

2<sup>nd</sup> December, 2020

BSE Limited National Stock Exchange of India Limited

P J Towers, Exchange plaza,
Dalal Street, Bandra-Kurla Complex,

Mumbai – 400001 Bandra (E), Mumbai – 400051.

Scrip Code: 539254 Scrip Code: ADANITRANS

Dear Sir,

Sub: Intimation for participation in the Investors' Conference / Webinar.

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we hereby inform that the Company will participate in the Investors' Conference / Webinar as per schedule given hereunder through Video Conferencing / Other Audio Visual Means:

Date	Particulars		
3 <sup>rd</sup> December, 2020	Barclays	ESG	Emerging
	Markets Corporate Day		

Presentation to be deliberated at the said Investors' Conference / Webinar is enclosed herewith.

Kindly take the same on your records.

Thanking you,

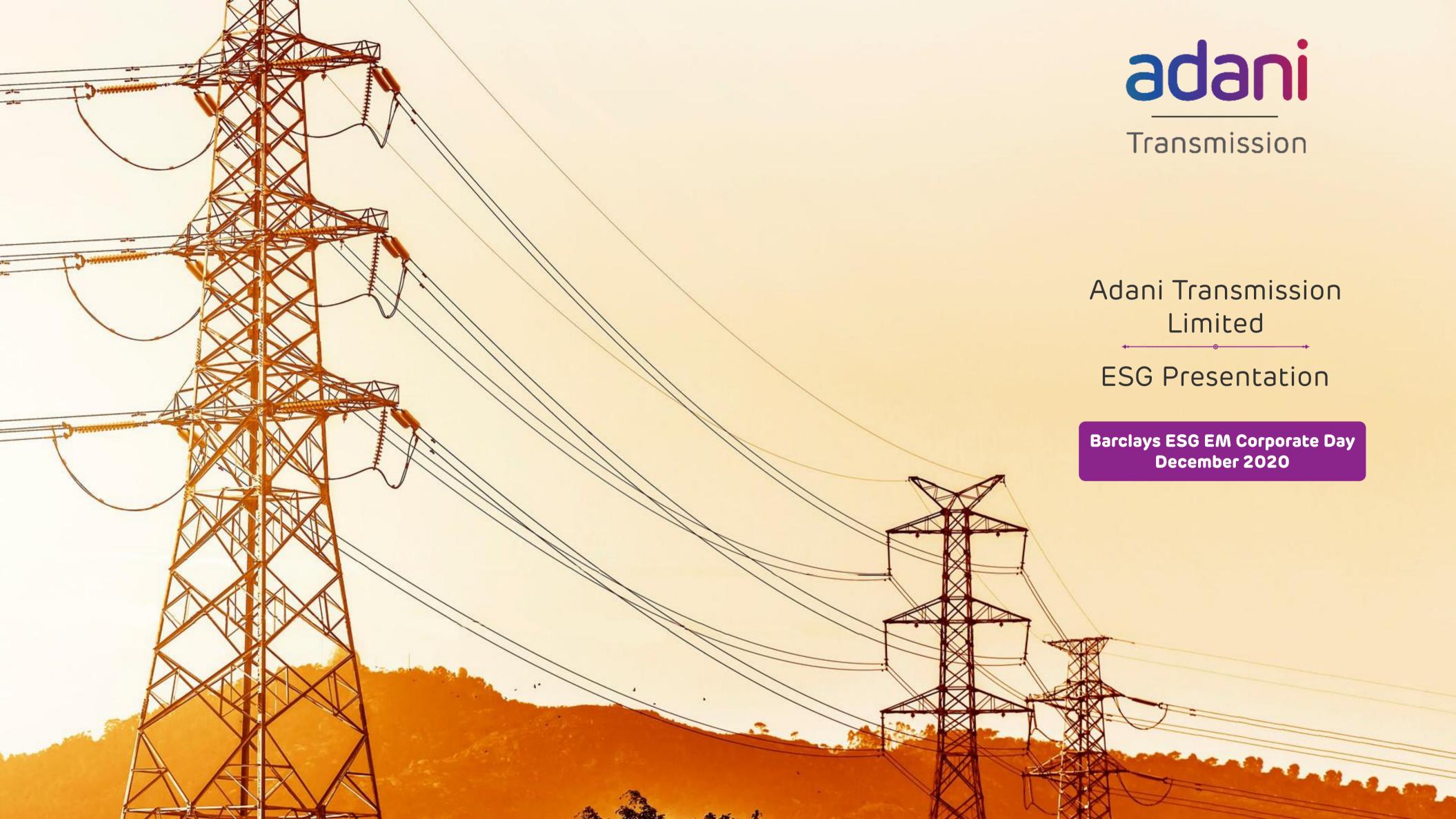
Yours faithfully,

For Adani Transmission Limited

Jaladhi Shukla Company Secretary

Encl: as above.

Adani Transmission Ltd Adani Corporate House Shantigram, Near Vaishno Devi Circle, S. G. Highway, Khodiyar, Ahmedabad 382 421 Gujarat, India CIN: L40300GJ2013PLC077803 Tel +91 79 2555 7555 Fax +91 79 2555 7177 info@adani.com www.adanitransmission.com



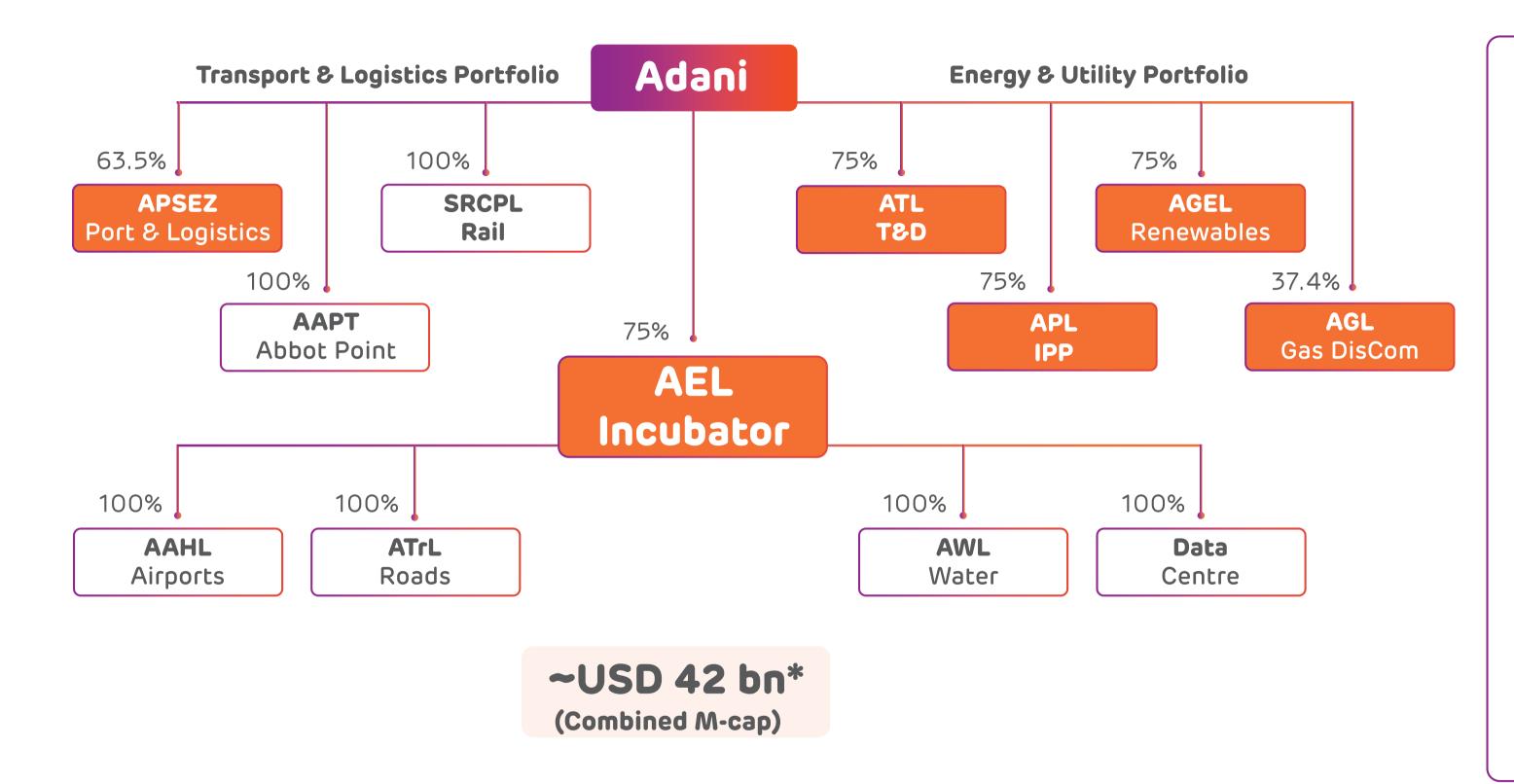
# CONTENTS

04-07	Adani Group	04
09-12	ATL - Profile	09
14	Adani Group - ESG Strategy	14
	ATL: ESG Framework and	
16-27	Milestones	16
	ATI ESC Foous Assessed	
29-30	ATL - ESG Focus Areas and Measures to achieve the Targets	29
	Accessor Adoci Coose Doctfolio	
32-36	Annexure - Adani Group Portfolio Targets and Climate Strategy	32
37-39	Annexure - Adani Foundation CSR Initiatives	37
41-43	Annexure - ESG Performance	41



