



To,

Date: 15th July, 2020

The Manager- Listing Department
National Stock Exchange India Limited
SME platform
'Exchange Plaza', C-1 Block G,
Bandra Kurla complex,
Bandra (E), Mumbai 400051.

Ref: NSE Symbol: MINDPOOL

ISIN: INE00RQ01019

Dear Sir/ Ma'am,

Subject: Submission of Investor Presentation for the Financial Year ended 2019-20.

Dear Sir,

Please find enclosed herewith the Investor Presentation prepared by the Company for the Financial Year ended 2019-20 for your kind perusal.

This is for your kind information and record.

Thanks & Regards,

For, **Mindpool Technologies Limited**
(Formerly known as Mindpool Technologies Private Limited)

Priyal Singh
Company Secretary & Compliance Officer

MINDPOOL TECHNOLOGIES LIMITED

(Formerly known as Mindpool Technologies Private Limited)

Registered Add: S.No 198/1B, Building No. Delta-1, Giga Space, Viman Nagar Pune MH 411014 IN

Tel: 020- 66240089 email:info@mindpooltech.com Website: www.mindpooltech.com

CIN: L72900PN2011PLC138607



Mindpool Technologies Limited.

NSE Symbol:
MINDPOOL

ISIN:
INE00RQ01019

Disrupting the Technology landscape

“We constantly evolve &
enable our clients to
evolve”

Investors Presentation

FY 19-20

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Collaboratively administrate empowered markets

We are experienced across a number vertical industries with specialization in IT Staffing, Digital Solutions, Web & Mobile Development, and RPO. Our Fortune 500 Clients leverage our global reach and capabilities while benefitting from our local specialization. We are rated high by our clients for reporting, consistency of processes & quality



About Us

We are a robust global provider of expert level IT Consulting Services recognized in India & US for outstanding service delivery, sustained relationships, consistent results and innovation.

COVID-19 Impact on Business

The company has given work from home to its employees even before the lockdown was issued in the country. Considering the guidelines issued by the Government Mindpool has taken steps to ensure the safety of its employees. As the head office is in Pune, Maharashtra, the company has decided to open it for 2 days a week with minimum attendance required as per guidelines issued and with all safety measures to be taken.

Due to the same, all the employees were working from home and no breakdown was noticed during this period and the business was full continuity. As the company is focused on the IT staffing industry a little slow down was observed which could have minimal impact on business. We have also considered SEBI Advisory issued in this regard to be presented to the investors and we are assured that there is a minimum impact considering the parameters issued in the advisory. We are focusing on our revenue generation and believe that we cope-up with the current situation.



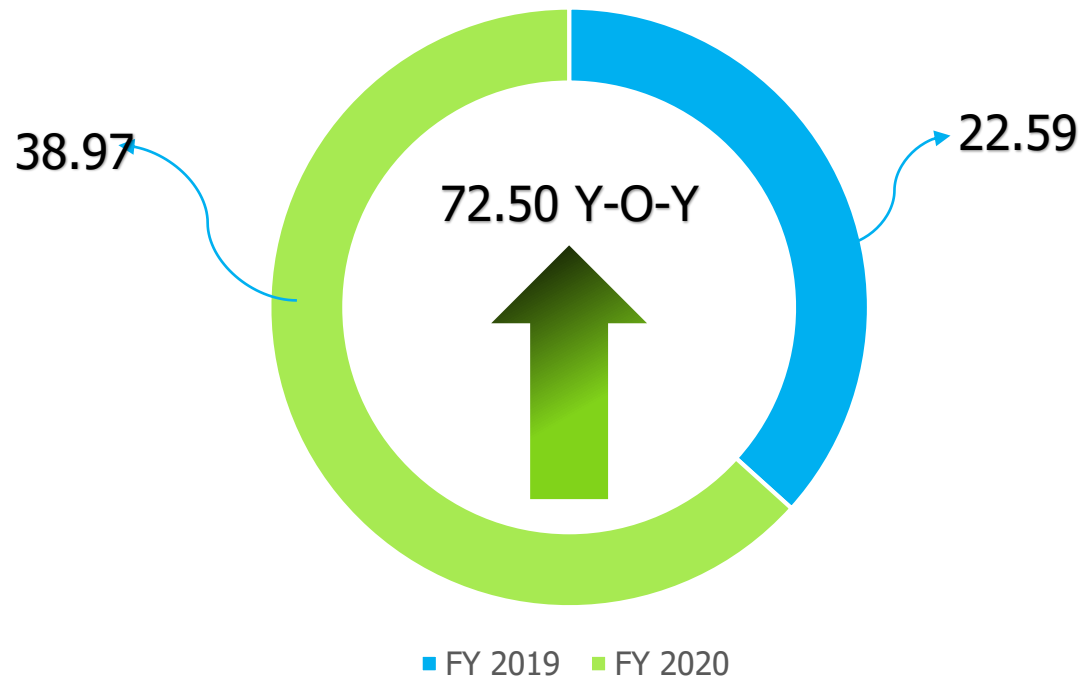
Financial Highlights

A new way to engage and develop

Consolidated Report (After Acquisition)

