



To,

Date: 11th November, 2020

The Manager- Listing Department  
**National Stock Exchange India Limited**  
SME platform  
'Exchange Plaza', C-1 Block G,  
Bandra Kurla complex,  
Bandra (E), Mumbai 400051.

**Ref: NSE Symbol: MINDPOOL**

**ISIN: INE00RQ01019**

Dear Sir/ Ma'am,

**Subject: Submission of revised Investors Presentation H1 September 30, 2020.**

Dear Sir,

Please find enclosed herewith the Revised Investors Presentation H1 September 30, 2020 for your kind perusal.

This is for your kind information and record.

Thanks & Regards,

For, **Mindpool Technologies Limited**

Ritesh Sharma  
Digitally signed  
by Ritesh Sharma  
Date: 2020.11.11  
09:03:21 +05'30'

Ritesh Sharma  
Chairman & MD  
DIN02676486  
Encl. above.

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**MINDPOOL TECHNOLOGIES LIMITED**

*(Formerly known as Mindpool Technologies Private Limited)*

Registered Add: 3rd & 4th ,SR NO 133/1/316111 GK MALL Near Konkane Chowk, Pimple Saudagar, Pune  
MH 411027 IN | Tel: 020- 66240089 | email:[info@mindpooltech.com](mailto:info@mindpooltech.com) | Website: [www.mindpooltech.com](http://www.mindpooltech.com) |

CIN: L72900PN2011PLC138607



# Investors Presentation

Mindpool Technologies Limited  
H1 SEPT 30, 2020

NSE Symbol: MINDPOOL

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# Company Snapshot



Leading IT Consulting  
Company  
Headquartered in Pune



State-of-art offices  
in USA, Bangalore,  
Pune, & Hyderabad



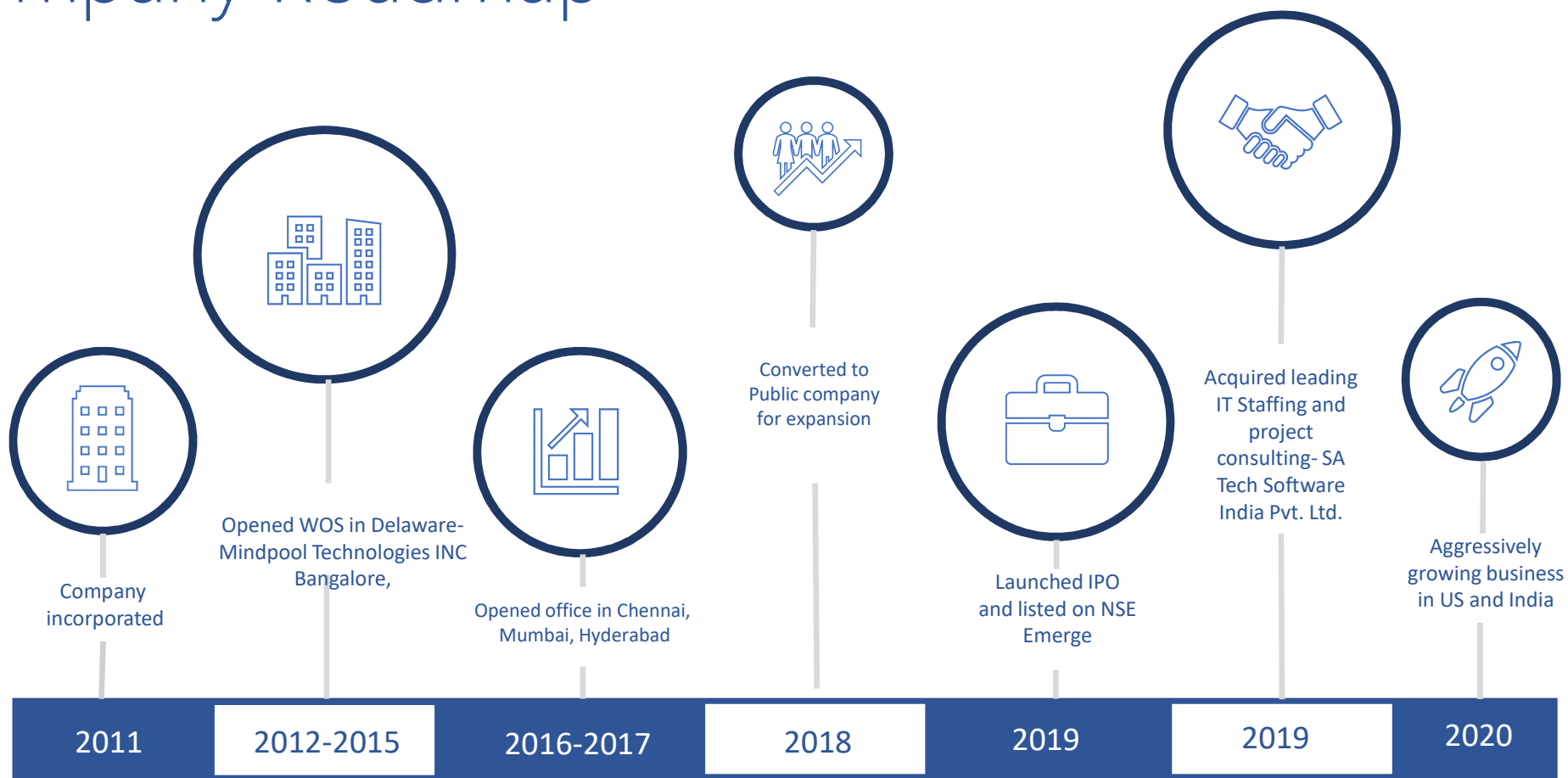
700+  
Employee Strength  
comprising industry's  
best-in-class talent