### Adani: A world class infrastructure & utility portfolio





### **Adani**

### Marked shift from B2B to B2C businesses -

AGL – Gas distribution network to serve key geographies across India

**AEML** – Electricity distribution network that powers the financial capital of India

Adani Airports — To operate, manage and develop eight airports in the country

#### Locked in Growth 2020 -

Transport & Logistics - Airports and Roads

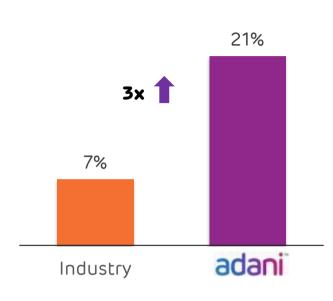
Energy & Utility – Water and Data Centre

Opportunity identification, development and beneficiation is intrinsic to diversification and growth of the group

# Adani: Decades long track record of industry best growth rates across sectors



#### Transmission Network (ckm)



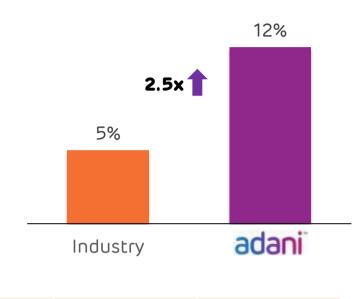
**2016** 320,000 ckm 6,950 ckm **2020** 423,000 ckm 14,837 ckm



ATL

Highest availability among Peers **EBITDA margin: 92%**<sup>1,3,6</sup>

#### Port Cargo Throughput (MT)



**2014** 972 MT 113 MT **2020** 1,339 MT 223 MT



#### **APSEZ**

Highest Margin among Peers in the World **EBITDA margin: 64%**<sup>1,2</sup>

#### Renewable Capacity (GW)



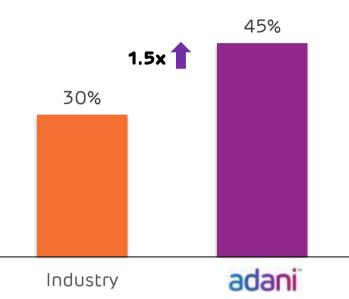
**2016** 46 GW 0.3 GW **2020** 114 GW 14 GW<sup>7</sup>



#### **AGEL**

Constructed and Commissioned in 9 months **EBITDA margin: 89%**<sup>1,4</sup>

#### CGD<sup>8</sup> (GAs<sup>9</sup> covered)



**2015** 62 GAs 6 GAs **2020** 228 GAs 38 GAs



#### AGL

India's Largest private CGD business

EBITDA margin: 31%<sup>1</sup>

Transformative model driving scale, growth and free cashflow

### Adani: Repeatable, robust & proven transformative model of investment



Phase		Development		Operations	Post Operations
	Origination	Site Development	Construction	Operation	Capital Mgmt
Activity	<ul> <li>Analysis &amp; market intelligence</li> <li>Viability analysis</li> <li>Strategic value</li> </ul>	<ul> <li>Site acquisition</li> <li>Concessions         <ul> <li>and regulatory</li> <li>agreements</li> </ul> </li> <li>Investment case         development</li> </ul>	<ul> <li>Engineering &amp; design</li> <li>Sourcing &amp; quality levels</li> <li>Equity &amp; debt funding at project</li> </ul>	<ul> <li>Life cycle O&amp;M         planning</li> <li>Asset Management         plan</li> </ul>	<ul> <li>Redesigning the capital structure of the asset</li> <li>Operational phase funding consistent with asset life</li> </ul>
Performance	<ul> <li>India's Largest         Commercial Port         (at Mundra)</li> <li>Highest Margin         among Peers</li> </ul>	<ul> <li>Longest Private         HVDC Line in Asia         (Mundra –</li></ul>	<ul> <li>Largest Single Location         Private Thermal IPP             (at Mundra)     </li> <li>High declared             capacity of 89%</li> </ul>	<ul> <li>648 MW Ultra Mega Solar Power Plant (at Kamuthi, Tamil Nadu)</li> <li>Constructed and Commissioned in 9 months</li> </ul>	In FY20 issued 7 international bonds across the yield curve totalling~USD4Bn  All listed entities maintain liquidity cover of 1.2x- 2x as a matter of policy.
					14% 33 31% 55% 47% 33 20% March 2016 March 202

Private Banks

Bonds

### ATL: A platform well-positioned to leverage growth opportunities in T&D business



Development



#### **Execution Prowess**

Transmission Network of

14,837 ckms¹;

Longest Private HVDC Line in Asia

#### **Strategic Presence**

**Transmission** - Present in 9 states with 21 transmission lines **Distribution** - Integrated utility catering to gateway city of Mumbai

#### Healthy pool mix

Transmission (FY20): **52%** of EBITDA - Central pool **48%** of EBITDA - State pool

**Operations** 



Operating Efficiency and Strong Margins (1HFY20)

Robust network availability of ~99.88% and supply reliability of 99.99%

Transmission EBITDA Margin – **92%**Distribution EBITDA Margin – **28%** 

#### **Consumer-centricity**

Integration of Consumer and Technology enabling AEML as a supplier of choice **ESG** 

**Embedded Framework** for enhanced value creation

Equity Value Creation



ROE optimization via Efficiency-led Development

Development and O&M efficiencies resulted into savings of ~Rs.5 bn optimizing ROE at 55%

#### Capital Management

Re-designing capital structure though low cost capital and elongated maturity Self-funded growth model ensuring efficient capital churn

Every Rs. 1 bn of Equity Invested allows creation of Rs. 2.25 bn of Equity Employed



### ATL: Manifesting Adani's Infrastructure Excellence in T&D business



Execution
Strength and Pan
India Presence





Pan-India network & only private sector co. to operate 500 KV HVDC in S-E Asia



**AEML** - One of the best-run 93-year old integrated utility catering to gateway city of Mumbai



3 million+

Retail Electricity Households

12 million+

Retail Electricity Consumers

Predictable and Annuity Returns





INR 300 Bn/ US\$ 4.3Bn

Total Regulated Asset base<sup>(1)</sup> (Fully built)



31 years/ 17 years

Avg. Residual Concession Life (Transmission/ Distribution)<sup>(4,5)</sup>



54%/46%

ROA / TBCB Asset Base<sup>(2)</sup>

Robust Financial performance and strong Balance Sheet





92% (Transmission) 28% (Distribution)

EBITDA Margin (H1 FY21)



~99.9 %

Availability (H1 FY21)



