



DRUGS AND CHEMICALS LIMITED

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PAR/CS/NSE/2022-23/58

To,
The Manager
Listing department,
National Stock Exchange of India Limited
Exchange Plaza, C-1, Block-G,
Bandra Kurla Complex, Bandra (E),
Mumbai- 400 051
Maharashtra

Date: 20/02/2023

Symbol - PAR, ISIN: INE04LG01015

Subject: Investors Presentation

Ref.: Regulation 30 read with Schedule III of SEBI (Listing Obligations And Disclosure Requirements) Regulations, 2015

Dear Sir/Madam,

With reference to above captioned subject and pursuant Regulation 30 read with Schedule III of SEBI (Listing Obligations And Disclosure Requirements) Regulations, 2015, we hereby attached our latest Investors Presentation.

You are requested to kindly take note on your record.

Yours Faithfully

For PAR DRUGS AND CHEMICALS LIMITED

(Mr. Falgun V. Savani)

Managing Director

DIN: 00198236

Encl: As above



Q3/9M-FY23 Earnings Presentation

Company Overview



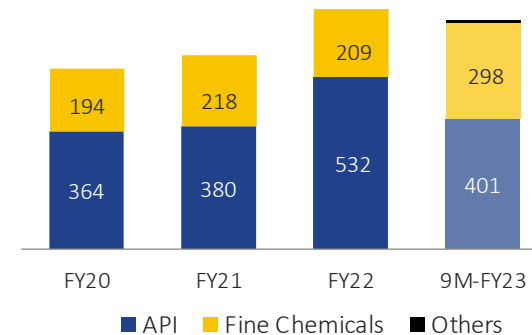
Company Overview



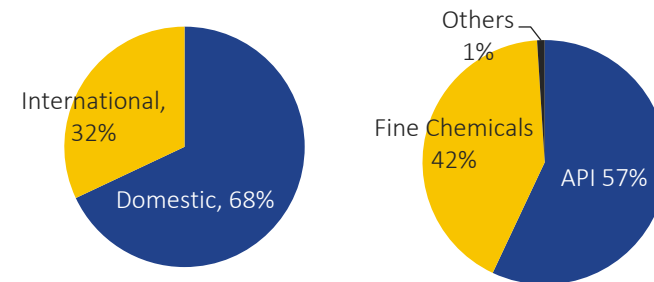
- Promoted by Mr. Falgun Savani and Mr. Jignesh Savani, Par Drugs and Chemicals Limited (PDCL) was founded in 1982 and is engaged in the development and manufacturing of APIs.

- The Company today manufactures 25 different products and all the requisite grades as available in the market. The product portfolio presently comprises of 15 APIs and 10 Fine Chemicals which are marketed domestically and exported.
- Currently, the company owns and operates a manufacturing facility at Bhavnagar in Gujarat with an annual capacity of 9,700 MT.
- The company is the largest manufacturer of Magnesium Hydroxide, Sucralfate and Magnesium Trisilicate in India.
- Company's key customers include Essential Drugs Company Ltd., Pfizer Ltd., United Phosphorus Ltd., Cipla Ltd., etc.
- PDCL exports its products to approximately 16 countries, including Germany, the United Kingdom, Bangladesh, Iran, and U.A.E etc.
- APIs, also known as "bulk drugs" or "bulk actives" are the principal ingredient used in making finished dosages in the form of capsules, tablets, liquid, or other forms of dosage, with the addition of other APIs or inactive ingredients.

Operational Revenues (INR Mn)



Business Mix (9M-FY23)





Diversified Portfolio: The company manufactures the entire range of products in the Antacid segment. The product portfolio presently comprises 15 APIs and 10 Fine Chemicals which are marketed domestically and exported.



Global Presence: The Company is operating both in domestic and export markets. The export products are to approximately 16 countries, including Germany, United Kingdom, Bangladesh, Iran, and U.A.E, Indonesia, Japan, South Korea, etc.



Experienced Promoters: Led by qualified and experienced Promoters and key managerial personnel, who we believe have extensive knowledge and understanding of the APIs business environment and have the expertise and vision to organically scale up the business.



