

CDSL/CS/NSE/PSB/2022/27

February 09, 2022

**The Manager, Listing Compliance Department, National Stock Exchange of India Ltd,** Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai – 400051

Symbol: CDSL ISIN: INE736A01011

Sub: Investor Presentation for the quarter ended December 31, 2021

Re: Disclosure under Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Madam/ Sir,

This is with reference to our intimation dated February 04, 2022 for scheduling of Conference Call. Please find enclosed Investor Presentation for the quarter ended December 31, 2021.

The above information may also be available on the website of the company: <u>www.cdslindia.com</u>

This is for your information and record.

Yours faithfully, For **Central Depository Services (India) Limited** 

Nilay Shah Group Company Secretary & Head Legal

Encl: As above

Regd. Office : Marathon Futurex, A Wing, 25th Floor, Mafatlal Mills Compound, N M Joshi Marg, Lower Parel (E), Mumbai - 400 013. Phone: 91-22-2302 3333 • Fax: 91-22-2300 2036 • CIN: L67120MH1997PLC112443 Website: www.cdslindia.com





# Investor Presentation



Q3 FY2021-22







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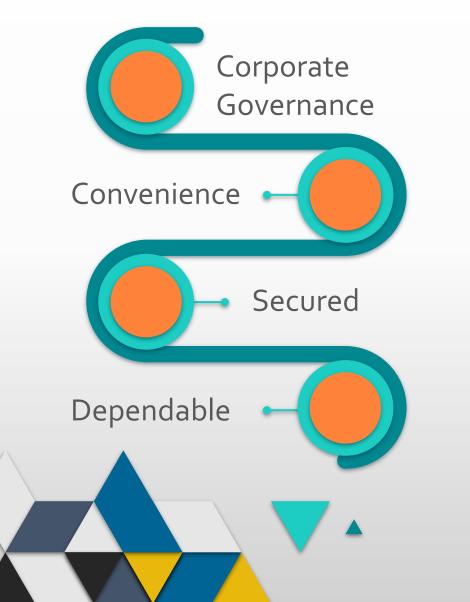