INR 117 bn / US\$ 1.7 bn

Approved Tariff Order (Fully Built)<sup>(1)</sup>

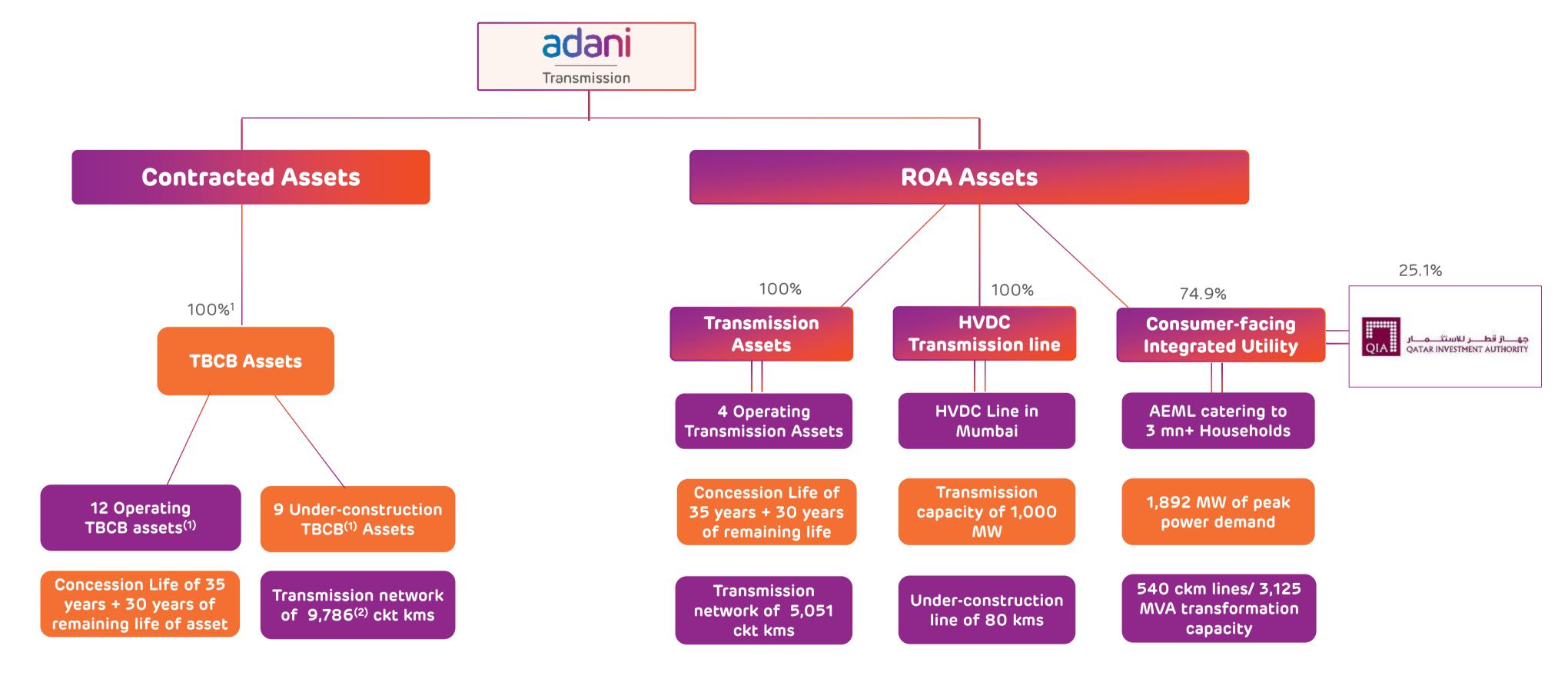


BBB-/Baa3

International Investment Grade Rating<sup>(5)</sup>

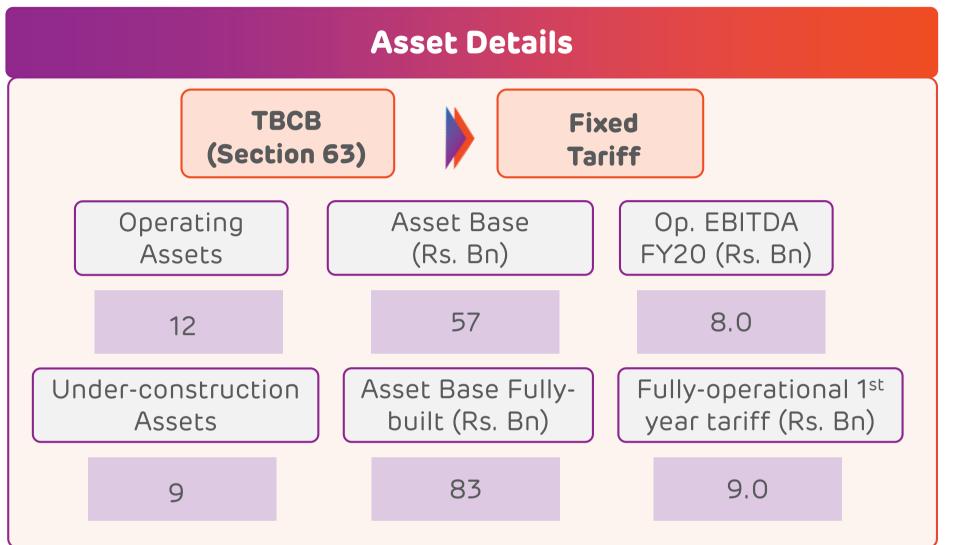
### ATL at a Glance





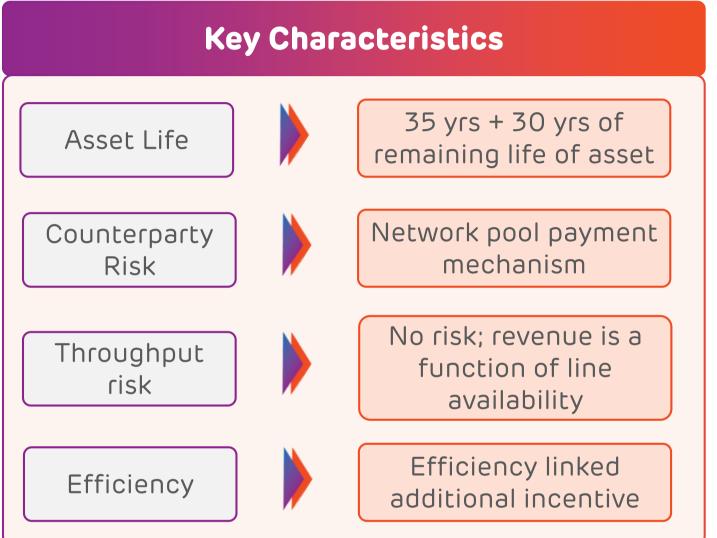
### ATL: Contracted Assets at a Glance





#### Stable Business Parameters

- Mature Regulatory bodies (EA 2003)
- Steady stream of cash flows
- No throughput risk in Transmission sector
- Payment pooling mechanism thus no counterparty risk

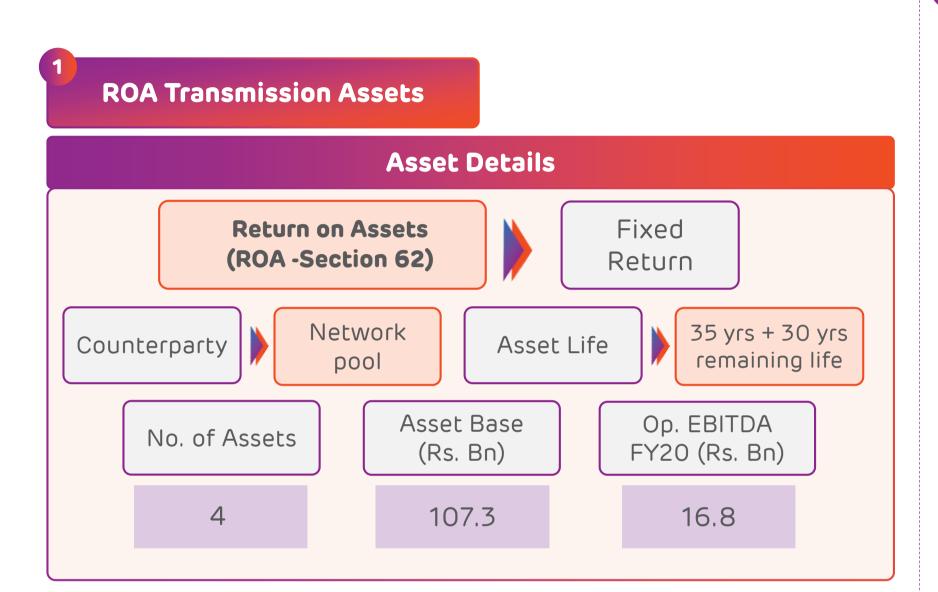


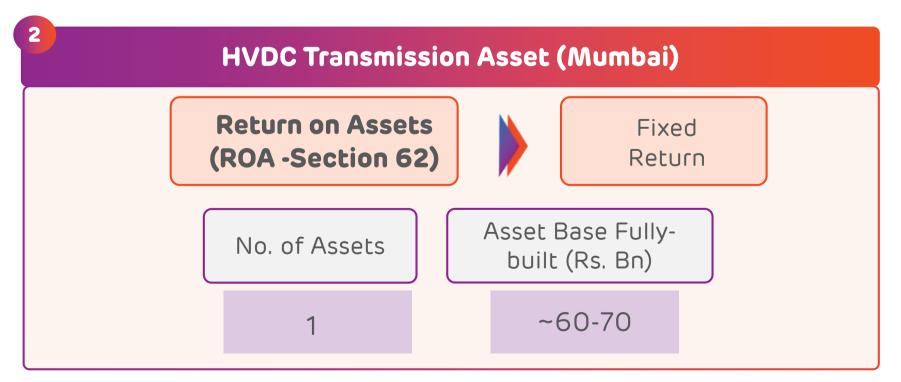
#### **Growth levers**

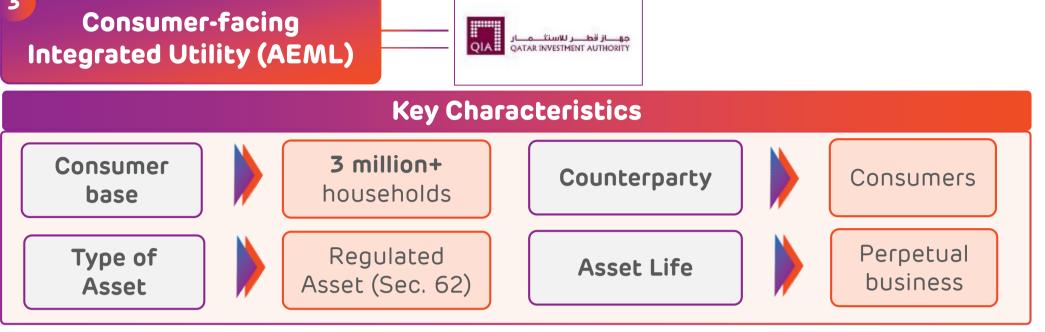
- 100% organic growth with robust underconstruction pipeline
- Market share of 37% in FY20 with IRR threshold offers high growth potential in TBCB allocations

