

Date: - 29th May, 2023

To,  
The Manager-Listing Department  
National Stock Exchange of India Limited,  
Exchange Plaza, 5<sup>th</sup> Floor, C-Block-G,  
Bandra kurla Complex, Bandra (E),  
Mumbai-400051

Symbol: PROPEQUITY

**Subject: Outcome of the Board Meeting held on 29<sup>th</sup> May, 2023 and submission of Audited Standalone and consolidated financial results for the financial year ended on 31<sup>st</sup> March, 2023 – Regulation 30 and 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

Dear Sir/Ma'am,

With reference to the captioned subject we wish to inform you that the meeting of Board of Directors of the company held on Monday May 29<sup>th</sup>, 2023 and the Board has considered and approved the Audited and consolidated financial results for the financial year ended on 31<sup>st</sup> March, 2023.

Pursuant to Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith the following:

- Independent Auditor's Report of Consolidated Financial Results along with the Audited Financial Results for the financial year ended on 31<sup>st</sup> March, 2023.
- Independent Auditor's Report of Standalone Financial Results along with the Audited Financial Results for the financial year ended on 31<sup>st</sup> March, 2023.
- Declaration of un-modified opinion on Audited Standalone and Consolidated Financial Results for the financial year ended on 31<sup>st</sup> March, 2023.

The Meeting of Board of Directors Commenced at 2:30 p.m. and concluded at 5.30 p.m. The above information is also available on the website of the company at [www.propequity.in](http://www.propequity.in).

This is for your information and necessary dissemination

Thanking You.  
Yours Faithfully

For and on Behalf of  
P. E. Analytics Limited

For P.E. Analytics Limited

Samir Jasuja  
Managing Director  
01681776  
1520-B, the Magnolias, Dlf Phase-V,  
Sector-42, Galleria DLF-IV, Gurgaon-  
122009, Haryana

P.E. Analytics Ltd.

Delhi Office : D-4, Commercial Complex, Paschimi Marg. Vasant Vihar, New Delhi-110057, (INDIA)  
Tel. : 91-11-26152801, Fax : +91-11-26152800

Gurugram Office : Plot No. 348, Udyog Vihar, PhaseII, Gurugram-122 016, Haryana (INDIA)  
Tel. : +91-124-4522725, Fax : +91-124-26152800, CIN: L70102DL2008PTC172384

[info.propequity.in](mailto:info.propequity.in)

[www.propequity.in](http://www.propequity.in)

Date: - 29th May, 2023

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The Manager-Listing Department  
National Stock Exchange of India Limited,  
Exchange Plaza, 5<sup>th</sup> Floor, C-Block-G,  
Bandra kurla Complex, Bandra (E),  
Mumbai-400051

Symbol: PROPEQUITY

Subject: Declaration pursuant to Regulation 33(3)(d) of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015 with respect to unmodified opinion of the Auditors on financial results for the financial year ended on 31<sup>st</sup> March, 2023.

Dear Sir/Ma'am,

In accordance with the Regulation 33(3) (d) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we hereby declare that Statutory Auditors of the Company have issued Auditors report with unmodified opinion on Audited and Consolidated Financial Results of the Company for the financial year ended on 31<sup>st</sup> March, 2023 which have been approved by the Board of Directors in its meeting held today on May 29<sup>th</sup>, 2023.

Kindly take the same on your record.

Thanking you,

Yours Faithfully

For and on Behalf of  
P. E. Analytics Limited

Dheeraj Kumar Tandon  
Chief Financial Officer

**P.E. Analytics Ltd.**

Delhi Office : D-4, Commercial Complex, Paschimi Marg, Vasant Vihar, New Delhi-110 057, INDIA  
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**P.E. Analytics Limited would like to disclose the following to the Stock Exchange:-**

- The company and the promoter are considering to take on board a strategic/ financial partner whose experience and guidance would be beneficial for the company/ its shareholders and it can help the company to perform better in the coming years. In this regard, Mr. Samir Jasuja, the managing director of the company and a promoter shareholder has signed a letter of engagement with KPMG India service LLP to provide professional services on a success fee.

**For and on behalf of  
P.E. Analytics Limited**



**Samir Jasuja  
Managing Director**

**P.E. Analytics Ltd.**

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- Boston House, 5th Flr, Western Exp. Hwy, Andheri Kuria Rd, Andheri (E), MUMBAI 400053
- J P Road, Bilasipara, District Dhubri, ASSAM 783 348

**Independent Auditors' Report on the Year to Date Audit Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligation and Disclosure Requirements), Regulation, 2015, as amended**

The Board of Directors

P.E Analytics Limited

D-4, Commercial Complex, Pashchimi Marg, Vasant Vihar,  
New Delhi – 110057

**Report on the audit of Consolidated Financial Results**

**Opinion**

We have (a) audited the accompanying statement of Consolidated financial results for the year ended March 31, 2023 and (b) reviewed the consolidated Financial results for the half yearly ended March 31, 2023 (refer 'Other matters' section below) which were subject to limited review by us, both included in the accompanying "Statement of consolidated Financial Results for the half yearly and Year ended March 31, 2023 ("the Statements") of M/s P.E ANALYTICS LIMITED ('the Parent') and its subsidiary (the parent and its subsidiary together referred to as "the group") for the year ended March 31, 2023 ("the Consolidated Statement"), attached herewith being submitted by the company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) as amended.

**(a) Opinion on Annual Consolidated Financial Results**

In our opinion and to the best of our information and according to the explanations given to us, the Result:

- i. Include the annual financial results of the Propedge valuations Private Limited,
- ii. are presented in accordance with the requirements of Regulation 33 of the Listing Regulations in this regard; and
- iii. gives a true and fair view in conformity with the recognition and measurement principles laid down in the applicable Accounting Standards and other accounting principles generally accepted in India of the Net Profit and other financial information of the Company for the year ended March 31, 2023

**(b) Conclusion on Unaudited Consolidated Financial Results for the half yearly ended March 31, 2023**

With respect to the Consolidated Financial Results for the half yearly ended March 31, 2023, based on our review conducted as stated in paragraph (b) of Auditor's Responsibilities section below, nothing has come to our attention that causes us to believe that the Consolidated Financial Results for the half yearly ended March 31, 2023, prepared in accordance with the recognition and measurement principles laid down in the Accounting Standards and other Accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

**Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Companies Act, 2013. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Financial Results section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial Results under the provisions of the Companies Act, 2013



and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Management's Responsibility of for the Consolidated Financial Results**

The Company's Board of Directors is responsible for the matters stated in section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these consolidated financial Results that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the accounting Standards specified under section 133 of the Act read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliances with Regulation 33 of the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate implementation and maintenance of accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial control, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial Result that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the financial Results, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Company's Board of Directors are also responsible for overseeing the company's financial reporting process.

