



# Central Depository Services (India) Limited

CDSL/CS/NSE/2020/157

27.10.2020

**The Manager,  
Listing Compliance Department,  
National Stock Exchange of India Ltd,  
Exchange Plaza, Bandra Kurla Complex,  
Bandra (East), Mumbai – 400051**

**Sub: Investor Presentation for the quarter and six month ended 30.09.2020**

**Re: Disclosure under Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.**

Dear Madam/ Sir,

Please find enclosed Investor Presentation for the quarter and six month ended 30.09.2020.

The above information may also be available on the website of the company:

[www.cdslindia.com](http://www.cdslindia.com)

This is for your information and record.

Yours faithfully,  
For **Central Depository Services (India) Limited**

**Girish Amesara  
Chief Financial Officer**

**Regd. Office : Marathon Futurex, A Wing, 25th Floor,  
Mafatlal Mills Compound, N M Joshi Marg, Lower Parel (E), Mumbai - 400 013.  
Phone: 91-22-2302 3333 • Fax: 91-22-2300 2036 • CIN: L67120MH1997PLC112443  
Website: [www.cdslindia.com](http://www.cdslindia.com)**



# Investor Presentation





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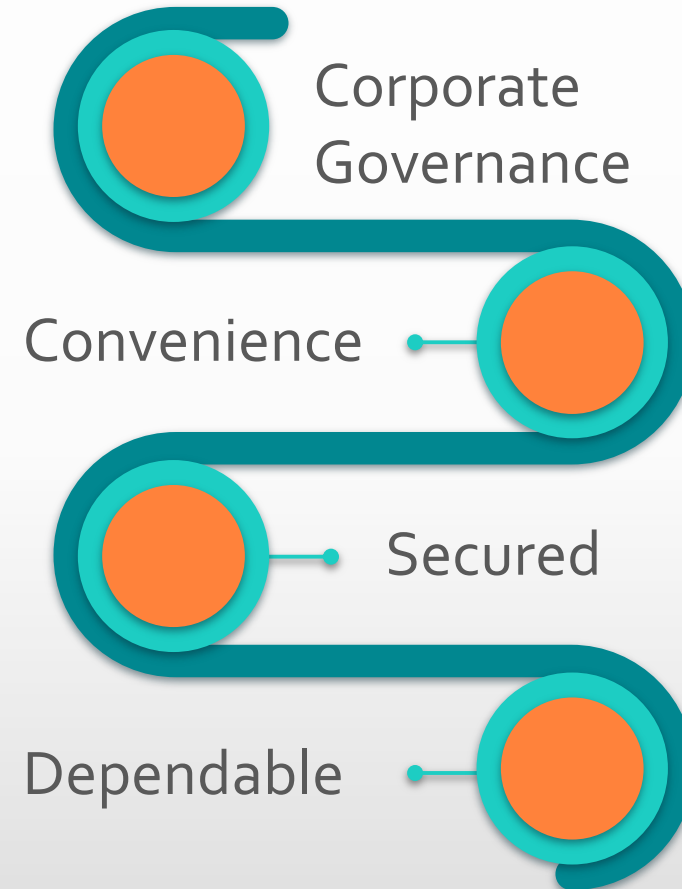
# Our Company

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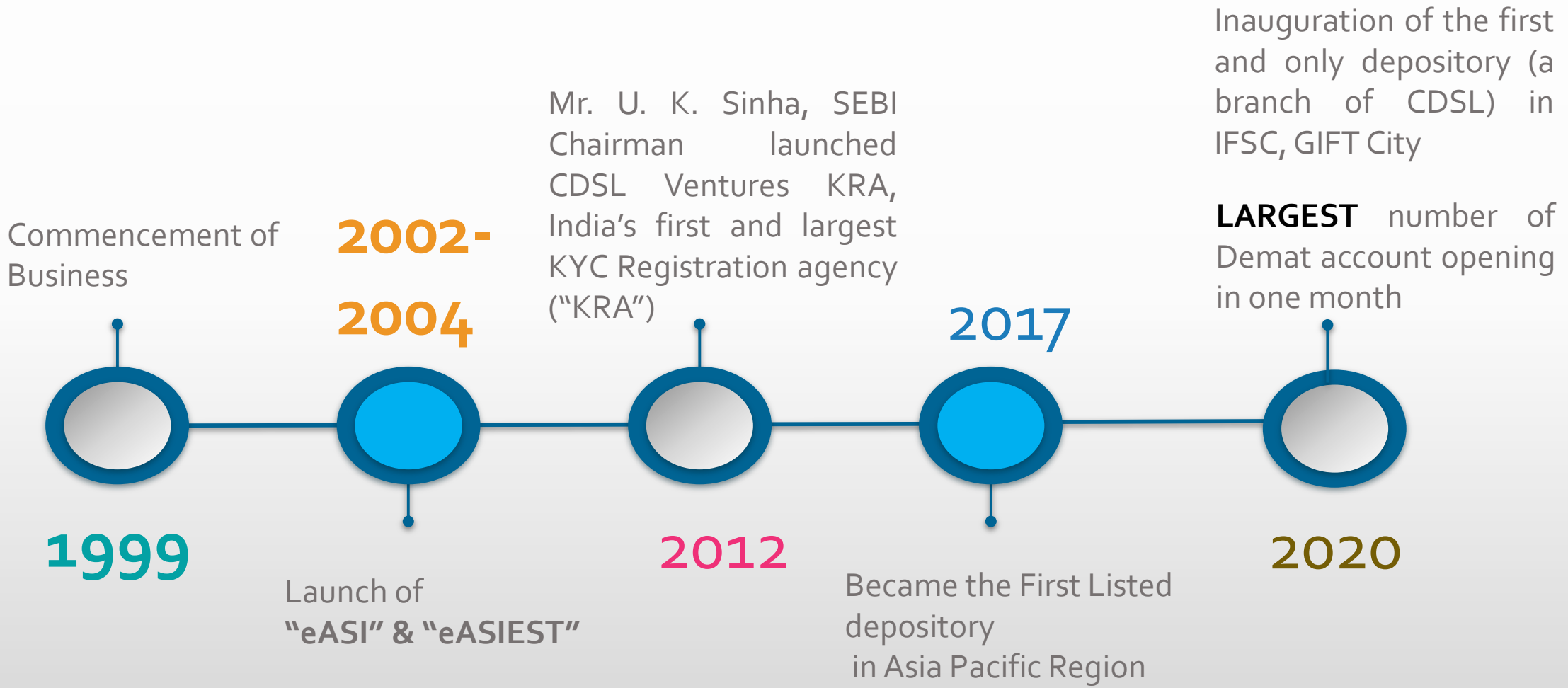


