

E2E Networks Limited

Accelerated Cloud Computing Platform
CIN NUMBER - L72900DL2009PLC341980

**Regd. Office : Awfis, First Floor, A-24/9, Mohan Cooperative Industrial Estate,
Mathura Road, Saidabad, New Delhi-110044, Phone +011-4084-4964
Email : cs@e2enetworks.com, Website <https://www.e2enetworks.com/>**

Date- November 3, 2022

**Corporate Communications Department
The National Stock Exchange of India Ltd.
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex, Bandra (E),
Mumbai, Maharashtra-400051**

Scrip Code/Symbol: E2E

Sub: Investors Presentation

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Earnings Presentation of the Company for the quarter and half year ended September 30, 2022.

The same shall also be uploaded on Company's website. There is no investor meeting/call scheduled as of now, however, since the date of meeting/call is mandatory to be filled for uploading investors' presentation, therefore, current date is being filled in the field for "Date of call/meeting" on the Digital Portal.

This is for your information and record.

Thanking You,
Yours Faithfully,

For **E2E Networks Limited**

Neha Baid
Company Secretary Cum Compliance Officer
Membership No-A-33753
Encl.: As above

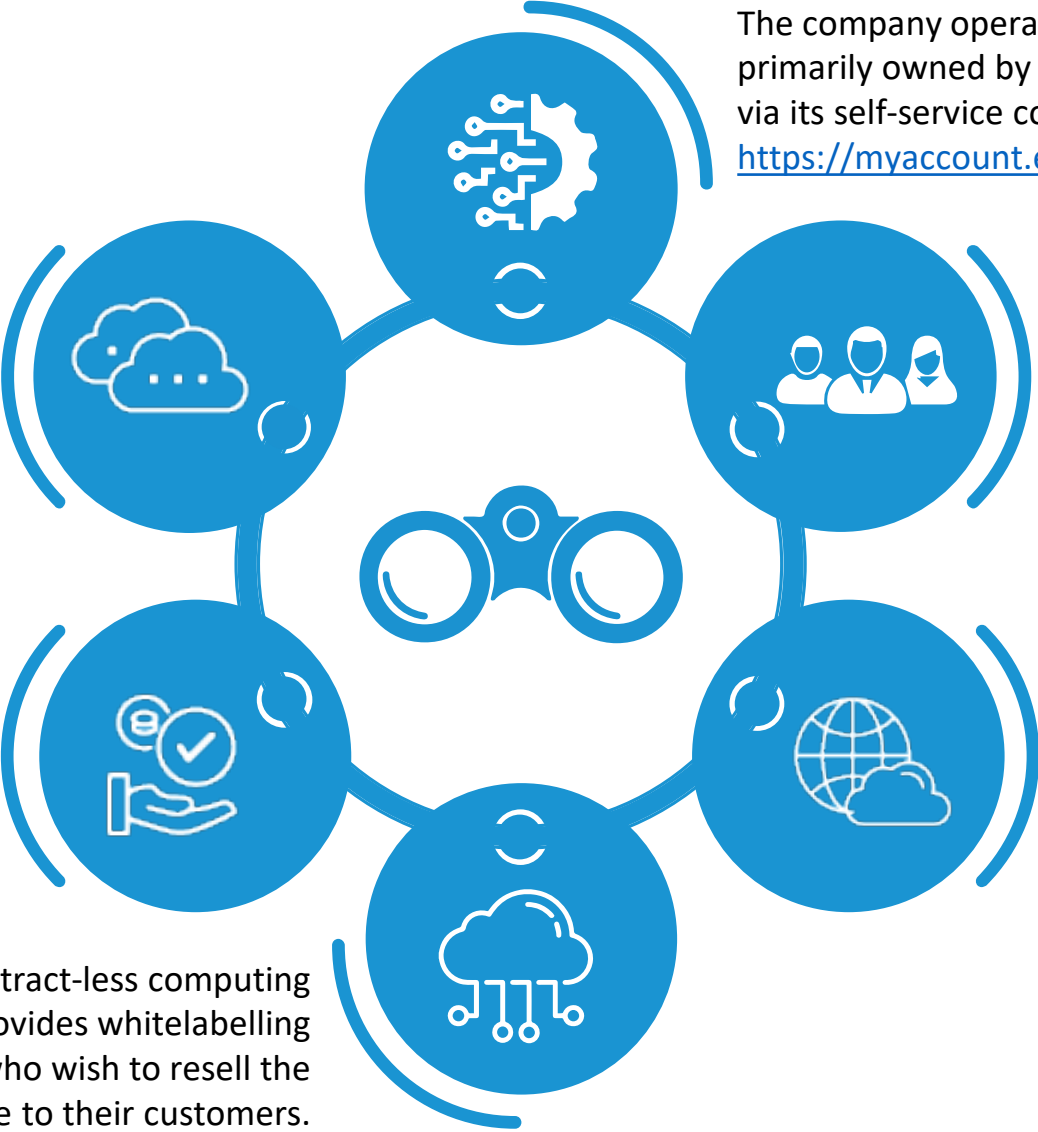
E2E at a Glance



E2E Networks Ltd is one of the leading Indian pureplay cloud computing companies and one of the largest IAAS platforms.

E2E provides cost-effective high-performance cloud platforms primarily to Indian start-ups and SME's for Linux/Windows/GPU Cloud Machines

One of the first to bring contract-less computing in India. The company provides whitelabelling options to its partners who wish to resell the compute infrastructure to their customers.



The company operates its compute infrastructure primarily owned by it and accessible to end customers via its self-service control panel at <https://myaccount.e2enetworks.com> and via its API.

Highly experience team with years of experience in running devops and compute infrastructure platform.

Largest NSE listed Cloud Provider having served more than 15,000 customers with more than 2,200+ active customers and an active sales presence across Delhi NCR, Bangalore, Hyderabad & Mumbai.

Advantages & Benefits



High performance
Ranges from General purpose to Advanced Workloads
Production Grade Uptime/reliability



Simplified Choices for every need
Choose your required cloud server faster without overthinking



Bleeding Edge Compute
Latest generation CPU/GPU infrastructure
Faster Hardware refresh cycles



Data Lake
A cloud platform allows easy access to business-critical applications and distribution of data to different projects



No hidden costs
Pay only what you see



Business Agility
Reduced operational costs



GPU Acceleration
Advanced Cloud GPUs
One Click provisioning with NVIDIA vGPU/NGC platform



Fully Featured
Multi-Region Full Stack Cloud Platform



Self-Service Experience
Software Defined Infra for Developers & Data Scientists
DevOps in Production



Scalable
Easily Upgrade/Downgrade your server on demand as per your need





Q2-FY23 Financial Highlights

Revenue INR 165 Mn <i>+31% YoY</i>	EBITDA INR 83 Mn <i>+60% YoY</i>	EBITDA Margin 50.30 % <i>+903 Bps</i>
PAT INR 26 Mn <i>+117% YoY</i>	PAT Margin 15.76 % <i>+624 Bps</i>	Diluted EPS INR 1.81 <i>112.9% YoY</i>

H1-FY23 Financial Highlights

Revenue INR 317 Mn <i>+32% YoY</i>	EBITDA INR 156 Mn <i>+58% YoY</i>	EBITDA Margin 49.21 % <i>+796 Bps</i>
PAT INR 52 Mn <i>+86% YoY</i>	PAT Margin 16.40 % <i>+473 Bps</i>	Diluted EPS INR 3.53 <i>+87% YoY</i>

Operational Highlights

- During Q2-FY 22-23, we have introduced many new products and features to our Cloud Platform such as launch of C3/M3 series, SDC-3, managed Kubernetes, Whatsapp notification feature, ACL feature amongst others.
- Load Balancer and E2E Object Storage has been launched in Mumbai Region