### **Auditor's Responsibility for the Audit of the Financial Results**

Our objectives are to obtain reasonable assurance about whether the financial Results as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Consolidated Financial Statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial Results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Companies Act, 2013, we are also responsible for expressing our opinion on whether the company has adequate internal financial controls system in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the





financial Results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the financial Results, including the disclosures, and whether the financial Results represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a Result that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the listing Regulations, as amended, to the extent applicable.

#### Other Matter

- The Consolidated annual financial results dealt with by this report has been prepared for the express purpose of filing with Stock Exchanges. These results are based on and should be read with the audited standalone financial statements of the company for the year ended March 31, 2023 on which we issued an unmodified audit opinion.
- The Result includes the results of the half year ended March 31, 2023 being the balancing figure between the audit figures in respect of the full financials year ended March 31, 2023 and the published unaudited year-to-date figures up-to the first half of the current financial year, which were subjected to a limited review by us, as required under the Listing Regulations.

FOR SINGHI CHUGH & KUMAR

CHARTERED ACCOUNTANTS

FRN No. - 013613N

HARSH KUMAR

Partner

M.No. 088123

Place: New Delhi

Date: 29/05/2023.

UDIN: 23088123B64RCD1637

**P. E. Analytics Limited**  
(Formerly known as P.E. Analytics Private Limited)  
CIN: L70102DL2008PLC172384

The Manager Listing Department, NSE/BSE

**Consolidated Statement of Profit & Loss for the half yearly/twelve months ended on 31st March, 2023**

(Amount in '000' except Earning Per Share)

| S No                                                                                                                          | Particulars | Half Year ended<br>31-03-2023 | Half Year ended<br>30-09-2022 | Half Year ended<br>31-03-2022 | Financial Year<br>Ended on<br>31-03-2023 | Financial Year<br>Ended on<br>31-03-2022 |
|-------------------------------------------------------------------------------------------------------------------------------|-------------|-------------------------------|-------------------------------|-------------------------------|------------------------------------------|------------------------------------------|
|                                                                                                                               |             | Audited                       | Un-Audited                    | Audited                       | Audited                                  | Audited                                  |
| <b>1. Revenue</b>                                                                                                             |             |                               |                               |                               |                                          |                                          |
| a) Revenue from operations                                                                                                    |             |                               |                               |                               |                                          |                                          |
| i) Net Sales/Income from Operations (Net of Taxes)                                                                            |             | 1,53,411                      | 1,37,127                      | 1,26,414                      | 2,90,538                                 | 2,40,089                                 |
| ii) Other Income                                                                                                              |             | 16,850                        | 15,678                        | 9,118                         | 32,528                                   | 17,974                                   |
| <b>Total Income from Operations(Net)</b>                                                                                      |             | <b>1,70,261</b>               | <b>1,52,805</b>               | <b>1,35,532</b>               | <b>3,23,066</b>                          | <b>2,58,064</b>                          |
| <b>2. Expenses</b>                                                                                                            |             |                               |                               |                               |                                          |                                          |
| a) Employee benefits expense                                                                                                  |             | 73,585                        | 64,479                        | 57,646                        | 1,38,065                                 | 1,09,573                                 |
| b) Depreciation and Amortization expense                                                                                      |             | 1,438                         | 1,150                         | 1,528                         | 2,588                                    | 3,161                                    |
| c) Other expenses (Any Item exceeding 10% of the total expenses relating to continuing the operations to be shown separately) |             | 23,750                        | 15,675                        | 12,156                        | 39,424                                   | 21,530                                   |
| <b>Total Expenses</b>                                                                                                         |             | <b>98,772</b>                 | <b>81,304</b>                 | <b>71,329</b>                 | <b>1,80,077</b>                          | <b>1,34,264</b>                          |
| <b>Profit/(loss) before exceptional and extraordinary items and tax</b>                                                       |             | <b>71,489</b>                 | <b>71,501</b>                 | <b>64,203</b>                 | <b>1,42,990</b>                          | <b>1,23,800</b>                          |
| Exceptional items(profit/loss(Net))                                                                                           |             |                               |                               |                               |                                          |                                          |
| Prior period expenses                                                                                                         |             | -                             | 839                           | -                             | 839                                      | 592                                      |
| <b>4 Profit/(Loss) before tax</b>                                                                                             |             | <b>71,489</b>                 | <b>70,663</b>                 | <b>64,203</b>                 | <b>1,42,151</b>                          | <b>1,23,208</b>                          |
| <b>5 Tax expenses Adjustments</b>                                                                                             |             |                               |                               |                               |                                          |                                          |
| a) Current tax                                                                                                                |             | 17,885                        | 17,232                        | 15,510                        | 35,117                                   | 30,953                                   |
| b) Earlier years                                                                                                              |             | 376                           | (439)                         | (1,698)                       | (63)                                     | (1,698)                                  |
| c) Deferred tax                                                                                                               |             | 844                           | 187                           | (344)                         | 1,031                                    | 101                                      |
| <b>6 Net Profit/(Loss) For the Period</b>                                                                                     |             | <b>52,383</b>                 | <b>53,683</b>                 | <b>50,735</b>                 | <b>1,06,067</b>                          | <b>93,852</b>                            |
| <b>7 Weighted Average number of Equity Shares</b>                                                                             |             | <b>1,04,82,104</b>            | <b>1,04,82,104</b>            | <b>87,23,903</b>              | <b>1,04,82,104</b>                       | <b>87,23,903</b>                         |
| <b>8 Earning Per Equity Share</b>                                                                                             |             |                               |                               |                               |                                          |                                          |
| a) Basic                                                                                                                      |             | 5.00                          | 5.12                          | 5.82                          | 10.12                                    | 10.76                                    |
| b) Diluted                                                                                                                    |             | 5.00                          | 5.12                          | 5.82                          | 10.12                                    | 10.76                                    |

**Notes:**

- The above Audited Financial Results for the year ended on 31st March, 2023 have been reviewed by the Audit Committee and approved by the Board of Directors in its meeting held on 29th May, 2023.
- This Statement has been prepared in accordance with the recognition and measurement principles laid down in the Relevant Accounting Standard prescribed under section 133 of the Companies Act 2013, read with relevant rules thereunder and the terms of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- Valuations segment of the "P.E. Analytics Limited" has been transferred to its subsidiary company "Propedge valuations Private limited" during the year.
- For the year ended 31st March 2022, the company has completed its Initial Public Offer(IPO) and offer for sale(OFS) of 27,72,000 shares of Face Value of INR 10/- each at an issue price of INR 114/- (inclusive of Security premium of Rs.104/-) per share . Details of the funds received from IPO and its utilization as on the balance sheet date is as given below -

| Particulars                                          | Amount (in Lakhs) |
|------------------------------------------------------|-------------------|
| IPO funds received against fresh equity shares (A)   | 1,655.28          |
| <b>Total(A)</b>                                      | <b>1,655.28</b>   |
| Expenditure for Technological upgradation            | 58.02             |
| Retail Initiative (B2C Expansion Plan)               | 145.00            |
| General Corporate Purposes                           | 168.66            |
| Issue expenses                                       | 50.00             |
| <b>Total(B)</b>                                      | <b>421.68</b>     |
| <b>Net Un-utilized amount as at 31-03-2023 (A-B)</b> | <b>1,233.60</b>   |

Net Un-utilized IPO amount as at 31-03-2023 were temporarily invested in deposits with the scheduled banks.