### ATL: ROA assets at a Glance









#### Consumer Utility Asset Regulated Asset Base (RAB) and EBITDA (Rs. Billion) Generation Retail Wires Total **Transmission** RAB FY20 62.4 8.1 1.9 12.3 40.1 EBITDA FY20 2.8 0.6 2.5 18.6 12.7

#### Stable Business Parameters

- 93-year old business with predictable and mature regulatory framework serving 3 mn+ households (12 mn+ consumers) in Gateway City of India
- Rate of Return Asset (the asset being the RAB) with no-to-minimal throughput risk (only in Retail segment)
- Business with **inverse regulated capital structure** supported by revenue true-up and cost passthrough mechanisms
- Guided by three pillars of Reliability (Supply), Affordability (Power) and Sustainability (Aiming for 50% RE power by 2025)



# Adani Group - ESG Strategy

## S

### Adani Group: ESG Strategy – Key Focus Areas







- Extreme Weather
- Biodiversity
- Food Security
- Local & Rural Livelihood
- Water Security





- Diversity & Inclusion
- Local Community development
- Local & Rural Vendor development
- Occupational Health & Safety
- Employee Development





- Management of Regulatory Environment
- Responsible & Ethical Business Partnerships
- Sustainability
- Responsible transition plans for climate change
- Independent Governance



### ATL: ESG Framework and Milestones



#### Vision

To be a world class leader in businesses that enrich lives, create sustainable value and contribute to nation building



#### ATL ESG Goal

ESG is the way of doing our business, to be amongst Top-10 companies on global ESG benchmarking of electric utility sector by 2022



#### ESG Strategic pillars

Commitment towards Global Climate Action Corporate Citizenship and Enabling Social Transformation

Responsible Business
Practices



ESG Focus Areas covering Material Issues

### ATL: ESG Framework and Milestones



#### ESG Pillars >> Focus Areas >> KPIs

#### **Commitment towards Global Climate Action**

### Climate change mitigation and adaptation

- GHG Intensity per unit of revenue
- % of renewable in distribution network.
- Opex spend on operations involving coal as raw material as % of total Opex of ATL

#### Water stewardship (neutrality)

Fresh Water consumption per unit of revenue

#### Zero waste to landfills

- % of waste diverted away from landfill
- Biodiversity conservation and natural resources optimization
  - Measuring changes on biodiversity in the business

#### Corporate Citizenship and Enabling Social Transformation

#### Human Capital Development and Human Rights Protection in the business

Training hours per person year

#### Safety and Well-being

• LTI-FR and other safety indices as per GRI standards and applicable regulations in India

#### Inclusive Growth including communities

- % of CSR spending of total mandate under Companies Act in India.
- Impact assessment of CSR Programs on planned methodology for respective program.
- Linking CSR programs with business strategy, impact and local needs

#### Innovation and Technology

 Spend on R&D, Innovative practices and Technology as % of total spend in Capex and Opex

#### Responsible Business Practices

#### Business Ethics and Values

- Evaluation of governance in the company as part of the ESG evaluations on well accepted criteria (CSA by DJSI S&P Global)
- Customer Orientation and Value creation for Stakeholders
  - Measuring Customer Satisfaction Indices

#### Enterprise Risk Management

- Revenue Growth, profit and value sharing
- Responsible business partnerships (engagement with suppliers and customers on ESG issues)
  - % of sustainable vendors out of total critical vendors of the company

### ATL: ESG Framework and Milestones



#### ESG Pillars >> KPIs >> Targets

#### Commitment towards Global Climate Action

- GHG Intensity per unit of revenue
  - From 0.458 tCO2/Million Rs. to 0.252 tCO2/Million Rs.<sup>(1)</sup>
- % of renewable in distribution network
  - 3% to 30% by FY 2023 and 50% by FY 2025<sup>(2)</sup>
- % of waste diverted away from landfill
  - More than 99%
- Measuring changes on biodiversity in the business
  - No Net loss to Biodiversity

#### Corporate Citizenship and Enabling Social Transformation

- Training hours per person year
  - 40 hours per person per day
- LTI-FR and other safety indices as per GRI standards and applicable regulations in India
  - Reduction in LTIFR on YoY basis
  - Zero fatality
- % of CSR spending of total mandate under Companies Act in India
  - Minimum 100% of CSR spending of total mandate under Companies Act in India
- Impact assessment of CSR Programs on planned methodology for respective program
  - 100% of CSR programs
- Linking CSR programs with business strategy, impact and local needs
  - Linkage of 100% CSR programs with business strategy, impact and local needs

#### **Responsible Business Practices**

- Evaluation of governance at ATL based on well accepted criteria (CSA by DJSI S&P Global)
  - To be in top 10 companies in governance criteria of CSA DJSI S&P evaluation by 2022
- Measuring Customer Satisfaction Indices
  - Measurement of satisfaction level of 100% of customers of business
- % of sustainable vendors out of total critical vendors of the company
  - 100 % of critical vendors to be sustainable by 2022

### ATL: Climate Strategy



#### Climate Awareness

Climate Readiness

Climate Alignment

#### **Environment Related Factors**

#### **Optimizing Carbon Intensity**

- Carbon foot-printing and disclosure
- Improving Carbon Efficiency
- Approaching Carbon Neutrality
- Supporting low carbon economy

#### **Optimizing Carbon Intensity**

- Increase Renewable Energy share
- Promote low carbon technology
- Use of Solar rooftop and wind energy
- Afforestation and Conservation

#### **Resource and Bio-diversity**

- Energy Management
- Optimizing Input Consumption
- Approaching Water Neutrality
- Leaving +Ve Impact on Bio-diversity

#### **Resource and Bio-diversity**

- Reduce freshwater withdrawal
- Reuse, recycle and replenish water
- Water neutrality
- Land use management

#### Waste Management

- Waste Reduction (5R\*)
- Circular Economy
- Zero Waste to Landfill
- Optimizing Transmission Energy Loses

#### **Waste Management**

- Material Recovery Facility
- Biogas Plant (Waste to Energy)
- Organic Waste Converter
- Reduce waste outcome

### Business and future investment aligned to sustainable growth with focus on preserving environment (Disclosure in public domain)

- Carbon disclosure in Public domain.
- ESG disclosures vide corporate sustainability assessment platform of DJSI-S&P Global Adhering to disclosure in CDP,
- Becoming TCFD Supporter and signatory to SBTi.
- Water Neutrality and alliance for water stewardship certification
- Research & Development and Innovation for low carbon technology.
- Biodiversity Management & Conservation

### ESG: Environment awareness and Initiatives



Climate
<b>Awareness</b>

Climate

Readiness

#### ATL recognizes that below environment related factors matter to our business model

Carbon Emissions	Resource Management	Waste Management	
Reduction in Carbon Footprint	Resource Management	Waste Management	
Technology Driven:  Increase in Renewable procurement for	<ul> <li>Water – Rainwater harvesting at substations</li> </ul>	• <b>Fly ash</b> – 100% fly ash utilization at Dahanu plant	
the distribution business	• Land – Compact substations in	<ul> <li>"5S" at all locations</li> </ul>	
<ul> <li>Promotion of Roof Top Solar at Mumbai</li> </ul>	distribution business (Elevated & Underground substations)		
<ul> <li>Rooftop Solar power of 1.83 MW for aux consumption at all ATL substations</li> </ul>			

#### Climate Alignment

- We are moving into the next stage of sustainability journey with more ambitious plans and targets related to **Preserving** environment and measuring GHG emissions
  - Evaluating & planning for climate change driven adversities
  - Efficient Energy Solutions for 12 mn Mumbai consuming population
- The company has aligned its business plan and is investing in below activities for sustainable growth
  - Research & Development for Design driven Efficiency
  - Biodiversity Management & Conservation
  - Optimization of water & energy consumption

### **AEML** to be COP 21 compliant DISCOM by 2022



AEML to procure 30% of power from renewable power sources, change implemented within a year of acquisition

Climate Awareness and Climate Readiness

Climate Alignment 12x growth in renewable power procurement

~ 280 MUs

**FY20** 

3% of total power mix



FY22

**3300 MUs** 

30% of total power mix

#### Current

- Presently, renewable energy sources contribute ~280 MUs of power procurement mix of AEML (~ 3% of total energy procured)
- Since the FGD installation in 2007, DTPS has been generating power in strict environmental compliance
- Signed a hybrid (solar + wind) 700 MW PPA with minimum guaranteed CUF of 50%

#### Ongoing initiatives

Target of 50% renewable power procurement by FY25

Serving ~12 Mn consumers in compliance with COP 21 targets

Target equivalent to making the population of Norway and Finland put together, COP 21 compliant.