Financial Overview



Quarterly Financial Performance



PARTICULARS (INR Mn)	Q2-FY23	Q2-FY22	Y-o-Y	Q1-FY23	Q-o-Q
Operational Revenue	165	126	31.0%	152	8.6%
Total Expenses	82	74	10.8%	79	3.8%
EBITDA	83	52	59.6%	73	13.7%
EBITDA Margins (%)	50.30%	41.27%	903 Bps	48.03%	227 Bps
Other Income	1	1	NA	1	NA
Depreciation	47	41	14.6%	38	23.7%
Finance Cost	1	0	NA	1	NA
PBT	36	12	200%	35	2.9%
Tax	10	-	NA	9	11.1%
PAT	26	12	116.66%	26	NA
PAT Margins (%)	15.76%	9.52%	624 Bps	17.11%	(135) Bps
EPS (INR)	1.83	0.86	112.8%	1.76	4.0%
Diluted EPS (INR)	1.81	0.85	112.9%	1.74	4.0%

Half Yearly Financial Performance



PARTICULARS (INR Mn)	H1-FY23	H1-FY22	Y-o-Y
Operational Revenue	317	240	32.1%
Total Expenses	161	141	14.2%
EBITDA	156	99	57.6%
EBITDA Margins (%)	49.21%	41.25%	796 Bps
Other Income	2	2	NA
Depreciation	86	72	19.4%
Finance Cost	2	1	100.0%
PBT	70	28	150%
Tax	18	-	NA
PAT	52	28	85.7%
PAT Margins (%)	16.40%	11.67%	473 Bps
EPS (INR)	3.58	1.91	87.4%
Diluted EPS (INR)	3.53	1.89	86.8%

Historical Income Statement



PARTICULARS (INR Mn)	FY20	FY21	FY22	H1-FY23
Operational Revenue	251	353	519	317
Total Expenses	263	250	290	161
EBITDA	(12)	103	230	156
<i>EBITDA Margins (%)</i>	NA	29.18%	44.32%	49.21%
Other Income	22	10	3	2
Depreciation	101	123	178	86
Finance Cost	2	2	2	2
PBT	(93)	(12)	53	70
Tax	0	-	(12)	18
PAT	(93)	(12)	65	52
<i>PAT Margins (%)</i>	NA	NA	12.52%	16.40%
EPS (INR)	(6.54)	(0.86)	4.46	3.58
Diluted EPS (INR)	(6.54)	(0.86)	4.43	3.53

