

Date: 23/11/2020

The Manager (Listing Department)
National Stock Exchange of India Limited
Bandra- Kurla Complex
Bandra (East)
Mumbai - 400 015

Company Symbol: REPL

Sub: Investors Meet Presentation

Dear Sir/Mam,

This is to inform you that Investors meet of our Company was held on **Saturday, 21st November 2020 at Hotel Lalit, New Delhi from 7.00 p.m onwards.**

Kindly find enclosed Investor Presentation of the company for your information & records.

Thanking you

Yours faithfully

For **RUDRABHISHEK ENTERPRISES LIMITED**


PRADEEP MISRA
CHAIRMAN & MANAGING DIRECTOR
DIN: 01386739



Rudrabhishek Enterprises Limited
820, Antriksh Bhawan, 22, K.G. Marg,
Connaught Place, New Delhi-110001, India
Ph. No.: +91-11-41069500, 43509305

Investors Meet

*Integrated
Urban Development &
Infrastructure Consultants*



21 Nov 2020
New Delhi

End-to-End Consultancy in
Infrastructure & Real Estate

28+ Years Legacy

**Listed at NSE Emerge
(Migrating to NSE Main Board)**

ISO 9001: 2015 Certified

Diversified Services

Govt. & Pvt. Clientele

In-house Experts

Technology Driven

Pan India Presence

30+ Empanelment

Diversified Consultancy Sectors



Smart Cities

(ABD & Pan City Solutions)



Urban Planning

(Regional Plan, Development Plan, Master Plan & Zonal Plan)



Infrastructure

(Water Supply, Roads & Highways & Sanitation)



Skill India Training



Real Estate

(Residential, Commercial, Group Housing & Integrated Township Projects)



Retail

(Malls & Office Complexes)



Hospitality & Healthcare

(Hotels & Hospitals)



Education

(Schools, Institutes & Universities)



Recreation

(Sports Stadium & Amphitheatre)



RERA Advisory

(Developer, Investor & RWAs)

- Involved in Smart City Mission since phase – I
- Ongoing PMC works in **7 Smart Cities**
 - Varanasi, Indore, Dehradun, Kanpur, Moradabad, Itanagar & Jabalpur
- Govt. has allocated Rs. 6,169 Crores on SC mission in 2019-20 Budget
- Total project investment in Smart Cities is **Rs. 5 Lakh Crores**



Major Business Units



Infrastructure

- **Multiple Projects** on Water Supply Systems, Sanitation, Solid Waste Management, River Front Development
- **Jal Jeevan Mission (JJM):** extensively involved in GOI's flagship project
 - Piped drinking water to all rural HH by 2024
 - Rs 11,500 Cr allocated in Union Budget 2020-21
- **Entering New Segments :** Metro, Roads & Highways; Tourism
 - Chennai Metro Phase II; National Highways in Manipur etc.

240 + Infrastructure projects overall of REPL



**Har Ghar Jal
Jal Jeevan Mission**

- GIS-based Master Plans in multiple states
- Preparing Regional, Zonal & Redevelopment plans
- Industrial Area Development in various locations
- City Development & City Sanitation plans
- PMAY projects across 6 states (211 towns)
- Street Vending Plans
- Feasibility studies for different projects

140 + Urban Planning projects overall of REPL



Major Business Units

Skill India



- Partnering with GOI on DDU-GKY
- Govt. to provide market-relevant skills to over 40 Cr youth by 2022
- REPL Bagged SOP based Skill India project in UP
 - Monitoring of skill development activity over 36 months



Skill India
कौशल भारत - कुशल भारत

- **Comprehensive Design Services** : Architecture, Interior, Structural Engineering & MEP (Mechanical, Electrical & Plumbing).
- **PMC & EPC** services to construction industry
- **Varied Real Estate projects:** Integrated townships; Hi-tech Cities; Affordable Housing; Commercial Complexes
- **Hospitality & Recreation:** Hotels, Hospitals, Clubs, Stadiums
- **Education Institutions:** Schools & Medical Colleges
- **RERA Consultancy** to real estate developers
 - Empanelled with UP-RERA
 - Assisting various stakeholders in completion of stuck-projects