# Our Company





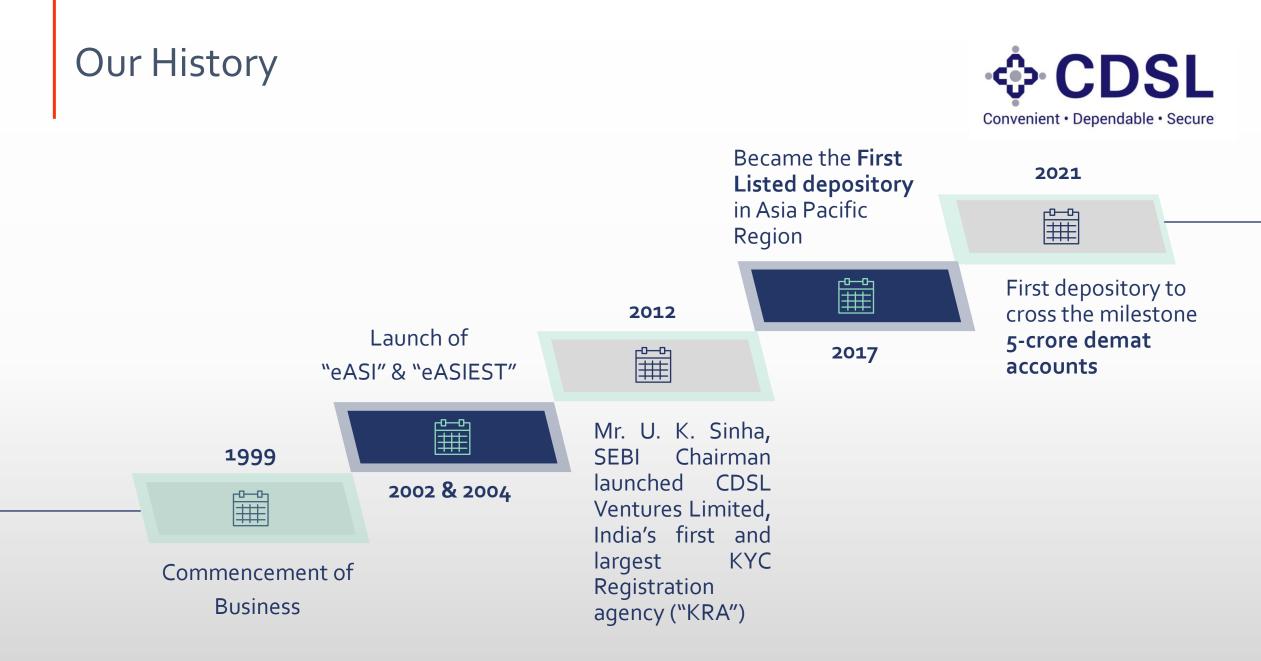
### About us



Central Depository Services (India) Limited ("CDSL") was found in 1999 to fulfil one goal: **Convenient**, **Dependable and secured depository services**. Over two decades later, everything we have done – the values we have built on, dematerialisation of various asset classes, e-services – have all been in support of that singular goal, at an affordable cost.

We are a Market Infrastructure Institution (MII) and a crucial part of the Capital market structure, providing services to all Market participants - Exchanges, Clearing Corporations, Depository Participants (DPs), Issuers and Investors.

A Depository is a facilitator for holding of securities in the dematerialised form and an enabler for securities transactions.







### Our Vision & Mission

Empower the idea of **Independent Investor** 

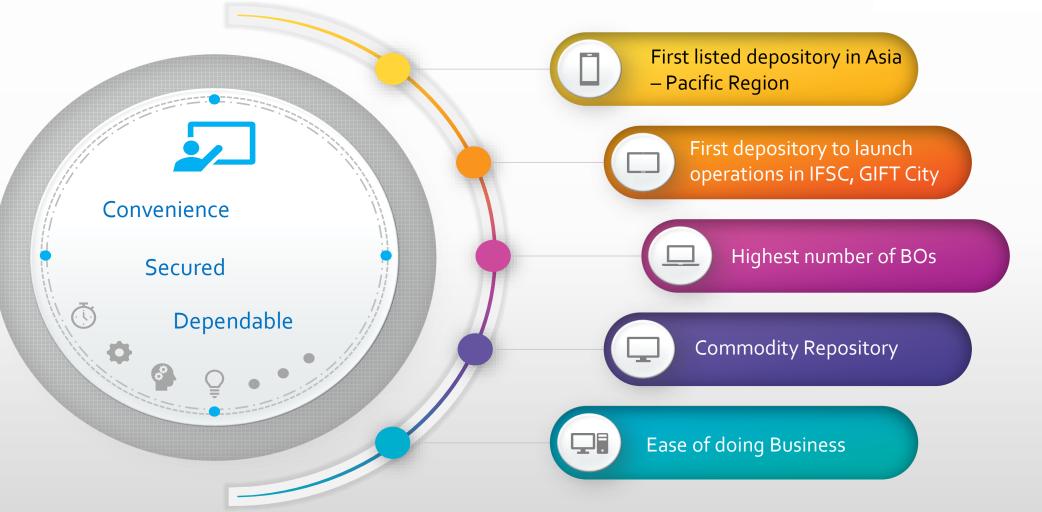
Enhancing the **Convenience** 



Enhancing Ease of Doing of Business

## Our USP







### Our esteemed Board of Directors





### Our esteemed Board of Directors



Shri Masil Jeya Mohan, Shareholder Director

Nominee Director - Life Insurance Corporation of India (LIC)