AEML has taken steps for climate alignment to be compliant with the COP21 targets ahead of schedule

### AEML: Dahanu Plant Case Study - Climate management system



#### Dahanu TPP is amongst the most environmentally friendly plants in India

>100% fly ash utilization

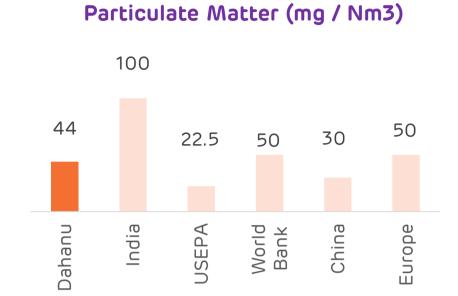
Amongst the **tallest chimneys** in India ( ~ 275m)

Climate
Awareness
and
Climate
Readiness

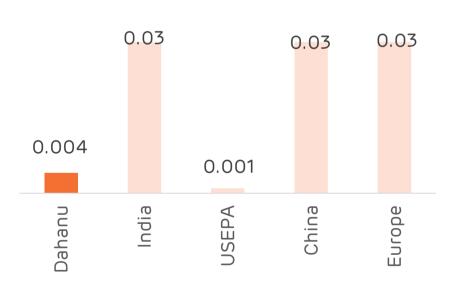
1st in India to install FGD to prevent sulphur emissions / acid rain

ESP: 99.9% efficiency to collect fly ash → minimum exposure to consumers

4 Ambient Air Quality Monitoring
Stations keeps in check health of
local consumers



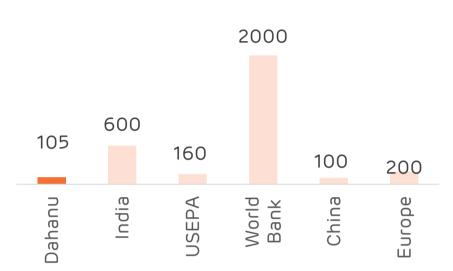




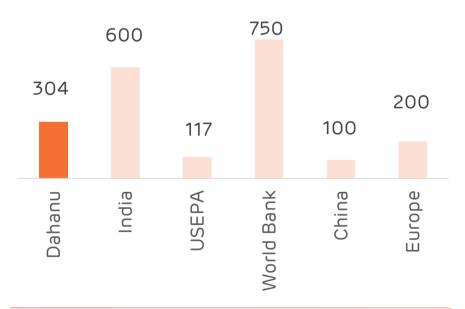
Ministry of Power Award for environment management - 2012

14<sup>th</sup> time National Level Energy Efficiency Award





#### NOx Emissions (mg / Nm3)



5<sup>th</sup> time State Level Energy Efficiency Award

1st ISO 50001 Energy Management Certificate globally

# **ESG**: ATL CSR Strategy – Community and Environment focused approach



ATL has a strong focus on community outreach through its CSR programme based on the principles of sustainability, diversity and shared values

#### Focus Areas

ATL's CSR strategy is broadly focused around two aspects:

- Improving the living conditions and quality of life of the communities around through CSR activities
- Our business processes do not have any adverse impact on the environment

#### **Implementation**

- ATL has established a framework for identification of the community, evaluating the needs and implementation of CSR programmes.
- The philosophy is to collect the baseline, decide a 3-5 year goal and then implement the identified programmes.
- Some of the identified areas are Education and awareness, Skill building for Women, Culture of Cleanliness, Human Safety

Key
Programmes
and Initiatives



Saksham – Skill development program for women Safety + 5S (S+5S) program

– promote safety culture and
reduce fatalities

Swachhagraha - Culture of Cleanliness

'Meri Sangini, Meri Margdarshika' – Nurture Women Leaders CM

# ornorate

### ESG: Governance - Journey so far and future glide path



We have charted a glide path to internalise global best practices of governance by September 2021

### Journey so Far

Structure for 8 SPVs including AEML, with no cross securities nor cross guarantees

#### Internal Audit Framework

• Quarterly Audit conducted on 15 parameters across all subsidiaries, Key Issues highlighted, resolution timelines fixed

#### Compliance Framework

• IT enabled Compliance Management tool for automated monitoring and reporting to senior management

#### **Policies**

- RPT policy applicable at listed co.
- Anti Corruption for employees of all subsidiaries monitored by Vigilance officer

#### **Board Constitution**

- Listed Co. 3 independent directors
- Subsidiaries 5 SPVs incl. AEML have independent directors

#### **Board Committees**

- Audit committee with all 3 independent directors
- 4 out of 6 committees have independent directors

#### Senior Management Remuneration

• Industry benchmarked remuneration, optimal mix of fixed and performance linked pay for long term objectives

### Target by SEP 2021

All transactions between ATL and its SPV's – with highest standards of Governance

#### **Policies**

• RPT policy applicable to all subsidiaries



#### **Board Constitution**

• Independent directors at all subsidiaries' board

#### **Board Committees**

• All committees at listed co. and subsidiary level to have independent directors

To replicate ATL's governance model to the extent applicable to other group subsidiaries

Establishment of Corporate Responsibility Committee of the board to provide assurance for all ESG commitments





### ESG: ATL's Sustainability Reporting and Governance as per Global Standards



ATL has a sub-committee (Sustainability and CSR committees of Board of directors) overseeing implementation of the Sustainability and CSR Policy including the reporting of ESG performance, assurance of data and management system execution





ATL is one of the first company in Indian Power sector to release integrated report as per global standards

Global Reporting Initiatives (GRI) – Sustainability Reporting Standards

International Integrated Reporting Council (IIRC) framework

International
Finance Corporation (IFC)
Performance Standards

United Nations' Sustainable Development Goals (SDGs)

Carbon Disclosure Project (CDP)

Independent Assurance Statement on Non-financial reporting by Global Quality Assurance Company like DNV-GL using AccountAbility's AA1000AS and DNV GL's assurance methodology VeriSustain based on ISAE 3000

# **ESG**: Materiality Assessment for Prioritizing Issues that Impacts Value Creation



ATL as a part of robust business and reporting framework performs materiality assessment to identify key levers of value creation which can have reasonable financial impact

#### **Factors Affecting Materiality**

- Risks and Opportunities
- Key Stakeholder Input
- Megatrends
- Externalities
- ESG Rating Agencies



#### Key Material Topics Impacting Capitals

- Financial Capital (Economic Performance, Governance, Competition)
- Manufactured Capital (Asset Utilisation, Right of Way, and Land Availability)
- Human Capital (Occupational Health and Safety, Human Rights, Incident Risk)
- Intellectual Capital (Digitalisation and Innovation and Technology)
- Social and Relationship Capital (Business Ethics and Values, Community Relationships)
- Natural Capital (Climate Change)