Major Business Units



Tech & Software

- **Application of BIM** (Building Information Modelling) on construction projects
- **Graphisoft (Hungary):** tie-up for sole distribution of Archicad in North & East India
- **Team Systems (Italy):** tie-up for distribution of Project Management Software
- **CogniznR:** Technical Training Institute for architects & engineers
- **CRM:** providing services in setting-up & running CRM systems





Sector Analysis

- **PMAY-U:** envisioned to provide 'pucca house' to all by 2022
 - 32 Lakh houses already completed and delivered
 - Special Package of additional **Rs. 18,000 Crore** announced for PMAY (U)
 - As per FM, it will lead to investment in housing sector **Rs. 70,000 Crore**
- **Smart Cities:** project worth Rs 2.2 lakh crore under completion/completed
- **Rural Infrastructure:** Central & State Govts. has estimated total capital expenditure of **Rs. 7.7 lakh crore** between 2020 and 2025
 - PMAY-Gramin, PMGSY (Pradhan Mantri Gram Sadak Yojna), JJM (Jal Jeevan Mission), DDU-GKY (Deendayal Upadhyay Garmin Kaushalya Yojna) etc.

**For Government, Investment in Infrastructure is
main driver of Growth & Employment**

- **Current Market Size** - As per GOI, currently the Infrastructure Project Worth **Rs. 42.7 lakh crores** is under implementation (2020)
- **Projection:** National Infrastructure Pipeline (NIP) envisages overall infrastructure investment to be **Rs. 100 lakh crores** by 2025.
- **Growth Rate** : Infrastructure Sector set to grow by **26.8 % annually** over next five years.

This estimated growth rate makes infrastructure a much more lucrative investment option than any other sector

