



CADSYS (INDIA) LIMITED



Engineering Excellence Exceeding Expectations
Review of Financial Results FY 2022-23



Disclaimer

- This document contains certain forward-looking statements/details in the current scenario, which is extremely dynamic and increasingly fraught with risks and uncertainties. Actual results, performances, achievements or sequence of events may be materially different from the views expressed herein. Investors/ shareholders/public are hence cautioned not to place undue reliance on these statements/details, and are advised to conduct their own investigation and analysis of the information contained or referred to in this section before taking any action with regard to their own specific objectives. Further, the discussion following here in reflects the perceptions on major issues as on date and the opinions expressed here are subject to change without notice. The Company undertakes no obligation to publicly update or revise any of the opinions or forward-looking statements expressed in this section.

Review Items



- Products and Services
- Financial Snapshot
- Operational Highlights
- Results Analysis
- Industry Outlook

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Products and Services



New Offering– Smart City

Innovative Smart City Solutions



- Complete managed networks to meet smart city plans
- Virtualized 5G Cloud Core
- 5G high speed data
- Hyper local data to know more about your community than ever before
- Pure Sunlight color street lighting
- All housed in attractive street poles

Key Services

Social

Broadband services to cross the digital divide

Economic Development

Enhanced infrastructure

Public Safety

Traffic/Congestion Management -
Advanced lighting

Mobility

EV charging for climate aligned mass and personal transit

Education

LFH / WFH and life-long learning support

Risk/Financial Management

Asset-level intelligence - critical infrastructure/services

Financial Snapshot-Consolidated



Statement of Profit & Loss

(Figures In lakhs)						
Particulars	2022-23 (For 12 Months)	2021-22 (For 12 Months)	H2 as on 31-03-2023	H2 as on 31-03-2022	H1 as on 30-09-2022	H1 as on 30-09-2021
Revenue	₹ 17,893.84	₹ 6,806.67	₹ 10,405.39	₹ 5,201.37	₹ 7,488.45	₹ 1,605.30
Exceptional Income	₹ 0.00	₹ 293.50	₹ 0.00	₹ 293.50	₹ 0.00	₹ 0.00
Total Expense	₹ 17,107.76	₹ 7,535.31	₹ 8,921.49	₹ 5,578.68	₹ 8,186.28	₹ 1,956.63
EBITDA	₹ 1,591.37	₹ 47.26	₹ 1,958.06	₹ 210.06	₹ -366.69	₹ -162.80
Finance Cost	₹ 338.10	₹ 156.02	₹ 208.70	₹ 114.03	₹ 129.40	₹ 41.99
Depreciation	₹ 467.19	₹ 326.37	₹ 265.46	₹ 179.83	₹ 201.73	₹ 146.54
PBT	₹ 786.08	₹ -435.14	₹ 1,483.90	₹ -83.81	₹ -697.82	₹ -351.33
Tax Expenses	₹ 38.91	₹ 64.77	₹ -13.36	₹ 39.69	₹ 52.27	₹ 25.08
PAT	₹ 468.80	₹ -455.05	₹ 895.93	₹ -78.74	₹ -427.13	₹ -376.31



Notes on Financial Results

- Your company has positive EBITDA in the second half of 2022-23 at ₹ 19.58 Cr. and over all EBITDA of ₹ 15.91 Cr.
- Your company has positive PBT in the second half of 2022-23 at ₹ 14.84 Cr. and over all PBT of ₹ 7.86 Cr.
- Your company has positive PAT in the second half of 2022-23 at ₹ 8.96 Cr. and over all PAT of ₹ 4.69 Cr.