- Basic & Diluted EPS has been reduced for year ended 31st March, 2023 as compared to basic and diluted EPS for year ended 31st March, 2022, because the company has made fresh issue of equity shares in the month of March 2022 and weighted average number of equity shares has been considered in calculation of EPS.
- The company is rendering two types of services, Website Subscriptions and Professional Services. Both these services are integrated to each other and have similar economic characteristics being common reporting authority, common employees, same type of customers and same method and process used to render these services. Therefore, these type of services is considered as single Business segment. There is no other Business or Geographical segment which fulfils the criteria 10% or more of combined Revenue, thus Segment Reporting is not applicable to the Company.
- No Investor's Complaints were recorded or received during the year ended on 31st March, 2023.





- 8 Previous Year / Period figures have been recasted/regrouped/reclassified wherever considered necessary to make it comparable with the current period.
- 9 Following Independent Directors were appointed on 14th February, 2022 & their appointment was approved in Annual General meeting held on 19th August, 2022.

- i) Satish Gordhan Mehta
- ii) Sachin Sandhir
- iii) Ajay Kalayil Chacko

Place:- Gurugram  
Date :29-05-2023



For P.E Analytics limited

Samir Jausja  
(Managing Director)  
DIN: 01681776

**P. E. Analytics Limited**

Formerly known as P.E. Analytics Private Limited

CIN: L70102DL2008PLC172384

**Statement of Asset and Liabilities**

| Particulars                                 |                                                                      | Amount in '000'  |                  |
|---------------------------------------------|----------------------------------------------------------------------|------------------|------------------|
|                                             |                                                                      | As at 31-03-2023 | As at 31-03-2022 |
| Starting Date of Reporting Period           |                                                                      | 01-04-2022       | 01-04-2021       |
| Ending Date of Period                       |                                                                      | 31-03-2023       | 31-03-2022       |
| Whether Results are Audited or Unaudited    |                                                                      | Audited          |                  |
| Nature of Report Standalone or Consolidated |                                                                      | Consolidated     |                  |
| <b>1</b>                                    | <b>EQUITY AND LIABILITIES</b>                                        |                  |                  |
|                                             | (i) Shareholders' Funds                                              |                  |                  |
|                                             | (a) Share Capital                                                    | 1,04,821         | 1,04,821         |
|                                             | (b) Reserves and Surplus                                             | 5,50,503         | 4,47,710         |
|                                             | <b>Total</b>                                                         | <b>6,55,324</b>  | <b>5,52,531</b>  |
|                                             | (ii) Minority Interest                                               | 3,399            | 126              |
|                                             | (iii) Non-current Liabilities                                        |                  |                  |
|                                             | (a) Long-term provisions                                             | 10,474           | 10,665           |
|                                             | <b>Total</b>                                                         | <b>10,474</b>    | <b>10,665</b>    |
|                                             | (iv) Current Liabilities                                             |                  |                  |
|                                             | (a) Short-term Borrowings                                            |                  | 50               |
|                                             | (a) Trade Payables                                                   | 394              | 2,371            |
|                                             | (b) Other Current Liabilities                                        | 61,533           | 1,78,825         |
|                                             | (c) Short-term Provisions                                            | 382              | 1,437            |
|                                             | <b>Total</b>                                                         | <b>62,309</b>    | <b>1,82,683</b>  |
|                                             | <b>Total Liabilities</b>                                             | <b>7,31,507</b>  | <b>7,46,006</b>  |
| <b>2</b>                                    | <b>ASSETS</b>                                                        |                  |                  |
|                                             | (i) Non-current Assets                                               |                  |                  |
|                                             | (a) Property, Plant and Equipment Fixed assets and Intangible assets |                  |                  |
|                                             | Property, Plant and Equipment                                        | 8,673            | 5,025            |
|                                             | Intangible assets                                                    | 646              | 1,567            |
|                                             | Goodwill on Consolidation                                            | 169              | 169              |
|                                             | (b) Deferred tax assets (net)                                        | 5,731            | 6,762            |
|                                             | (c) Other non-current assets                                         | 77               | 127              |
|                                             | <b>Total</b>                                                         | <b>15,296</b>    | <b>13,650</b>    |
|                                             | (ii) Current Assets                                                  |                  |                  |
|                                             | (a) Current Investments                                              | 35,404           | 48,587           |
|                                             | (b) Trade Receivables                                                | 43,580           | 41,193           |
|                                             | (c) Cash and Cash Equivalents                                        | 5,96,404         | 6,21,487         |
|                                             | (d) Short-term loans and Advances                                    | 6,287            | 3,090            |
|                                             | (e) Other Current Assets                                             | 34,536           | 18,000           |
|                                             | <b>Total</b>                                                         | <b>7,16,211</b>  | <b>7,32,356</b>  |
|                                             | <b>Total Assets</b>                                                  | <b>7,31,507</b>  | <b>7,46,006</b>  |

Place - Gurugram

Date - 29-05-2023



For P.E analytics Limited

Samir Jausja  
(Managing Director)  
DIN - 01681776



# P. E. Analytics Limited

(Formerly known as P.E. Analytics Private Limited)

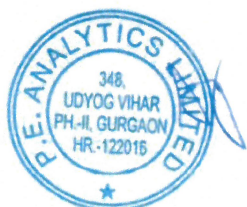
CIN: L70102DL2008PLC172384

D-4, Commercial Complex, Paschimi Marg, Vasant Vihar, South West Delhi, Delhi- 110057

## Consolidated Cash Flow Statement for the year ended 31st March 2023

(₹ in '000)