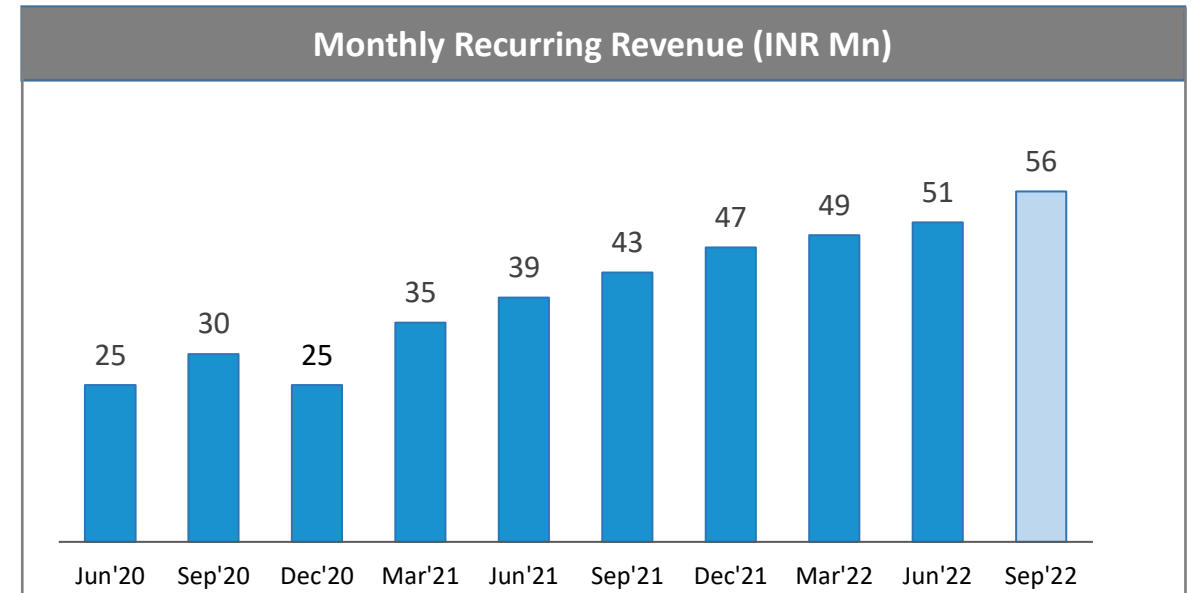
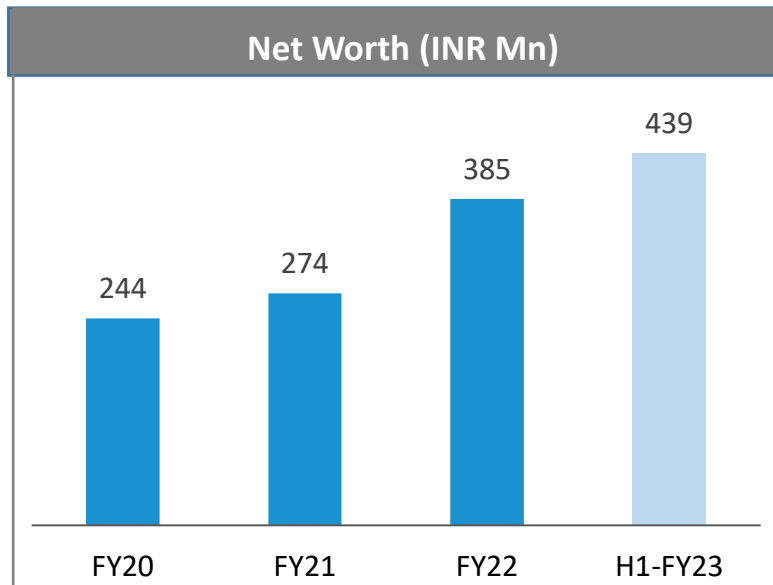
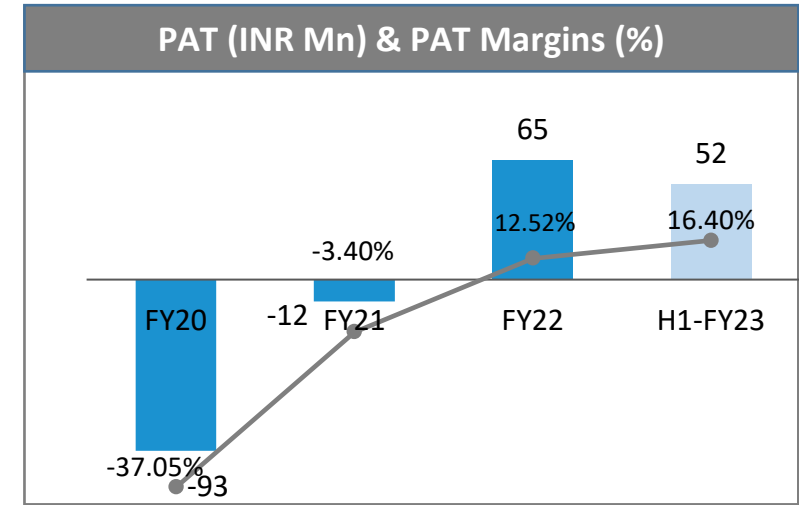
