

# E2E Networks Limited

Accelerated Cloud Computing Platform  
CIN NUMBER - L72900DL2009PLC341980

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Email : [cs@e2enetworks.com](mailto:cs@e2enetworks.com), Website <https://www.e2enetworks.com/>

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Date- 10.02.2023

Corporate Service Department  
National Stock Exchange of India Ltd  
Exchange Plaza, C-1, Block G,  
Bandra Kurla Complex,  
Bandra (E), Mumbai-400051

**Ref: NSE Symbol- E2E**

**Sub: Investors Presentation**

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Investors Presentation of the Company. The same shall also be uploaded on Company's website.

This is for your information and record.

Thanking You,

For **E2E Networks Limited**

**Richa Gupta**  
**Company Secretary Cum Compliance Officer**  
**Membership No.-A56523**



# E2E Networks Limited

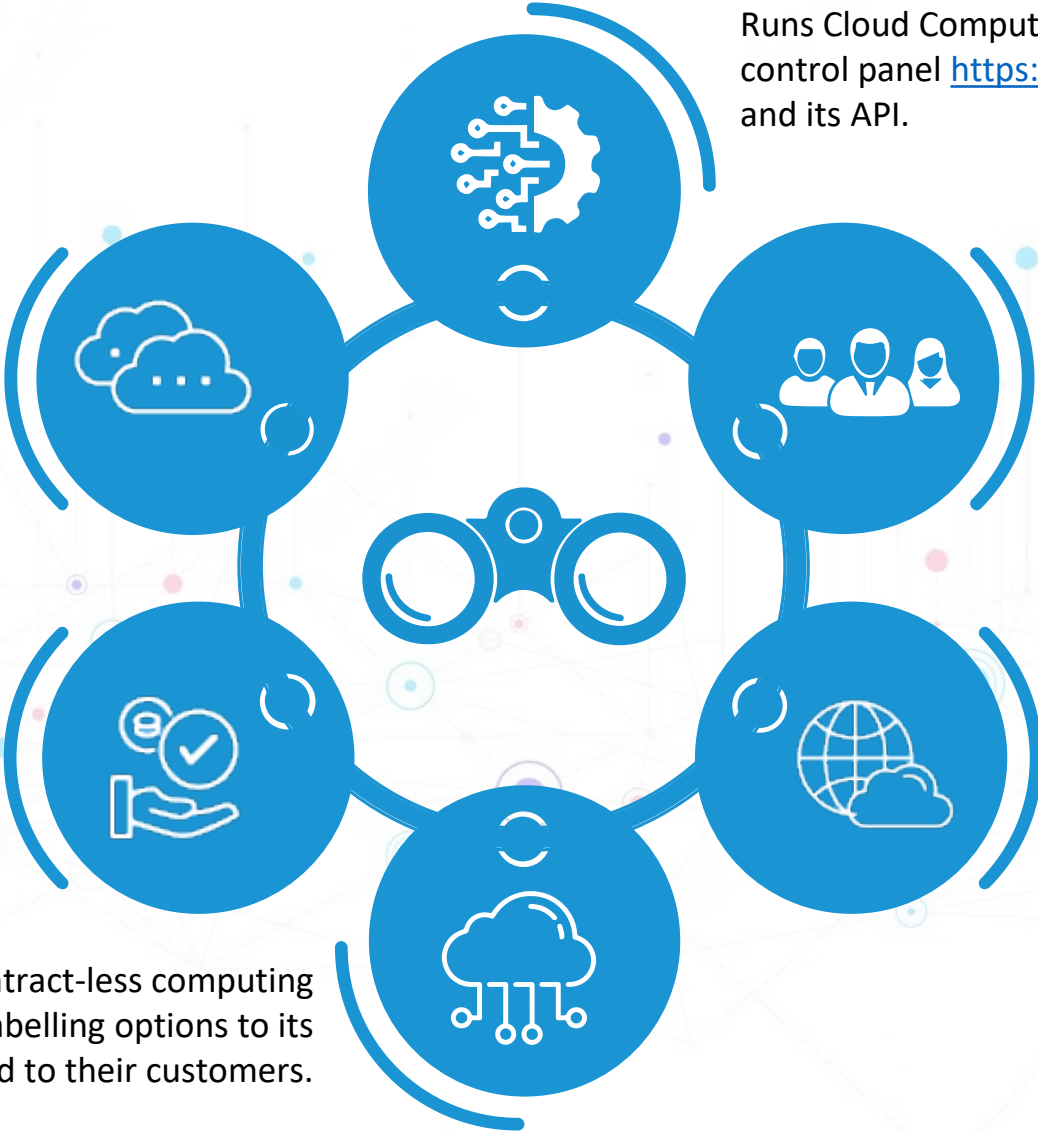
Investor Presentation – February 2023



One of the leading Indian Pureplay Cloud Computing companies and early adopters of Cloud GPUs

Cost-effective high performance cloud platforms primarily for Indian startups and SMEs for Linux/Windows/Cloud GPU workloads

One of the first to bring contract-less computing in India. Provides white-labelling options to its partners to resell E2E Cloud to their customers.

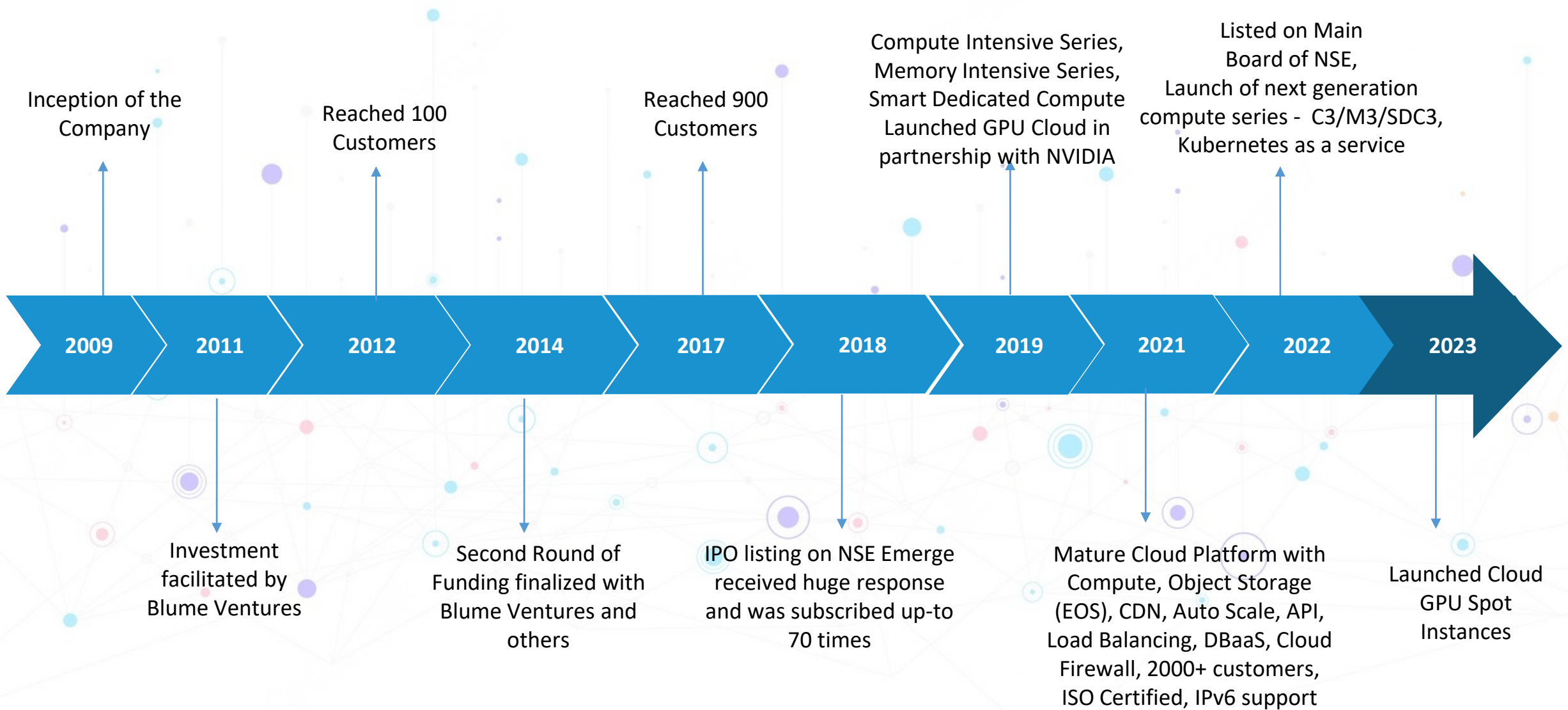


Runs Cloud Computing Infrastructure via self-service control panel <https://myaccount.e2enetworks.com> and its API.