| PARTICULARS                                                                       | For the Year Ended<br>March 31, 2023 | For the Year Ended<br>March 31, 2022 |
|-----------------------------------------------------------------------------------|--------------------------------------|--------------------------------------|
| <b>A. Cash flows from operating activities:</b>                                   |                                      |                                      |
| Profit/(Loss) before tax & extraordinary items                                    | 1,42,151                             | 1,23,208                             |
| Adjustment to reconcile profit before tax to net cash flows                       |                                      |                                      |
| Depreciation and amortisation expense                                             | 2,588                                | 3,489                                |
| Dividend Income                                                                   | (2,691)                              | (3,269)                              |
| Provision for doubtful debts /advances recoverable in cash or kind/(written back) | (2,941)                              | (1,577)                              |
| Appreciation as per NAV of Mutual Funds                                           | -                                    | (727)                                |
| Gratuity Paid allowed during the year                                             | (1,878)                              | (676)                                |
| Provision for Gratuity Created                                                    | 1,675                                | 1,197                                |
| Balance written off                                                               | 2,587                                | -                                    |
| Net loss on sale of Current Investment                                            | 115                                  | -                                    |
| Interest Income                                                                   | (26,848)                             | (12,142)                             |
| <b>Operating profit before working capital changes</b>                            | <b>1,14,758</b>                      | <b>1,09,504</b>                      |
| Movements in working capital :                                                    |                                      |                                      |
| - Increase/(decrease) in trade payables                                           | (1,977)                              | 2,098                                |
| - Increase/(decrease) in short term provisions                                    | (1,043)                              | 662                                  |
| - Increase/(decrease) in other current liabilities                                | 8,394                                | 1,40,237                             |
| - (Increase)/decrease in trade receivables                                        | (2,137)                              | (5,340)                              |
| - (Increase)/decrease in short term loan & advances                               | 188                                  | (1,275)                              |
| - (Increase)/decrease in other current assets                                     | (16,536)                             | (9,669)                              |
| <b>Cash generated from /(used in) operations</b>                                  | <b>1,01,647</b>                      | <b>2,36,217</b>                      |
| Income Taxes Paid                                                                 | (38,439)                             | (30,760)                             |
| <b>Net cash flow from/ (used in) operating activities</b>                         | <b>63,208</b>                        | <b>2,05,457</b>                      |
| <b>B. Cash flows from investing activities</b>                                    |                                      |                                      |
| Purchase of Property, Plant & Equipment                                           | (5,314)                              | (2,765)                              |
| Purchase of non-current investments                                               | -                                    | (80)                                 |
| Sale of current investments                                                       | 13,068                               | -                                    |
| Interest received                                                                 | 26,848                               | 12,142                               |
| Dividend received                                                                 | 2,691                                | 3,269                                |
| <b>Net cash flow from/ (used in) investing activities</b>                         | <b>37,292</b>                        | <b>12,565</b>                        |
| <b>C. Cash flows from financing activities</b>                                    |                                      |                                      |
| Redemption of debentures                                                          | -                                    | (23)                                 |
| Promoter liability paid back                                                      | (1,25,582)                           | 1,04,501                             |
| Shares premium received                                                           | -                                    | 88,124                               |
| <b>Net cash flow from/ (used in) in financing activities</b>                      | <b>(1,25,582)</b>                    | <b>1,92,601</b>                      |
| <b>Net increase/(decrease) in cash and cash equivalents</b>                       | <b>(25,082)</b>                      | <b>4,10,623</b>                      |
| Cash and cash equivalents at the beginning of the year                            | 6,21,487                             | 2,10,863                             |
| <b>Cash and cash equivalents at the end of the year</b>                           | <b>5,96,404</b>                      | <b>6,21,487</b>                      |
| <b>Closing Cash &amp; Cash Equivalent</b>                                         | <b>5,96,404</b>                      | <b>6,21,487</b>                      |



**P. E. Analytics Limited**

(Formerly known as P.E. Analytics Private Limited)

CIN: L70102DL2008PLC172384

D-4, Commercial Complex, Paschimi Marg, Vasant Vihar, South West Delhi, Delhi- 110057

Consolidated Cash Flow Statement for the year ended 31st March 2023

(₹ in '000)

| PARTICULARS                                                              | For the Year Ended<br>March 31, 2023 | For the Year Ended<br>March 31, 2022 |
|--------------------------------------------------------------------------|--------------------------------------|--------------------------------------|
| <b>Components of cash and cash equivalents</b>                           |                                      |                                      |
| Cash on hand                                                             | 50                                   | 55                                   |
| Deposit with less than 3 months                                          |                                      |                                      |
| With banks- on current account                                           | 30,334                               | 3,18,951                             |
| -Deposits with original maturity for more than 3 months but less than or | 2,65,021                             | 1,62,481                             |
| -Deposits with remaining maturity for more than 12 months                | 3,01,000                             | 1,40,000                             |
| <b>Total cash and cash equivalents</b>                                   | <b>5,96,404</b>                      | <b>6,21,487</b>                      |

For P. E Analytics Limited



Place: Gurugram  
Date: 29-05-2023



Samir Jasuja  
Managing Director  
DIN : 01681776



- #001, B-7/107-A, GF, Safdarjung Enclave Extension, NEW DELHI 110 029
- # 13-14, Office Block, 3rd Floor, MGF Metropolis, M G Road, GURGAON 122 002
- Boston House, 5th Flr, Western Exp. Hwy, Andheri Kurla Rd, Andheri (E), MUMBAI 400053
- J P Road, Bilasipara, District Dhubri, ASSAM 783 348

**Independent Auditors' Report on the Year to Date Audit Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligation and Disclosure Requirements), Regulation, 2015, as amended**

The Board of Directors

P.E Analytics Limited

D-4, Commercial Complex, Pashchimi Marg, Vasant Vihar,

New Delhi – 110057

**Report on the audit of Standalone Financial Results**

**Opinion**

We have (a) audited the Standalone Financial results for the year ended March 31, 2023 and (b) reviewed the Standalone Financial results for the half yearly ended March 31, 2023 (refer 'Other matters' section below), which were subject to limited review by us, both included in the accompanying "Statement of Standalone Financial Results for the half yearly and Year ended March 31, 2023 ("the Statements") of M/s **P.E ANALYTICS LIMITED** ('the Company') for the year ended March 31, 2023 ("the Statement"), attached herewith being submitted by the company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) as amended.

**(a) Opinion on Annual Standalone Financial Results**

In our opinion and to the best of our information and according to the explanations given to us, the Result:

- i. are presented in accordance with the requirements of Regulation 33 of the Listing Regulations in this regard; and
- ii. gives a true and fair view in conformity with the recognition and measurement principles laid down in the applicable Accounting Standards and other accounting principles generally accepted in India of the Net Profit and other financial information of the Company for the year ended March 31, 2023

**(b) Conclusion on Unaudited Standalone Financial Results for the half yearly ended March 31, 2023**

With respect to the Standalone Financial Results for the half yearly ended March 31, 2023, based on our review conducted as stated in paragraph (b) of Auditor's Responsibilities section below, nothing has come to our attention that causes us to believe that the Standalone Financial Results for the half yearly ended March 31, 2023, prepared in accordance with the recognition and measurement principles laid down in the Accounting Standards and other Accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

**Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Companies Act, 2013. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Financial Results section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial Results under the provisions of the Companies Act, 2013





and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Management's Responsibility of for the Standalone Financial Results**

The Company's Board of Directors is responsible for the matters stated in section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these standalone financial Results that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the accounting Standards specified under section 133 of the Act. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate implementation and maintenance of accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial control, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial Result that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the financial Results, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Company's Board of Directors are also responsible for overseeing the company's financial reporting process.

