

CDSL/CS/NSE/PSB/2021/235

November 03, 2021

**The Manager, Listing Compliance Department, National Stock Exchange of India Ltd,** Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai – 400051

Symbol: CDSL ISIN: INE736A01011

Sub: Investor Presentation for the quarter and six months ended September 30, 2021

Re: Disclosure under Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Madam/ Sir,

This is with reference to our intimation dated October 27, 2021 for scheduling of Conference Call. Please find enclosed Investor Presentation for the quarter and six months ended September 30, 2021.

The above information may also be available on the website of the company: <u>www.cdslindia.com</u>

This is for your information and record.

Yours faithfully, For **Central Depository Services (India) Limited** 

Nilay Shah Group Company Secretary & Head Legal

Encl: As above

Regd. Office : Marathon Futurex, A Wing, 25th Floor, Mafatlal Mills Compound, N M Joshi Marg, Lower Parel (E), Mumbai - 400 013. Phone: 91-22-2302 3333 • Fax: 91-22-2300 2036 • CIN: L67120MH1997PLC112443 Website: www.cdslindia.com





# Investor Presentation







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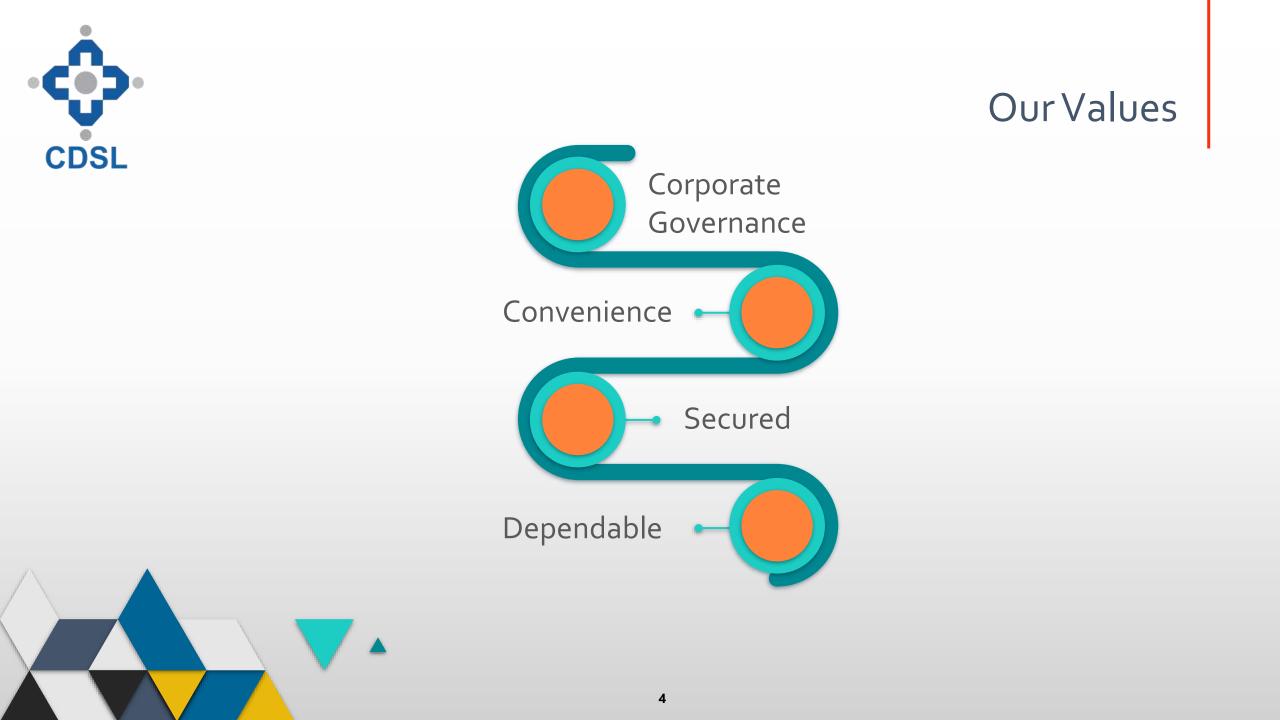
**Our Financials** 





# Our Company





#### Our History





FirstdepositorytolaunchoperationsthroughForeignDepository (subsidiary)in IFSC, GIFT City





#### Our Vision & Mission

Empower the idea of Independent Investor

Enhancing the **Convenience** 



Enhancing Ease of Doing of Business

## Our USP





#### Our esteemed Board of Directors



**CDSL** 

Shri B. V. Chaubal, Chairman



Smt. Preeti Saran, Public Interest Director



Prof (Dr.) Bimal. N. Patel, Public Interest Director



Shri Siddhartha Pradhan, Public Interest Director

Former Deputy Managing Director, State Bank of India Secretary (retired), Ministry of External Affairs, Government of India.