Highly experienced team with years of experience in running devops and Compute Infrastructure Platforms.

Largest NSE listed Cloud Provider having served more than 15,000 customers with more than 2,200+ active customers and an active sales presence across India.

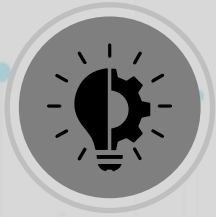
# Key Milestones





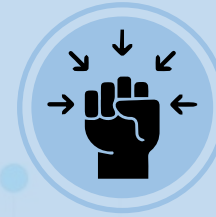
## Transparency

The company maintains the highest levels of transparency in its relationship with its clients, investors, and team members. As a result, they have gained the trust of all stakeholders.



## Innovation

Innovation is at the heart of the company culture, which stems from their ambition to stay on the bleeding edge of technology in field of cloud computing.



## Autonomy

The company culture is driven by a sense of autonomy and ownership, Which enables them to empower their team members to deliver their best



## End to End

End to End execution is a part of our culture. Our team members take end to end responsibility of execution of initiatives that moves the needle at E2E Networks.



**Mr. Aditya Bhushan**  
Independent Director

He is a seasoned professional with skills in creating business value for customers by designing solutions, transferring these into processes, embedding technology into processes thereby making them into consistent delivery platforms.

He has done MBA from Faculty of Management Studies, Delhi University and is a Bachelors in Business Studies, Delhi University.



**Mr. Varun Pratap Rajda**  
Independent Director

He is a Chartered Accountant working as a founding partner of Constellation Blu, with more than 12 years of experience. Varun leads team on restructuring and cross-border set-up (US and Singapore), Transaction Services, Financial retainers, MIS, and Financial Planning and Analysis. Works with founders on bringing finance prudence and controls.



**Mr. Gaurav Munjal**  
Independent Director

He has done his graduation in Mechanical Engineering from IIT Bombay and has professional experience of almost 15 years. He is the Managing Director of Infollion Research which is the one of the largest and most comprehensive network of subject matter experts in the world.

He has been working at the junction of technology and HR in the on-demand employment space for almost a decade.



**Mr. Naman Sarawagi**  
Independent Director

He holds professional experience of over 12 years and has been part of early teams of Popular startups like Freecharge and Zipdal. He is also the founder of Refrens.com.

He has invested in and advises multiple startups on product and marketing.

He holds a B.Tech degree from Maharshi Dayanand University, Haryana.

# Managed by a diverse Leadership Team



**Mr. Mohammed Imran**  
**(Chief Technology Officer)**

Imran runs E2E’s cloud computing operations and initiatives using his extensive experience in cloud computing, networking, and open-source software. Imran has been an avid user and supporter of Open Source and has deployed FOSS solutions on different domains for leading organizations and educational institutions. At E2E Networks, he follows the same Open Source passion to help teams create innovative, creative, efficient, and reliable products and solutions.



**Mr. Kesava Reddy**  
**(Chief Revenue Officer)**

Kesava has been closing B2B sales for startups and has experience of over 21 years. He is currently the head of sales for E2E Networks. Kesava has worked for half a dozen startups on selling to enterprise both cloud offering as well as traditional enterprise software.



**Ms. Megha Raheja**  
**(Chief Financial Officer)**

Megha is a Chartered Accountant with over 21 years of experience in IT/ITES and telecom industry. She has diverse experience in Financial Accounting & Reporting, Taxation, Treasury & Banking, Budgeting, Mergers & Acquisitions. She is adept at supporting business objectives with a decisive leadership style and strategic approach to decision making.



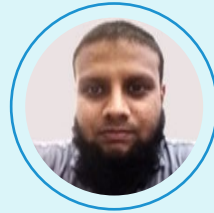
**Mr. Ashish Charan**  
**(Assistant Vice President - Sales)**

Ashish V. Charan is a result-oriented professional with 7 years of experience in Sales. He has set up high-performance sales teams and processes from scratch, mentoring & coaching individuals helping them maximize their potential while ensuring teams function as a cohesive unit. He is proficient in data centre technologies and cloud computing.



**Mrs. Richa Gupta**  
**(Company Secretary and Compliance Officer)**

Richa Gupta is a Qualified Company Secretary since September, 2018. She has over 5 years’ experience in the field of Compliance, Income Tax and Accounts. She joined E2E Networks Limited in June’22 and has been actively involved in all Secretarial and Legal Compliances of the Company. Prior to joining E2E Networks Limited she has worked with Vedant Fashions Limited which brought out an IPO last year.



**Mr. Mohamed Mushab**  
**(Product Manager – DevOps)**

As a Technical Account Manager I am responsible for ensuring that customers get the most value from the Cloudops Services. He handles high traffic websites and sets up their infra with high availability mode and also reduces the cost by rightsizing their infra.



**Mr. Pawan Kumar Singh**  
**(Product Manager – DevOps)**

An E2E Networks prodigy, joined as a fresher and learned on the job. He established himself as an accomplished and highly-competent DevOps and Solution architect for over 6yrs+ possessing good know-how of technical support and vast experience of assisting customers in building and managing their setups.

# Partnerships



**Partnerships:**  
Intel, NVIDIA, AMD and  
Others



- Member of Intel cloud builders' program with early access to Intel's roadmap.
- E2E has access to latest offerings of AMD server processors.

E2E is an Elite Cloud Computing Partner of NVIDIA. Partnering with NVIDIA has helped us gain visibility into AI/ML and predictive analytics ecosystems

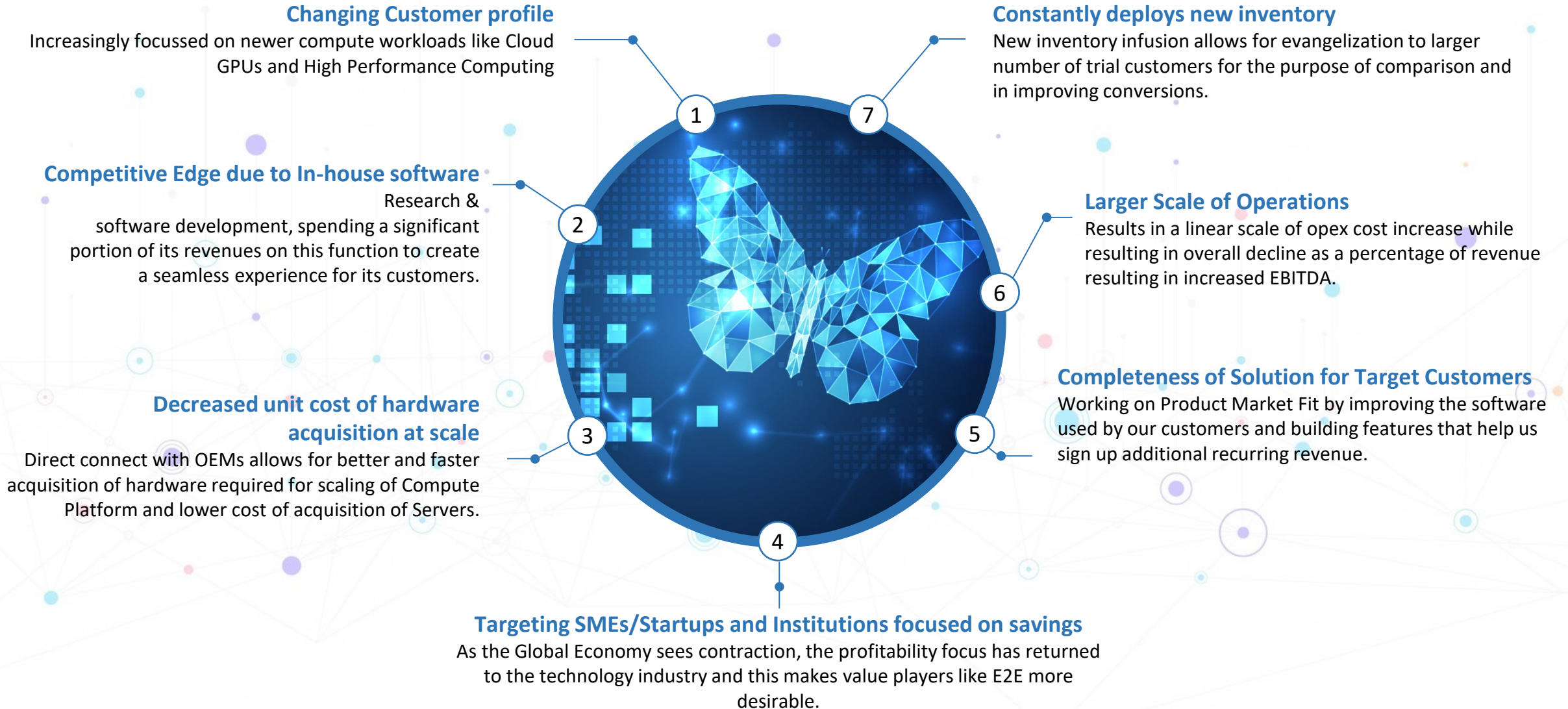
Other on-going licensing relationships are with SoftwareOne (LAR for Microsoft), BitNinja, Connectwise, LLC (R1Soft)