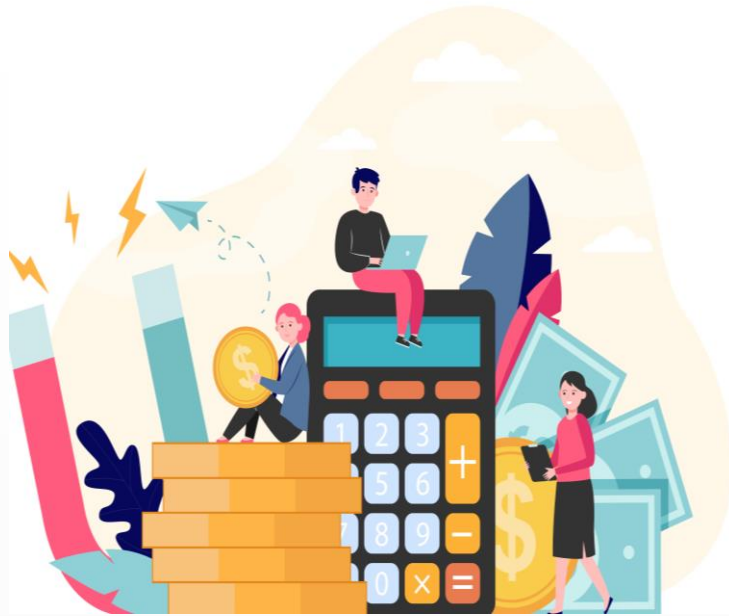
# Our Values





# Our History

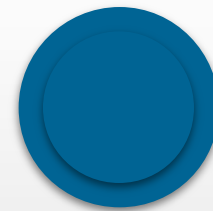




# Our Vision & Mission



Empower the idea of  
**Independent Investor**



Enhancing the  
**Convenience**

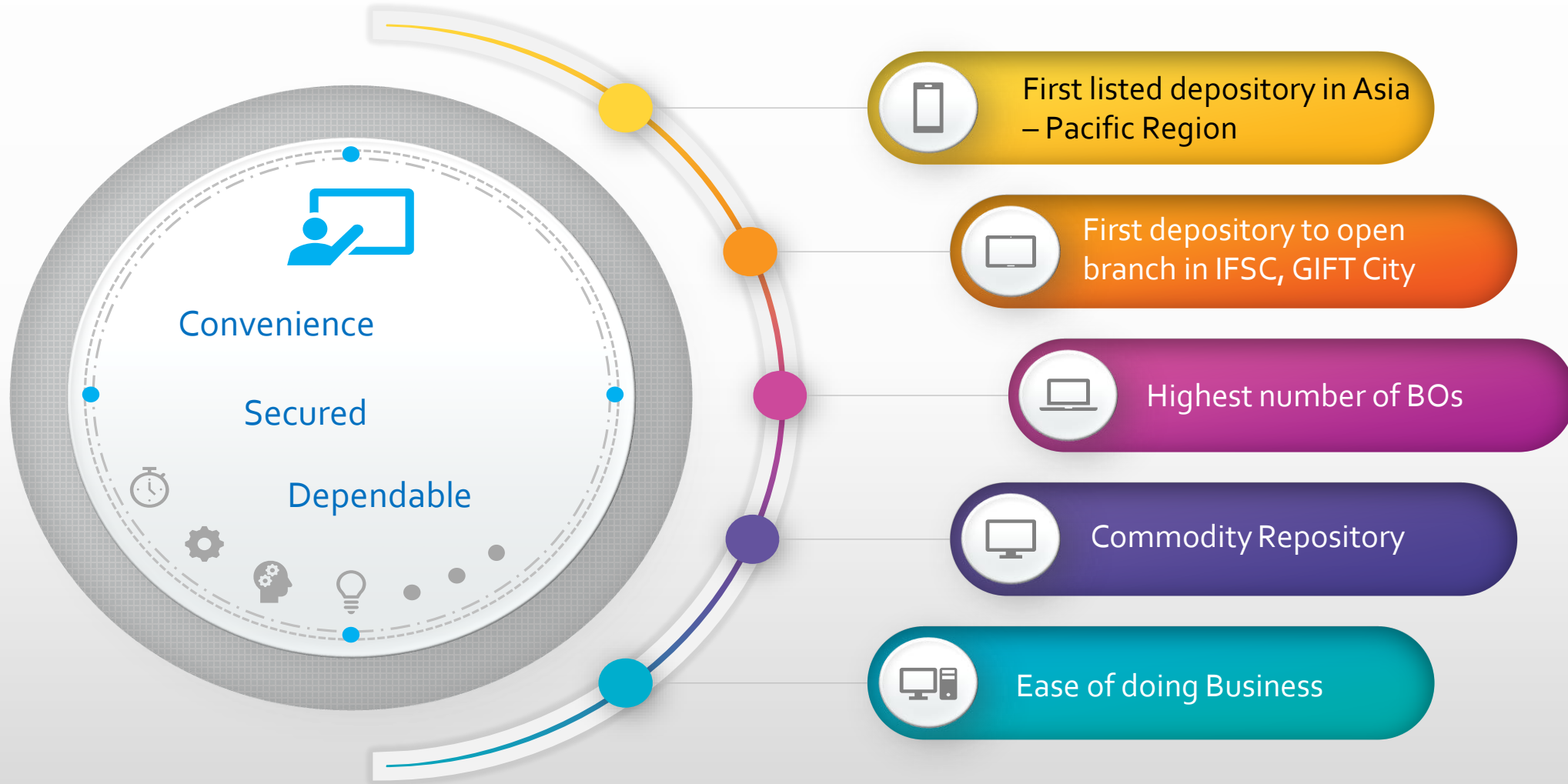


Enhancing the  
**Security**



Enhancing  
Ease of Doing of Business

# Our USP







## Our esteemed Board of Directors



**Shri B. V. Chaubal,  
Chairman**

Former Deputy  
Managing Director,  
State Bank of India



**Smt. Preeti Saran,  
Public Interest Director**

Secretary (retired),  
Ministry of External  
Affairs, Government of  
India.



**Prof (Dr.) Bimal. N.  
Patel, Public Interest  
Director**

Director-General,  
Raksha Shakti University  
Member of the National  
Security Advisory Board,  
Government of India,  
Member of the 21st Law  
Commission of India,  