Director-General, Raksha Shakti University Member of the National Security Advisory Board, Government of India, Member of the 21st Law Commission of India, Government of India,

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Vice-Chairman, Former Tax Settlement Income Commission and Former Additional Secretary, Department of Disinvestment in the of Ministry Finance. Currently Member of a High Level Committee of Ministry of Petroleum & Natural Gas relating to Petroleum Sector Restructuring.



Shri Umesh Bellur, Public Interest Director

Head of Dept. of Computer Science & Engineering, Indian Institute of Technology Bombay, Mumbai, India



#### Our esteemed Board of Directors



Shri Masil Jeya Mohan, Shareholder Director

Nominee Director - Life Insurance Corporation of India (LIC)



Shri Nayan Mehta, Shareholder Director

Nominee Director – BSE Limited



Shri Nehal Vora

Managing Director & Chief Executive Officer



## **Our Experienced Management**





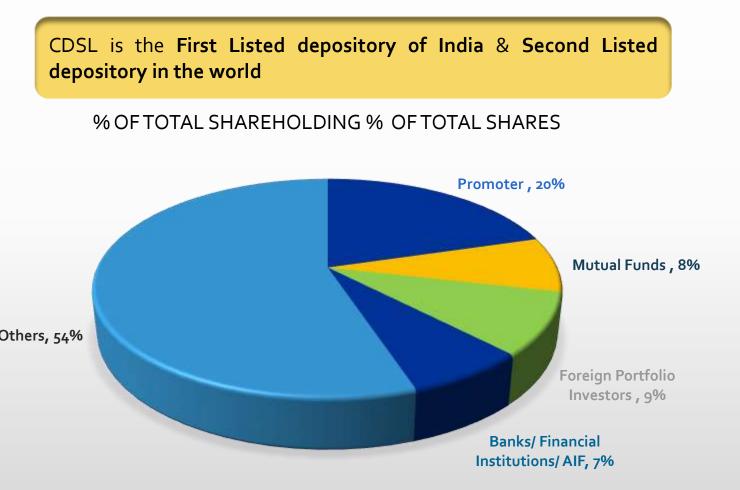


Top 5 shareholders	%
BSE Limited	20.00%
Standard Chartered Bank	7.18%
PPFAS Mutual Fund	4.67%
Life Insurance Corporation Of India	4.40%
HDFC Bank Ltd.	3.28%
Shareholders	%
Institutions	58%