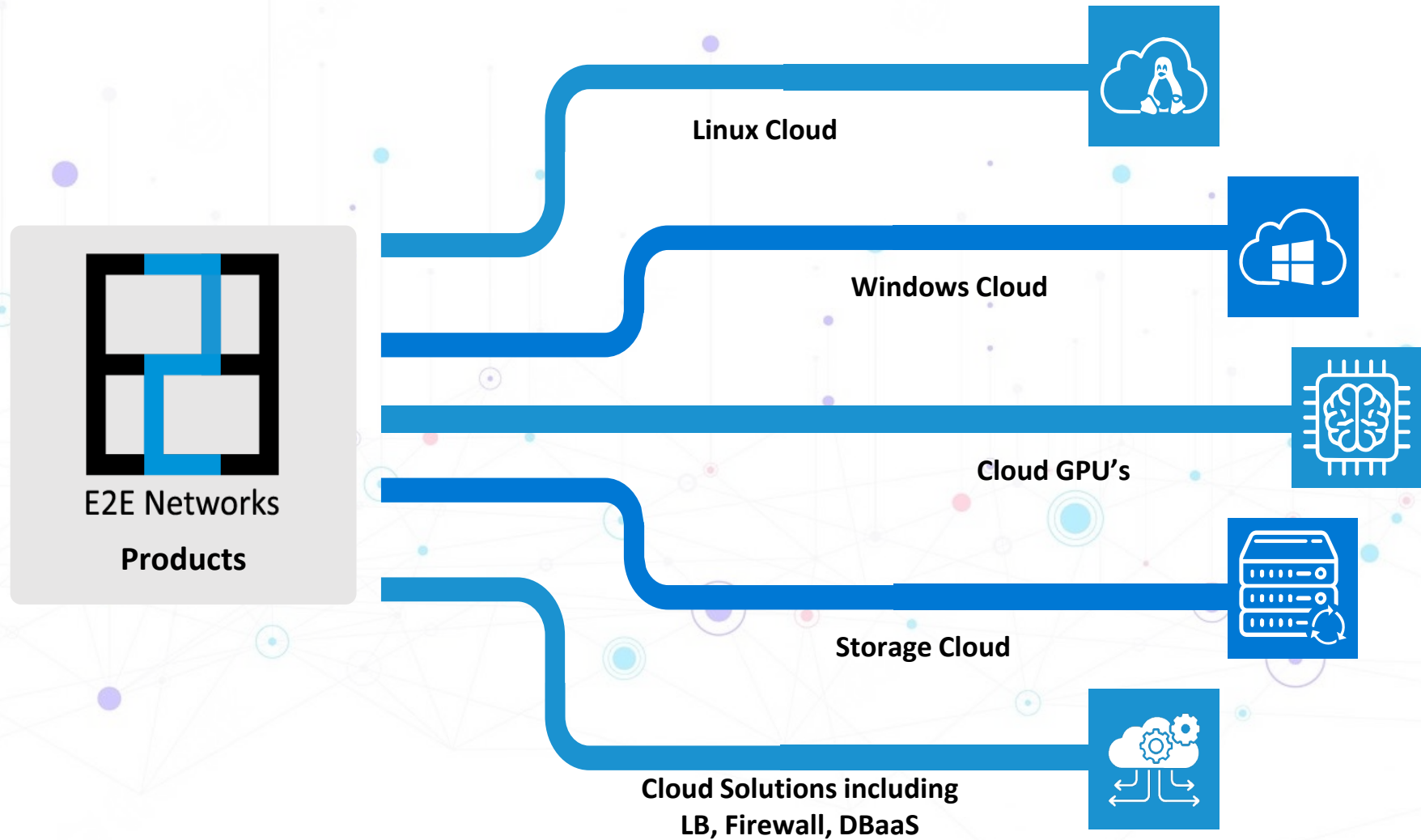
# Marquee Clientele



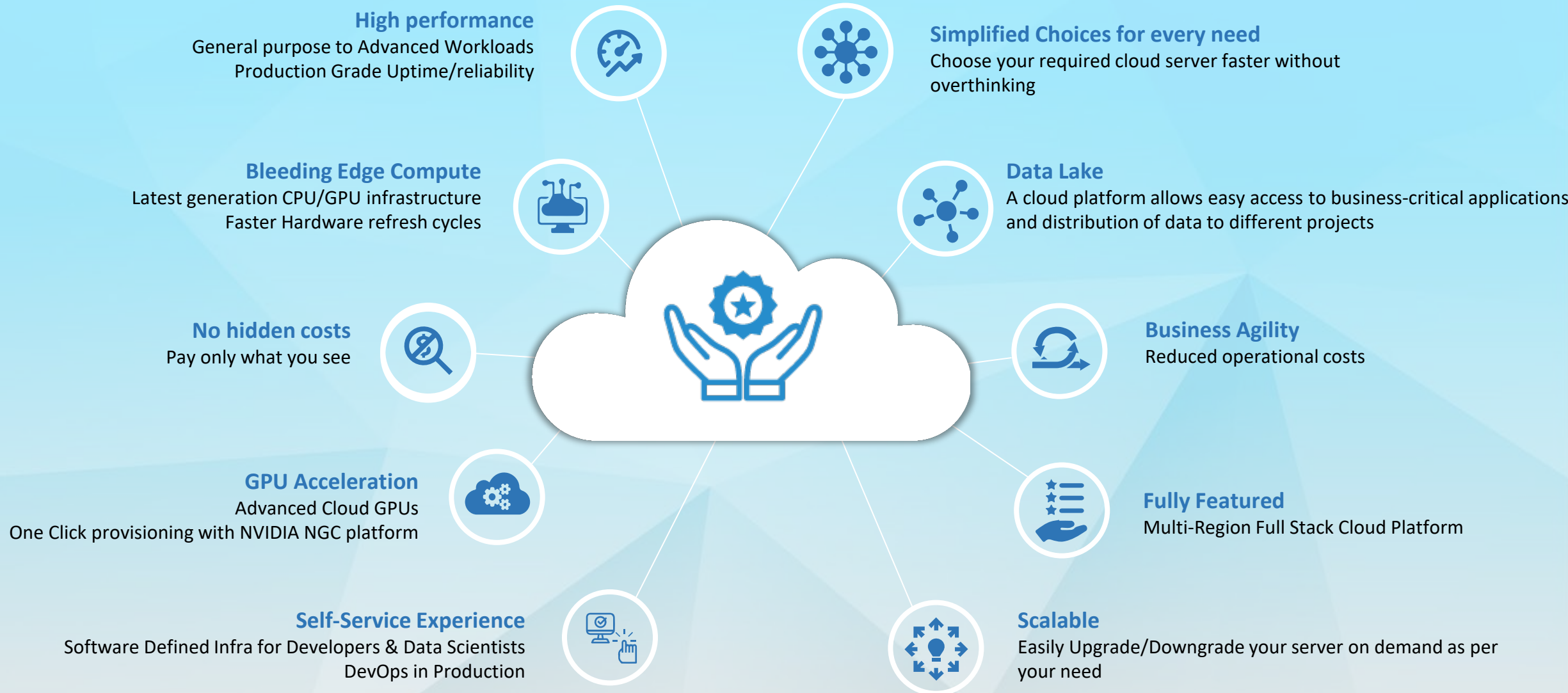




# Business Overview



# Advantages & Benefits





## CPU Intensive Cloud

Run CPU intensive workloads with confidence across various industry verticals and experience high performance computing in the cloud.