Government of India.



**Shri Siddhartha Pradhan,  
Public Interest Director**

Former Vice-Chairman,  
Income Tax Settlement  
Commission and Former  
Additional Secretary,  
Department of  
Disinvestment in the  
Ministry of Finance.  
Currently Member of a High  
Level Committee of  
Ministry of Petroleum &  
Natural Gas relating to  
Petroleum Sector  
Restructuring.



**Shri Umesh Bellur,  
Public Interest Director**

Head of Dept. of Computer  
Science & Engineering,  
Indian Institute of  
Technology Bombay,  
Mumbai, India



# Our esteemed Board of Directors



**Shri Masil Jeya Mohan,  
Shareholder Director**

Additional Executive Director,  
Investment, Operations, Life  
Insurance Corporation of India  
(LIC)



**Shri Nayan Mehta,  
Shareholder Director**

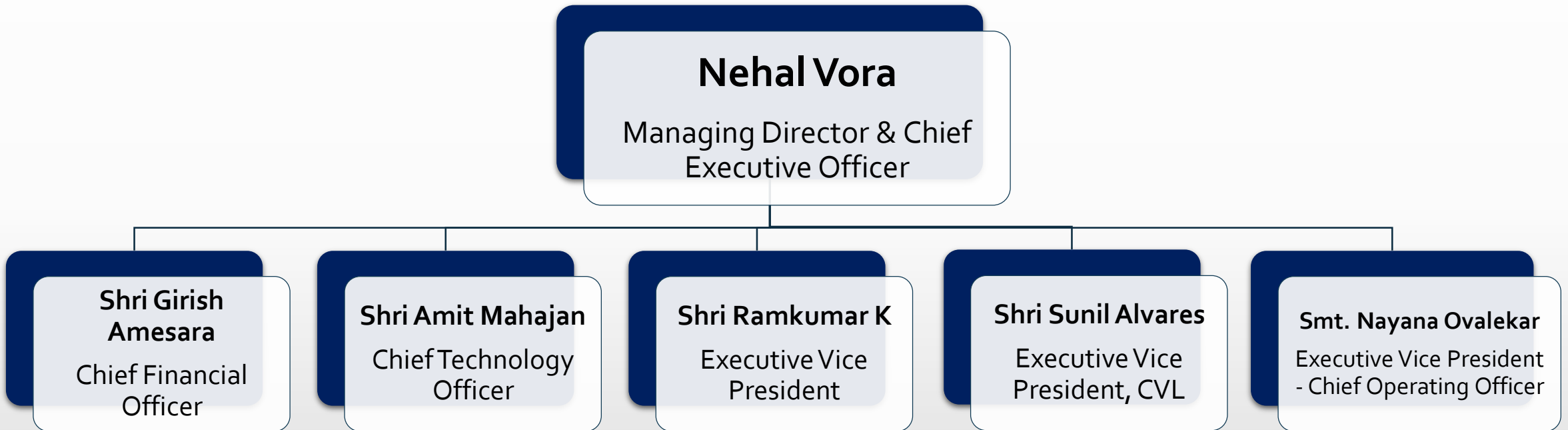
Chief Financial Officer of  
BSE Ltd.