Shri Nayan Mehta, Shareholder Director

Nominee Director – BSE Limited



Shri Nehal Vora

Managing Director & Chief Executive Officer



## **Our Experienced Management**







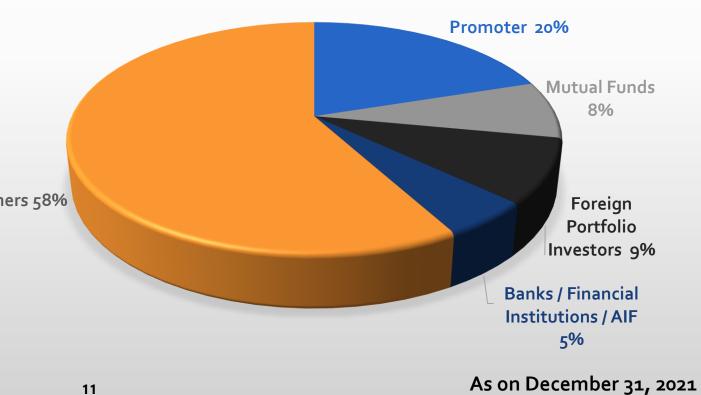


## **Our Shareholders**

Top 5 shareholders	%	CDSL is the
BSE Limited	20.00%	depository
Standard Chartered Bank	7.18%	%
PPFAS Mutual Fund	4.59%	
Life Insurance Corporation Of India	4.40%	
Canara Bank	2.39%	
Shareholders	%	
Institutions	56%	
Retail	44%	Others 58%

the First Listed depository of India & Second Listed y in the world

#### 6 OF TOTAL SHAREHOLDING % OF TOTAL SHARES





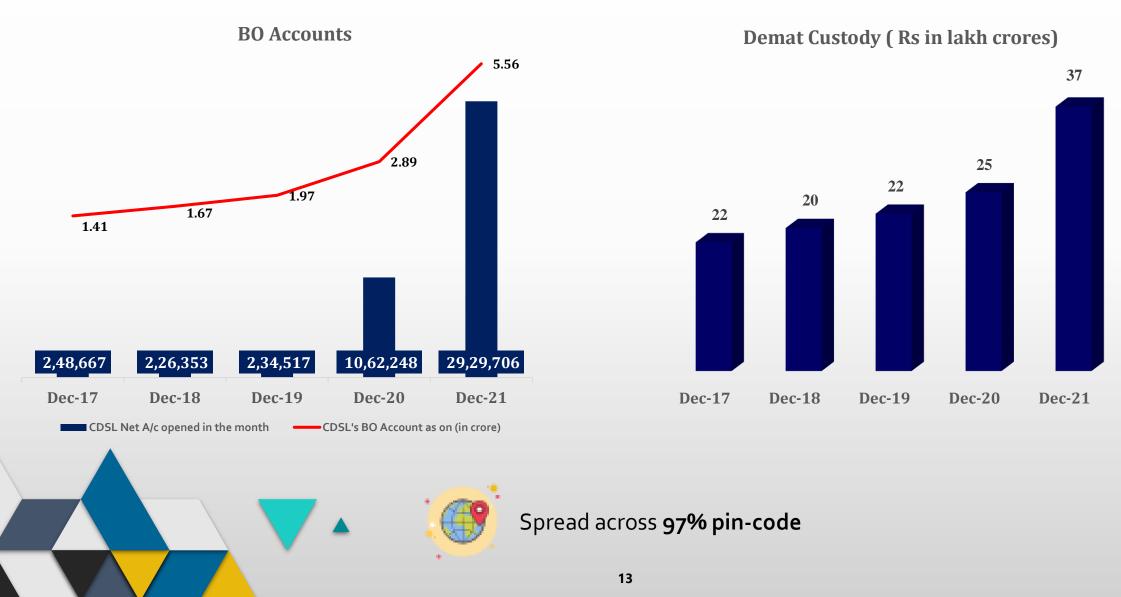


# **Our Business**





### **Our Business**





Particulars	As on December 31, 2020	As on September 30, 2021	As on December 31, 2021
Investor accounts	2.89 crore	4.65 crore	5.56 crore
Number of Securities in Demat Custody (In crores)	46,748	51,262	53,302
Value of Securities in Demat Custody (In crores)	25,04,687	35,20,922	36,93,975
No. of Live companies	15,992	17,304	17,748
Depository Participants	589	591	592

## **Our Subsidiaries**





#### **About CVL**

Conceptualised, designed & implemented the KRA system with the Mutual Fund industry in 2006