### CPU Intensive Cloud C3 Series

- Third Generation C3 series brings new features like Quick Service Recovery (QSR), Snapshots and Images, faster IOPS and faster launch times.
- Plans from 4 vCPUs to 48 vCPUs

## Memory Intensive Cloud

Third Generation M3 series brings new features like Quick Service Recovery (QSR), Snapshots and Images, faster IOPS and faster launch times.

### High Memory Series M3 Series

Offering double the amount of vCPUs and triple the amount of RAM at the same price compared to the first generation.

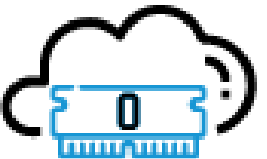
Plans from 32 GB to 360 GB RAM

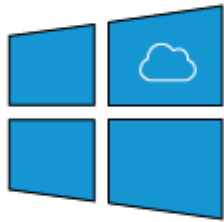
### Benefits:

- Better Compute
- Reliable Performance
- Affordable Pricing
- Optimized Plans
- Scalable

### Benefits:

- Security
- Quick Deployments
- High Performance
- Low-Barriers
- One-click
- Backup/Restore
- Indian Data Centres
- High-Memory Instances
- Add-on IPs
- Machine Image
- PHP Modules
- Optimized Pricing





## Windows Cloud

- E2E offers the best cloud for Windows, and it is the right cloud platform for running Windows-based applications today and in the future. Windows computing nodes are one of our most popular compute nodes among developers and enterprise customers. Windows on E2E Cloud enables you to increase or decrease capacity within minutes. You can commission as many servers as you require.
- Affordable, Scalable, Reliable and Secure Cloud For Windows.
- Windows Server Editions: 2019, 2016 & 2012 R2 (Standard)

## MS SQL on Windows

- E2E offers the best cloud for Windows MS SQL, and it is the right cloud platform for running database workloads today and in the future. Windows MS SQL computing nodes are one of our most popular compute nodes among developers and enterprise customers. Windows MS SQL on E2E Cloud enables you to increase capacity within minutes. You can commission as many servers as you require.
- We have MS SQL Standard and Web Editions available with the plans.

## Benefits:

- Lower Costs
- Scalable
- High-performance
- Secure
- Reliable
- Physical CPU Cores without HT result in lower software licensing costs



## Windows and Linux Smart Dedicated Compute Platform



- Smart-dedicated Compute is the latest breed of servers that are ideal for intensive workloads, where you can experience the power of dedicated servers and the benefits of public cloud which makes it much easier to manage your infrastructure.
- Smart Dedicated Compute is the next step in the evolution of cloud computing. Hosting your business workloads on Smart Dedicated Compute gives you the security and privacy of an internal network with all the advantages of cloud computing. It offers the business a way to experience the reliability, flexibility, high performance, and scalability of the cloud along with an extra layer of security and privacy. It is the combination of a dedicated CPU's pinned for a customer with today's leading cloud virtualization technology.
- Smart Dedicated Compute allows the flexibility of customizing the server to the clients' unique needs for CPU, RAM, disk space and software. With Smart Dedicated Compute, you can easily avail predictable performance with numerous Public Cloud benefits, which includes better performance, security, self-service, scalability, and resilience.
- Experience bare-metal performance on cloud with zero noisy neighbour problem, and reliable performance.

## Linux Smart Dedicated Compute SDC3 Series

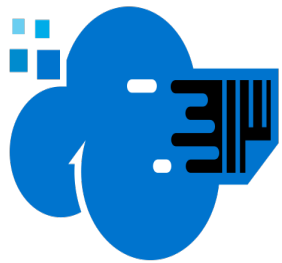
- SDC3 series brings new features like Quick Service Recovery (QSR), Snapshots and Images, faster IOPS and faster launch times. This is in line with our vision to give developers and DevOps the tools to run a scalable, performant setup in E2E Cloud.
- Use Ubuntu LTS/CentOS/OpenSUSE on the SDC3 Series Compute Nodes for your Linux Server workloads. Linux Distributions have pre-configured security settings, networking and open source server software like webserver and database software.

### Benefits:

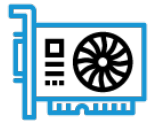
- Self-service
- Save Machine Images
- Interactive API
- No Noisy Neighbour
- Scaling of Server via auto-scaling
- Easy Backup Setup
- Adding of E2E Block Storage

### Benefits:

- Quick Service Recovery
- Live Image Creation
- Block Storage Compatible

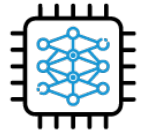






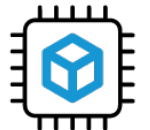
## GPU Dedicated Compute with A100 ( 40GB/80 GB)

A100 - The Universal System for All AI Infrastructure that enables Enterprises to consolidate training, inference, and analytics using World's most advanced accelerator. Currently the most powerful GPU from NVIDIA.



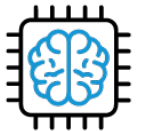
## GPU Dedicated Compute with A30

NVIDIA A30 Tensor Core GPU is the most versatile mainstream compute GPU for AI inference and mainstream enterprise workloads.



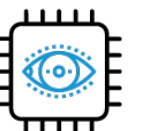
## GPU Dedicated Compute with RTX8000/A40

GPU for modern workloads in the cloud, for AI, data sciences, HPC and remote working cloud workstations engineering design and creative/VFX users. NVIDIA A40 GPU is an evolutionary leap in performance and multi-workload capabilities from the data center, combining best-in-class professional graphics with powerful compute and AI acceleration to meet today's design, creative, and scientific challenges.



## GPU Dedicated Compute with Tesla v100

NVIDIA® Tesla® V100 Tensor Core is the most advanced data center GPU ever built to accelerate AI, high performance computing (HPC), data science and graphics.



## GPU Dedicated Compute with T4

The NVIDIA T4 GPU accelerates diverse cloud workloads, including high-performance computing, deep learning training and inference, machine learning, data analytics, and graphics.



## Cloud vGPUs using NVIDIA's Multi Instance GPU Technology

Cloud vGPUs are best suited for entry level GPU accelerated workloads. MIG works with Linux operating systems, supports containers using Docker Engine, with support for Kubernetes. MIG allows multiple vGPUs (and thereby VMs) to run in parallel on a single GPU while preserving the isolation guarantees that vGPU provides.

### Used in:

- Machine Learning
- Computer Vision
- Deep Learning for NLP
- Object Recognition
- Visual Computing

### Features:

- Unbeatable performance Powered with NVIDIA T4, Tesla V100, A100 and RTX 8000 GPUs
- Unmatched price-to-performance ratio
- Zero lock-in, pay hourly
- Low Latency due to Indian DC locations.

### GPU Cloud Multiple Uses:

- AI/ML/DL- Solve complex models at high speed to improve predictions and decisions of your algorithms.
- Computer Vision - Video analysis, facial recognition, medical imaging.
- Computational Finance- Analyze and calculate large and complex financial data.
- Scientific Research- Eg. Molecular modeling, fluid dynamics etc.
- Big Data- Deal with voluminous data sets at a quicker rate.

# Graphic Processing Units (GPU's)



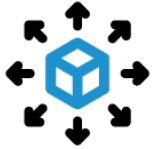
## What is GPU?

- GPU's are specialized processors used to speed up computations. Through the use of hundreds of cores, GPUs can process and push significantly more data than a CPU can within a set period of time. GPUs have many cores, they offer excellent parallel processing computations. In addition, they have higher memory bandwidth to accommodate massive amounts of data for deep learning systems.
- GPUs are now the most important aspect of computing technology as they are computer instances with robust hardware acceleration helpful for running applications to handle massive AI and deep learning workloads in the cloud.
- Cloud GPUs give data scientist the flexibility of rapid iteration with faster rendering times which can save a lot of time by completing a task in minutes that used to take hours or days.
- According to Indigo research, GPUs can offer 250 times faster performance than CPUs while training neural networks associated with deep learning. Factors such as constant advancement in graphics-based games, traction in augmented reality (AR) and Virtual reality (VR), and trending Artificial Intelligence (AI) are expected to fuel the GPU market growth
- Today Artificial Intelligence (AI) is making its mark in every sector. AI requires GPU extensive infrastructure which is difficult and expensive and according to International Data Corporation (IDC), India's Artificial Intelligence market is to reach USD 7.8 Bn by 2025 with a CAGR growth of 20.2%, and AI services market is set to grow at a CAGR of 35.8% .

