July 30, 2022. A summary of the said results is enclosed as **Annexure II** to the minutes.

Sd/-VINOD VOHRA CHAIRMAN

PLACE: MUMBAI

TIME OF COMMENCEMENT: 12:00 P.M. TIME OF COMPLETION: 01:05 P.M. DATE OF ENTRY IN MINUTES BOOK: August 22, 2022 DATE OF SIGNING: August 22, 2022

<u>Annexure I</u>

Chairman's Speech

Dear Shareholders,

The world is tentatively getting back on its feet and every business is gradually becoming cautiously optimistic about what the next few years hold. The havoc caused by the pandemic is settling. And the world is learning to live in a new way.

At Repro, we have embraced this new way – and in fact, were prepared for it. The last two years of the pandemic have brought about a work ethic and workflows that allow us to operate efficiently in any situation. Having put into place systems and SOPs that kept all our people safe through the pandemic, we are now equipped to work in a hybrid model if at all required.

Financial Consolidation

We have also continued applying the measures of financial prudence which were put into place to mitigate the impact of the pandemic. Thanks to this ongoing discipline, the debt equity ratio has been halved from the previous year, the long-term borrowing is down by 60% over the previous year, the interest cost has decreased by 20% and the credit extended to debtors is down to 81 days from 211 days in the previous year. These measures have enabled your Company to take steps to invest in people, technology and infrastructure so that we can take advantage of opportunities in global markets by strengthening our base.

<u>New opportunities</u>

The pandemic, despite being crippling on so many fronts, has also created opportunity for us at Repro. It has forever changed the buying habits of people across the board with online transactions gaining popularity in all segments. In the book segment particularly, this trend is here to stay. Purchasing books online has become more the rule than the exception. This has enabled us to further cement our business model.

Recognising that the online marketplace is soon becoming the marketplace of choice for different kinds of products, we have adapted our solutions to meet this new need with the ONE BOOK solution.

Tailored to the online marketplace, the ONE BOOK solution creates tremendous benefits for readers and publishers alike. It allows us to produce just one book, after it has been purchased online. Enabling us to disrupt an age-old distribution system and bring enormous benefits to readers and publishers – one book at a time.

With the pandemic waning, schools and higher education institutions have begun to open up. Although many publishers had put their publishing plans on hold, with educational institutions opening, we are hopeful that the demand will go back to pre-pandemic levels in that segment too.

The technology focus

We utilised the pandemic years to continue to build our technology backbone. The state-of-the-art print-on-demand facility at Haryana that had been earlier conceptualised saw tremendous progress. We added newer technologies and streamlined workflows for greater efficiencies. This facility gave the business the added capacities, which, along with the existing facilities in Bhiwandi – Maharashtra, will help us broaden the range and scope of books on demand.

The pandemic years also helped us trim overheads. A focus on healthy cash flows was achieved by bringing down debt, getting better terms from customers and vendors and creating more efficient workflows.

The people focus

The various measures undertaken through the year, enabled us to bring into focus the all-important area of people. During the year, we brought on board several skilled people, at both managerial and operational levels. We also focussed on skilling existing people. Recognising the 'new age' way of

doing business, we onboarded and structured teams with digital and social media skills. We expect to see a lot of action in the new areas in the coming years, that will be driven by this fresh, young talent.

Continuing to strengthen relationships with publishers

We already have a large existing base of satisfied customers. Thanks to strong customer relationships, we were able to acquire more titles from existing customers, thus making our content repository more robust. Additionally, we also onboarded more publishers, further enhancing the number of titles in our content repository.

In addition to our existing one-book model, we continued innovations like B2B portals to take care of offline sales. Strategic channel tie-ups have ensured greater visibility of the titles in our repository to potential readers, and also allowed us to offer optimum pricing to customers.