#### Identified Strategic Focus Areas to Mitigate the Impact

Safety Culture

**ESG** Integration

Efficient Capital Allocation Efficient
Operating Assets
Portfolio

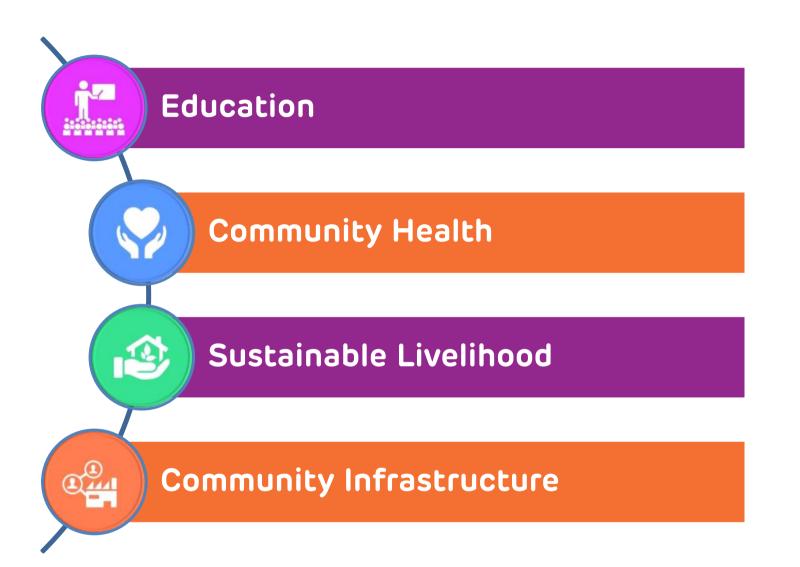
Robust Financial Profile

Business Excellence

### ESG: Social Initiatives through Adani Foundation



### Adani Foundation: Core Areas of Service



Adani Foundation has presence in:

18 States

2,315 Villages

728,000 Families

Eight Pillars of Adani Foundation			
Alignment with UNDP Sustainable Development Goals	Foundation's efforts completely aligned with UNDP Sustainable Development Goals		
Bottoms-up approach	Touchpoints at 2000+ villages		
Inclusiveness	Focuses on socially and economically marginalized sections of society		
Ecology and Environment	Programs that support rejuvenation of green cover and rectification of water stress		
Biodiversity	Biodiversity conservation around plant sites		
Empathy and Energy in special distress situations	Ameliorative activities to alleviate people in distress		
Collaboration and Partnership	Maintaining purposeful partnership with government agencies and civil society formations		
Centricity of Impact	Adani Foundation tries to design and implement transformative programs for all the communities in the affected areas		



### ATL: Key ESG Focus Areas and Measures



#### Focus Area

#### **ESG** Initiatives

#### **Current Status**

**Biodiversity** 



Bio-diversity mapping and assessment for no-net loss on bio-diversity certified company

- Policy formulated and signed
- IBBI signatory signed
- Biodiversity mapping initiatives in consultation with CII

Climate Change



- Climate Change Risk and Financial Risk Assessment for ATL and development of public disclosure on TCFD guidelines
- Solar power for substations for energy autonomy

- Completed hotspot analysis for climate impact
- Resilience study done by engineering and project teams
- Solar PV POC for 765 KV Koradi SS planned to be completed March'21

Waste



- Single Use Plastic (SUP) Free Company
- Zero waste to Landfill (ZWL)

- SUP free certification audit for 3 sub-stations completed on pilot basis
- Internal gap assessment under process on ZWL

Water



Water Positive Sub-Stations

- Rainwater harvesting feasibility study for five sub-stations
- Rainwater Harvesting bore wells constructed for two sub-stations

### ATL: Key ESG Focus Areas and Measures



#### Focus Area

#### **ESG** Initiatives

#### **Current Status**

Climate Change and GHG Emission



- Greening of Sub-Stations
- Participate in Carbon Disclosure Project

- 2 acres multi-crop plantation planned at 6 sub-stations
- ATL submitted questionnaire for Carbon Disclosure Project (CDP)

Procurement Practice



Greening of supply chain by integration of ESG aspects into vendor selection and assessment

- Critical vendor Identified and ESG aspects are integrated into vendor score card
- Completed critical vendor assessment basis new vendor score card

Occupational Health and Safety



Integration of GRI standard in ISO 45001 system

- Initiated and discussed the GRI requirements with safety team
- Training on GRI requirement planned in the first week of December for safety team

Management Systems



- Implementation of IMS Group-I (ISO 9001:2015, 14001:2015, 45001:2018, 50001:2018, 55001:2014)
- Implementation of IMS Group-II (ISO 27001:2013, 22031:2019, 27031:2011), Group-III (SA 8000, ISO:26001)
- IMS Group-I system fully implemented
- Documentation, Capability Building and Internal Auditor Training in progress
- IMS Group II and III to get certified by Jan'21 and March'21 respectively



### Adani Group: Portfolio Targets



















Natural Resource Conservation

> Carbon Neutrality

Waste Management Target by FY21



Energy Intensity Reduction

Water Neutrality Roadmap

Water Intensity Reduction

RE Share introduced

Reduction of Emission Intensity

Zero Liquid Discharge

Zero Waste to Landfill

Target by FY25



Accelerating Energy Intensity Reduction

Alliance for Water Stewardship

Further Water Intensity Reduction

Improving RE Share

Improving Emission Intensity

Zero Liquid Discharge at all sites

Zero Waste to Landfill across all sites

### Adani Group: Portfolio Targets

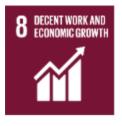


















### Safety

Employee
Development and
Welfare

Vendor Management

**Customer Centricity** 

Community Development

### Target by FY 21



Mandatory Induction Training for everyone entering Work area

Employee Turnover < 6%

Employee Satisfaction Score - 4.2/5

Average Training Hours - 25 - 30

Vendor Satisfaction Score 90/100

Customer Satisfaction Score 90/100

Skill Development > 50000 Individuals

Women Empowerment - 150 SHG

#### Target by FY 25



BSC 5 Star Audit and Certification

Employee Turnover < 5%

Employee Satisfaction Score - 4.5/5

Average Training Hours > 30

Vendor Satisfaction Score - 95/100

Customer Satisfaction Score - 95/100

Skill Development > 5 Lakh Individuals

Women Empowerment - 500 SHG

### Adani Group: Portfolio Targets

**Policy** 

**Board Members** 

**Capital Structure** 















**Recent Policy Initiatives** 



Policy on "Related Party Transaction for Acquiring and Sale of Assets".

Capital Allocation policy for all new projects

Dividend to be paid out as dividend or capital returns (share buyback) or a combination.

Improved gender diversity among board members.

Current board members possess specific skills on industry, risk and finance.

Four Investment grade rated listed entities

**FY21 Targets** 



Audit Committee and Nomination & Remuneration Committee consisting of only independent directors.

Appointment of Lead Independent Director.

> No over-boarded Directors to be appointed.

Establishment of Disclosure Committee by December 2020.

Investment grade rating to be maintained to reduce cost of capital.

### Adani Group: Climate Strategy



#### Climate Awareness

### Environment related factors matters to our business model

#### Offsetting Carbon Emission

#### **Conservation of Resources**

#### Waste Management

#### Climate Readiness

- Increase Renewable Energy share
- Promote low carbon technology
- Use of Solar rooftop and wind energy
- Energy efficient technology
- Afforestation and Conservation

- Reduce freshwater withdrawal
- Reuse, recycle and replenish water
- Water neutrality
- Land use management

- Material Recovery Facility
- Biogas Plant (Waste to Energy)
- Organic Waste Converter
- Reduce waste outcome