Listed on NSE Emerge  
Platform  
Also, consistently Growing  
client-base including Fortune  
500 clients



# Company Roadmap





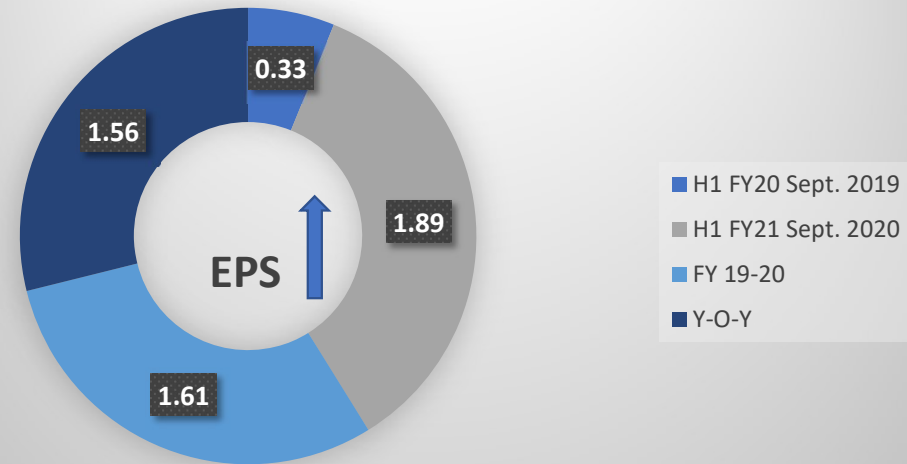
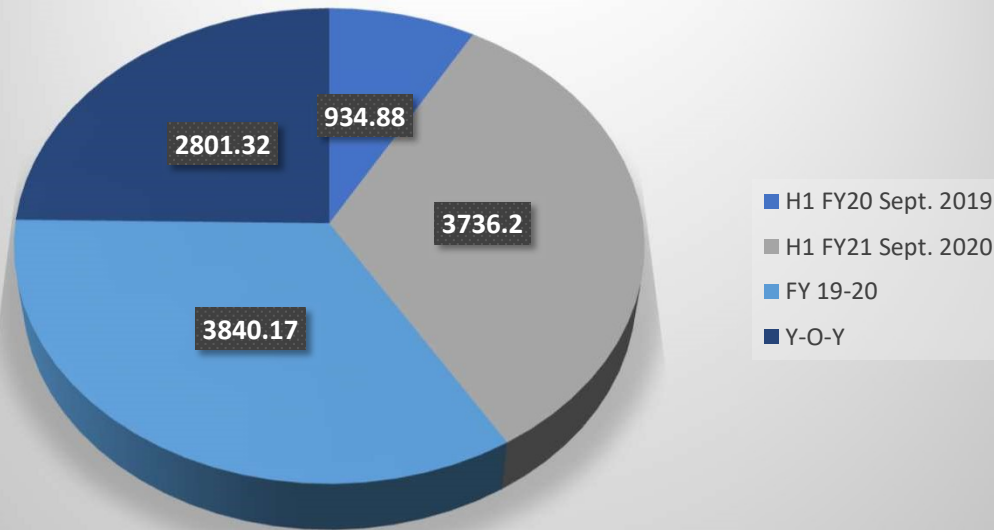
I am happy to report that we have closed first half of the year with a good progress made in terms of increasing revenues and gained profitability despite of the challenging times of COVID-19 crisis. All because of our aggressive and visionary approach and We continue to endeavor for high quality business with the vast opportunities on offer. Our entire team of 700+ employees have continued to work from home. This time we have overcome our losses in standalone to quite appreciable extent as per the planning and proper execution. Further we aim to enhance and improve our EBIDTA and PAT margins on consolidated basis. Going ahead we are expecting a good business from the existing clientele added in the first half in domestic as well as Global region so as to achieve the desired growth.