Helping grow our clients' businesses

A critical key to our success has been the fact that the one book model has helped grow our clients' business. We have made a significant breakthrough in existing processes, by offering international publishers a solution whereby they can list, produce on demand and deliver their titles across India. Prior to this, readers in India would have to import books at higher prices with a huge time lag to reach the market. By opening up the Indian market to international publishers, we have successfully helped them grow their business. Readers too can now access books that were hitherto unavailable to them – or available at great cost.

As we stand at the brink of a new year and bid farewell to a mixed year, we are all one in hoping that we have seen the last of the pandemic. We look forward to the new year with confidence, hope and optimism. We have over the last few years, invested very strongly in our business model, in the newer technologies needed to improve the one-book customer offering, in skills and people who understand and customise solutions for publishers' businesses and in the infrastructure to support the growth trajectory that we envision for our Company in the coming years. With all these measures that strengthen our base, we look forward to the rapid growth in the global markets to ensuring that titles reach our readers – anytime, anywhere!

Your support has always kept us going and I thank you in advance for your continuing good wishes.

<u>Annexure II</u>

29th ANNUAL GENERAL MEETING HELD ON JULY 30, 2022

Declaration of results of the remote e-voting and e-voting at the Annual General Meeting:

As per the provisions of the Companies Act, 2013 and the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and the relevant circulars issued by the Ministry of Corporate Affairs, the Company had provided the facility of remote e-voting and e-voting during the Annual General Meeting to enable the Shareholders to cast their vote electronically on the resolutions proposed in the Notice of the 29th Annual General Meeting (AGM). The remote e-voting was open from 9:00 a.m. Wednesday, July 27, 2022 and concluded on Friday, July 29, 2022 at 5:00 p.m.

The Board of Directors had appointed Mr. Dinesh Kumar Deora, Practising Company Secretary as the Scrutinizer for remote e-voting and e-voting during the AGM. The Scrutinizer had carried out the scrutiny of all the electronic votes received up to the close of remote e-voting period and votes cast through e-voting facility during the AGM on July 29, 2022 and votes cast through e-voting facility during the AGM on July 30, 2022.

The consolidated results as per the scrutinizers report dated July 30, 2022 are as follows:

Item No.	Resolution	% votes in Favour	% votes Against	Type of resolution
Ordinary Business:				
1.	Adoption of the Audited (Standalone and Consolidated) Financial Statements for the year ended March 31, 2022 together with the Reports of the Board of Directors and Auditors thereon.	100	0	Ordinary
2.	Re-appointment of Mr. Mukesh Dhruve (DIN: 00081424), who retires by rotation and being eligible, seeks re-appointment.	99.9976	0.0024	Ordinary
Special Business				
3.	To approve increase in the remuneration payable to Mr. Kunal Vohra, being related party holding office or place of profit in the Company.	99.9975	0.0025	Ordinary
4.	To approve increase in the remuneration payable to Mr. Abhinav Vohra being related party holding office or place of profit in the Company.	99.9975	0.0025	Ordinary
5.	Reappointment of Ms. Bhumika Batra (DIN: 03502004), as an Independent Director of the Company for a second term of five consecutive years.	99.9978	0.0022	Special
6.	Re-appointment of Mr. Vinod Vohra (DIN: 00112245), as a Whole-time Director designated as a Chairman of the Company.	99.9976	0.0024	Special
7.	Re-appointment of Mr. Sanjeev Vohra (DIN: 00112352), as a Whole-time Director designated as a Managing Director of the Company.	99.9976	0.0024	Special
8.	Re-appointment of Mr. Rajeev Vohra (DIN: 00112001), as a Whole-time Director of the Company.	99.9976	0.0024	Special
9.	Re-appointment of Mr. Mukesh Dhruve (DIN: 00081424), as a Whole-time Director of the Company.	99.9976	0.0024	Special

Based on the Consolidated Report of the Scrutinizer, all the resolutions as set out in the Notice of 29th Annual General Meeting have been duly approved by the shareholders with requisite majority.

Date: August 22, 2022