



HUDCO/CS/SE/2020

Listing Department BSE Limited Phiroze Jeejeebhoy Towers Dalal Street Mumbai- 400001 Scrip Code- 540530 14th September, 2020

Listing Department National Stock Exchange of India Ltd. Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E) Mumbai- 400051 NSE Symbol- HUDCO

Sub: Intimation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015- Investor Presentation.

Dear Sir/ Ma'am,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached herewith Presentation on the financial results of the Company for the quarter ended 30th June, 2020.

A copy of the Presentation on the financial results is being made available on website of Company i.e., <u>www.hudco.org</u> (Home>>Investors>>Financial Results>>Investors Presentation).

This is for your information and dissemination.

Thanking you

Yours faithfully फॉर **हाउसिंग एंड अर्बन डेवलपमेंट कॉर्पोरशन लिमिटेड**

हरीश कुमार शर्मा कंपनी सेक्रेटरी एंड कंप्लायंस ऑफ़िसर

Encl.: As above

हाउसिंग एंड अर्बन डेवलपमेंट कॉर्पोरेशन लिमिटेड (भारत सरकार का उपक्रम)कोर 7 ए, हडको भवन, भारत पर्यावास केन्द्र, लोधी रोड, नई दिल्ली-110003 दूरभाष ः 011-24649610-23 फैक्सः (011) 24625308, आई एस ओ 9001:2015 प्रमाणित कम्पनी वेबसाइट : www.hudco.org सी आई एन : L74899DL1970GO1005276, GST : 07AAACH0632A1ZF

Housing and Urban Development Corporation Ltd., (A Govt. of India Enterprise) Core - 7'A', HUDCO Bhawan, India Habitat Centre Lodhi Road, New Delhi - 110 003, Tel:011-24649610-23, Fax:011-24625308, AN ISO 9001:2015 Certified Company website :www.hudco.org CIN : L74899DL1970GOI005276 GST : 07AAACH0632A1ZF

Profitability with Social Justice



Highest Domestic Credit Rating AAA from ICRA, CARE, and India Ratings & Research.

Note: The images used herein are of the Projects financed by HUDCO.



SANCTIONS - COMPOSITION



(Amount in ₹ Crore)

Discipline-wise	F Y 2020-21		Financial Y	Year 19-20		1	l2 Months	
	Q1	Q4	Q3	Q2	Q1	FY 20	FY19	FY 18
	-	3,731.26	40.00	19.00	-	3,790.26	27,123.00	15,583.00
Housing	-	29.97%	48.39%	0.59%	-	19.01%	78.73%	40.32%
Urban Infrastructure	1,171.00	8,704.70	40.00	3,173.00	4,206.00	16,123.70	7,196.00	22,879.00
IIII asti ucture	99.91%	69.92%	48.39%	99.22%	99.88%	80.85%	20.89%	59.20%
	1.04	13.90	2.66	6.00	5.00	27.56	133.00	186.00
HUDCO Niwas	0.09%	0.11%	3.22%	0.19%	0.12%	0.14%	0.39%	0.48%
Total	1,172.04	12,449.86	82.66	3,198.00	4,211.00	19,941.52	34,452.00	38,648.00

DISBURSEMENTS - COMPOSITION

(Amount in ₹ Crore)

Discipline-wise	FY 2020-21		Financial	Year 19-20			12 Months	
	Q1	Q4	Q3	Q2	Q1	FY20	FY19	FY18
Housing	2,200.00	2,301.07	338.08	282.26	2,062.15	4,983.56	27,387.26	4,789.39
indusing	96.29%	56.00%	48.23%	19.16%	53.12%	49.23%	88.32%	28.91%
Urban	81.84	1,803.59	360.14	1,186.50	1,772.22	5,122.45	3,594.05	11,748.03
Infrastructure	3.58%	43.90%	51.38%	80.53%	46.17%	50.61%	11.59%	70.92%
	2.92	3.97	2.74	4.63	4.48	15.82	27.29	27.43
HUDCO Niwas	0.13%	0.10%	0.39%	0.31%	0.11%	0.16%	0.09%	0.17%
Total	2,284.76	4,108.63	700.96	1,473.39	3,838.85	10,121.83	31,008.60	16,564.85