### **Auditor's Responsibility for the Audit of the Financial Results**

Our objectives are to obtain reasonable assurance about whether the financial Results as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial Results.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial Results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Companies Act, 2013, we are also responsible for expressing our opinion on whether the company has adequate internal financial controls system in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the





financial Results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the financial Results, including the disclosures, and whether the financial Results represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a Result that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the listing Regulations, as amended, to the extent applicable.

#### Other Matter

- The Standalone annual financial results dealt with by this report has been prepared for the express purpose of filing with Stock Exchanges. These results are based on and should be read with the audited standalone financial statements of the company for the year ended March 31, 2023 on which we issued an unmodified audit opinion.
- The Result includes the results of the half year ended March 31, 2023 being the balancing figure between the audit figures in respect of the full financials year ended March 31, 2023 and the published unaudited year-to-date figures up-to the first half of the current financial year, which were subjected to a limited review by us, as required under the Listing Regulations.

FOR SINGHI CHUGH & KUMAR

CHARTERED ACCOUNTANTS

FRN No. - 013613N

HARSH KUMAR

Partner

M.No. 088123

Place: New Delhi

Date: 29/05/2023

UDIN-23088123 BG4RCC438P

**P. E. Analytics Limited**  
(Formerly known as P.E. Analytics Private Limited)  
CIN: L70102DL2008PLC172384

The Manager Listing Department, NSE/BSE

**Standalone Statement of Profit & Loss for the half yearly/twelve months ended on 31st March, 2023**

Amount in '000' except Earning Per Share

| S No      | Particulars                                                                                                                   | Half Year ended<br>31-03-2023 | Half Year ended<br>30-09-2022 | Half Year ended<br>31-03-2022 | Financial Year<br>Ended on<br>31-03-2023 | Financial Year<br>Ended on<br>31-03-2022 |
|-----------|-------------------------------------------------------------------------------------------------------------------------------|-------------------------------|-------------------------------|-------------------------------|------------------------------------------|------------------------------------------|
|           |                                                                                                                               | Audited                       | Un-Audited                    | Audited                       | Audited                                  | Audited                                  |
| <b>1.</b> | <b>Revenue</b>                                                                                                                |                               |                               |                               |                                          |                                          |
|           | a) Revenue from operations                                                                                                    |                               |                               |                               |                                          |                                          |
|           | i) Net Sales/Income from Operations (Net of Taxes)                                                                            | 1,05,204                      | 98,725                        | 1,25,387                      | 2,03,929                                 | 2,39,062                                 |
|           | ii) Other Income                                                                                                              | 16,746                        | 15,675                        | 9,118                         | 32,421                                   | 17,974                                   |
|           | <b>Total Income from Operations(Net)</b>                                                                                      | <b>1,21,950</b>               | <b>1,14,400</b>               | <b>1,34,505</b>               | <b>2,36,350</b>                          | <b>2,57,036</b>                          |
| <b>2.</b> | <b>Expenses</b>                                                                                                               |                               |                               |                               |                                          |                                          |
|           | a) Employee benefits expense                                                                                                  | 44,106                        | 42,247                        | 57,646                        | 86,352                                   | 1,09,573                                 |
|           | b) Finance Cost                                                                                                               | -                             | -                             | -                             | -                                        | -                                        |
|           | c) Depreciation and Amortization expense                                                                                      | 1,438                         | 1,150                         | 1,528                         | 2,588                                    | 3,161                                    |
|           | d) Other expenses (Any item exceeding 10% of the total expenses relating to continuing the operations to be shown separately) | 16,274                        | 10,083                        | 12,100                        | 26,357                                   | 21,474                                   |
|           | <b>Total Expenses</b>                                                                                                         | <b>61,817</b>                 | <b>53,480</b>                 | <b>71,273</b>                 | <b>1,15,297</b>                          | <b>1,34,208</b>                          |
|           | <b>Profit/(loss) before exceptional and extraordinary items and tax</b>                                                       | <b>60,133</b>                 | <b>60,920</b>                 | <b>63,232</b>                 | <b>1,21,053</b>                          | <b>1,22,828</b>                          |
| <b>3</b>  | Exceptional items(profit/loss(Net))                                                                                           |                               |                               |                               |                                          |                                          |
|           | Prior period expenses                                                                                                         | -                             | 839                           | -                             | 839                                      | 592                                      |
| <b>4</b>  | <b>Profit/(Loss) before tax</b>                                                                                               | <b>60,133</b>                 | <b>60,081</b>                 | <b>63,232</b>                 | <b>1,20,214</b>                          | <b>1,22,236</b>                          |
| <b>5</b>  | <b>Tax expenses Adjustments</b>                                                                                               |                               |                               |                               |                                          |                                          |
|           | a) Current tax                                                                                                                | 14,992                        | 14,437                        | 15,279                        | 29,429                                   | 30,722                                   |
|           | b) Earlier years                                                                                                              | 361                           | (439)                         | (1,698)                       | (78)                                     | (1,698)                                  |
|           | c) Deferred tax                                                                                                               | 847                           | 318                           | (344)                         | 1,165                                    | 101                                      |
| <b>6</b>  | <b>Net Profit/(Loss) For the Period</b>                                                                                       | <b>43,932</b>                 | <b>45,766</b>                 | <b>49,995</b>                 | <b>89,698</b>                            | <b>93,111</b>                            |
| <b>7</b>  | <b>Weighted Average number of Equity Shares</b>                                                                               | <b>1,04,82,104</b>            | <b>1,04,82,104</b>            | <b>87,23,903</b>              | <b>1,04,82,104</b>                       | <b>87,23,903</b>                         |
| <b>8</b>  | <b>Earning Per Equity Share</b>                                                                                               |                               |                               |                               |                                          |                                          |
|           | a) Basic                                                                                                                      | 4.19                          | 4.37                          | 5.73                          | 8.56                                     | 10.67                                    |
|           | b) Diluted                                                                                                                    | 4.19                          | 4.37                          | 5.73                          | 8.56                                     | 10.67                                    |

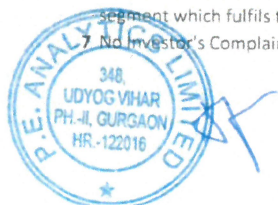
**Notes:**

- The above Audited Financial Results for the year ended on 31st March, 2023 have been reviewed by the Audit Committee and approved by the Board of Directors in its meeting held on 29th May, 2023.
- This Statement has been prepared in accordance with the recognition and measurement principles laid down in the Relevant Accounting Standard prescribed under section 133 of the Companies Act 2013, read with relevant rules thereunder and the terms of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- Valuations segment of the company has been transferred to its subsidiary company "Propedge valuations Private limited" during the year and that is why consequential decrease in turnover and profit during the year. Therefore, figures of the current year are not comparable with the figures of the previous year in case of standalone financials of Profit & Loss account.
- For the year ended 31st March 2022, the company has completed its Initial Public Offer(IPO) and offer for Sale (OFS) of 27,72,000 shares of Face Value of INR 10/- each at an issue price of INR 114/- (inclusive of Security premium of Rs.104/-) per share. The equity shares of the company were allotted as on 30th March 2022 and the same were listed on NSE EMERGE w.e.f 4th April 2022. Details of the funds received from IPO and its utilization as on the balance sheet date is as given below -

| Particulars                                          | Amount (in Lakhs) |
|------------------------------------------------------|-------------------|
| IPO funds received against fresh equity issue (A)    | 1,655.28          |
| <b>Total(A)</b>                                      | <b>1,655.28</b>   |
| Expenditure for Technological upgradation            | 58.02             |
| Retail Initiative (B2C Expansion Plan)               | 145.00            |
| General Corporate Purposes                           | 168.66            |
| Issue expenses                                       | 50.00             |
| <b>Total(B)</b>                                      | <b>421.68</b>     |
| <b>Net Un-utilized amount as at 31-03-2023 (A-B)</b> | <b>1,233.60</b>   |