**First and the largest** KYC Registration Agency (KRA) in the country with over **3.93 crore fully digitized KYC records** as on December **31**, 2021

CVL commenced RTA Operations in November 2018 and services **802 companies** as on December 31, 2021

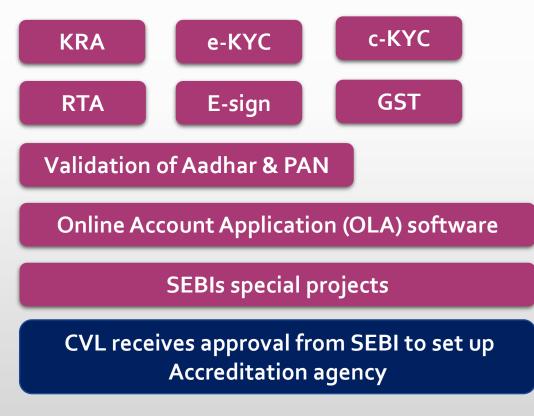
CVL has registered as AUA/KUA with UIDAI to offer aadhaar based eKYC services.

CVL has registered as CA with CCA to offer aadhaar based esign service.

CVL facilitates intermediaries to upload their KYC records in the CKYC.

CVL is a leading GST Suvidha Provider since April 1, 2017

## Focus on unlocking the business potential with new revenue streams



## **Our Subsidiaries**







## CDSL Insurance Repository Limited "CIRL"

CDSL IR has received registration certificate from Insurance Regulatory and Development Authority of India(IRDAI) to act as an **'Insurance Repository**" e-Insurance

6.83 Lakh e-insurance accounts

## **Our Subsidiaries**







CDSL Commodity Repository Limited "CCRL"

**Started operations on 30<sup>th</sup> September 2017** and operates under regulatory authority of Warehouse Development and Regulatory Authority (WDRA)

32,171 eNWRs have since been issued by the Repository handling commodities. Hold electronic warehouse receipts (negotiable and nonnegotiable) eNWR & eNNWR in demat form





### **Our Services**

Value Added Services



#### Facilitation of Annual General Meetings through Video Conference

Helping companies conduct their AGM smoothly in current times, through Video Conference



### **Email Updation**

Helping companies update their shareholder email ids for better communication



Electronic Instruction Platforms of Stock Brokers / Depository Participants

#### eVoting

Paper-less voting of resolutions from the comfort of your home



### **Our Services**

Core E-Services



### Electronic Access to Securities Information easily



Allows Beneficiary Owners (BOs) to monitor their CDSL Demat account from anywhere and at anytime



Electronic Access to Securities Information & execution of secure transactions Casies Allows Beneficiary Owners (BOs) to submit their debit transactions





Myeasi Mobile App is designed with adaptive technology such that its fits in all Smartphones/tab screen size



eKYC Our Aadhaar eKYC service of UIDAI provides an instant, electronic & non-repudiable proof of identity and proof of address



### **Our Services**

Core E-Services





Consolidated Account Statement to view all your capital market investments together