Ritesh Sharma, Chairman and Managing Director,

Mindpool Technologies Limited

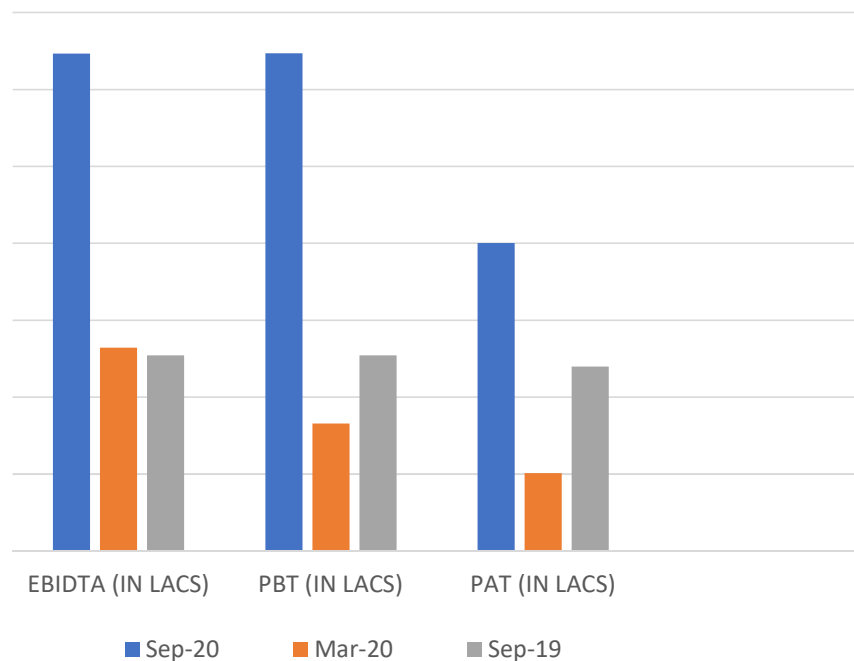
# Consolidated Financials Performance:

## Revenue from Operations



# HALF YEARLY FINANCIALS COMPARISON

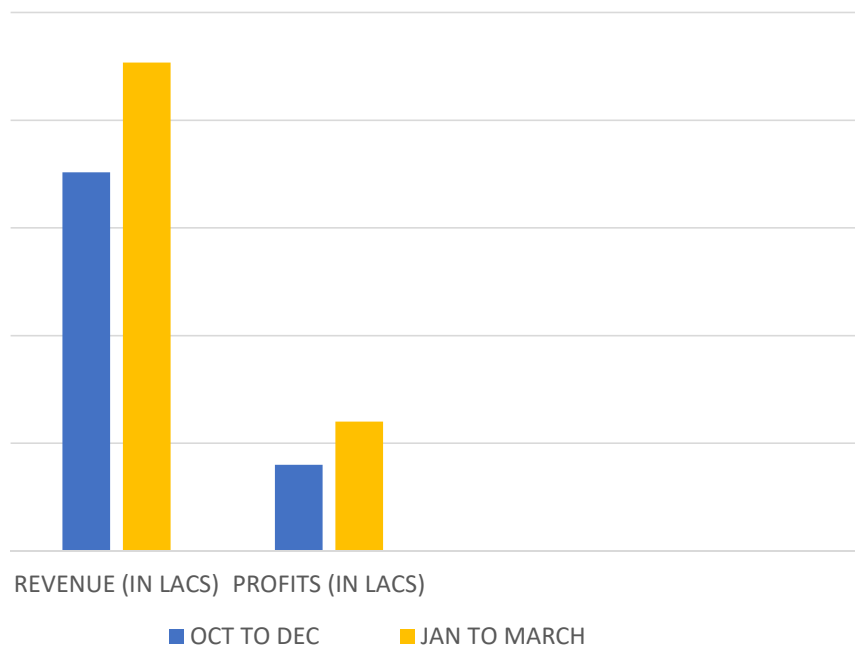
COMPARISON



Details	SEP 20 (half Year)	MAR 20 (H2 2019-20)	SEP 19 (half year)
EBIDTA (IN LACS)	129.29	52.8	50.81
PBT (IN LACS)	129.37	42.87	50.86
PAT (IN LACS)	80.02	20.25	47.95

# PROJECTED CONSOLIDATED REVENUE AND PROFITS

## PROJECTIONS

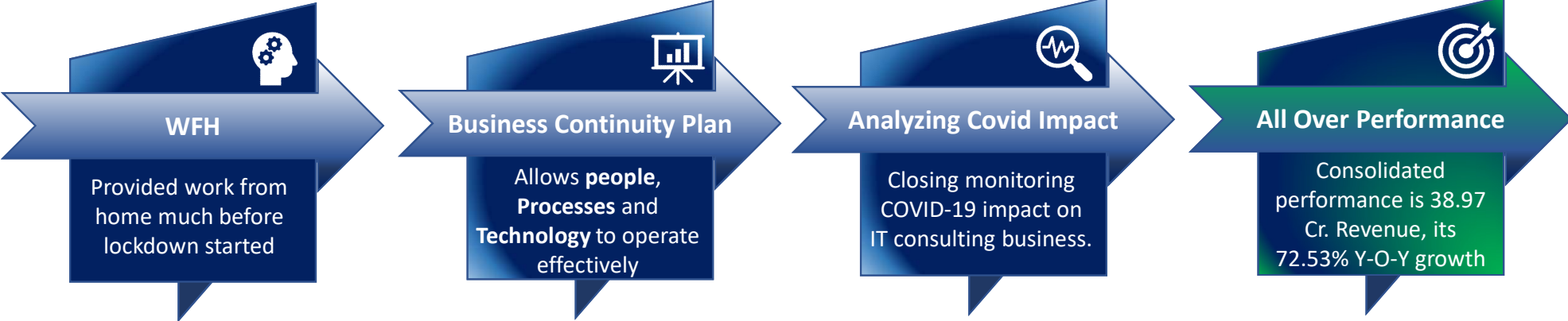


DETAILS	OCT TO DEC 20	JAN to MAR 21
REVENUE IN LACS	175.8	226.7
PROFIT IN LACS	40	60





Challenges encompass with the changing trend of workstyle across the globe, like all companies, will face substantial challenges in the coming year. But we will use these challenges to aim high and look far.





# Business Continuity Strategy

Making our service more robust with greater flexibility

- Focusing more on improvement and expansion of our digital services.