Major Milestones



- The consolidated revenue of your company grew to Rs. 178.93 Crores in the year 2022-23 compared to Rs. 68.07 Crores last year.**
- Your company has orders backlog of over \$ 63 Million to be executed over next two years .**
- Your company has developed robust and comprehensive Intellectual Property Protection Program covering all its facets including technology, surveillance, contractual and post employment review.**
- Your company has developed HR practices where excellence and ethics are never compromised for employees at any stage of their employment, as well as after their employment.**

Risk Mitigation

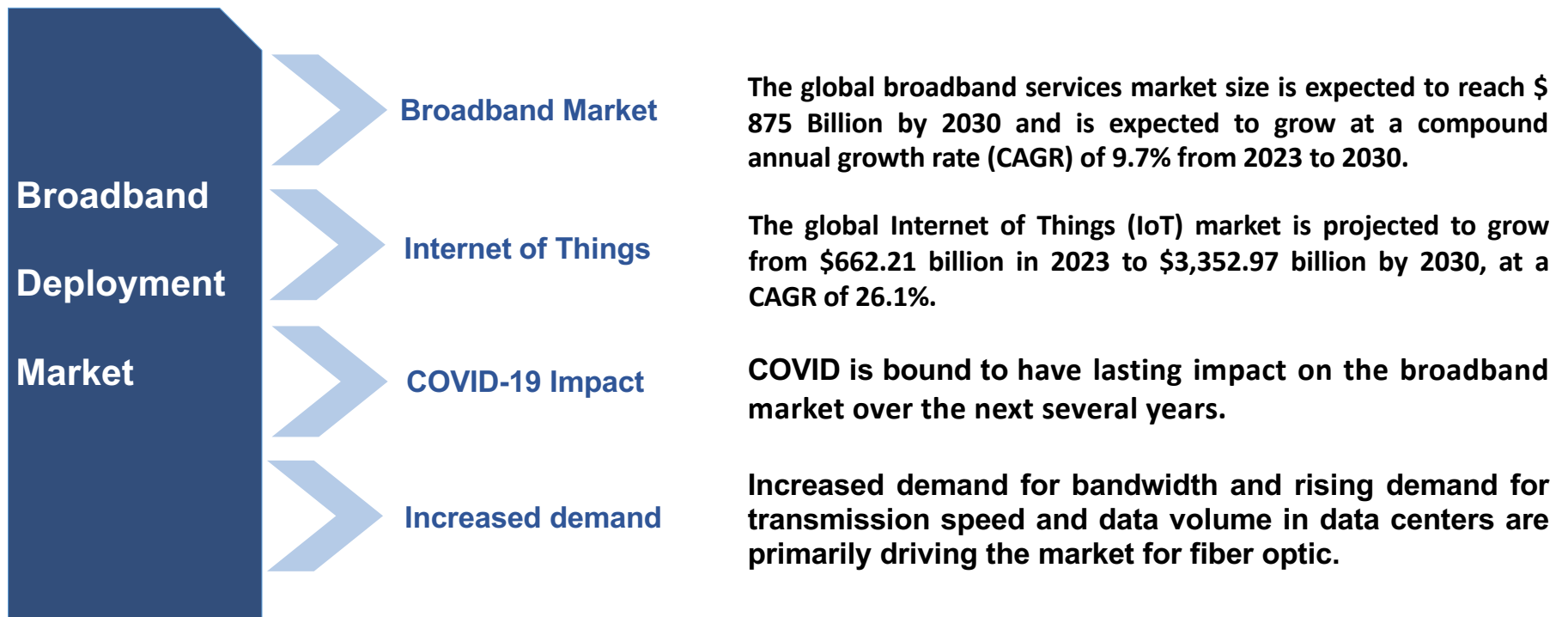


- Regional satellite production centers are set up to enable staff to promote local employment and create a safe environment. One such facility is in Guntur.**
- In the process of setting up regional satellite production centers in Trichy and Bhubaneshwar.**
- Identified COVID unimpacted sectors and providing solutions to mitigate the business risk. Example – Municipalities, Health Care, School Neighborhood.**

Industry Outlook



According to Allied Market Research - AI in Telecommunication Market to Reach \$38.8 Billion, Globally, by 2031 at 41.4% CAGR – The driver for this growth is data. The data is accessed through Broadband and 5G wireless.





THANK YOU

 **CADSYS (INDIA) LIMITED**