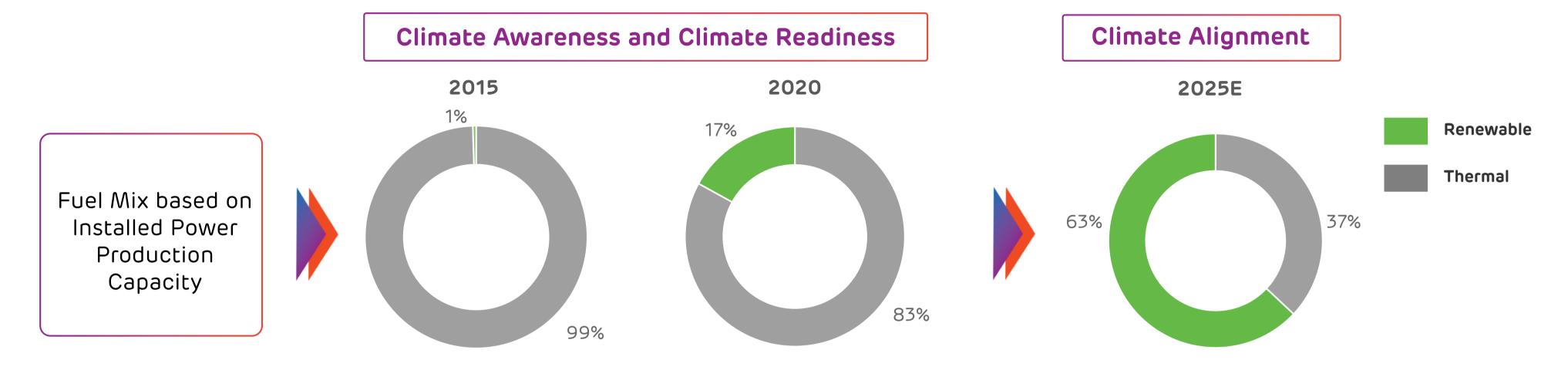
#### Climate Alignment

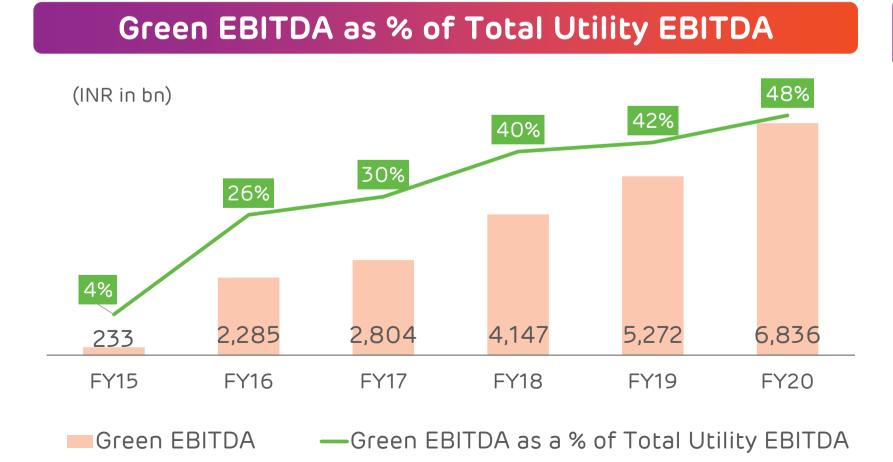
Business and future investment aligned for sustainable growth, with a focus on preserving environment:

- Adhering to disclosure in CDP, Becoming TCFD Supporter and signatory to SBTi.
- Water Neutrality and alliance for water stewardship certification
- Research & Development and Innovation for low carbon technology
- Biodiversity Management & Conservation

### Adani Energy Portfolio: COP21 compliant by 2024







77% Green Investment of incremental capex from FY21 to FY25

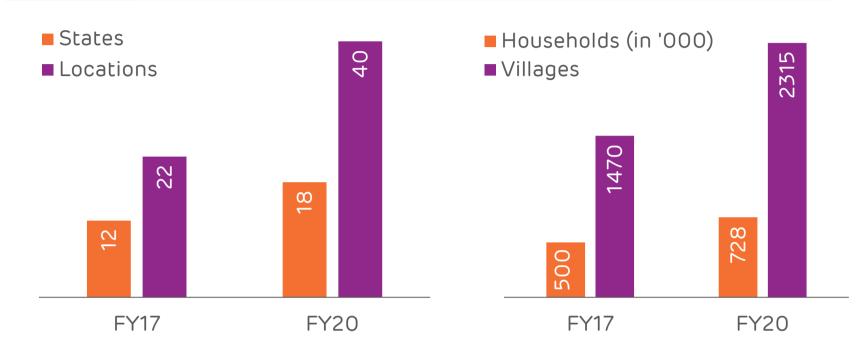
#### At a portfolio level, we target to achieve:

- By 2025 Renewables to become 63% of installed capacity
- COP21 target of 32% Renewable Generation by 2024

### ESG: Adani Foundation – Growing Footprint



### Increasing Reach of Adani Foundation



Beneficiaries	FY17	FY20	
Beneficiaries by thematic area			
Households	79,005	307,919	
Community Health	391,166	607,581	
Sustainable Livelihood	108,630	315,019	
Community Infra	59,466	343,472	
UDAAN	23,418	55,162	
SuPoshan	117,072	514,176	
ASDC	2,965	26,444	

### Presence across 18 States, 2.3k villages



### Adani Foundation: Activity-based Community Engagement & Participation











Sneh-Shivir for SAM children



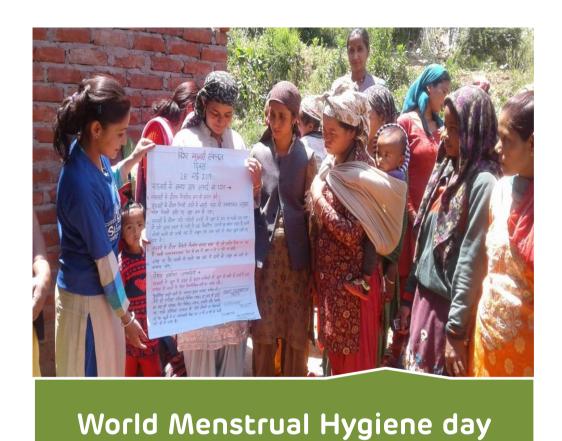
Family Counselling's



**Community Mass Events** 

### Adani Foundation: Celebration of Special Days





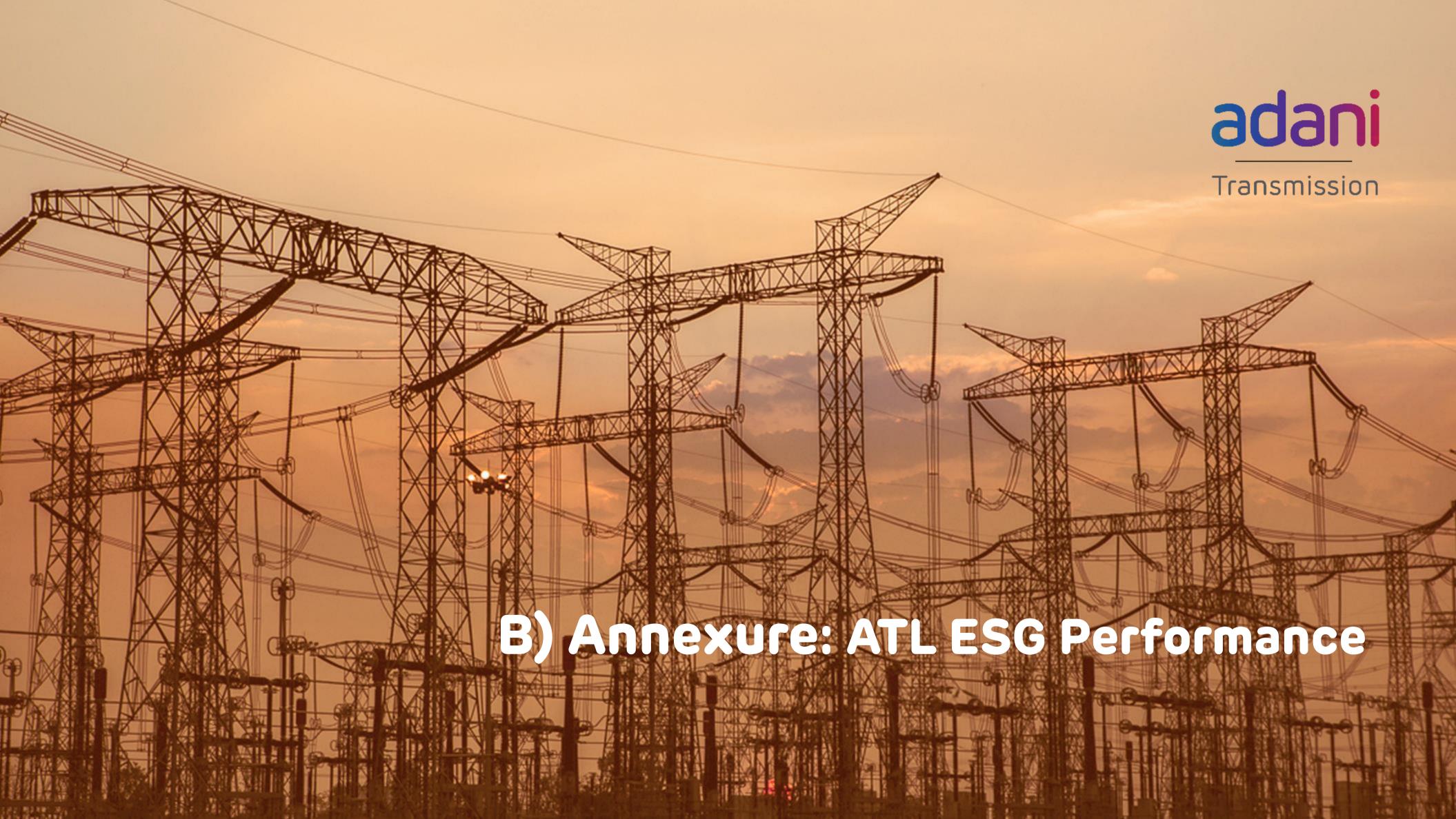












### ATL: ESG Performance – FY20







Auxiliary Power Consumption 346.53MUs



**7.5 %** ↓\*

Scope 1 Emission 3187008 TCo<sub>2</sub>e



7.45 %<sup>†</sup>\*

Solar Power Generation 2.73 MUs



1.835 MW

Solar Panel



**6.23 %** ↓\* Fresh Water Withdrawal

1816997 KL



**31.62 % \**\*

Hazardous Waste Generation 93.10 MT



1.23 Million

Trees planted Cumulative Terrestrial Plantation



195.4 Ha - Afforestation

Mangrove



94.54 %

**Local Procurement** 



4.4 %

**Employee Turnover** 

### **ESG Standing**

Engaging with S&P on extensive ESG Evaluation at ATL for Global ESG rating

#### **ESG Focus Area**

- Efficient use of water and energy from cleaner sources
- Reduction of emission levels
- Zero tolerance for fatalities