Robust Chemistry Capabilities: A research driven Company with R&D efforts focused on developing processes and achieving process improvements and production cost efficiencies.



Diversified Customer base: Catering to more than 241 customers through dealers/agents worldwide.



Established Sales and distribution network: Comprising of more than 40 dealers and distribution network is spread globally comprising of 13 agents.



Cash Rich Company: The company is a net debt free and generates free cash flow. They plan its expansions through internal accruals.

The image features a background of financial documents with a bar chart, a pie chart, and a pair of glasses. A large blue circle on the left contains the text 'FINANCIAL & OPERATIONAL HIGHLIGHTS'. A yellow circle is positioned in the upper middle. The bar chart shows monthly data from February to December with values ranging from 10.85 to 31.08. The pie chart shows segments with values 22 and 29.

FINANCIAL & OPERATIONAL HIGHLIGHTS



Q3-FY23 Financial Highlights

Revenue INR 229 Mn	EBITDA INR 32 Mn	EBITDA Margin 13.97%
PAT INR 19 Mn	PAT Margin 8.29%	Diluted EPS INR 1.52

9M-FY23 Financial Highlights

Revenue INR 713 Mn	EBITDA INR 128 Mn	EBITDA Margin 17.95%
PAT INR 79 Mn	PAT Margin 11.08%	Diluted EPS INR 6.41

Operational Highlights

- The company witnessed healthy growth on a YoY basis, driven by sales growth in the domestic market by 39% and in the export market by 19% against the same period in the previous year.
- Production growth was also 28% higher on a YOY basis in Q3-FY23.
- Decline in EBITDA margins was primarily due to significant increase in raw material costs which were not completely passed onto the customers during the quarter but are expected to be passed on in Q4-FY23.
- Cash flows were higher in Q3-FY23 at around INR 11 Mn in Q3-FY23 as compared to Q3-FY22 after payment of capital expenditures on plant renovation.

Q3/9M-FY23
Financial
Overview



Quarterly Income Statement (IND-AS)

Income Statement (INR Mn)	Q3-FY23	Q3-FY22	Y-o-Y	Q2-FY23	Q-o-Q
Income from Operations	229	169	35.5%	248	(7.7)%
Total Expenses	197	134	47.0%	189	4.2%
EBITDA	32	35	(8.6)%	59	(45.8)%
<i>EBITDA Margins (%)</i>	<i>13.97%</i>	<i>20.71%</i>	<i>(674) Bps</i>	<i>23.79%</i>	<i>(982) Bps</i>
Finance Cost	0	1	NA	0	NA
Depreciation	7	8	(12.5)%	9	(22.2)%
Other Income	0	1	NA	0	NA
Profit Before Tax	25	27	(7.4)%	50	(50.0)%
Tax	6	6	NA	13	(53.8)%
Profit after tax	19	21	(9.5)%	37	(48.6)%
<i>PAT Margins (%)</i>	<i>8.29%</i>	<i>12.43%</i>	<i>(414) Bps</i>	<i>14.92%</i>	<i>(663) Bps</i>
Diluted EPS (INR)	1.52	1.72	(15.6)%	3.03	(49.8)%

YTD Income Statement (IND-AS)

Income Statement (INR Mn)	9M-FY23	9M-FY22	Y-o-Y
Income from Operations	713	530	34.5%
Total Expenses	585	412	42.0%
EBITDA	128	118	8.5%
<i>EBITDA Margins(%)</i>	<i>17.95%</i>	<i>22.26%</i>	<i>(431) Bps</i>
Finance Cost	1	4	(75.0)%
Depreciation	24	24	NA
Other Income	2	1	NA
Profit Before Tax	105	91	15.4%
Tax	26	23	13.0%
Profit after tax	79	68	16.2%
<i>PAT Margins (%)</i>	<i>11.08%</i>	<i>12.83%</i>	<i>(175) Bps</i>
Diluted EPS (INR)	6.41	5.52	16.1%