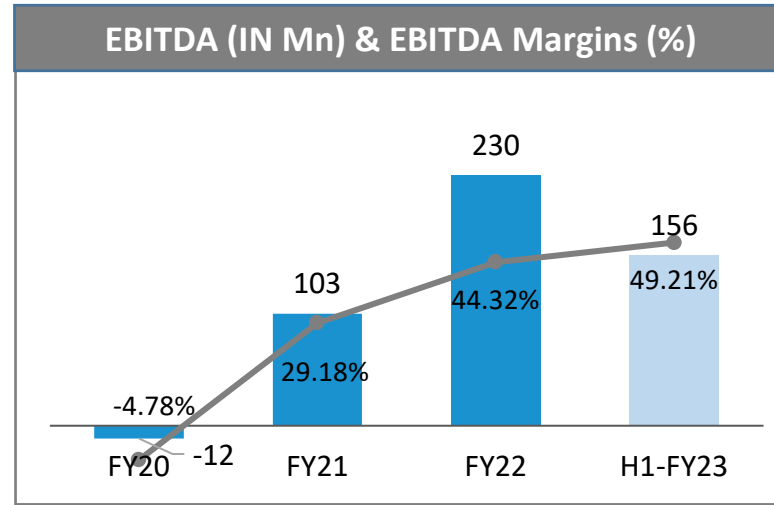
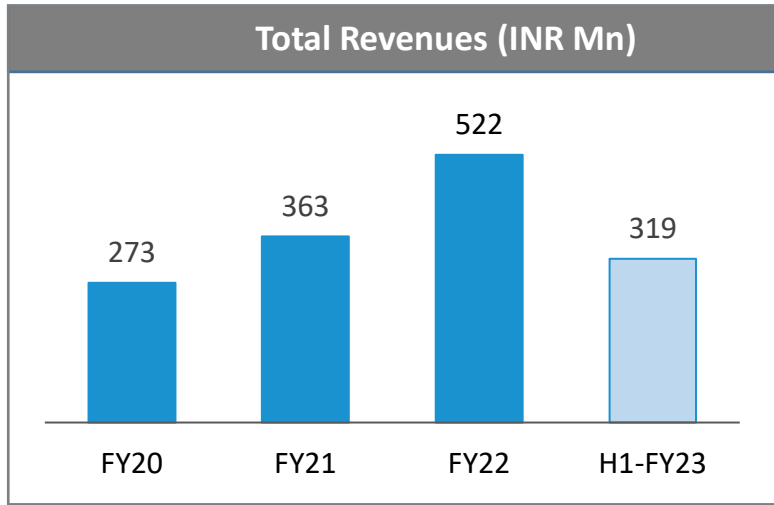
Historical Balance Sheet