## Market Trends of GPU

- The Global market size was valued at USD 19.75 Mn in 2019 and is projected to reach USD 200.85 Bn by 2027, growing at a CAGR of 33.65% from 2020 to 2027 and according to Gartner, worldwide public cloud services spending is estimated to grow at 18% annually to over \$360 Bn by 2022, from about \$258 Bn in 2020.
- Smartphone segment dominated GPU market share in 2019, and expected to continue the trend during the forecast period. This is attributed to increased demand of durable and less power consuming graphic processing unit for smartphone is expected to foster high growth of integrated GPUs. Also, smartphone manufacturers are developing products supporting VR and AR, which is expected to act as an opportunity for the smartphone GPU market.
- High growth rate in the upcoming years owing to growing demands for efficient and small sized GPUs in other device such as medical equipment, which can increase the graphic computing speed and quality.

Sources: <https://www.alliedmarketresearch.com/graphic-processing-unit-market>; <https://www.livemint.com/opinion/online-views/accelerated-cloud-adoption-can-turn-india-into-a-technology-hub-11607439445139.html>; <https://geekflare.com/best-cloud-gpu-platforms/>



## Object Storage

Also known as EOS, E2E object storage is an SSD-based S3-compatible object storage service designed for demanding workloads like machine learning and deep learning.

### Features:

- S3-compatible REST API
- 70% cheaper than other cloud storage
- Data protection guaranteed despite hardware failure
- Zero hidden charges.



## E2E Block Storage

E2E Block Storage Provides block-level storage volumes to use with our compute nodes. These volumes can be attached to your computing nodes which makes its data and file system available for your nodes. If your node is running on linux, then you can mount this volume file system just like mounting any other file system.

### Features:

- Scale Up Storage Capacity
- Resilient and Fault Tolerant
- No Compute Dependency
- High-Speed Storage



## E2E CDP Backup

CDP backup service backs up your VM or cloud instance data continually, incrementally, automatically on E2E Cloud — letting you fallback to backup recovery points as your situation demands

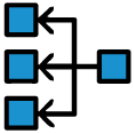
### Features:

- Directly backs up the block-level data
- Low impact on disk and network I/O
- Quick recovery
- Ideal for data archival requirements.



## Saved Image

You can use saved images for creating new nodes of different plans and configurations. Saved image are also a prerequisite for creating scale groups for configurations of auto-scaling of your applications. Storage space used by saved images are charged @ ₹4.00 per GB per Month.



### Load Balancer

The load balancer distributes incoming traffic for application to multiple backend application nodes, which increases the availability of your application by ensuring that the health of a single server doesn't have any impact on overall health of your application.

#### Features:

- Be prepared for heavy traffic
- Secure traffic with SSL certificates
- Make easy changes to backend infrastructure
- HTTP Health checks
- A fully-managed service from E2E Networks



### Content Delivery Network

A content delivery network (CDN) refers to a geographically distributed group of servers which work together to provide fast delivery of Internet content. A CDN allows for the quick transfer of assets needed for loading Internet content including HTML pages, javascript files, stylesheets, images, and videos.

#### Features:

- Affordable plans & pricing
- Easy Setup via the MyAccount portal
- Monitor consumption trends of your content.
- Reduces latency in delivering content
- Reduces impact of back-end failures
- Manages traffic seamlessly



### One Click Deployment

One-click deployment that can be used to deploy services while launching a server itself, offering you a host of pre-installed services.

The services vary from Application services to Database services and from CI/CD pipeline to Monitoring tools/services.

Currently supporting the below mentioned one-click deployments which can be launched with our C series





## Reserved IP

A static Public IP address is allocated specifically to your server and will be available for you unless you release the server. Manage your IP addresses with the MyAccount portal of E2E Cloud. Pay a nominal fixed monthly fee in return.



## E2E API

E2E API lets you programmatically manage nodes and resources (which you traditionally manage via the MyAccount portal) on E2E Cloud using conventional HTTP requests. E2E API end points are highly responsive seamlessly performing actions and fetching information.



## E2E Auto Scaling

The E2E Auto Scaling feature allows you to dynamically scale up or scale back your applications depending upon the situation. It's easy Setup, seamless accessibility and cost-effective features handle your workload effectively.



## EKS

It allows you to seamlessly create Kubernetes cluster in minutes to manage any compute infrastructure.



## DBaaS

E2E DBaaS is easy to set up and operate in the cloud, provided with Cost-efficient service and automating time-consuming administrator tasks such as Provisioning, Patching, and Setups.



## VPC

Virtual private cloud enables you to launch resources into a virtual network that you have defined and ensures secure traffic between any resources like nodes, Kubernetes clusters and load balancers



## E2E Cloud Firewall

Easily secure your infrastructure with consistent security policies and single control panel



## Bitninja on E2E Cloud

BitNinja is an All -in-one-pack, which not only gives protection to Linux servers on a real time basis but also protects from cyber attacks.



### Launch of PostgreSQL DBaaS

PostgreSQL comes with many features that helps to manage data, no matter how big or small is the dataset. In addition to being free and open source , PostgreSQL is highly extensible aimed to help developers build applications, administrators to protect data integrity and build fault-tolerant environments.

### Launch of SDC3 series

It comes with new features like Quick Service recovery, Snapshots and Images, Faster IOPS and faster launch times.

### Launch of More Autopay Options for our Customers

We have released the autopay with stripe payment gateway for Indian customers. Now there will be two payment gateway options for Indian customers. Also, we have released the Autopay feature for foreign customers.

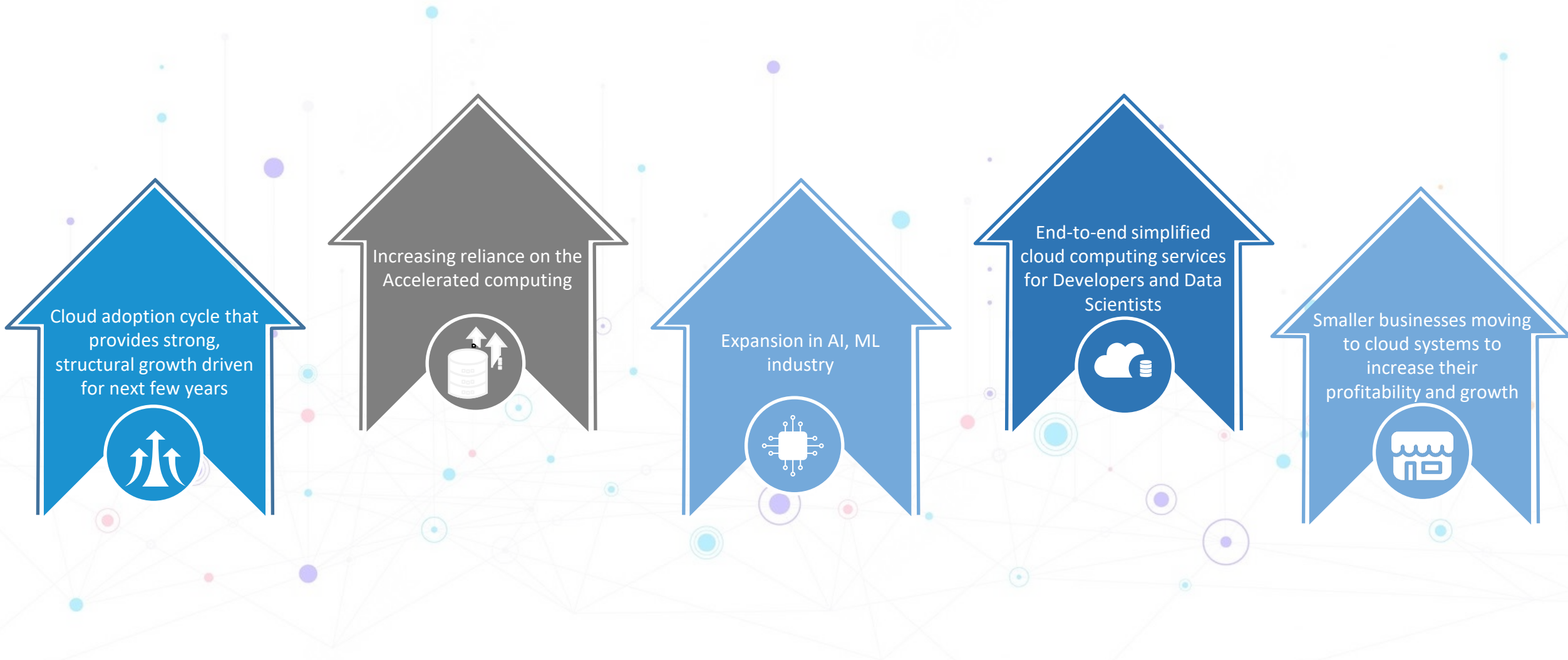
### Launch of Cloud GPU spot instances

It will increase lower cost hourly options for our customers.