Net Un-utilized IPO amount as at 31-03-2023 were temporarily invested in deposits with the scheduled banks.

- Basic & Diluted EPS has been reduced for year ended 31st March, 2023 as compared to basic and diluted EPS for year ended 31st March, 2022, because the company has made fresh issue of equity shares in the month of March 2022 and weighted average number of equity shares has been considered in calculation of EPS.
- The company is rendering two types of services, Website Subscriptions and Professional Services. Both these services are integrated to each other and have similar economic characteristics being common reporting authority, common employees, same type of customers and same method and process used to render these services. Therefore, these type of services is considered as single Business segment. There is no other Business or Geographical segment which fulfils the criteria 10% or more of combined Revenue, thus Segment Reporting is not applicable to the Company.
- No investor's Complaints were recorded or received during the year ended on 31st March, 2023.





- 8 Previous Year / Period figures have been recasted/regrouped/reclassified wherever considered necessary to make it comparable with the current period.
- 9 Following Independent Directors were appointed on 14th February, 2022 & their appointment was approved in Annual General meeting held on 19th August, 2022.
- i) Satish Gordhan Mehta
  - ii) Sachin Sandhir
  - iii) Ajay Kalayil Chacko

Place:- Gurugram  
Date :29-05-2023



For P.E Analytics limited

  
Samir Jausja

(Managing Director)  
DIN: 01681776

**P. E. Analytics Limited**  
Formerly known as P.E. Analytics Private Limited  
CIN: L70102DL2008PLC172384

**Statement of Asset and Liabilities**

| Particulars                                                          | Amount in '000'  |                  |
|----------------------------------------------------------------------|------------------|------------------|
|                                                                      | As at 31-03-2023 | As at 31-03-2022 |
| Starting Date of Reporting Period                                    | 01-04-2022       | 01-04-2021       |
| Ending Date of Period                                                | 31-03-2023       | 31-03-2022       |
| Whether Results are Audited or Unaudited                             | Audited          |                  |
| Nature of Report Standalone or Consolidated                          | Standalone       |                  |
| <b>1 EQUITY AND LIABILITIES</b>                                      |                  |                  |
| (i) Shareholders' Funds                                              |                  |                  |
| (a) Share Capital                                                    | 1,04,821         | 1,04,821         |
| (b) Reserves and Surplus                                             | 5,36,816         | 4,47,118         |
| <b>Total</b>                                                         | <b>6,41,638</b>  | <b>5,51,939</b>  |
| (ii) Non-current Liabilities                                         |                  |                  |
| (a) Long-term provisions                                             | 9,940            | 10,665           |
| <b>Total</b>                                                         | <b>9,940</b>     | <b>10,665</b>    |
| (iii) Current Liabilities                                            |                  |                  |
| (a) Trade Payables                                                   | 356              | 2,359            |
| (b) Other Current Liabilities                                        | 55,878           | 1,78,791         |
| (c) Short-term Provisions                                            | 381              | 1,244            |
| <b>Total</b>                                                         | <b>56,616</b>    | <b>1,82,394</b>  |
| <b>Total Equity</b>                                                  | <b>7,08,194</b>  | <b>7,44,998</b>  |
| <b>2 ASSETS</b>                                                      |                  |                  |
| (i) Non-current Assets                                               |                  |                  |
| (a) Property, Plant and Equipment Fixed assets and Intangible assets |                  |                  |
| Property, Plant and Equipment                                        | 8,673            | 5,025            |
| Intangible assets                                                    | 646              | 1,567            |
| (b) Non-current Investments                                          | 80               | 80               |
| (c) Deferred tax assets (net)                                        | 5,596            | 6,762            |
| (d) Other non-current assets                                         | 77               | 77               |
| (e) Long term loans & Advances                                       |                  |                  |
| <b>Total</b>                                                         | <b>15,072</b>    | <b>13,511</b>    |
| (ii) Current Assets                                                  |                  |                  |
| (a) Current Investments                                              | 35,404           | 48,587           |
| (b) Trade Receivables                                                | 36,439           | 40,651           |
| (c) Cash and Cash Equivalents                                        | 5,92,377         | 6,21,159         |
| (d) Short-term loans and Advances                                    | 5,071            | 3,090            |
| (e) Other Current Assets                                             | 23,831           | 18,000           |
| <b>Total</b>                                                         | <b>6,93,122</b>  | <b>7,31,487</b>  |
| <b>Total Assets</b>                                                  | <b>7,08,194</b>  | <b>7,44,998</b>  |

Place - Gurugram  
Date : 29-05-2023



For P.E Analytics limited

*Samir Jasuja*  
(Managing Director)  
DIN - 01681776



# P. E. Analytics Limited

(Formerly known as P.E. Analytics Private Limited)

CIN: L70102DL2008PLC172384

D-4, Commercial Complex, Paschimi Marg, Vasant Vihar, South West Delhi, Delhi- 110057

## Standalone Cash Flow Statement for the year ended 31st March 2023

(₹ in '000)