PARTICULARS (INR Mn)	FY21	FY22	H1-FY23
EQUITY & LIABILITIES			
Equity	274	385	439
(A) Share Capital	144	145	145
(B) Other Equity	130	240	294
Non-current Liabilities	7	26	39
(A) (i) Long term Borrowings	-	6	4
(ii) Lease Liability	-	8	17
(B) Long-term Provisions	6	6	7
(C) Deferred Tax Liabilities	1	6	10
Current Liabilities	85	69	92
(A) (i) Short term Borrowings	38	3	4
(ii) Lease Liability	-	4	14
(B) Trade Payables	22	23	33
(C) Other Financial Liabilities	12	12	11
(D) Short-term Provisions	-	-	0
(E) Other Current Liabilities	13	27	30
GRAND TOTAL - EQUITIES & LIABILITES	366	480	570

PARTICULARS (INR Mn)	FY21	FY22	H1-FY23
ASSETS			
Non-Current Assets	282	386	413
(A) Property, Plant & Equipment	199	226	242
(B) Other Intangible Assets	66	132	132
(C) Loans and Advances	-	-	-
(D) Non-Current Tax Assets (Net)	17	16	8
(E) Right of Use Asset	-	12	30
Current Assets	84	94	157
(A) Trade Receivables	3	1	3
(B) Cash & Cash Equivalents	7	38	55
(C) Investments	-	-	67
(D) Other Bank Balance	45	30	-
(E) Other Financial Assets	18	20	24
(F) Other Current Assets	11	5	8
GRAND TOTAL – ASSETS	366	480	570