### Role Based User Management options

It allows multiple policies to be applied to a user.

# Key Growth Drivers



# Industry Overview

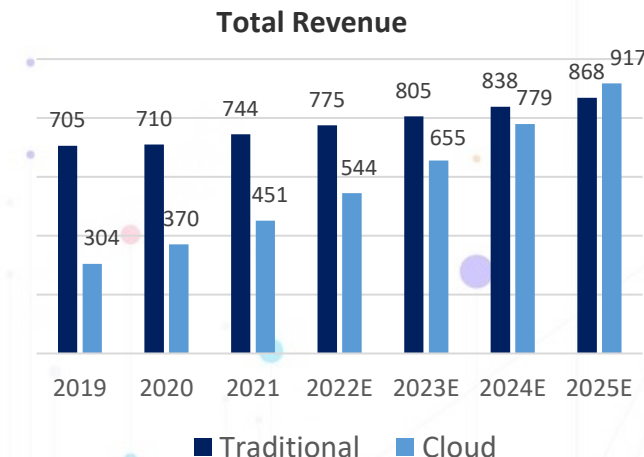




# Cloud Computing Industry



- Global end-user spending on public cloud services is forecast to grow 20.4% in 2022 to total \$494.7 billion, up from \$410.9 billion in 2021. In 2023, end-user spending is expected to reach nearly \$600 billion.
- Global IaaS is forecast to experience the highest end-user spending growth in 2022 at 30.6%.
- Cloud computing is one of the fastest-growing technologies in India. The industry is predicted to have an impressive CAGR of 24.1% till the year 2025 that will result in the Indian public cloud market touching a mammoth value of \$10.8 billion.
- The end-user spending on public cloud in India is likely to reach \$7.5 billion in 2022; growing 29.3% from 2021.
- Cloud system infrastructure services (IaaS) is forecast to record the highest growth this year (39.4%). IaaS will also be the highest spending vertical for end-users in India in 2022.
- Enterprise IT spending on public cloud computing, within addressable market segments, will overtake spending on traditional IT in 2025. Within the
- By 2025, 51% of IT spending in the four categories namely application software, infrastructure software, business process services and system infrastructure markets. Almost two-thirds (65.9%) of spending on application software will be directed toward cloud technologies in 2025, up from 57.7% in 2022.
- The ecosystem of tech companies helping customers migrate to cloud environments, create new innovations in the cloud, and manage their expanding cloud environments will enable enterprises to meet their accelerated schedules for moving to cloud.



## Worldwide Public Cloud Services End-User Spending Forecast

Particulars (USD Mn)	2021	Growth %	2022	Growth %	2023E
Infrastructure as a Service (IaaS)	90,894	27.3%	1,15,740	29.8%	1,50,254
Platform as a Service (PaaS)	89,910	23.1%	1,10,677	23.2%	1,36,408
Software as a Service (SaaS)	1,46,326	14.2%	1,67,107	16.8%	1,95,208
Business Process as a Service (BPaaS)	54,952	9.4%	60,127	8.3%	65,145
Desktop as a Service (DaaS)	2,059	23.3%	2,539	22.3%	3,104
Cloud Management & Security	28,489	19.8%	34,143	22.1%	41,675
<b>Total Market</b>	<b>4,12,632</b>	<b>18.8%</b>	<b>4,90,333</b>	<b>20.7%</b>	<b>5,91,794</b>

## India Public Cloud Services End-User Spending Forecast

Particulars (USD Mn)	2021	Growth %	2022E	Growth %	2023E
Infrastructure as a Service (IaaS)	1,698.6	39.4%	2,368.1	21.4%	3,241.4
Platform as a Service (PaaS)	1,515.7	45.4%	2,203.9	21.1%	2,669.6
Software as a Service (SaaS)	1,882.3	21.6%	2,290.0	22.7%	2,811.5
Business Process as a Service (BPaaS)	273.7	7.7%	294.8	8.8%	321.0
Desktop as a Service (DaaS)	71.3	16.8%	83.3	14.5%	95.4
Cloud Management & Security	413.3	23.4%	510.1	22.6%	625.8
<b>Total Market</b>	<b>5,854.8</b>	<b>29.2%</b>	<b>7,570.2</b>	<b>28.9%</b>	<b>9,764.7</b>

# Peer Comparison



C3 Series Comparison of E2E Cost Vs Peers

Description	E2E	AWS	Azure	GCP
Plan Type	C3.32GB	C5a.4Xlarge	D8as v4	n1-standard-16
vCPU	16	16	8	16
RAM	32 GB	32 GB	32	60 GB
Storage	200 GB	200 GB	64	200 GB
Price Per Month	INR 8979	INR 23,058	INR 27182	INR 36,934
Price Per Hour	INR 12.3	INR 31.58	INR 37.24	INR 50.59
Source	<a href="https://www.e2enetworks.com/">https://www.e2enetworks.com/</a>	<a href="https://aws.amazon.com/">https://aws.amazon.com/</a>	<a href="https://azure.microsoft.com/">https://azure.microsoft.com/</a>	<a href="https://cloud.google.com/">https://cloud.google.com/</a>

GPU A100 Cost Comparison of E2E Cost Vs Peers

Description	E2E	Oracle	GCP
Plan Type	GDC.A 100-16.115GB	VM.GPU4.1	a2-highgpu-1g
vCPU	16	14	12vCPUs
RAM	115 GB	224 GB	85 GB
GPU Memory	40 GB	40 GB	40 GB
Storage	1500 GB SSD	Extra Charges	1500 GB
Price Per Month	INR 75,000	INR 1,66,988	INR 2,49,150
Price Per Hour	INR 170	INR 228.75	INR 341.3
Source	<a href="https://www.e2enetworks.com/nvidia-ia-a100/">https://www.e2enetworks.com/nvidia-ia-a100/</a>	<a href="https://www.oracle.com/in/cloud/partners/gpu.html">https://www.oracle.com/in/cloud/partners/gpu.html</a>	<a href="https://cloud.google.com/compute/vm-instance-pricing">https://cloud.google.com/compute/vm-instance-pricing</a>

Note: - ₹ Price per Month and Per Hour has been rounded for ease of representation - Price in India or APAC as published in respective website and conversion as on Feb '23

# Financial Overview



# Income Statement



PARTICULARS (INR Mn)	FY20	FY21	FY22	9M-FY23
<b>Operational Revenue</b>	<b>251</b>	<b>353</b>	<b>519</b>	<b>486</b>
Total Expenses	263	250	289	246
<b>EBITDA</b>	<b>(12)</b>	<b>103</b>	<b>230</b>	<b>240</b>
<b>EBITDA Margins (%)</b>	<b>NA</b>	<b>29.18%</b>	<b>44.32%</b>	<b>49.38%</b>
Other Income	22	10	3	4
Depreciation	101	123	178	141
Finance Cost	2	2	2	3
<b>PBT</b>	<b>(93)</b>	<b>(12)</b>	<b>53</b>	<b>100</b>
Tax	0	-	(12)	26
<b>PAT</b>	<b>(93)</b>	<b>(12)</b>	<b>65</b>	<b>74</b>
<b>PAT Margins (%)</b>	<b>NA</b>	<b>NA</b>	<b>12.52%</b>	<b>15.23%</b>
Basic EPS (INR)	(6.54)	(0.86)	4.46	5.10
Diluted EPS (INR)	(6.54)	(0.86)	4.44	5.04