| PARTICULARS                                                                       | For the Year Ended<br>March 31, 2023 | For the Year Ended<br>March 31, 2022 |
|-----------------------------------------------------------------------------------|--------------------------------------|--------------------------------------|
| <b>A. Cash flows from operating activities:</b>                                   |                                      |                                      |
| Profit/(Loss) before tax & extraordinary items                                    | 1,20,214                             | 1,22,236                             |
| Adjustment to reconcile profit before tax to net cash flows                       |                                      |                                      |
| Depreciation and amortisation expense                                             | 2,588                                | 3,489                                |
| Dividend Income                                                                   | (2,691)                              | (3,269)                              |
| Provision for doubtful debts /advances recoverable in cash or kind/(written back) | (2,837)                              | (1,577)                              |
| Appreciation as per NAV of Mutual Funds                                           | -                                    | (727)                                |
| Gratuity Paid allowed during the year                                             | (1,878)                              | (676)                                |
| Provision for Gratuity Created                                                    | 1,140                                | 1,197                                |
| Balance written off                                                               | 2,587                                | -                                    |
| Net loss on sale of Current Investment                                            | 115                                  | -                                    |
| Interest Income                                                                   | (26,848)                             | (12,142)                             |
| <b>Operating profit before working capital changes</b>                            | <b>92,390</b>                        | <b>1,08,533</b>                      |
| Movements in working capital :                                                    |                                      |                                      |
| - Increase/(decrease) in trade payables                                           | (2,002)                              | 2,087                                |
| - Increase/(decrease) in short term provisions                                    | (850)                                | 662                                  |
| - Increase/(decrease) in other current liabilities                                | 2,670                                | 1,40,319                             |
| - (Increase)/decrease in trade receivables                                        | 4,462                                | (4,799)                              |
| - (Increase)/decrease in short term loan & advances                               | 307                                  | (1,225)                              |
| - (Increase)/decrease in other current assets                                     | (5,831)                              | (9,669)                              |
| <b>Cash generated from /(used in) operations</b>                                  | <b>91,146</b>                        | <b>2,35,907</b>                      |
| Income Taxes Paid                                                                 | (31,639)                             | (30,722)                             |
| <b>Net cash flow from/ (used in) operating activities</b>                         | <b>59,507</b>                        | <b>2,05,185</b>                      |
| <b>B. Cash flows from investing activities</b>                                    |                                      |                                      |
| Purchase of Property, Plant & Equipment                                           | (5,314)                              | (2,765)                              |
| Purchase of non-current investments                                               | -                                    | (80)                                 |
| Sale of current investments                                                       | 13,068                               | -                                    |
| Interest received                                                                 | 26,848                               | 12,142                               |
| Dividend received                                                                 | 2,691                                | 3,269                                |
| <b>Net cash flow from/ (used in) investing activities</b>                         | <b>37,292</b>                        | <b>12,565</b>                        |
| <b>C. Cash flows from financing activities</b>                                    |                                      |                                      |
| Redemption of debentures                                                          | -                                    | (23)                                 |
| Promoter liability paid back                                                      | (1,25,583)                           | 1,04,501                             |
| Shares premium received                                                           | -                                    | 88,124                               |
| <b>Net cash flow from/ (used in) in financing activities</b>                      | <b>(1,25,583)</b>                    | <b>1,92,601</b>                      |
| <b>Net increase/(decrease) in cash and cash equivalents</b>                       | <b>(28,783)</b>                      | <b>4,10,351</b>                      |
| Cash and cash equivalents at the beginning of the year                            | 6,21,159                             | 2,10,808                             |
| <b>Cash and cash equivalents at the end of the year</b>                           | <b>5,92,377</b>                      | <b>6,21,159</b>                      |
| <b>Closing Cash &amp; Cash Equivalent</b>                                         | <b>5,92,377</b>                      | <b>6,21,159</b>                      |



## P. E. Analytics Limited

(Formerly known as P.E. Analytics Private Limited)

CIN: L70102DL2008PLC172384

D-4, Commercial Complex, Paschimi Marg, Vasant Vihar, South West Delhi, Delhi- 110057

Standalone Cash Flow Statement for the year ended 31st March 2023

(₹ in '000)

### Components of cash and cash equivalents

|                                                                          |                 |                 |
|--------------------------------------------------------------------------|-----------------|-----------------|
| Cash on hand                                                             | -               | -               |
| Deposit with less than 3 months                                          | -               | -               |
| With banks- on current account                                           | 26,356          | 3,18,679        |
| -Deposits with original maturity for more than 3 months but less than or | 2,65,021        | 1,62,481        |
| equal to 12 months                                                       |                 |                 |
| -Deposits with remaining maturity for more than 12 months                | 3,01,000        | 1,40,000        |
| <b>Total cash and cash equivalents</b>                                   | <b>5,92,377</b> | <b>6,21,159</b> |

For P. E Analytics Limited

Place: Gurugram  
Date: 29-05-2023



Samir Jasuja  
Managing Director  
DIN : 01681776



Investor Presentation

# Annual Review

FY 2022-23 (April 2022 – March 2023)



# Contents

- Vision and Mission
- Product & Service Offerings
- Our Clientele and Coverage
- Key Achievements
- Key Financial Highlights
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# Vision

The vision of the company is to create an information service enterprise through continuous innovation and integration of real time data, analytics and cutting edge technology to achieve higher transparency for all participants and beneficiaries of the Realty Sector.

Prop Equity Intelligence to be at the core of every real estate decision in India. As a company, we strive to set the standard for ethics, and professionalism in the industry. We understand that our customers define the standard of quality and service, and their loyalty must be earned.

We will work to forge long term relationships with our clients based on trust and performance. We strive to provide accurate and up-to-date information, expert analysis and sound real estate advice. We will pursue the highest levels of professionalism and technical innovation in an effort to best represent our clients.

# Mission

The mission of the company is to create an information service enterprise through continuous innovation and integration of real time data, analytics and cutting edge technology to achieve higher transparency for all participants and beneficiaries of the Realty Sector.

By appreciating and integrating the value of people, relationships and ideas, P. E. Analytics Limited is an entrepreneurial enterprise that is identified by high performance, creativity, empowerment, integrity and trust.



# Product & Service Offerings

## Real-Estate Business Intelligence Platform Subscription

Choice of 44 leading Indian Cities, single city and multi-city package options

- Includes Client Engagement Support
- Includes transaction data for various commercial properties such as offices, IT Parks, IT SEZs and Retail

## Research and Consulting Services

Caters to specific/ customized intelligence requirements like development feasibility studies, product-mix assessment, consumer preference and profiling analysis, financial models, project benchmarking, site-level real estate analysis and many other analysis that are backed by historic data and predictive analysis.

## Collateral Risk Management Services

Retail valuations for Banks, NBFCs, Mortgage lenders, etc.

Includes Project Monitoring/ Progress Reporting Developer & Project Assessment & Rating, Developer Valuation & Automated Valuation Model (AVM) Automated APF reports. Supporting leading banks in powering their real estate/home loan portals