42%



#### Our Shareholders



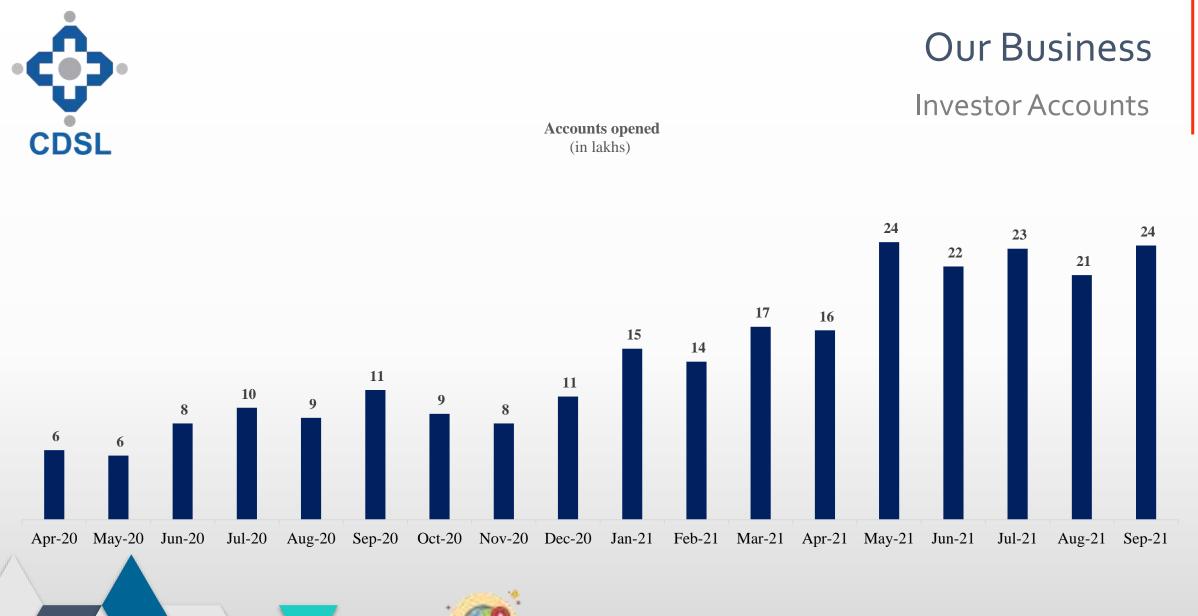
As on September 30, 2021





# **Our Business**





Spread across 97% pin-code

### **Business Statistics**



Particulars	As on September 30, 2021
Investor accounts	4.65 crore
Number of Securities in Demat Custody (In crores)	51,262
Value of Securities in Demat Custody (In crores)	35,20,922
No. of Live companies	17,304
Depository Participants	591

## **Our Subsidiaries**





#### **About CVL**

Conceptualised, designed & implemented the KRA system with the Mutual Fund industry in 2006

**First and the largest** KYC Registration Agency (KRA) in the country with over **3.45 crore fully digitized KYC records** as on September 30, 2021

CVL commenced RTA Operations in November 2018 and services **750 companies** as on September 30, 2021

CVL has registered as AUA/KUA with UIDAI to offer aadhaar based eKYC services.

CVL has registered as CA with CCA to offer aadhaar based esign service.

CVL facilitates intermediaries to upload their KYC records in the CKYC.

CVL is a leading GST Suvidha Provider since April 1, 2017

## Focus on unlocking the business potential with new revenue streams



## **Our Subsidiaries**







## CDSL Insurance Repository Limited "CIRL"

CDSL IR has received registration certificate from Insurance Regulatory and Development Authority of India(IRDAI) to act as an **'Insurance Repository**" e-Insurance

6.63 Lakh e-insurance accounts\*

## **Our Subsidiaries**







CDSL Commodity Repository Limited "CCRL"

**Started operations on 30<sup>th</sup> September 2017** and operates under regulatory authority of Warehouse Development and Regulatory Authority (WDRA)

28,860 eNWRs have since been issued by the Repository handling commodities. Hold electronic warehouse receipts (negotiable and nonnegotiable) eNWR & eNNWR in demat form





#### **Our Services**

Value Added Services



#### Facilitation of Annual General Meetings through Video Conference

Helping companies conduct their AGM smoothly in current times, through Video Conference



#### **Email Updation**

Helping companies update their shareholder email ids for better communication



Electronic Instruction Platforms of Stock Brokers / Depository Participants

#### E-Voting

Paper-less voting of resolutions from the comfort of your home



#### **Our Services**

**Core E-Services** 

#### Electronic Access to Securities Information Casi

Allows Beneficiary Owners (BOs) to monitor their CDSL Demat account from anywhere and

at anytime

Electronic Access to Securities Information & execution of secure transactions Casies

Allows Beneficiary Owners (BOs) to submit their debit transactions





Myeasi Mobile App is designed with adaptive technology such that its fits in all Smartphones/tab screen size



e-KYC Our Aadhaar eKYC service of UIDAI provides an instant, electronic & non-repudiable proof of identity and proof of address



#### **Our Services**

**Core E-Services** 







Consolidated Account Statement to view all your capital market investments together