** Sources: Economic Survey; Union Budget and other govt. reports in public domain*

Opportunities in Infrastructure

Segments

AMRUT Scheme

Rs. 5 Lakh Cr. Annual Budget Allocation for Urban Infra

Logistic Hub

Plans to promote seamless movement of goods across country

Industrial Corridors

Massive Program to develop new Industrial Cities

Geospatial Domain

Focus on digitization, e-governance & mapping

JJM

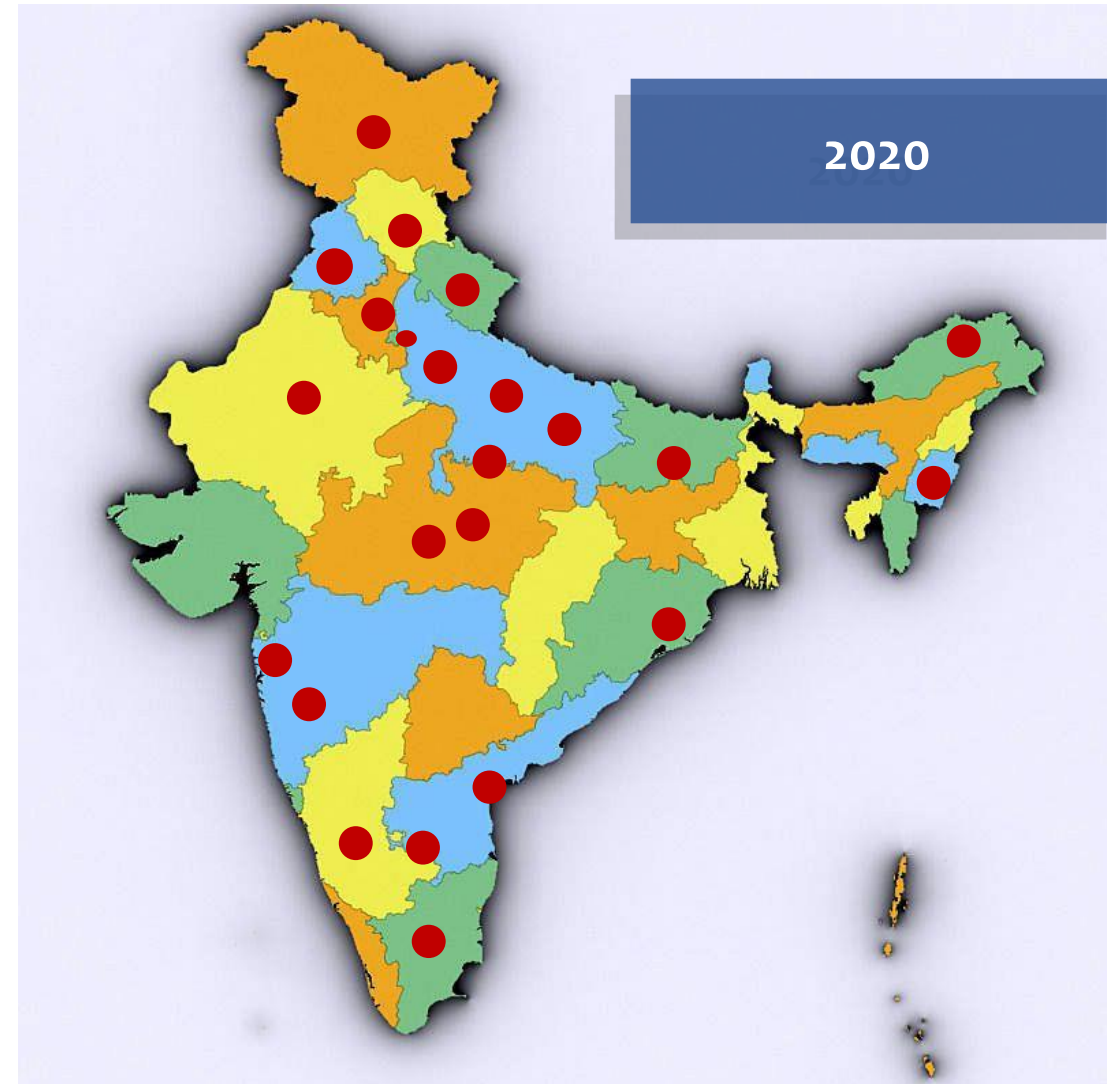
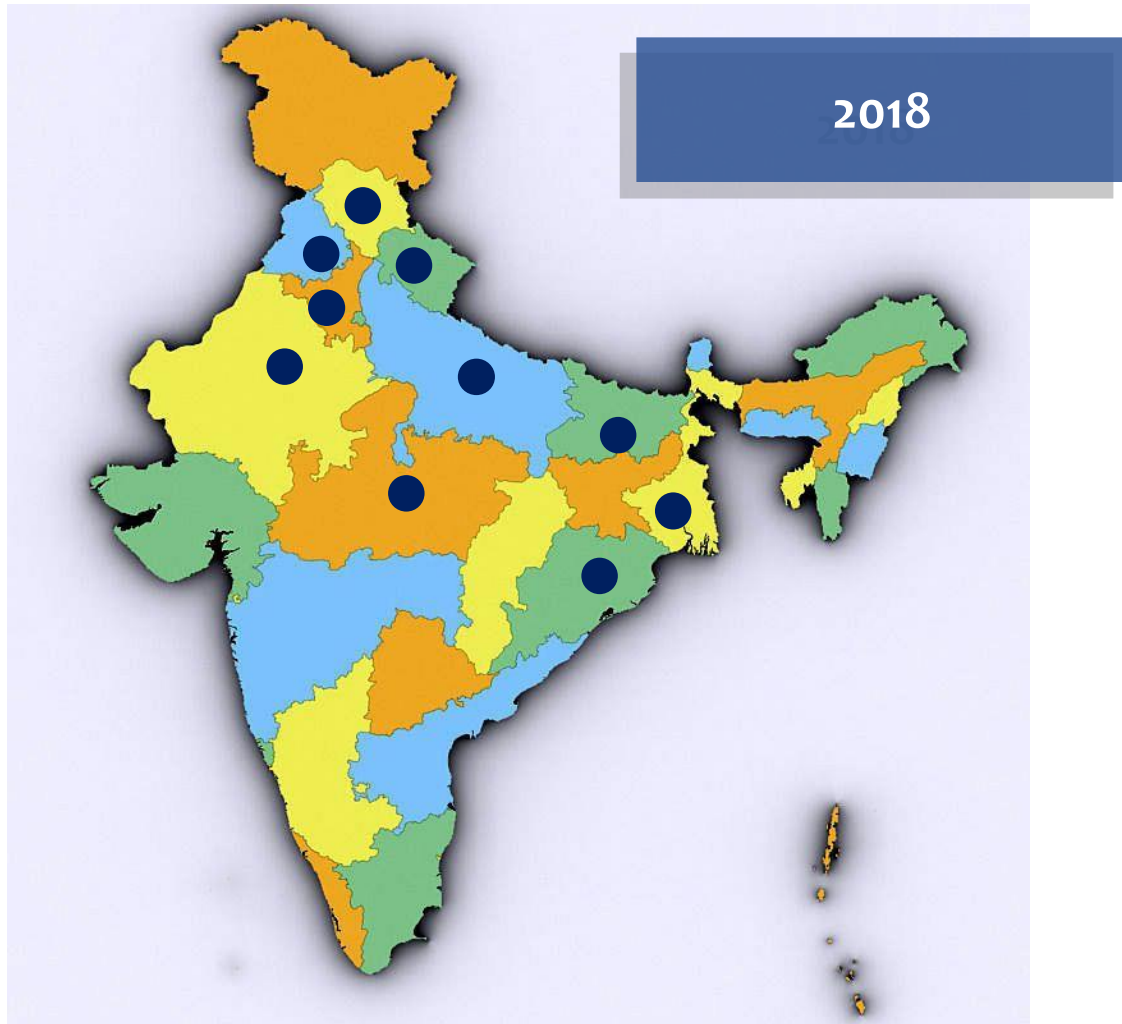
Fund allocation of Rs. 3.6 Lakh Crore over next four years