**Shri Nehal Vora**

Managing Director &  
Chief Executive Officer

# Our Experienced Management





# Our Shareholders

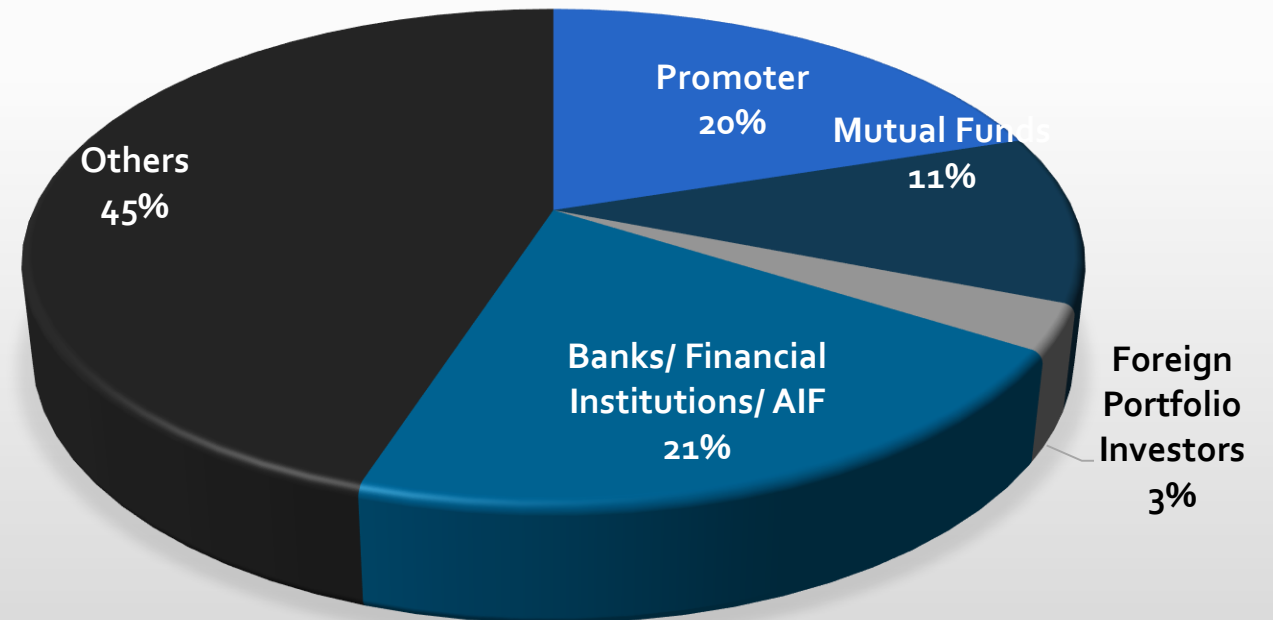
CDSL is the First Listed depository of India & Second Listed depository in the world

Top 5 shareholders	%
BSE Limited	20.00%
HDFC Bank Ltd.	7.19%
Standard Chartered Bank	7.18%
Canara Bank	4.44%
Life Insurance Corporation Of India	4.15%

Shareholders	%
Institutions	62%
Retail	38%

% OF TOTAL SHAREHOLDING



# Our Subsidiaries



## CDSL Ventures Limited "CVL"

Conceptualised, designed & implemented the KRA system with the Mutual Fund industry in 2006

**First and the largest** KYC Registration Agency (KRA) in the country with over **2.44 crore fully digitized KYC records as on Sept 30, 2020**

CVL commenced RTA Operations in November 2018 and is currently servicing **539 unlisted companies as on Sept 30, 2020**

CVL facilitates intermediaries to upload their KYC records in the CKYC and has processed 16.88 lakh CKYC records since April 1, 2017

CVL is a leading GST Suvidha Provider having processed approximately 8 crore invoices since April 1, 2017.

Focus on unlocking the business potential with new revenue streams

**CVL has processed over 1.5 crore records with over 7.5 crore documents in order to process the refunds to PACL investors.**

c-KYC

e-sign



# Our Subsidiaries



## CDSL Insurance Repository Limited "CIRL"

CDSL IR has received registration certificate from Insurance Regulatory and Development Authority of India (IRDAI) to act as an 'Insurance Repository'

e-Insurance

5.76 Lakh e-insurance  
accounts\*

# Our Subsidiaries



## CDSL Commodity Repository Limited "CCRL"

Started operations on 30<sup>th</sup> September 2017 and operates under regulatory authority of Warehouse Development and Regulatory Authority (WDRA)

**eNWRs issued:** 15876 Cumulative no. of eNWR issued

Hold electronic warehouse receipts (negotiable and non-negotiable) eNWR & eNNWR in demat form

**2913 registered  
warehouses**



# Our Business

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# Our Business

## Investor Accounts

— Competition — CDSL

**54%**  
aggregate market-share

**261.28**

**205.63**



Spread across **94%** pin-code



# Our Business

## Depository Participants





# Our Services

## Value Added Services



### **Facilitation of Annual General Meetings through Video Conference**

Helping companies conduct their AGM smoothly in current times, through Video Conference



### **Email Updation**

Helping companies update their shareholder email ids for better communication



### **e-DIS**

Electronic Instruction Platforms of Stock Brokers / Depository Participants



### **E-Voting**

Paper-less voting of resolutions from the comfort of your home



# Our Services

## Core E-Services

### Electronic Access to Securities Information *easi*

Allows Beneficiary Owners (BOs) to monitor their CDSL Demat account from anywhere and at anytime

### Electronic Access to Securities Information & execution of secure transactions *easitest*

Allows Beneficiary Owners (BOs) to submit their debit transactions

### Myeasi Mobile App *MyEasi*

Myeasi Mobile App is designed with adaptive technology such that its fits in all Smartphones/tab screen size

### e-KYC

Our Aadhaar eKYC service of UIDAI provides an instant, electronic & non-repudiable proof of identity and proof of address



# Our Services

## Core E-Services



**e-Voting**



Paper-less voting of resolutions from the comfort of your home



**m-Voting**



Mobile application for e-voting



**e-CAS**



Consolidated Account Statement to view all your capital market investments together