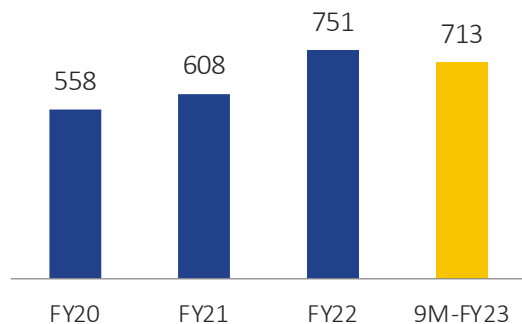
Historical Income Statement

Income Statement (INR Mn)	FY20	FY21	FY22	9M-FY23
Income from Operations	558	608	751	713
Total Expenses	464	447	588	585
EBITDA	94	161	163	128
<i>EBITDA Margins (%)</i>	<i>16.85%</i>	<i>26.48%</i>	<i>21.70%</i>	<i>17.95%</i>
Finance Cost	8	7	5	1
Depreciation	27	28	33	24
Other Income	1	2	2	2
Profit before Extra Ordinary Items	60	128	127	105
Extraordinary items	-	(19)	-	-
Profit Before Tax	60	147	127	105
Tax	12	31	35	26
Profit after tax	48	116	92	79
<i>PAT Margins (%)</i>	<i>8.60%</i>	<i>19.08%</i>	<i>12.25%</i>	<i>11.08%</i>
Diluted EPS (INR)	7.75	18.87	7.49	6.41

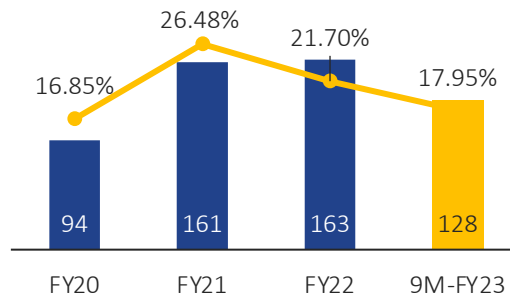
Balance Sheet

EQUITIES & LIABILITIES (INR Mn)	FY21	FY22	H1-FY23	ASSETS (INR Mn)	FY21	FY22	H1-FY23
Shareholder Funds	522	599	659	Non Current Assets	352	351	363
(A) Equity Share Capital	61	123	123	(A) Fixed Assets	-	-	-
(B) Reserves & Surplus	461	476	536	(i) Tangible Assets	299	341	331
				(ii) Capital work-in-progress	45	2	24
Non-current Liabilities	82	39	40	(B) Non Current Investments	-	-	-
(A) Long Term borrowings	44	-	-	(C) Other Non Current Assets	8	8	8
(B) Deferred Tax Liabilities (net)	34	35	35				
(C) Long term Provisions	4	4	5				
Current Liabilities	160	149	150	Current Assets	412	436	486
(A) Short term borrowings	32	-	36	(A) Inventories	30	47	45
(B) Trade Payables	67	107	79	(B) Trade Receivables	125	185	222
(C) Other Current Liabilities	25	8	15	(C) Cash & cash equivalents	212	163	194
(D) Short term Provisions	36	34	20	(D) Short Term Loans & Advances	0	0	0
				(E) Other Current Assets	45	41	25
GRAND TOTAL - EQUITIES & LIABILITES	764	787	849	GRAND TOTAL – ASSETS	764	787	849

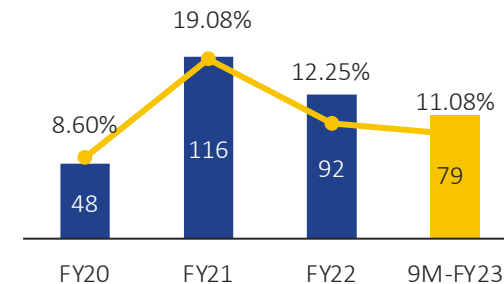
Operational Revenue (INR Mn)