- **Construction Sector** (including housing) accounts for 8.2 % of GDP. It is expected to become 13 % of GDP by 2025
- **Rapid Urbanization:** as per UN estimates, India was 34% urbanized in 2018, which will reach to 50% by 2046. Housing demand is set to keep increasing
- **Govt. Policies:** various measures to propel Real Estate growth
 - REIT (Real Estate Investment Trust); relaxation in ECB (External Commercial Borrowing); Setting up AIF (Alternate Investment Fund) etc.
- **Real Estate Market Size** was calculated at Rs. 12000 Crores in 2019, which is estimated to become Rs. 65000 crores in 2040
 - Market to grow by **21% annually.**

* Sources: IBEF; Knight Frank and other Industry Reports

- **Business Model** perfectly aligned with the government priorities
- **Lean & Agile Structure** to capture any new opportunity
- **Integrated Service Offerings** outdoing competition in segment
- **Broad Govt. & Pvt. Clientele** to absorb any intermediary shocks
- **Large projects** of longer gestation periods to ensure steady cash-flow
- **Application of Technology** to service clients at optimal cost-time matrix
- **Sound Financials:** Consistent growth in revenue & profitability
- **Diverse Regional Presence:** Projects across multiple states

Projects Across Locations





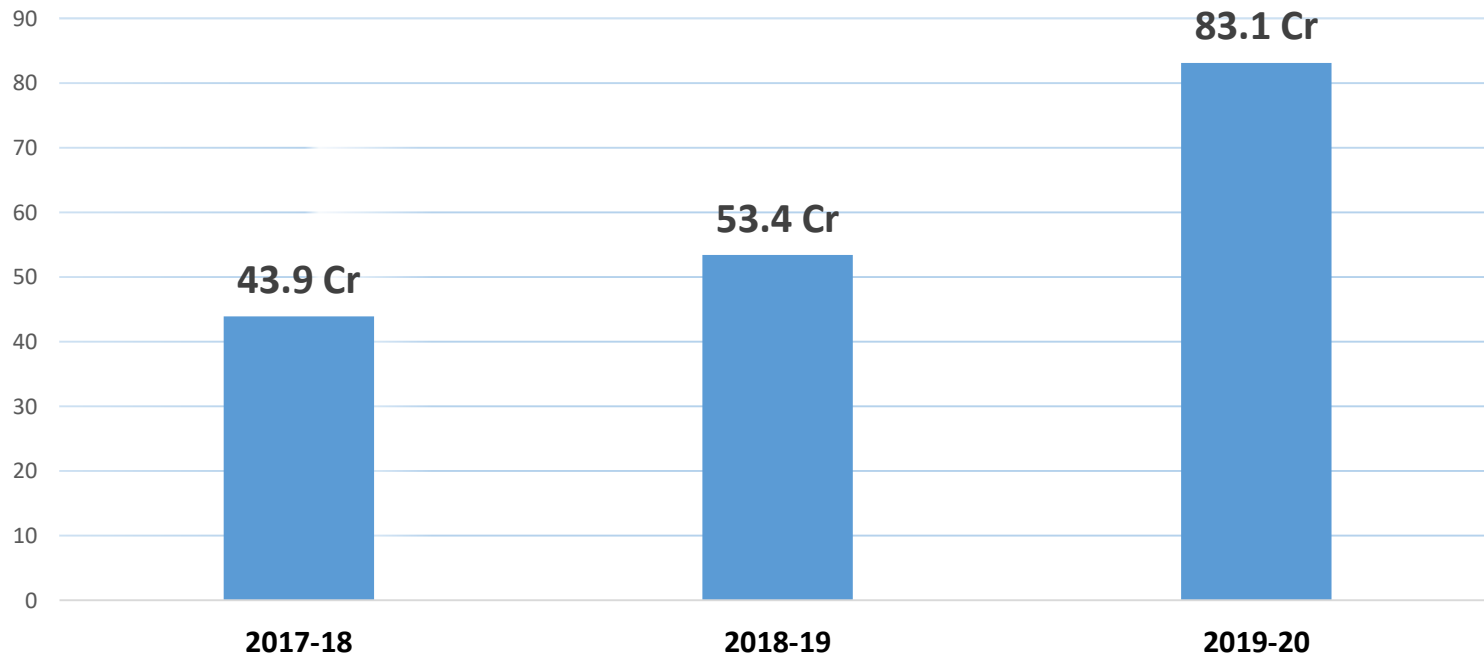
Financial Performance

Company Financials



Past Records

Revenue Growth Pattern



* Consolidated Numbers. Units in INR

Presently, work order
Worth Rs. 350+ Cr in hand

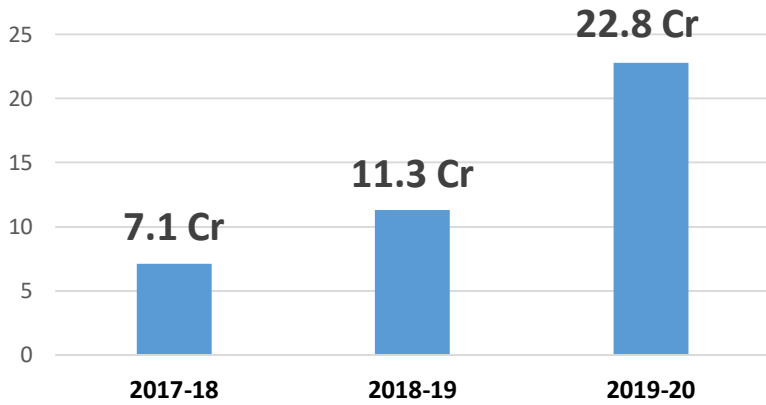
REPL Revenue has grown by 89% over last 2 years (45% annual Avg.)