**SMART - SMS Alerts Related to Transactions**

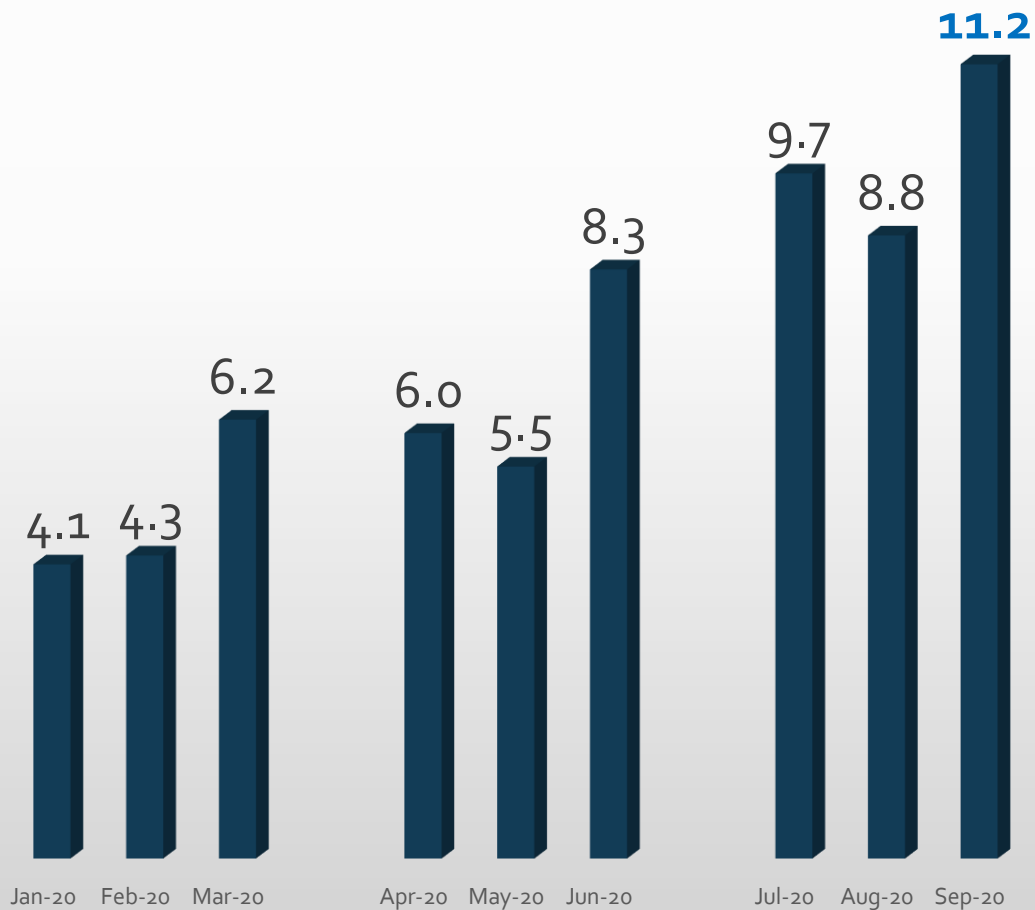


BOs registered for this facility to receive SMS alerts

# Business Statistics



Active Investor accounts opened  
(in lakhs)



Highest in the history

Particulars	As on September 30, 2020
Number of Securities in Demat Custody (In Lakhs)	45,43,060
Value of Securities in Demat Custody (In Lakhs)	20,77,00,680
No. of Live companies	15455
Depository Participants	593



# Our Financials

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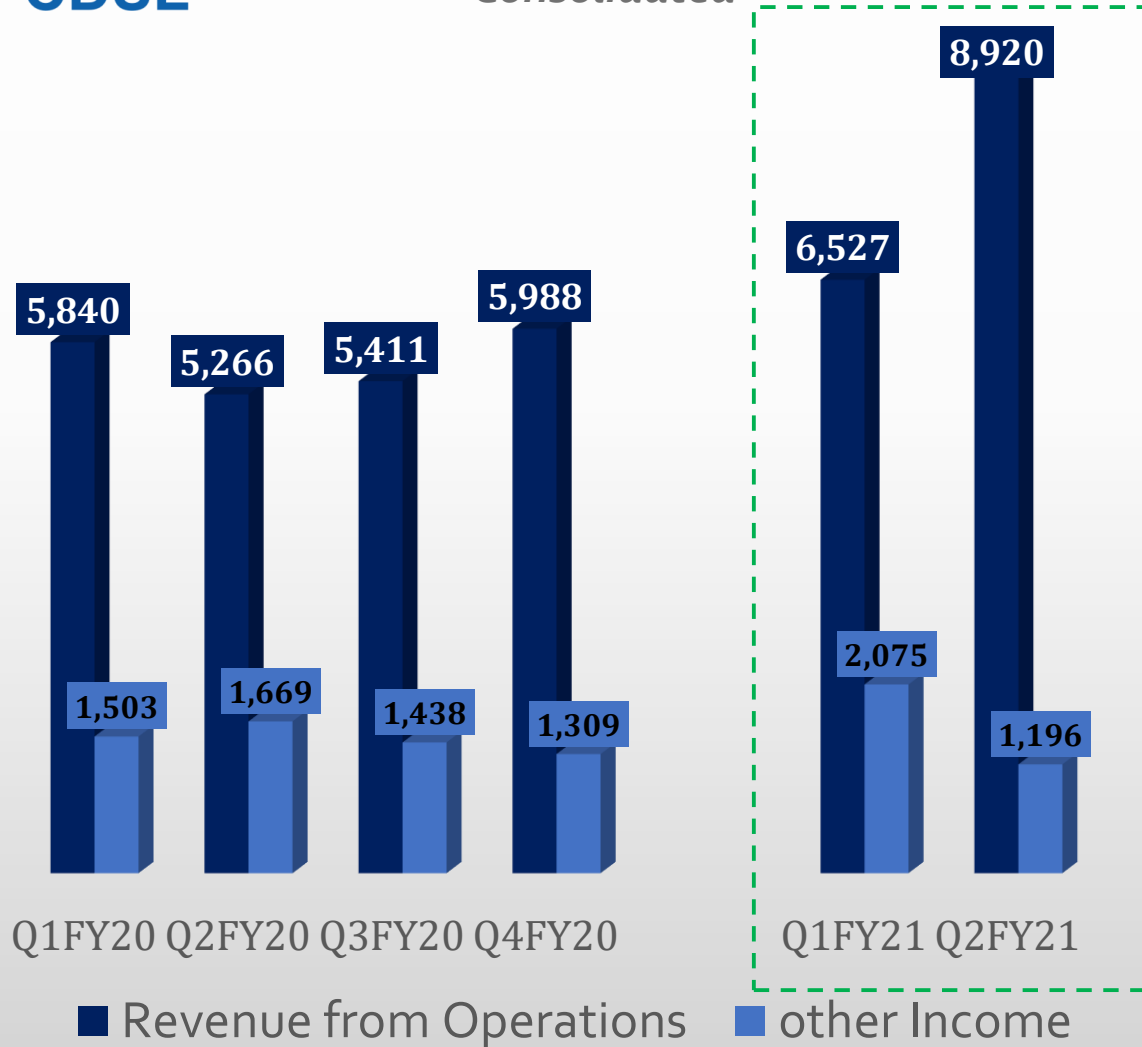