Key financials

Total Revenue (In Crores)



Consolidated Financial Report

					in lakhs
		in lakhs		Revenue	Mar-20
S.No	Particulars	Mar-20	Mar-19	Mindpool India	861.90
1	Total Revenue	3897.92	2259.14	Mindpool Inc	1098
2	Profit Before Tax	93.73	167.99	SA Tech (51% after 7th November, 2019)	1953
3	Profit After Tax	68.2	160.50		
4	EPS	1.61	5.11		

Financials (Standalone)

In Lacs

Particulars	FY 2018-19 (Year end March 2019)	FY 2019-20 (year end March 2020)
Total Revenue	725.49	861.90
EBIDTA	-18.08	-37.05
PAT	-33.27	-49.24
EPS	-1.06	-1.16

In 2019, **Mindpool Technologies** has acquired **SA Tech Software (I) Pvt. Ltd.**



Mindpool Technologies Limited is a Public Listed entity on the SME platform of NSE (National Stock Exchange of India Limited) being one of the leading IT Services Provider Company delivering technology experts & capabilities to its clients from diverse industries across the world. We have state-of-art delivery centers in Bangalore, Mumbai, Pune & Chennai with strong business presence in US, India & globally. Mindpool Technologies has been receiving excellent customer satisfaction ratings in IT Service Delivery for eight+ consecutive years. Our Fortune 500 Clients leverage our global reach and capabilities while benefitting from our local specialization.

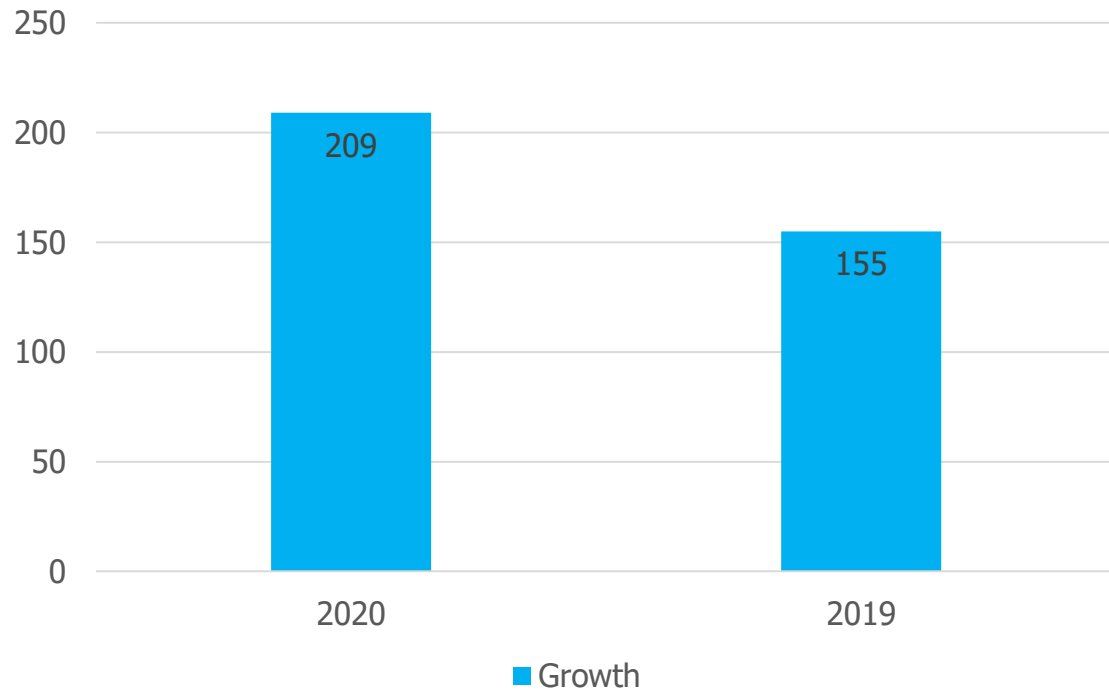
S A Tech Software (I) Pvt. Ltd. is one of the leading IT Consulting Companies with Headquarters in Pune. SAT is Microsoft Gold Partner Company. We have a proven record of building highly scalable, world-class consulting processes that offer tremendous business advantages to our clients in the form of huge cost-benefits, definitive results and consistent project deliveries across the globe. We are dedicated to delivering the right people, solutions, and services to the clients that they require to meet their technology challenges and business goals.