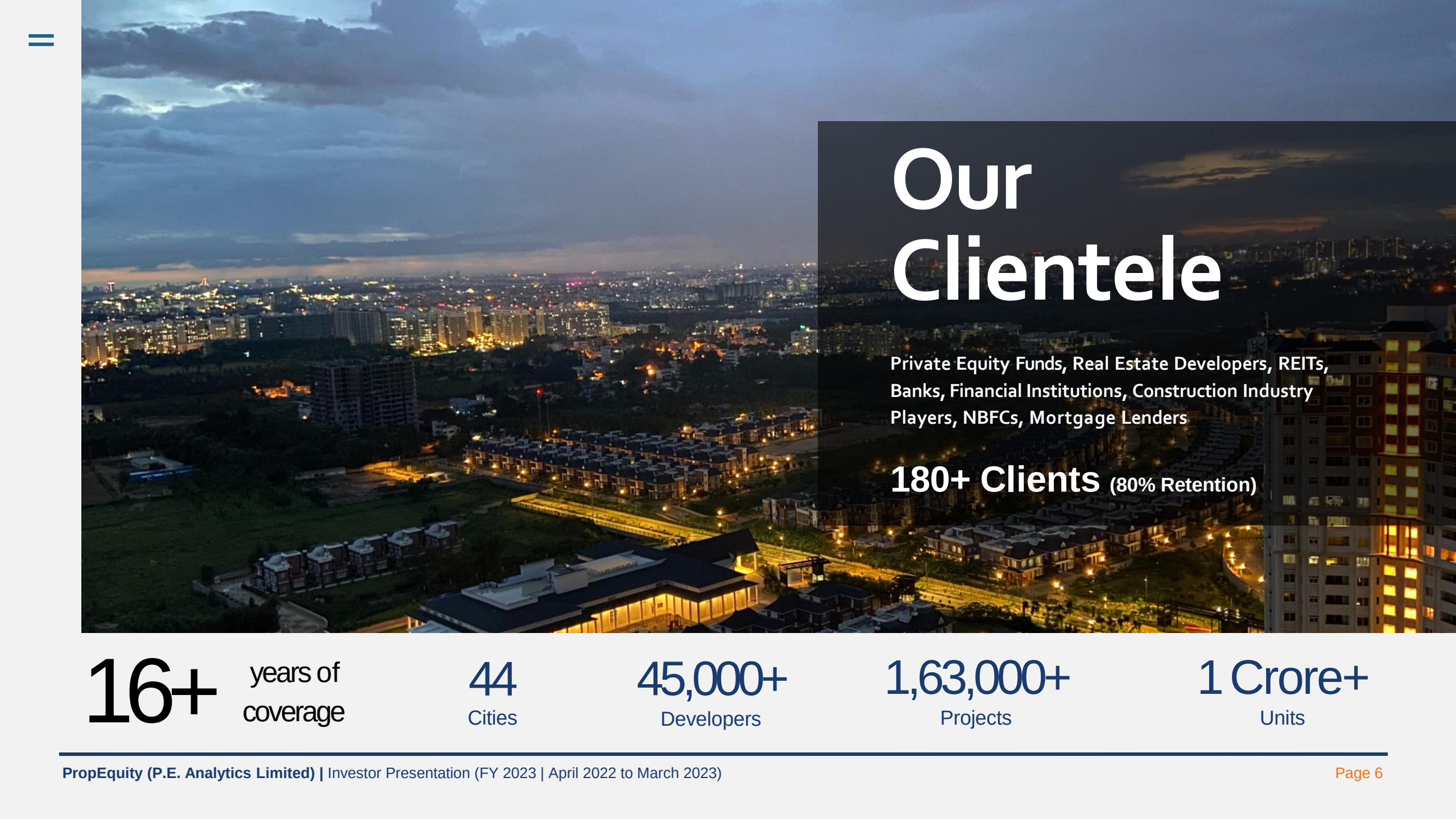


# 44 Cities Coverage

Tier 01: 14 cities

Tier 02: 30 cities



A nighttime aerial view of a city with many lit-up buildings and streets under a dark, cloudy sky.

# Our Clientele

Private Equity Funds, Real Estate Developers, REITs, Banks, Financial Institutions, Construction Industry Players, NBFCs, Mortgage Lenders

**180+ Clients** (80% Retention)

**16+** years of coverage

**44**  
Cities

**45,000+**  
Developers

**1,63,000+**  
Projects

**1 Crore+**  
Units



# Key Achievements

(Since April 2022 to March 2023)



## Highest ever acquisition of new clients

Added **52 new clients** in subscription business, highest since inception of the company, increasing to 180 net clients



## Expansion in Valuation Business

Increased presence from **10 to 36 cities**



## Valuation business sees exponential growth

Clients increased from **8 to 35 clients** (Banks, HFCs and NBFCs)



## 1 Billion+ data points covered overall

We record more than **100 relevant data points** per project of more than 1 Crore units



## Huge investment of 900 Mn+ in Data Procurement and Technology till date

INR 70+ Mn of investment per annum in maintaining **700+ GB data** and technology upgradation



## Added over 6 Mn records of Registration Data for the past 13 years

Covering residential and commercial across Mumbai, Thane, Navi Mumbai, Pune, NCR, Chennai, Hyderabad and Bengaluru



## Our team is growing

Combined team got enhanced from 200 to **370+ employees** in parent and subsidiary company

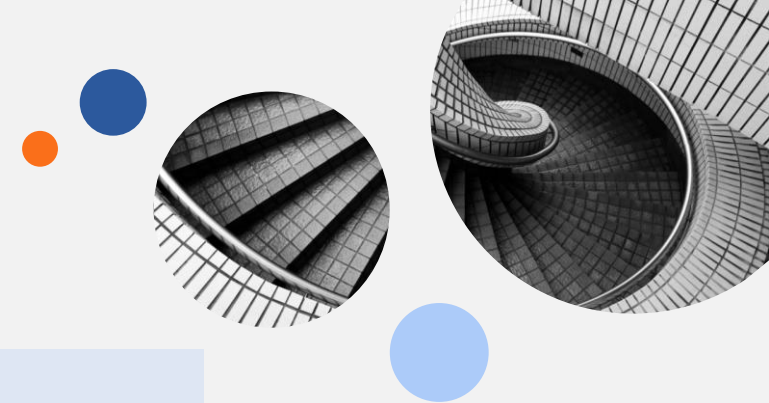


## 100% Integration of RERA Data

We track more than **105,000+ projects** covering all 22 states implemented by RERA

# Key Highlights

12 months Consolidated Figures (April-March)



|                                           |   |     | FY 2023                | FY 2022  |
|-------------------------------------------|---|-----|------------------------|----------|
|                                           |   |     | Figures (in thousands) |          |
| Overall Growth in Revenues                | ▲ | 24% | 2,90,538               | 2,33,683 |
| i. Growth in Subscription Business        | ▲ | 16% | 1,88,861               | 1,62,565 |
| ii. Growth in Consulting and CRM Business | ▲ | 43% | 1,01,676               | 71,118   |
| iii. Other Income                         | ▲ | 81% | 32,528                 | 17,974   |
| Growth in Profit Before Tax (PBT)         | ▲ | 15% | 1,42,151               | 1,23,208 |
| Profit margin before Tax (in %)           |   |     | 49%                    |          |





“PropEquity has led in the business of real-estate data and analytics and continuously paves the path for innovation in enhancing data backed decision making.”

**Mr. Samir Jasuja**  
(MD & CEO, PropEquity)

# Thank you

For further information on the company,  
please visit our website:  
[www.propequity.in](http://www.propequity.in)

**P.E. Analytics Limited**

**Email:** [investors@propequity.in](mailto:investors@propequity.in) and [info@propequity.in](mailto:info@propequity.in)