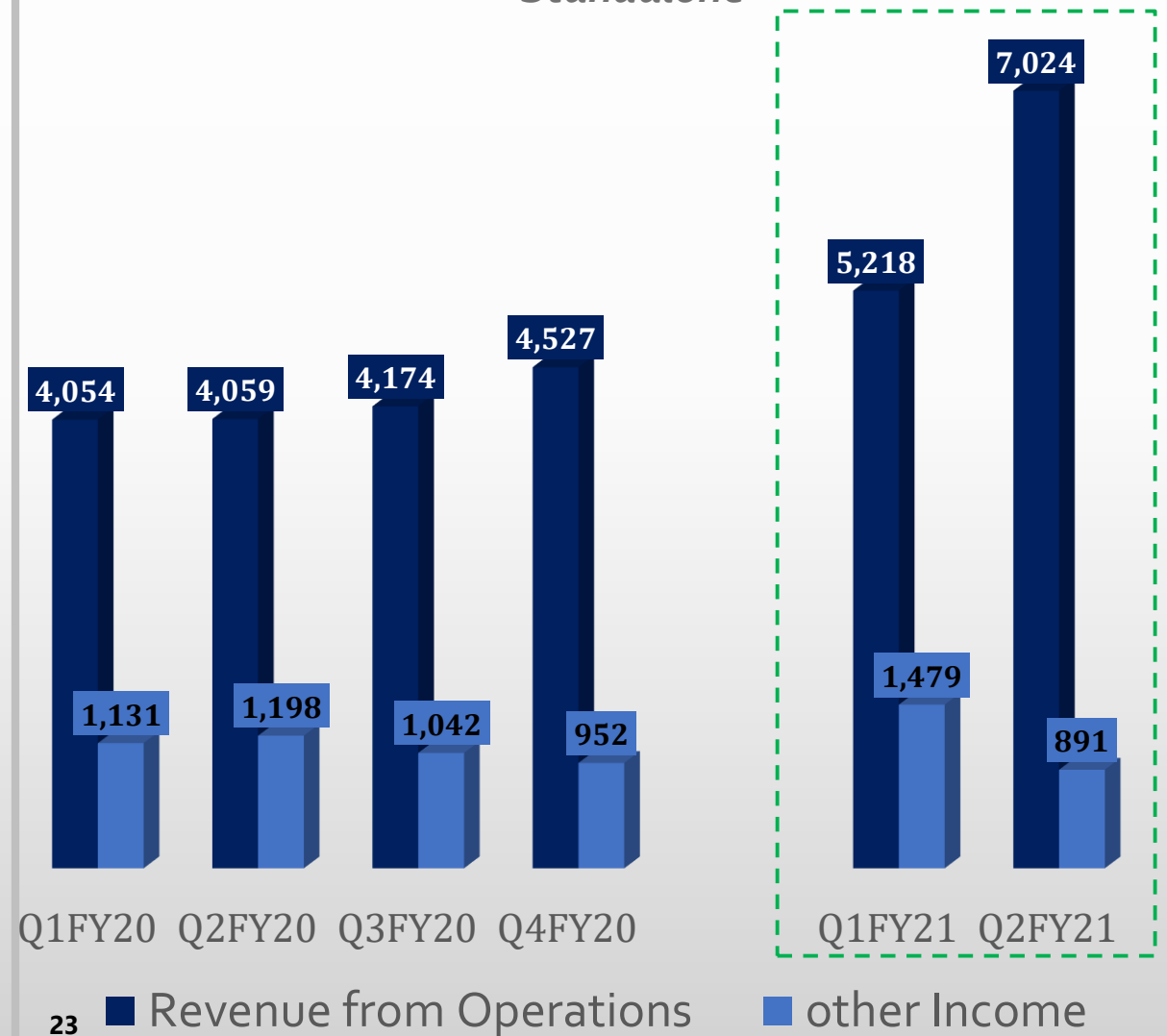
# Financial Performance

(In Lakhs)

Consolidated



Standalone





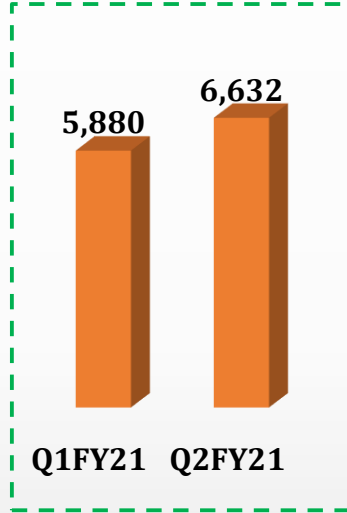
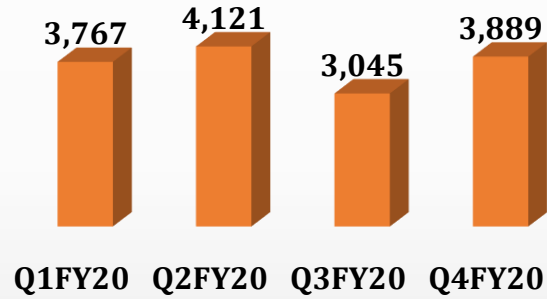