Employee's Growth – Total Headcount

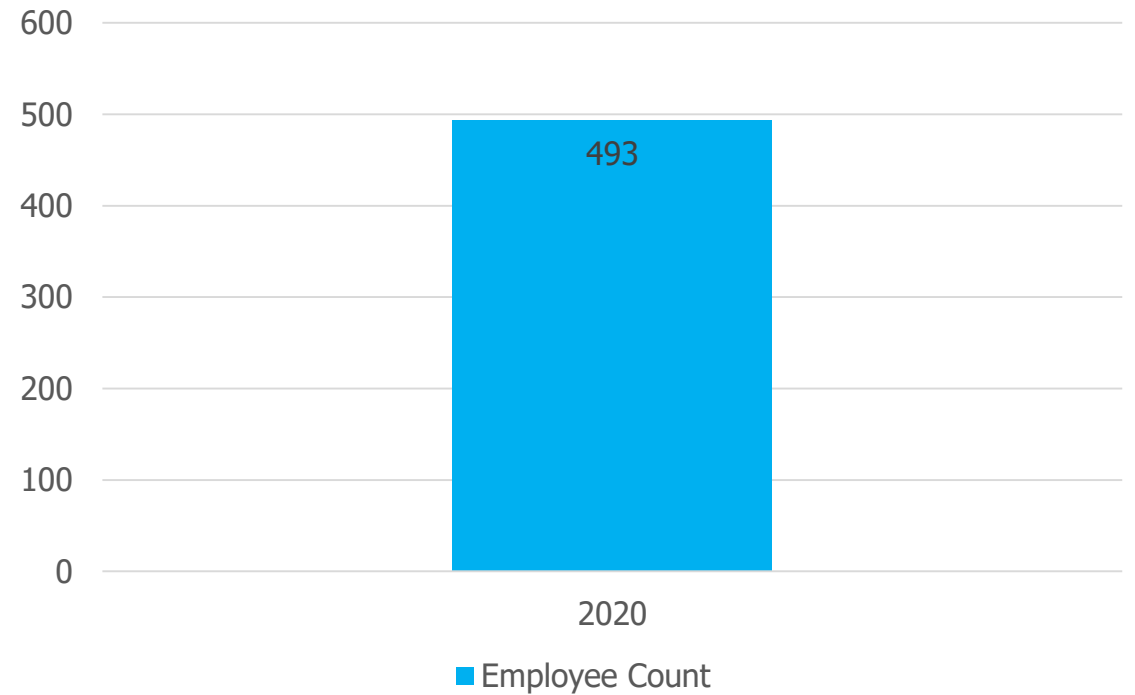
Mindpool Technologies Limited

Growth



SA Tech Software India Pvt. Ltd.

Employee Count



New clients added

Avalara

inspirage¹⁰

ATSG



L&T Infotech

EXTENTIA
INFORMATION TECHNOLOGY



Aparajitha

DMI
MOBILE ENTERPRISE SOLUTIONS

ciber

FE
Fuji Electric



Brobia

Business Strategy and Focus

➤ **Making our services more robust with greater flexibility**

- ✓ Focusing more on improvement and expansion of our digital services (Web and Mobile Development) and Digital Marketing Services considering the current scenario and many of the company are converting from traditional marketing methods to digital marketing.

➤ **Improving Technical Capabilities**

- ✓ Build capabilities in terms of important technical architecture like IOT
- ✓ Development of team with certifications/trainings and new technology adaption

➤ **Driving Growth**

- ✓ Focusing on SME and mid-sized accounts by building process driven Sales
- ✓ De-risking revenue by reducing client concentration
- ✓ Scaling technology and sales organization to capitalize on huge market opportunity

Projects across the globe



Branch Offices:

Pune (Head-Quarters)
Bangalore
Mumbai
Chennai
Hyderabad

International Offices:

San Jose, California
Wilmington, Delaware



**Mindpool Technologies
Limited.**

**Thank
You!**

Contact: investors@mindpooltech.com