SECTOR-WISE DISBURSAL - COMPOSITION

(Amount in ₹ Crore)

		FY 2020-21		Financia	l Year 19-2	20	-	12 Months	
Disci	pline-wise								
		Q1	Q4	Q3	Q2	Q1	FY20	FY19	FY18
	Social Housing	2,200.00	2,111.25	318.08	282.26	2,051.50	4,763.09	27,023.59	4,484.73
	Social Housing	96.29%	51.39%	45.38%	98.39%	53.44%	47.06%	87.15%	27.07%
	Residential Real	-	189.82	20.00	-	10.65	220.47	363.67	304.66
Housing	Estate	-	4.62%	2.85%	-	0.28%	2.18%	1.17%	1.84%
		2.92	3.97	2.74	4.63	4.48	15.82	27.29	27.43
	HUDCO Niwas	0.13%	0.10%	0.39%	1.61%	0.11%	0.15%	0.09%	0.17%
	Total (A)	2,202.92	2,305.04	340.82	286.89	2,066.63	4,999.38	27,414.55	4,816.82
	Water Supply &	4.20	466.08	20.38	353.36	766.47	1,606.29	1,256.95	1,457.29
	sewerage drainage	0.18%	11.34%	2.91%	29.78%	19.97%	15.87%	4.05%	8.80%
	Deed and The second	47.89	1,147.09	333.66	794.38	177.42	2,452.55	1,721.43	8,462.18
	Road and Transport	2.10%	27.92%	47.60%	66.95%	4.62%	24.23%	5.55%	51.09%
Urban	Power	-	-	-	-	750.00	750.00	250.00	1,241.38
Urban Infrastructure		-	-	-	-	19.54%	7.41%	0.81%	7.49%
mastructure	Emerging Sector &	29.75	190.42	6.10	38.76	78.33	313.61	51.24	246.07
	commercial Infra	1.30%	4.63%	0.87%	3.27%	2.04%	3.10%	0.17%	1.49%
	Social Infra and	-	-	-	-	-	-	314.43	341.11
	Others	-	-	-	-	-	-	1.01%	2.06%
	Total (B)	81.84	1,803.59	360.14	1,186.50	1,772.22	5,122.45	3,594.05	11,748.03
Grand	Total (A+B)	2,284.76	4,108.63	700.96	1,473.39	3,838.85	10,121.83	31,008.60	16,564.85

OUTSTANDING LOAN - COMPOSITION



(Amount in ₹ Crore)

Borrower-wise	FY 2020-21		Financial Y	fear 19-20			12 Months		
	Q1	Q4	Q3	Q2	Q1	FY20	FY19	FY18	
Government	75,333.26	73,722.00	71,420.98	72,879.27	72,627.93	73,722.00	70,050.31	45,985.60	
Agencies	96.36%	96.29%	96.13%	95.72%	95.70%	96.29%	95.53%	92.84%	
Private	2,846.26	2,843.44	2,873.34	3,259.38	3,263.06	2,843.44	3,275.18	3,544.67	
Frivate	3.64%	3.71%	3.87%	4.28%	4.30%	3.71%	4.47%	7.16%	
Total	78,179.52	76,565.44	74,294.32	76,138.65	75,890.99	76,565.44	73,325.49	49,530.27	
Housing	45,867.59	43,972.91	42,287.48	42,464.56	42,603.54	43,972.91	41,076.50	15,458.44	
indusing	58.67%	57.43%	56.92%	55.77%	56.14%	57.43%	56.02%	31.21%	
Urban	32,009.42	32,286.42	31,491.50	33,148.83	32,753.24	32,286.42	31,706.29	33,505.50	
Infrastructure	40.94%	42.17%	42.39%	43.54%	43.16%	42.17%	43.24%	67.65%	
HUDCO Niwas	302.51	306.11	515.34	525.26	534.21	306.11	542.70	566.33	
HUDCO Miwas	0.39%	0.40%	0.69%	0.69%	0.70%	0.40%	0.74%	1.14%	
Total	78,179.52	76,565.44	74,294.32	76,138.65	75,890.99	76,565.44	73,325.49	49,530.27	