# Financial Performance

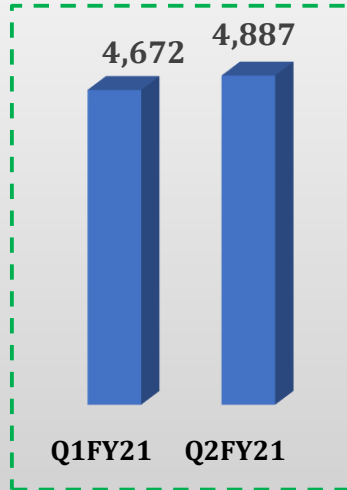
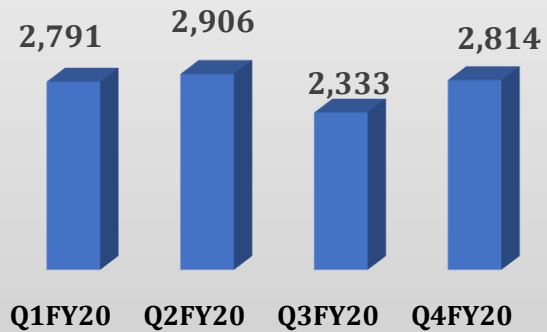
(In Lakhs)

## Consolidated

EBITDA

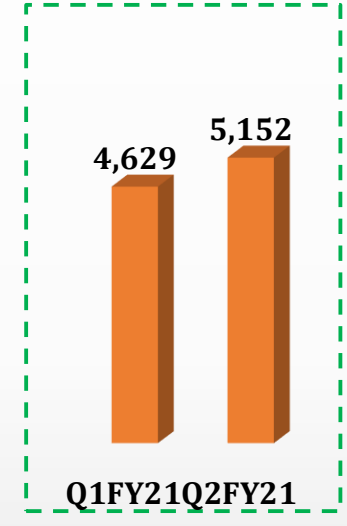
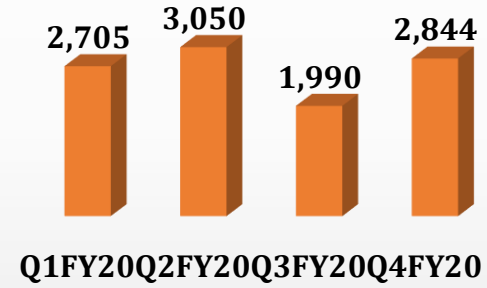


Net Profits

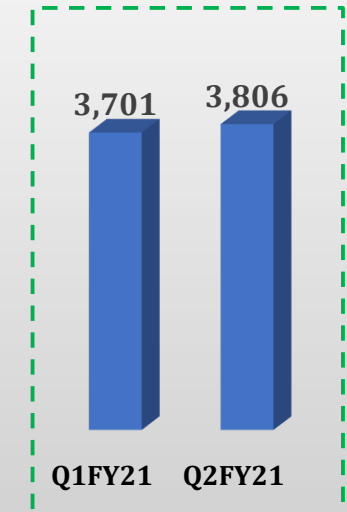
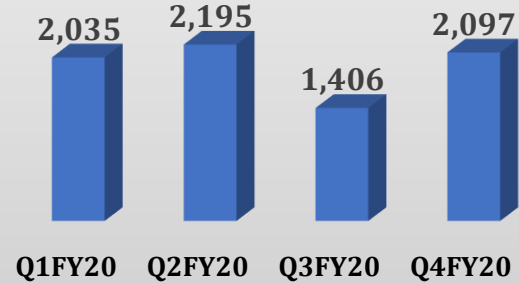