Improving Technical Capabilities

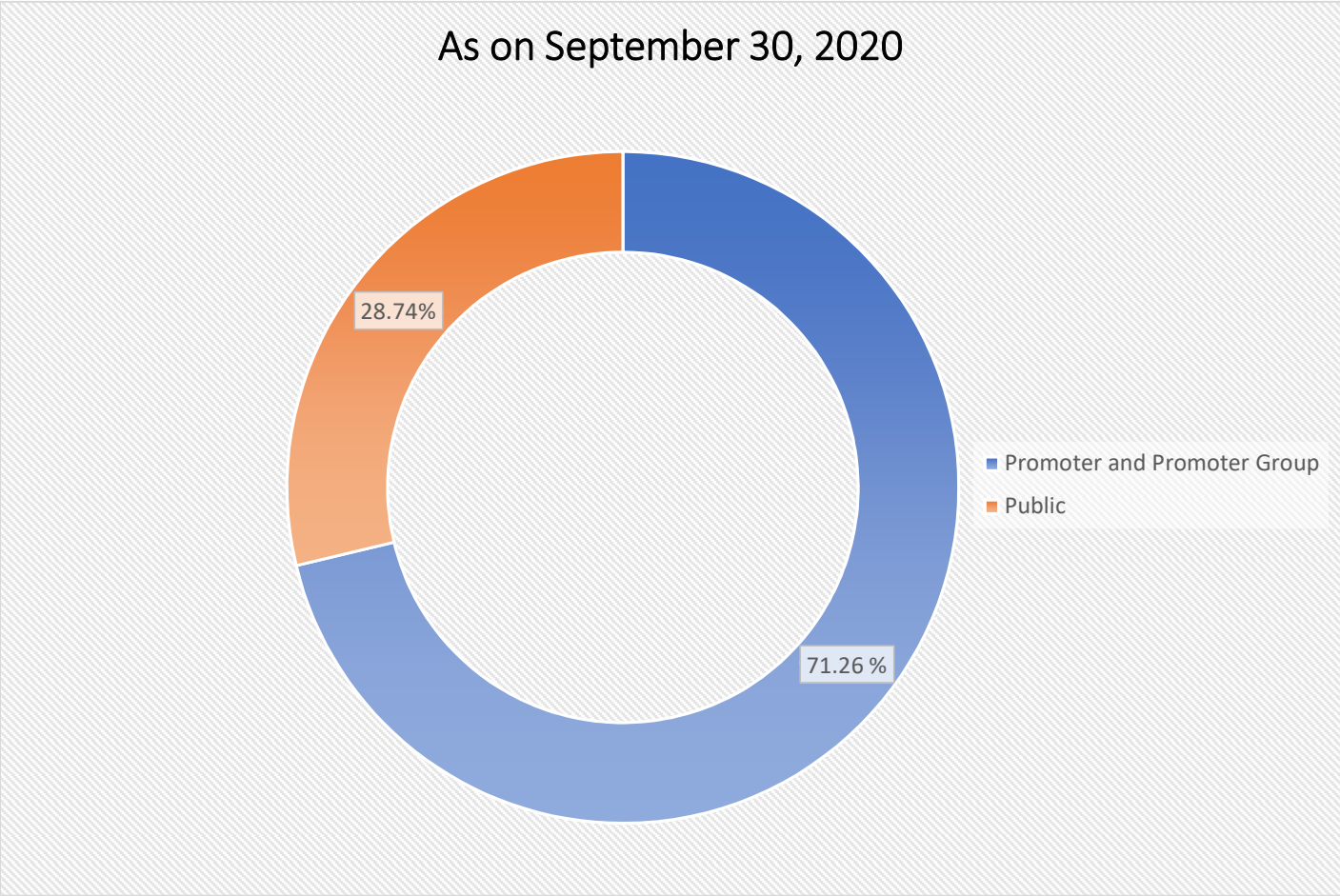
- Build capabilities in terms of important technical architecture like IOT and development of team.

Driving Growth

- Focusing on SME and mid-sized accounts by building process driven Sales.

# Shareholding pattern

As on September 30, 2020



**Our  
Vision**

Partnership

Integrity

Confidentiality



Constantly excel in creation and delivery of innovative workforce solutions that help our clients to effectively resolve their recruitment challenges

**Our  
Mission**

**Our  
Values**

Hunger for  
Excellence

Integrity

Customer  
First

Responsive

Openness



# New Digital Clients

Avalara

Godrej  
INFOTECH

ATSG



*L&T Infotech*

**EXTENTIA**  
INFORMATION TECHNOLOGY

TeamF1  
networks

Aparajitha

*inspirage*<sup>10</sup>

**ciber**<sup>®</sup>

Fuji Electric

BDI

**Brobia**



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For more information Email: [investors@mindpooltech.com](mailto:investors@mindpooltech.com)

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