**E**CAS

SMART - SMS Alerts Related to Transactions



BOs registered for this facility to receive SMS alerts







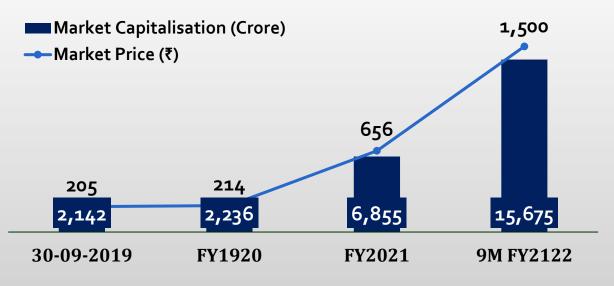
# **Our Financials**

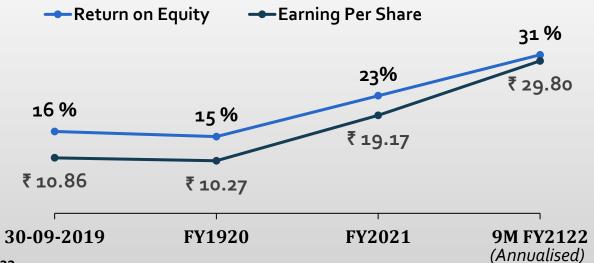


#### (All ₹ in Crore)



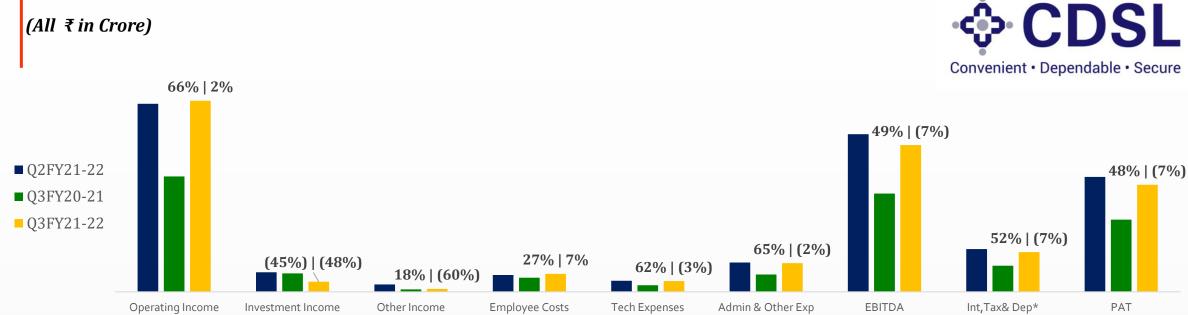
Particulars	<u>Standalone</u>				<b>Consolidated</b>				
rai uculai s	9M FY20-21	9M FY21-22	Variance ₹	Variance %	9M FY20-21	9M FY21-22	Variance ₹	Variance %	
Revenue from Operations	191.18	314.41	123.23	64%	240.63	414.77	174.14	72%	
Other Income	36.18	56.75	20.57	92%	49.75	43.11	(6.64)	(13%)	
Total Income	227.36	371.16	143.80	63%	290.38	457.88	167.50	58%	
Total Expenses	109.27	165.87	56.60	52%	140.76	224.19	83.43	59%	
Net Profit	118.09	205.29	87.20	74%	149.62	233.69	84.07	56%	





### **Standalone Financial Performance | Quarterly**

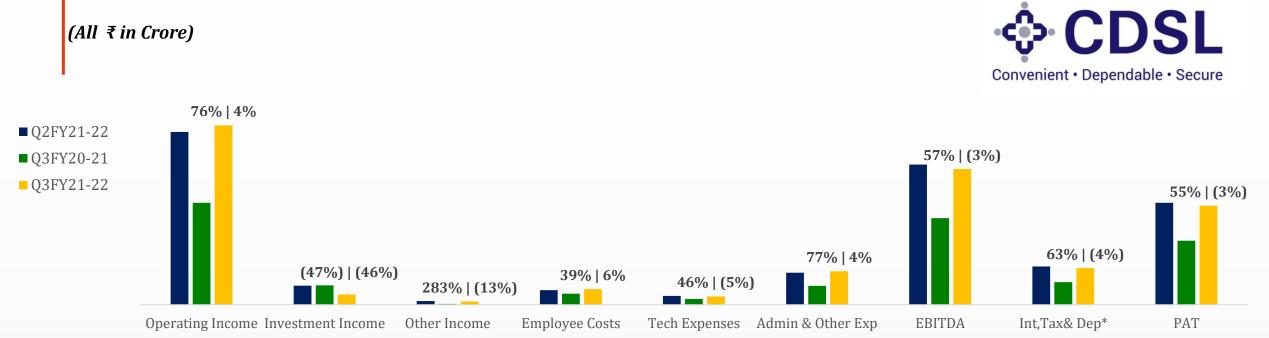
#### (All ₹ in Crore)