## Standalone

EBITDA



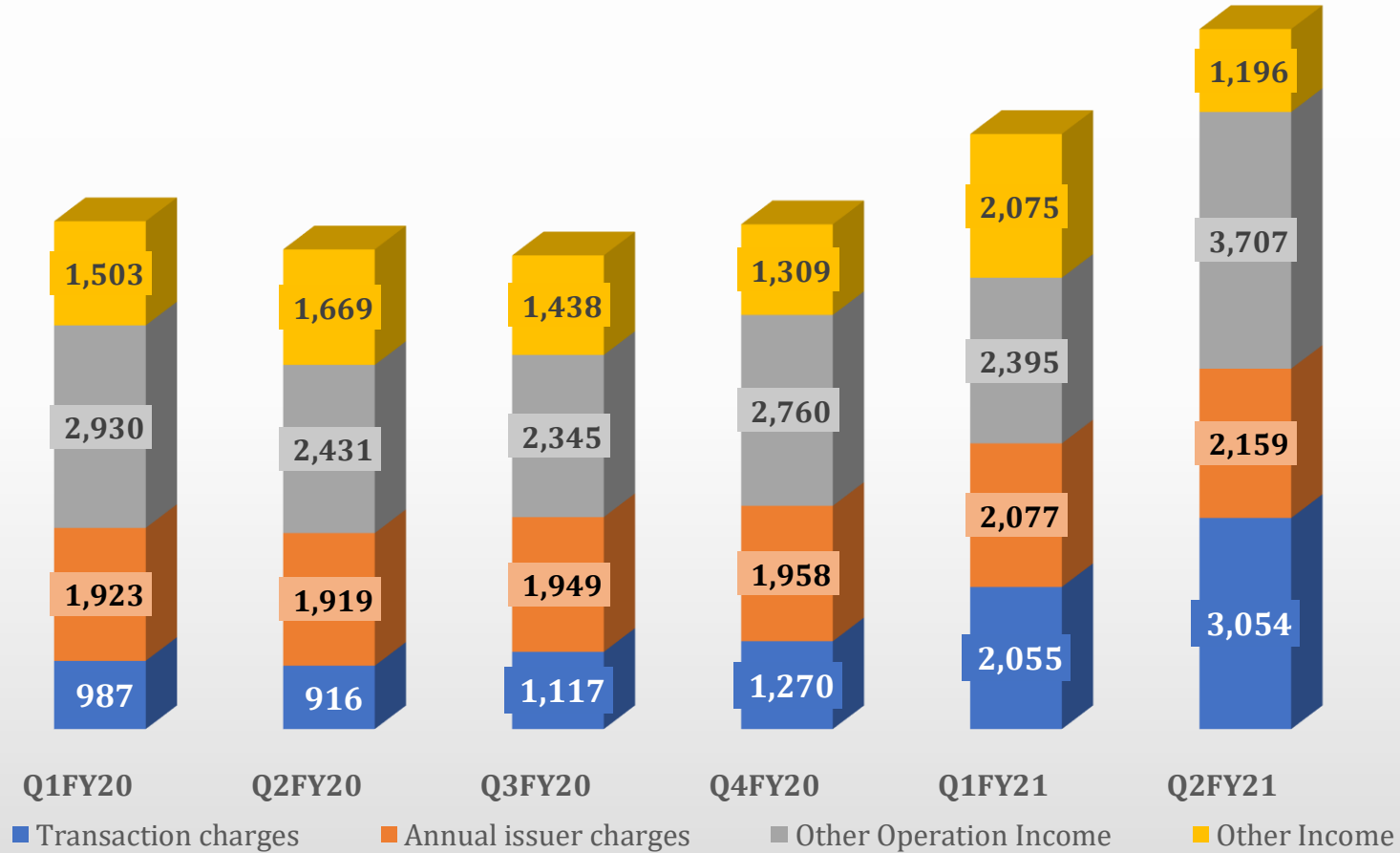
Net Profits



# Revenue Breakup | Quarterly



Consolidated



(In Lakhs)

# Financial Table

Consolidated | Quarterly



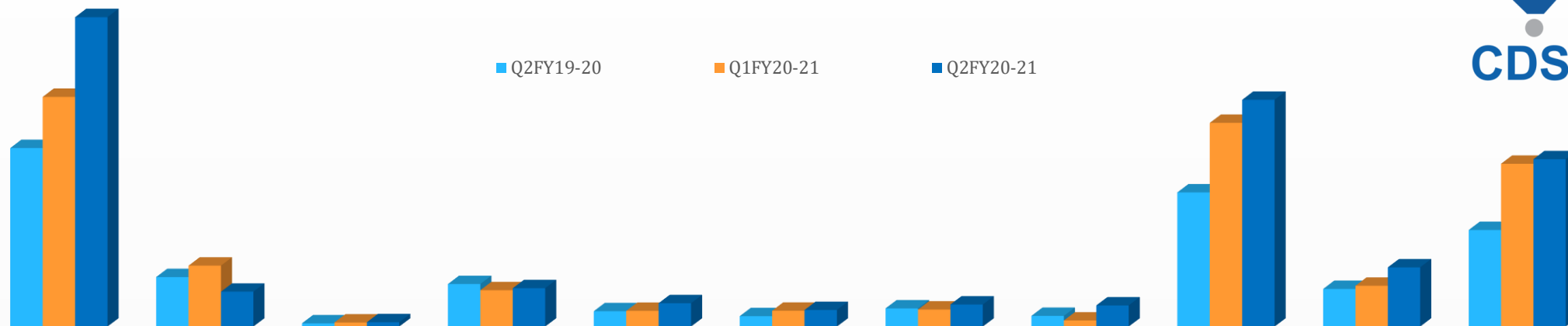
Particular	Operating Income	Investment Income	Other Income	Employee Costs	Tech Expense	Regulatory Cost	Admin & Other Exp	Debtor Provision	EBITDA	I,T,D*	PAT
Q2 FY21	8920	1164	32	1046	575	380	1003	481	6632	1744	4887
Q1 FY21	6527	2036	39	1017	404	362	799	140	5880	1207	4672
<b>QoQ Variance ₹</b>	2393	-871	-7	29	171	18	204	341	751	537	215
Variance %	37%	-43%	-18%	3%	42%	5%	26%	244%	13%	44%	5%
Q2 FY20	5266	1641	28	1133	385	239	817	240	4121	1215	2906
<b>YoY Variance ₹</b>	3654	-477	4	-87	190	141	186	241	2511	529	1981
Variance %	69%	-29%	14%	-8%	49%	59%	23%	100%	61%	44%	68%

(In Lakhs)

I,T,D = Interest, Tax, Depreciation

# Financial Table

Standalone | Quarterly



Particular	Operating Income	Investment Income	Other Income	Employee Costs	Tech Expense	Regulatory Cost	Admin & Other Exp	Debtor Provision	EBITDA	I,T,D	PAT
Q2 FY21	7024	793	98	872	531	377	502	481	5152	1346	3806
Q1 FY21	5218	1385	94	826	357	359	388	138	4629	928	3701
<b>QoQ Variance ₹</b>	1806	-592	5	46	174	18	114	343	523	418	105
Variance %	35%	-43%	5%	6%	49%	5%	30%	249%	11%	45%	3%
Q2 FY20	4059	1125	73	967	349	236	412	243	3050	855	2195
<b>YoY Variance ₹</b>	2965	-332	24	-95	182	141	90	238	2102	491	1611
Variance %	73%	-30%	32%	-10%	52%	60%	22%	98%	69%	57%	73%

(In Lakhs)

THANK YOU!