Company Financials

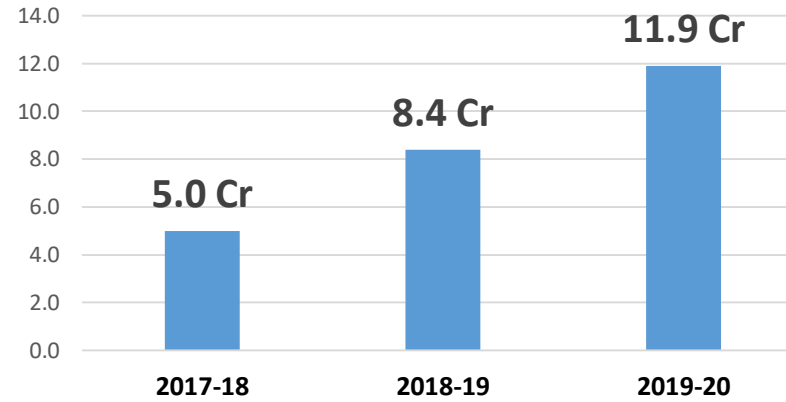


Past Records

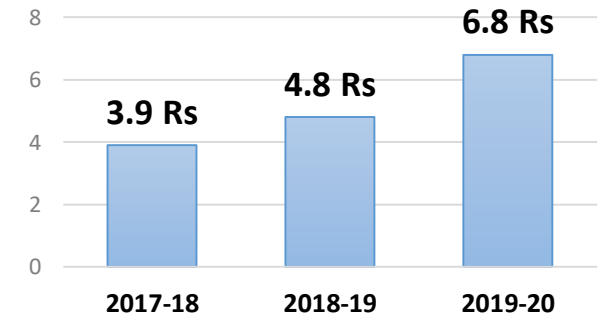
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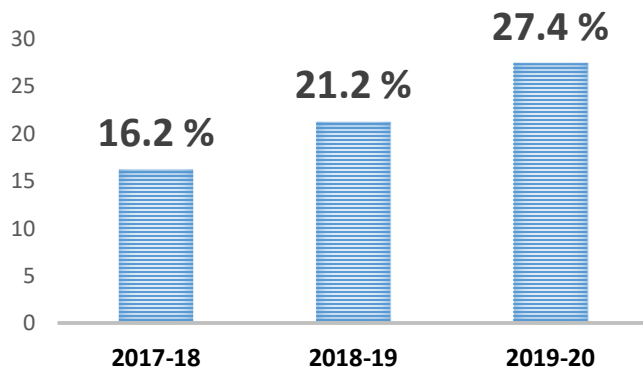
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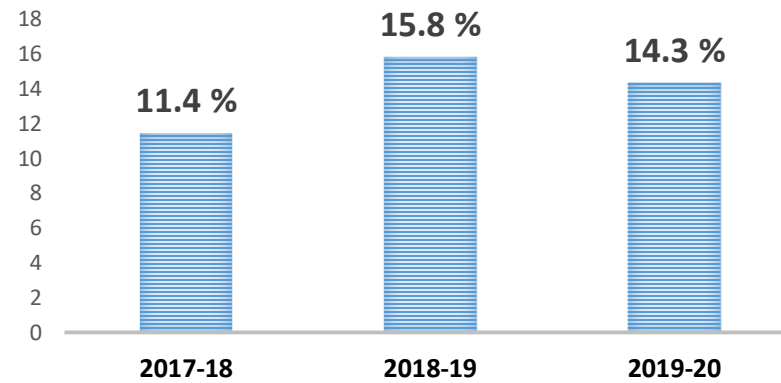
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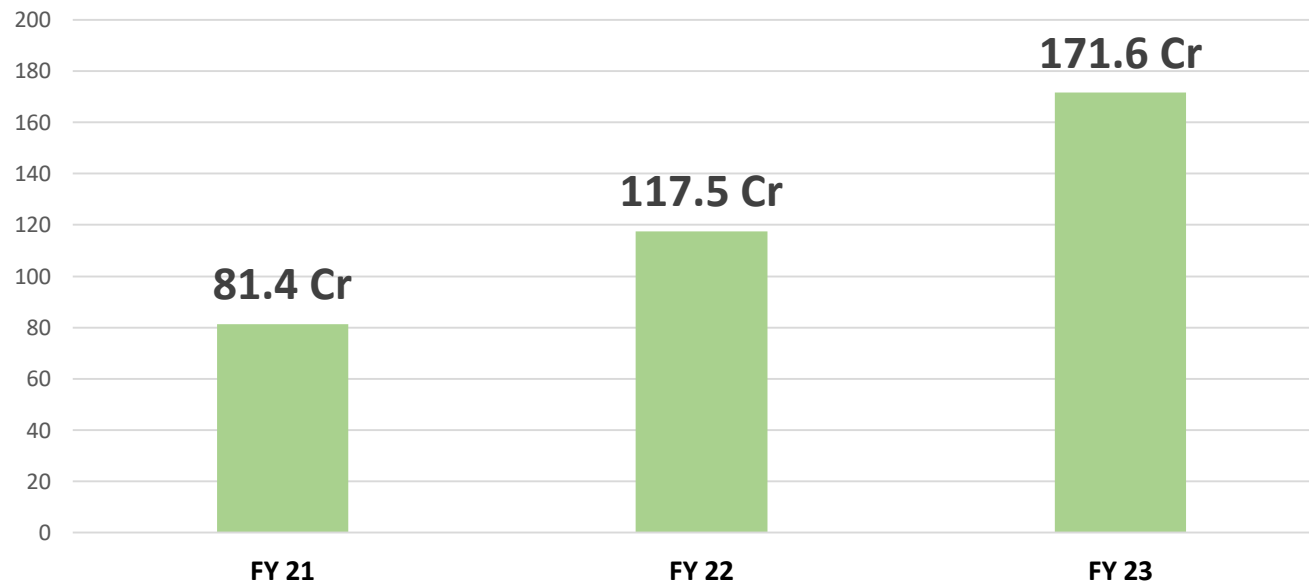