SMART - SMS Alerts Related to Transactions



BOs registered for this facility to receive SMS alerts







# **Our Financials**



#### (In crores) **Financial Performance – Consolidated (Quarterly)** Q2FY20-21 24% | 64% Q1 FY21-22 Q2 FY21-22 QoQ Var Var% **Particulars** ■ Q1FY21-22 **CDSL Total Income** 129.79 35.36 27% 165.15 37% | 78% Q2FY21-22 **Total Expenses** 65.80 79.09 13.29 20% 63.99 86.06 34% **Net Profit** 22.07 34% | 76% Q2 FY20-21 Q2 FY21-22 **YoY Var** Var% **Particulars Total Income** 165.15 63.99 63% 101.17 **Total Expenses** 52.30 79.09 26.79 51% **Net Profit** 48.87 86.06 37.19 76% 45% | 85% 3% | 45% 43% | 38% 3% | 18% 42% | 28% 145% | 913% . Tech Expense Admin & Other Employee **EBITDA** PAT Operating Investment Particular **Other Income** I,T, D,A ₹ Income Income Costs Exp ₹ Margin% Margin% 118.37 Q2 FY21-22 145.97 16.04 3.14 12.34 7.43 27.01 72% 32.31 86.06 52% **Q1 FY21-22** 117.28 11.23 1.28 11.99 5.25 26.31 86.24 66% 22.25 63.99 49% QoQ Var ₹ 28.69 4.81 1.86 0.35 2.18 0.70 32.13 10.06 22.07 Var % 24% 3% 37% 43% 145% 42% 3% 45% 34% Q2 FY20-21 89.21 11.64 10.46 18.58 66.32 17.45 0.31 5.80 66% 48.87 48% YoY Var ₹ 56.76 4.40 2.83 1.88 1.63 8.43 52.05 14.86 37.19 Var % 64% 38% 913% 18% 28% 78% 85% 76% 45%

\*I,T,D = Interest, Tax, Depreciation and Share of Associates | Var = Variance

#### Q1 FY21-22 Q2 FY21-22 Var% **Particulars** QoQ Var 26% | 59% ■ Q2FY20-21 121.69 127.92 **Total Income** 6.23 5% **CDSL** ■ Q1FY21-22 3% | 82% **Total Expenses** 48.56 59.52 10.96 23% Q2FY21-22 Net Profit 73.13 68.40 (4.73) (6%) (6%) | 80% Particulars Q2 FY20-21 Q2 FY21-22 **YoY Var** Var% **Total Income** 79.15 127.92 48.77 62% **Total Expenses** 41.09 59.52 18.43 45% Net Profit 38.06 68.40 30.34 80% 45% | 89% (62%) | 47% 5% | 28% 3% | 14% 43% | 24% 111% | 345% Tech Expense Admin & Other Employee **EBITDA** PAT Operating Investment Particular **Other Income** I,T, D ₹ Income Income Costs Exp ₹ Margin% Margin% 93.89 Q2 FY21-22 111.94 11.62 4.36 9.98 6.59 17.46 73% 25.49 **68.40** 53% **Q1 FY21-22** 88.68 30.94 2.07 9.67 4.62 16.64 90.76 75% 17.63 73.13 60% QoQ Var ₹ 23.26 -19.32 2.29 0.31 1.97 0.82 3.13 7.86 -4.73 Var % 26% -62% 3% 43% 5% 3% 111% 45% -6% Q2 FY20-21 70.24 8.72 13.60 51.52 13.46 38.06 7.93 0.98 5.31 65% 48% YoY Var ₹ 41.70 3.69 3.38 1.26 1.28 3.86 42.37 12.03 30.34 Var % **59%** 47% 345% 14% 24% 28% 82% 89% 80%

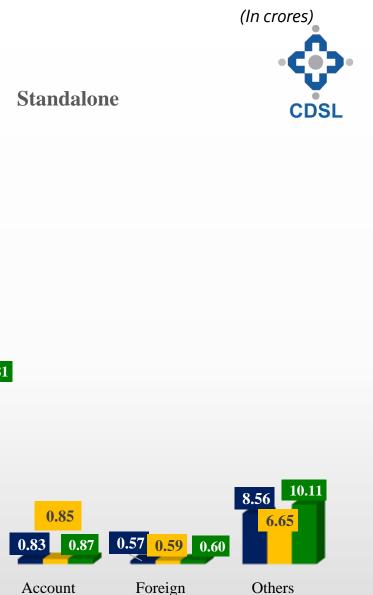
(In crores)

#### Financial Performance – Standalone (Quarterly)

\*I,T,D = Interest, Tax and Depreciation | Var = Variance

#### **Breakup of Revenue from operations**





Investment

Limit

Monitoring

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# **THANK YOU!**