DETAILS OF BORROWINGS



(Amount in ₹ Crore)

Particulars	FY 2020-21		Financial Y	Year 2019-20		12 Months		
	Q1	Q4	Q3	Q2	Q1	FY 20	FY 19	FY 18
Tax Free Bonds	17,388.47	17,388.47	17,388.47	17,388.47	17,388.47	17,388.47	17,388.47	17,388.47
	27.76%	28.27%	29.43%	28.57%	28.27%	28.27%	29.03%	46.35%
Taxable Bonds@	38,601.84	35,468.74	36,768.74	37,480.39	33,670.39	35,468.74	32,116.66	8,828.26
	61.64%	57.67%	62.22%	61.57%	54.73%	57.67%	53.62%	23.53%
Refinance from	3,522.24	4,082.64	3,199.17	3,358.40	4,989.66	4,082.64	4,123.92	3,208.96
NHB/IIFCL	5.62%	6.64%	5.41%	5.52%	8.11%	6.64%	6.88%	8.54%
Public Deposits	117.85	168.61	174.92	203.40	262.62	168.61	289.62	626.59
	0.19%	0.27%	0.30%	0.34%	0.43%	0.27%	0.48%	1.67%
Foreign Currency	<u>312.51</u>	340.03	341.61	365.82	375.87	340.03	398.79	450.91
Borrowings	0.50%	0.55%	0.58%	0.60%	0.61%	0.55%	0.67%	
Banks *#	1,184.75	2,850.17	217.07	976.57	2,854.85	2,850.17	3,347.66	2,415.76
	1.89%	4.63%	0.37%	1.60%	4.64%	4.63%	5.59%	6.44%
FCL/FCTL/FCNR(B) (Loan from Banks)	-	-	-	-	-	-	436.30 0.73%	2,100.15
Commercial papers#	1,500.00	1,200.00	1,000.00	1,100.00	1,975.00	1,200.00	1,800.00	2,500.00
	2.40%	1.95%	1.69%	1.81%	3.21%	1.95%	3.00%	6.67%
Total	62,627.66	61,498.66	59,089.98	60,873.05	61,516.86	61,498.66	59,901.42	37,519.10
Average Cost of Funds	7.69%	7.80%	7.90%	7.90%	7.99%	7.80%	8.04%	7.57%

Note: Represents amount outstanding and does not include IND-AS adjustments.

* Includes Working Capital Demand Loans and Short-term Loans.

Only Working Capital Demand Loans/Short-term Loan(s) and Commercial Papers outstanding at Quarter/Half Year/Year end are considered.

@ includes GOI fully serviced bonds of ₹ 20,000 crore.

FUNDS RAISED DURING THE YEAR



(Amount in ₹ Crore)

	FY 2020-21		Financial Y	ear 19-20			12 Months	
Particulars	Q1	Q4	Q3	Q2	Q1	FY 20	FY 19	FY 18
Taxable Bonds	4,610.00	1,400.00	-	3,810.00	2,485.00	7,695.00	24,010.00	4,655.00
Refinance from NHB/IIFCL	-	1,294.00	-	-	1,000.00	2,294.00	1,500.00	1,000.00
Public Deposits	-	-	-	-	2.81	2.81	95.17	63.88
Banks * #	1,160.25	2,820.00	186.88	441.00	1,400.27	2,820.00	3,306.63	2,364.54
FCL/FCTL/FCNR (B) (Loan from Banks)	-	-	-	-	-	-	436.30	2,100.15
Commercial papers #	1,500.00	1,200.00	1,000.00	1,100.00	1,975.00	1,200.00	1,800.00	2,500.00
Total	7,270.25	6,714.00	1,186.88	5,351.00	6,863.08	14,011.81	31,148.10	12,683.57
Average Cost of Funds	5.67%	6.32%	5.42%	6.81%	7.53%	6.81%	8.36%	7.17%

Note: Represents amount raised during the year and does not include IND-AS adjustments.

* Includes Working Capital Demand Loans/Short-term Loans only.

Only Working Capital Demand Loans/Short term Loan(s) and commercial papers outstanding at Qtr/Half Year/Year end are considered as part of Funds raised during the Year.