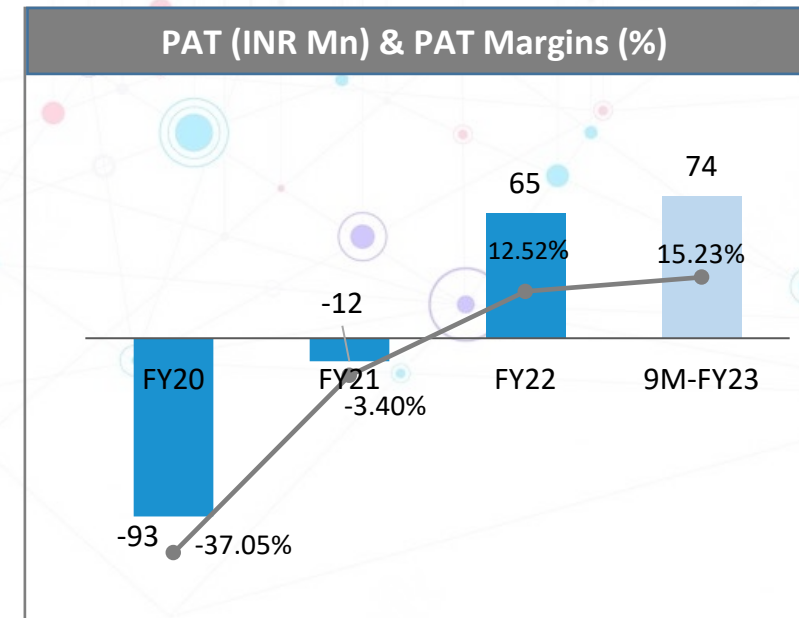
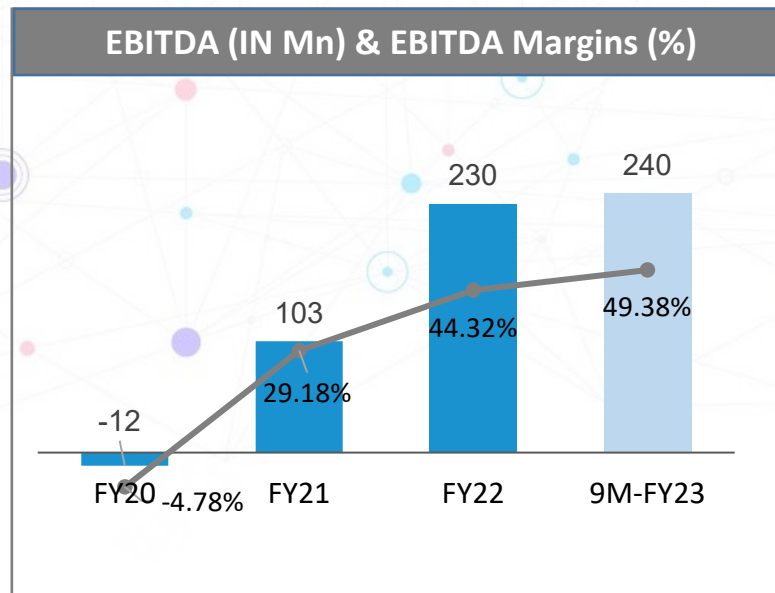
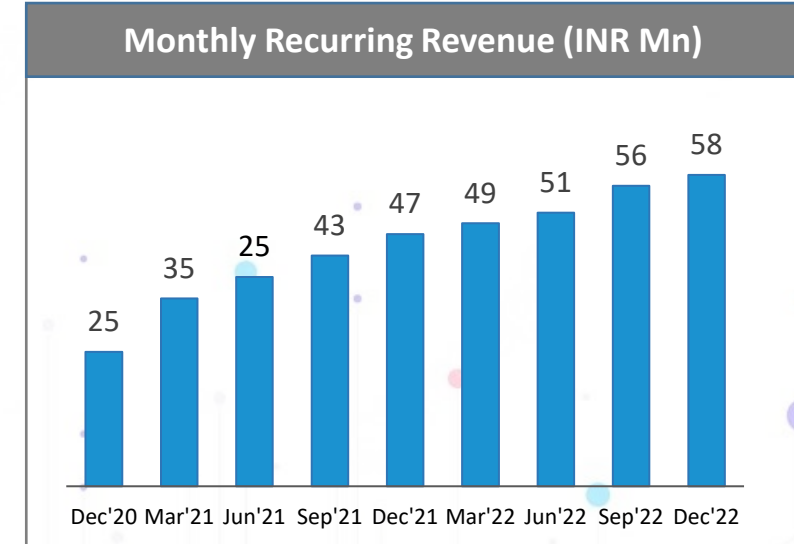
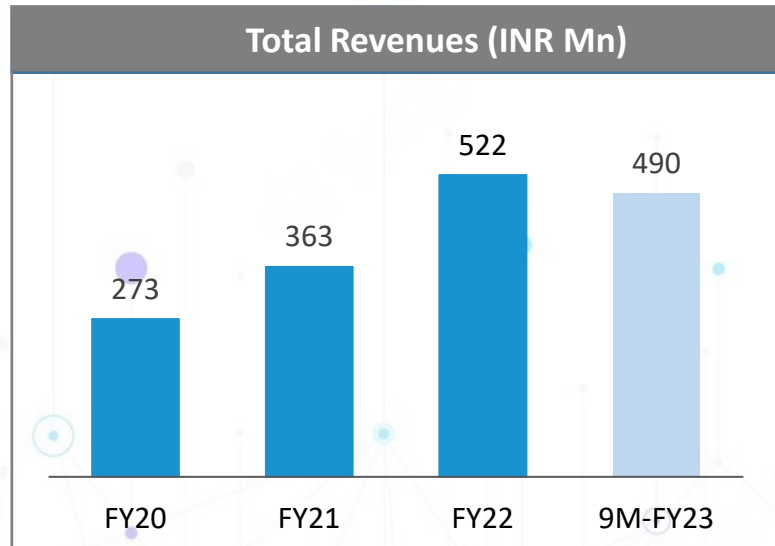
# Historical Balance Sheet