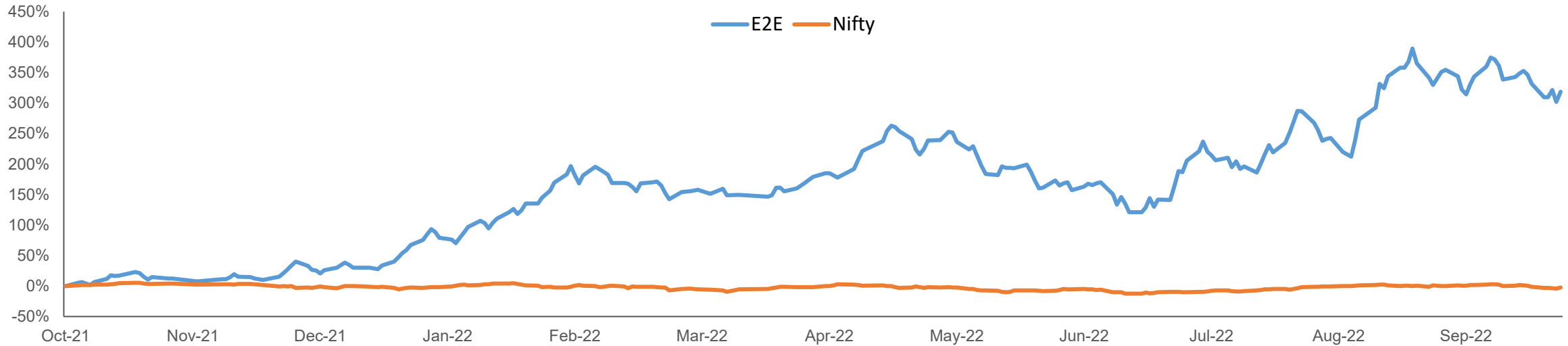
Key Financial Metrics



Capital Market Information

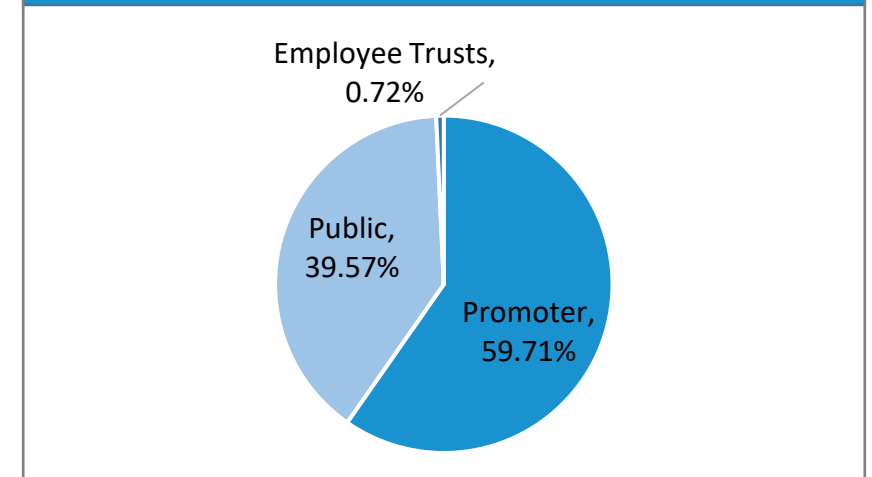


1 Year Stock Performance (as on 30th September, 2022)



Price Data (As on 30 th September, 2022)	INR
Face Value	10
CMP	186.8
52 Week H/L	224.7/43.5
Market Cap (Mn)	2,703.2
No. of Share outstanding (Mn)	14.5
1 Year Avg. Trading Volume ('000)	15.7

Shareholding Pattern (As on 30th September, 2022)





E2E Networks Limited

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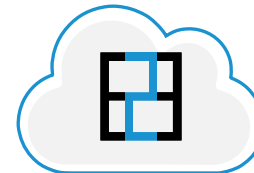
For further details please contact our Investor Relations Representatives:

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THANK YOU