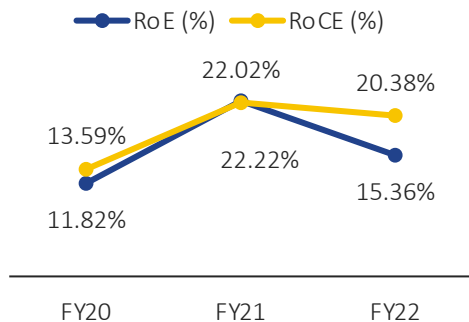
EBITDA (INR Mn) & EBITDA Margins (%)



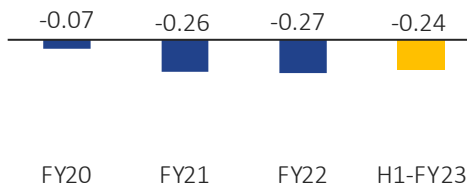
PAT (INR Mn) & PAT Margins (%)



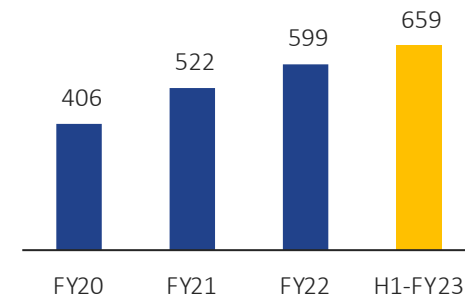
RoCE & RoE



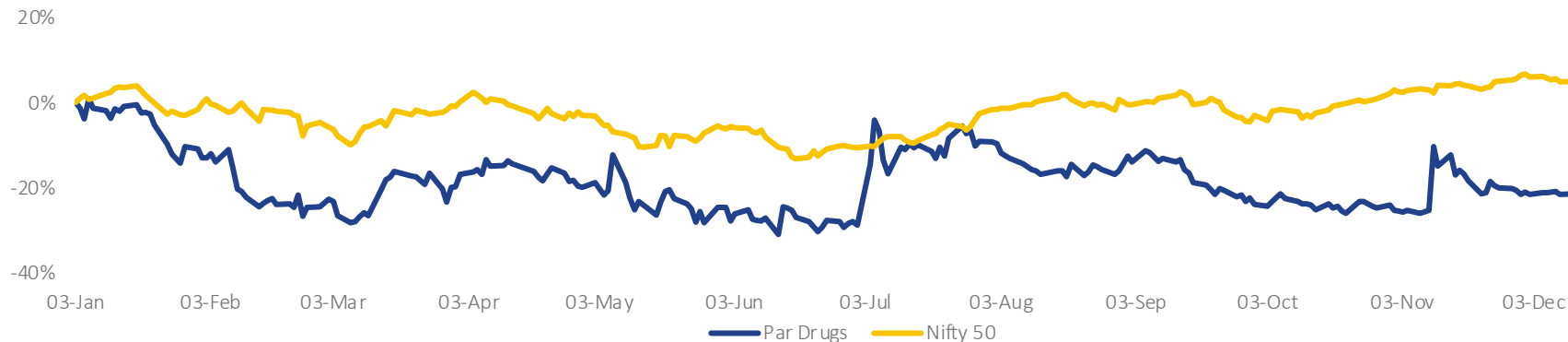
Net Debt to Equity Ratio (x)



Net Worth (INR Mn)



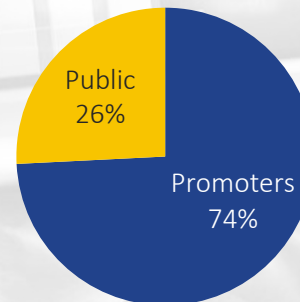
Stock Market Performance (as on 31st December, 2022)



Price Data (31st December, 2022)

	INR
Face Value	10.0
Market Price	151.0
52 Week High/Low	205.0/131.7
Market Cap (Mn)	1,857.9
Equity Shares Outstanding (Mn)	12.3
1 Year Avg Trading Volume ('000)	20.2

Shareholding Pattern as on 31st December, 2022



Par Drugs and Chemicals Limited:

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Thank
You