CLASSIFICATION OF ASSETS



As per Ind AS, the impairment of the loan assets is being worked out by following the Expected Credit Loss (ECL) method. Company's Loan portfolio is divided into three categories:

Stage 1 : Loan overdue for a period 0- 30 days

Stage 2 : Loan overdue for a period 31-90 days

Stage 3 : Loan overdue for a period more than 90 days

FINANCIAL STATEMENTS

Particulars



		· · · · · · · · · · · · · · · · · · ·
income:		
- Revenue from Operations	1,773.91	1,806.49
- Other Income	7.88	9.70
Total Income (1)	1,781.79	1,816.19
Expenses:		
- Finance Cost	1,200.58	1,210.83
- Employee Benefit Expenses	50.16	51.62
- Other Expenses	10.84	15.29
- Corporate Social Responsibilities	1.08	1.44
- Depreciation and Amortisation	1.19	1.27
- Provision and loan losses	247.06	5.12
Net Loss on Fair Value changes	-	15.28
Fotal Expenses (2)	1,510.91	1,300.85
PROFIT BEFORE TAX $\{3 = (1-2)\}$	270.88	515.34
Гах Expense (4)	67.45	179.66
NET PROFIT AFTER TAX {5 = (3-4)}	203.43	335.68
Other Comprehensive Income Net of Tax (6)	(4.31)	(0.60)
FOTAL COMPREHENSIVE INCOME (5+6)	199.12	335.08
Earning per Share (₹) (F. V. ₹ 10/-) (Not annualized)		
- Basic	1.02	1.68
- Diluted	1.02	1.68
Paid Up Equity Share Capital (Face value ₹ 10/-)	2,001.90	2,001.90

KEY INDICATORS

	Quarter Ended			
Particulars	June, 2020	June, 2019		
Yield on Loan (%) (Annualised)	9.29%	9.99%		
Cost of Funds (%) (Annualised)	7.75%	8.06%		
Interest Spread (%)	1.54%	1.93%		
Net Interest Margin (%) (Annualised)	2.96%	3.25%		
Interest Coverage Ratio (times)	1.23	1.42		
Debt Equity Ratio (times)	4.99	5.44		
Net Worth (INR Crore)	12,542.62	11,290.85		
Average Net Worth (INR Crore)	12,443.06	11,123.31		
Book Value in INR per Share of INR 10	62.65	56.40		
Earning per Share (EPS) in INR (Non-Annualised)	1.02	1.68		

1. Yield on loan is calculated by dividing interest income (including interest received on settlement of NPA cases) on loan assets by average loan assets.

2. Cost of funds is calculated by dividing interest expenses by average total borrowings.

3. Interest spread is difference between yield on loan and cost of funds.

4. Net interest margin is calculated by net interest income on interest earning assets by average interest earning assets.

5. Interest coverage ratio is calculated by dividing Earnings before interest and tax by finance cost.

6. Debt service coverage ratio is calculated by dividing Earnings before interest and tax by finance cost & principal repayment.

7. Debt equity ratio is calculated by dividing total debt by equity.

SHAREHOLDING PATTERN

Total

Particulars	30 th June, 2020 %	4 th September, 2020 %
President of India	89.81%	89.81%
oreign Institutional Investors/ Foreign Nationals/ Foreign Portfolio Investors	0.04%	0.04%
Resident Individual/ Employees	6.14%	6.55%
Mutual fund/ AIF	0.56%	0.56%
Nationalized Banks/ Other Banks/ Indian FI	0.20%	0.12%
Domestic Companies	0.48%	0.43%
Insurance companies	1.84%	1.84%
NRI Non REP/ NRI REP	0.21%	0.21%
Clearing members	0.39%	0.06%
Trust	-	-
HUF	0.33%	0.38%

100.00

Celebrating 50 Successful Years of Building the Nation

100.00

Thank You

Disclaimer:

This presentation is made purely for information. We have attempted to provide relevant information which we believe will help in knowing the Company. The users may use their own judgement and are advised to make their own calculations before deciding on any matter based on the information given herein.

While every care is taken to verify the accuracy of the information given in this presentation, neither the Company nor its officials would be in any way liable for any action taken or not taken by the viewers or the users of this presentation or for any claims, losses etc.