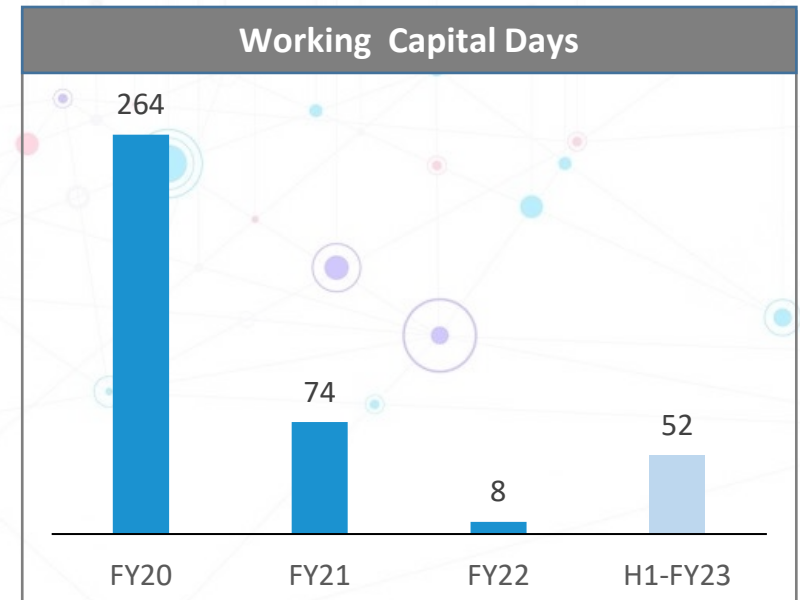
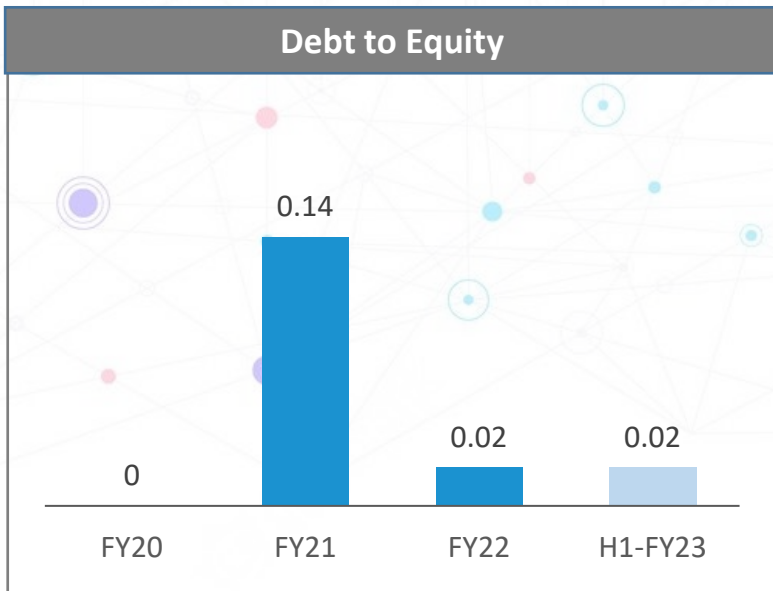
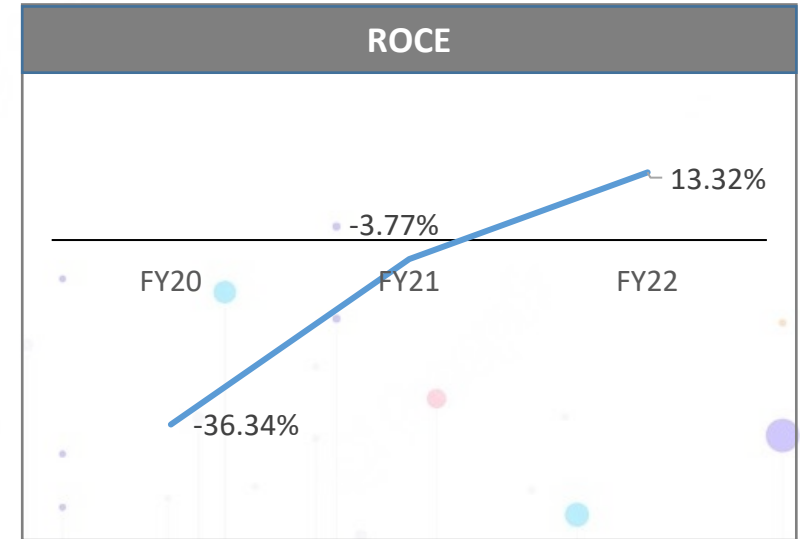
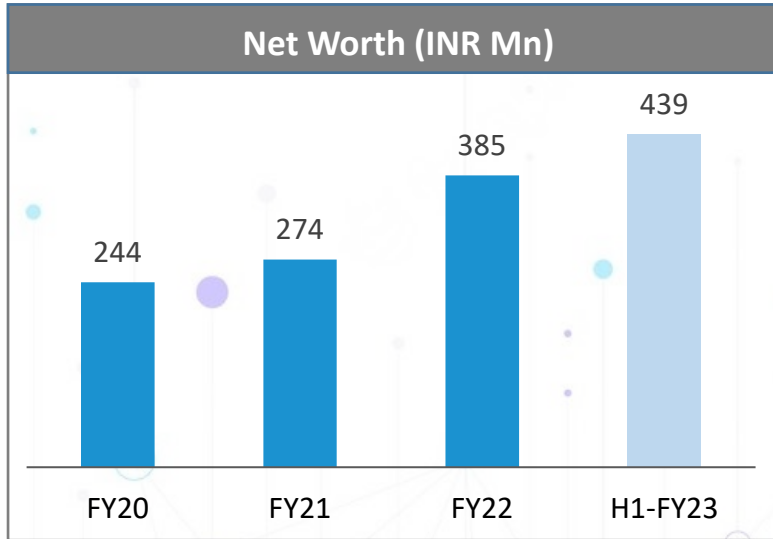
PARTICULARS (INR Mn)	FY21	FY22	H1-FY23
<b>EQUITY &amp; LIABILITIES</b>			
<b>Equity</b>	<b>274</b>	<b>385</b>	<b>439</b>
(A) Share Capital	144	145	145
(B) Other Equity	130	240	294
<b>Non-current Liabilities</b>	<b>7</b>	<b>26</b>	<b>39</b>
(A) (i) Long term Borrowings	-	6	4
(ii) Lease Liability	-	8	17
(B) Long-term Provisions	6	6	7
(C) Deferred Tax Liabilities	1	6	10
<b>Current Liabilities</b>	<b>85</b>	<b>69</b>	<b>92</b>
(A) (i) Short term Borrowings	38	3	4
(ii) Lease Liability	-	4	14
(B) Trade Payables	22	23	33
(C) Other Financial Liabilities	12	12	11
(D) Short-term Provisions	-	-	0
(E) Other Current Liabilities	13	27	30
<b>GRAND TOTAL - EQUITIES &amp; LIABILITES</b>	<b>366</b>	<b>480</b>	<b>570</b>

PARTICULARS (INR Mn)	FY21	FY22	H1-FY23
<b>ASSETS</b>			
<b>Non-Current Assets</b>	<b>282</b>	<b>386</b>	<b>413</b>
(A) Property, Plant & Equipment	199	226	242
(B) Other Intangible Assets	66	132	132
(C) Loans and Advances	-	-	-
(D) Non-Current Tax Assets (Net)	17	16	8
(E) Right of Use Asset	-	12	30
<b>Current Assets</b>	<b>84</b>	<b>94</b>	<b>157</b>
(A) Trade Receivables	3	1	3
(B) Cash & Cash Equivalents	7	38	55
(C) Investments	-	-	67
(D) Other Bank Balance	45	30	-
(E) Other Financial Assets	18	20	24
(F) Other Current Assets	11	5	8
<b>GRAND TOTAL – ASSETS</b>	<b>366</b>	<b>480</b>	<b>570</b>

# Key Financial Metrics

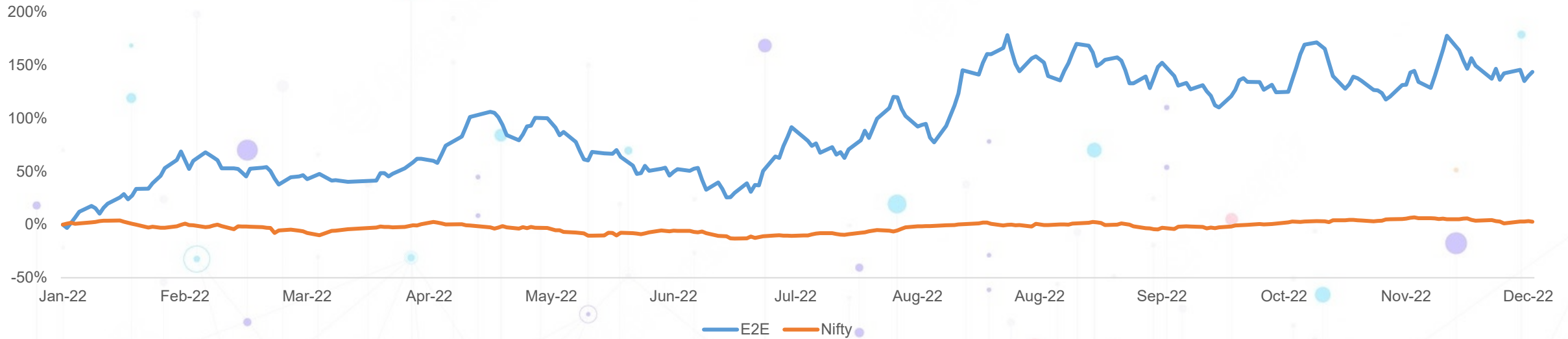


# Key Financial Metrics



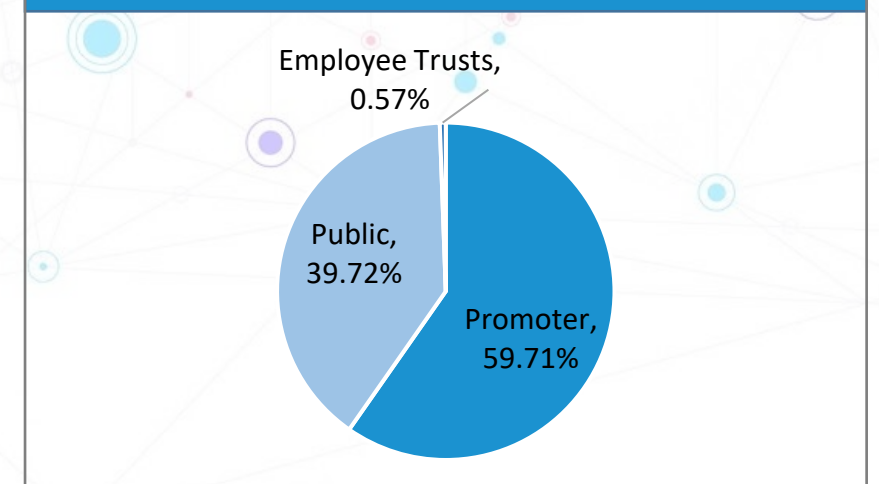


## 1 Year Stock Performance (Upto 31<sup>st</sup> December, 2022)



Price Data (As on 31 <sup>st</sup> December, 2022)	INR
Face Value	10
CMP	191.1
52 Week H/L	228.7 / 74.6
Market Cap (Mn)	2,766.2
No. of Share outstanding (Mn)	14.5
1 Year Avg. Trading Volume ('000)	11.3

## Shareholding Pattern (As on 31<sup>st</sup> December, 2022)







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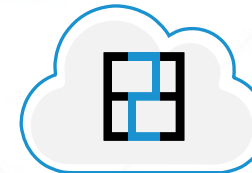
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THANK YOU