* Consolidated Numbers. Units in INR

Financial Projections

Consistent Growth

Revenue: Projected



** Consolidated Numbers. Units in INR*

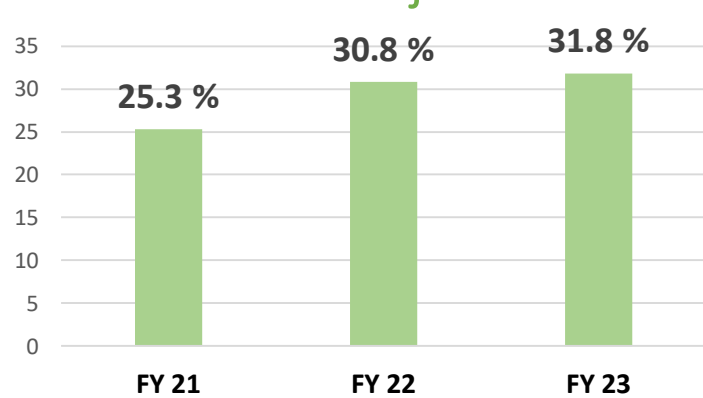
Keeping the Current Year steady, followed by robust growth

Financial Projections

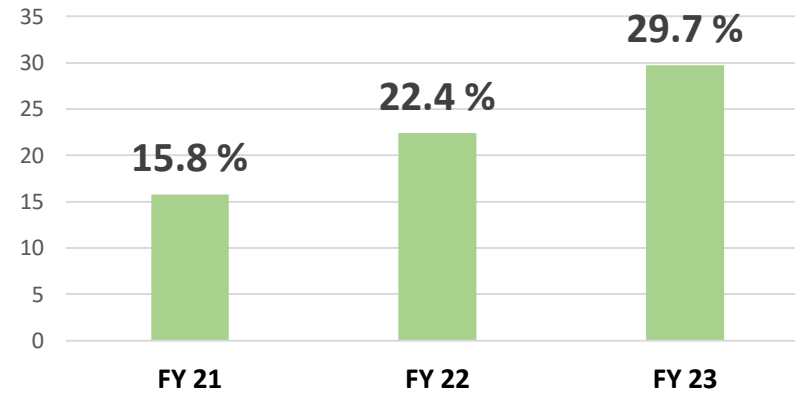


Consistent Growth

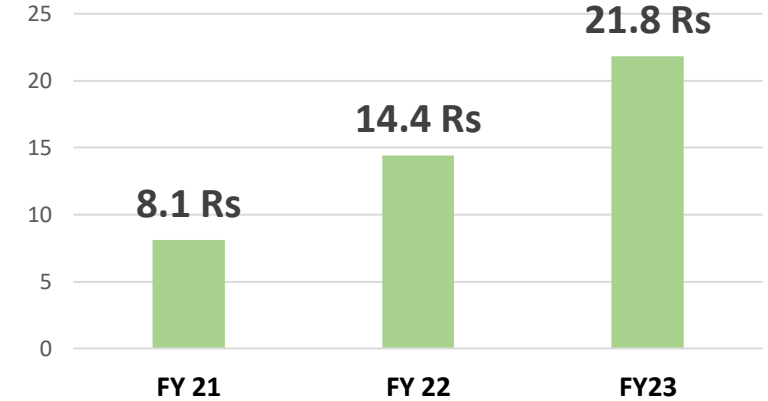
EBIDTA Projection



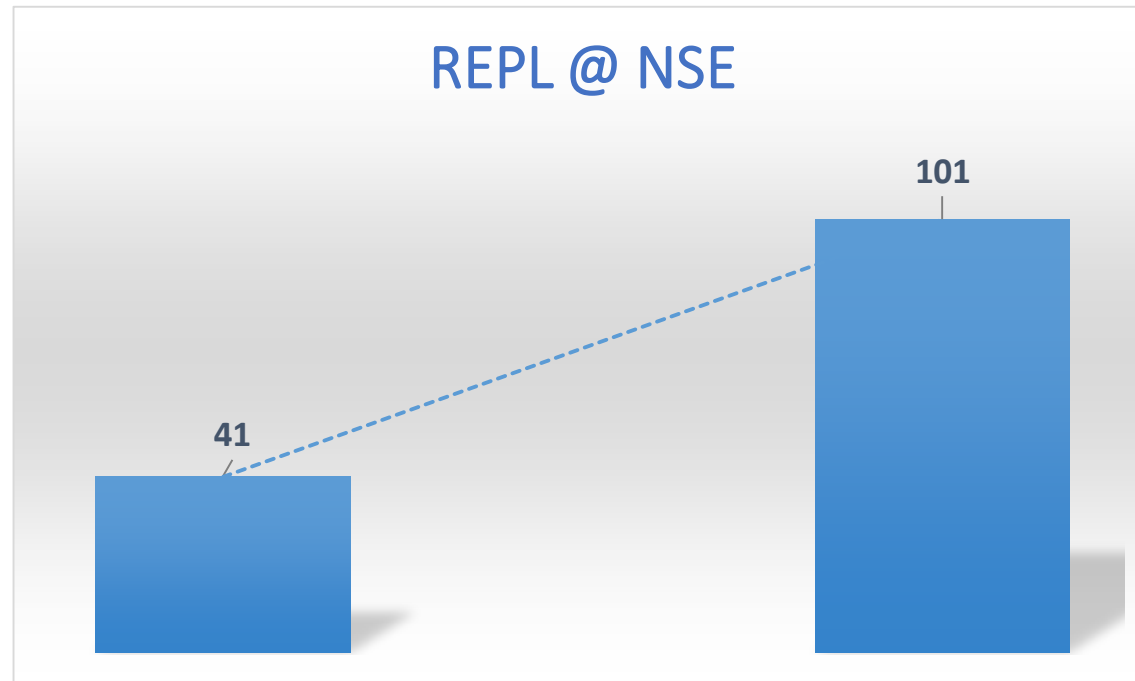
PAT Projection



EPS Projections



* Consolidated Numbers. Units in INR



July 2018 - Listing

Nov 2020 -CMP

REPL Stock Price at NSE has increased by 146% in 2.5 Years, since listing.

Return for Investors is **58.5 % annual**

Price as on 20 Nov. '20

- Becoming the **Frontline Indian Consultancy** firm in Technical & Knowledge based consultancy domain
- Company to have running projects in almost every state of the country
- Diversification in all allied Infrastructure domains: Aviation, Transportation, Tourism, Ports etc.
- International Expansion: South East Asia, Africa & Middle East





Let us Collaborate and Grow Together ...

Thank You !