Note: \*Compared to FY19; #Current Capacity; ^Excludes AIMSL

### ATL: Key ESG Metrics and Initiatives – FY20



### **Environment**

#### **CO2** emissions

- Scope 1 (TCO2e): 31,87,008
- Scope 2 (TCO2e): 24,509

#### Water

- Fresh Water (KL): 18,16,997
- Water recycled (KL): 2,04,494

#### Waste

- ~40 KL Waste generated of used oil
- 100% fly ash utilization at Dahanu

#### Land use (AEML - Dahanu)

- ~148 hectares of green belt
- Planted 2 Cr mangroves
- Afforestation of ~283 hectares

### Social

#### Workforce and diversity

- Employee diversity
- 98,001 man-hours of training

#### Safety management

- Over 57,236 man-hours safety training
- Zero Accident Vision
- SafeEye, SafeConnect, SafeAlert

#### Consumer engagement (AEML)

- Concessional tariff during religious festivals / community prayers
- 25 Payment options available
- Multilingual (4) service offerings
- 99.99% supply reliability
- Adoption of advanced technologies like SCADA, DMS, OMS and GIS

#### **Communities**

- Skilling for needy women through National Skill Training Institute (Women)
- Providing subsidized education
- Nurture women leaders from the community, who then become change makers

### Governance )

#### Structure and oversight

- Independent board
- Business Responsibility Policy

#### Code and values

- Code of conduct
- Whistle blower policy
- Anti-bribery and anti-slavery policy
- Remuneration policy

#### Transparency and reporting

- Material events policy
- Related Party Transactions
- Integrated Reporting framework

#### Cyber risks and systems

- Customer data protection
- Data privacy audit

Notes: TCO2e: Ton CO2 Equivalent

### ATL: Inculcating Safety Culture

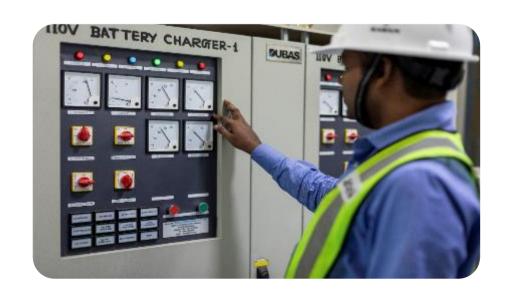


### Safety Initiatives during the year

- 53,475 man-hours of safety training and awareness
- Virtual cross safety audit is completed across O&M sites
- Conducted first-aid awareness and work at height training for O&M and project team
- With launch of Started safety related functional areas (SRFA) for all sites, training was conducted for 120 employees of O&M at multiple locations

### Safety Performance in Q2FY21

Safety Parameters	Q2 FY21	Q2 FY20
Reportable Incident	02	00
Fatalities	00	00
LTIFR (LTI Frequency Rate)	0.41	00
LTISR (LTI Severity Rate)	5.99	6.92
Training Hours	36806	7590









### Legal Disclaimer

The information contained in this presentation is provided by Adani Transmission Limited (together with its subsidiaries, the "Company" or "ATL") to you solely for your reference and for information purposes only. This presentation is highly confidential and is being given solely for your information and your use, and may not be retained by you or copied, reproduced or redistributed to any other person in any manner nor any part thereof may be (i) used or relied upon by any other party or for any other purpose; (ii) copied, photocopied, duplicated or otherwise reproduced in any form or by any means; or (iii) re-circulated, redistributed, passed on, published in any media, website or otherwise disseminated, to any other person, in any form or manner, in part or as a whole, without the prior written consent of the Company. Any unauthorized use, disclosure or public dissemination of information contained herein is prohibited. This presentation does not purport to be a complete description of the markets' conditions or developments referred to in the material. Certain statements made in this presentation may not be based on historical information or facts and may be "forward-looking statements," including those relating to general business plans and strategy of Adani Transmission Limited ("ATL"), their future outlook and growth prospects, and future developments in their businesses and their competitive and regulatory environment, and statements which contain words or phrases such as 'will', 'expected to', etc., or similar expressions or variations of such expressions. Actual results may differ materially from these forward-looking statements due to a number of factors, including future changes or developments in their business, their competitive environment, their ability to implement their strategies and initiatives and respond to technological changes and political, economic, regulatory and social conditions in India. This presentation is for private circulation only and does not constitute a prospectus, offering circular or offering memorandum or an offer, or a solicitation of any offer, to purchase or sell, any shares and should not be considered as a recommendation that any investor should subscribe for or purchase any of ATL's shares. Neither this presentation nor any other documentation or information (or any part thereof) delivered or supplied under, or in relation, to the shares shall be deemed to constitute an offer of or an invitation by or on behalf of ATL. ATL, as such, makes no representation or warranty, express or implied, as to, and does not accept any responsibility or liability with respect to, the fairness, accuracy, completeness or correctness of any information or opinions contained herein. The information contained in this presentation, unless otherwise specified is only current as of the date of this presentation. This presentation is for general information purposes only, without regard to any specific objectives, financial situations or informational needs of any particular person. This presentation should not be used as a basis for any investment decision or be relied upon in connection with, any contract, commitment or investment decision whatsoever. This presentation does not constitute financial, legal, tax or other product advice. Potential investors must make their own assessment of the relevance, accuracy and adequacy of the information contained in this presentation and must make such independent investigation as they may consider necessary or appropriate for such purpose. The statements contained in this presentation speak only as at the date as of which they are made, and the Company expressly disclaims any obligation or undertaking to supplement, amend or disseminate any updates or revisions to any statements contained

herein to reflect any change in events, conditions or circumstances on which any such statements are based. Neither the Company nor any of its respective affiliates, its board of directors, its management, advisers or representatives, including any lead managers and their affiliates, or any other persons that may participate in any offering of securities of the Company, shall have any responsibility or liability whatsoever (in negligence or otherwise) for any loss howsoever arising from any use of this presentation or its contents or otherwise arising in connection with this presentation. ATL assumes no responsibility to publicly amend, modify or revise any forward looking statements, on the basis of any subsequent development, information or events, or otherwise. Unless otherwise stated in this document, the information contained herein is based on management information and estimates. The information contained herein is subject to change without notice and past performance is not indicative of future results. ATL may alter, modify or otherwise change in any manner the content of this presentation, without obligation to notify any person of such revision or changes. Certain statements made in this presentation may be "forward looking statements" for purposes of laws and regulations of India and other than India. These statements include descriptions regarding the intent, belief or current expectations of the Company or its directors and officers with respect to the results of operations and financial condition, general business plans and strategy, the industry in which the Company operates and the competitive and regulatory environment of the Company. These statements can be recognized by the use of words such as "expects," "plans," "will," "estimates," "projects," "targets," or other words of similar meaning. Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and actual results may differ from those in such forward-looking statements as a result of various factors and assumptions, including future changes or developments in the Company's business, its competitive environment, information technology and political, economic, legal, regulatory and social conditions in India, which the Company believes to be reasonable in light of its operating experience in recent years. The Company does not undertake to revise any forward-looking statement that may be made from time to time by or on behalf of the Company. Please note that the past performance of the Company is not, and should not be considered as, indicative of future results. No person is authorized to give any information or to make any representation not contained in and not consistent with this presentation and, if given or made, such information or representation must not be relied upon as having been authorized by or on behalf of ATL.. This presentation does not constitute an offer or invitation to purchase or subscribe for any securities in any jurisdiction, including the United States. No part of its should form the basis of or be relied upon in connection with any investment decision or any contract or commitment to purchase or subscribe for any securities. None of our securities may be offered or sold in the United States, without registration under the U.S. Securities Act of 1933, as amended, or pursuant to an exemption from registration, therefrom. This presentation is confidential and may not be copied or disseminated, in whole or in part, and in any manner. This presentation contains translations of certain Rupees amounts into U.S. dollar amounts at specified rates solely for the convenience of the reader.

#### **Investor Relations:**

#### **MR. VIJIL JAIN**

Investor Relations

✓ Vijil. Jain@adani.com

**\(\)** +91 79 2555 7947

#### MR. MANDAR DHAVLE

Investor Relations

Mandar.Dhavle@adani.com

**\(\)** +91 79 2555 8494







# Thank You