Particular ' '	Investment	Oth or la como	Employee		Admin & Other	EBITDA		ріт	PAT		
	Income	Income Income	Other Income	Costs	Tech Expense	Exp	₹	%	D,I,T	₹	%
Q3FY21-22	113.80	6.02	1.73	10.67	6.37	17.09	87.42	72%	23.66	63.76	52%
Q3FY20-21	68.76	11.01	1.47	8.42	3.93	10.34	58.55	72%	15.54	43.01	53%
QoQ Var ₹	45.04	-4.99	0.26	2.25	2.44	6.75	28.87		8.12	20.75	
Var %	66%	-45%	18%	27%	62%	65%	49%		52%	48%	
Q2FY21-22	111.94	11.62	4.37	9.98	6.59	17.46	93.9	73%	25.49	68.41	53%
YoY Var ₹	1.86	-5.60	-2.64	0.69	-0.22	-0.37	-6.48		-1.83	-4.65	
Var %	2%	-48%	-60%	7%	-3%	-2%	-7%		-7%	-7%	

D,I,T = Depreciation, Interest, Tax | Var = Variance

### Consolidated Financial Performance | Quarterly



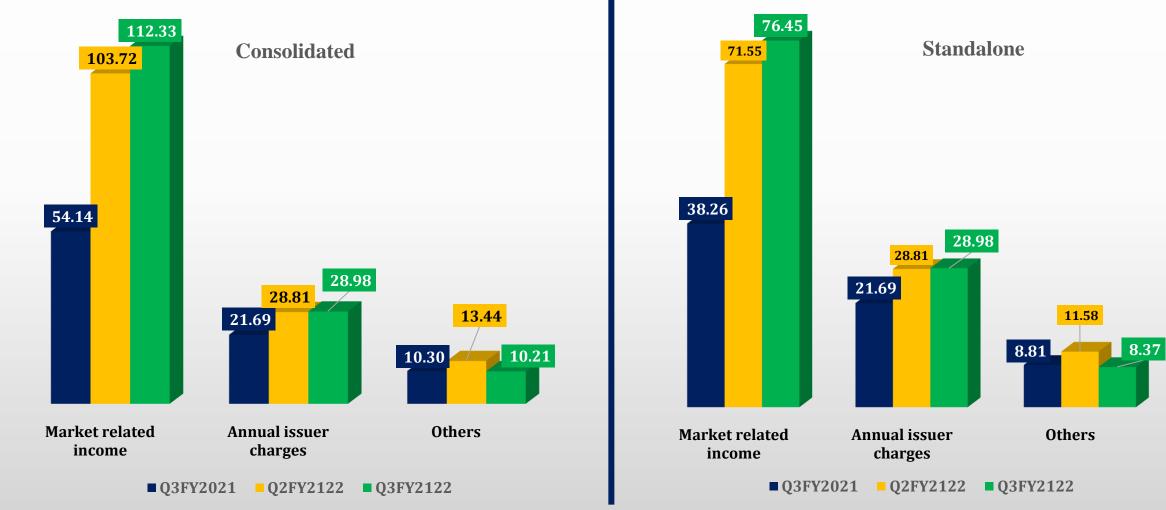
Operating Employee Admin & Other EBITDA PAT Investment Other Income Particular **Tech Expense** D,I,T,A % ₹ Income Income Costs Exp ₹ % **Q3FY21-22** 151.52 8.69 2.72 13.06 7.03 28.20 114.64 70% 31.01 83.63 51% 4.81 54.03 52% **Q3FY20-21** 86.13 16.36 0.71 9.40 15.91 73.08 71% 19.05 QoQ Var ₹ 65.39 -7.67 2.01 3.66 2.22 12.29 41.56 11.96 29.60 Var % 76% -47% 283% 39% 46% 77% 57% 63% 55% Q2FY21-22 145.97 16.04 12.34 27.01 118.37 72% 32.31 86.06 52% 3.14 7.43 YoY Var ₹ 5.55 -7.35 -0.42 0.72 -0.40 -3.73 -1.30 1.19 -2.43 4% Var % -46% -13% 6% -5% 4% -3% -4% -3%

A, D,I,T = Depreciation, Interest, Tax, Associate profit/loss | Var = Variance

### **Breakup of Operating Income**

(All ₹ in Crore)





Market related income – Transaction charges and other market driven income



