



## GRAPHISADS LIMITED

**Corporate Identification Number:** U35999DL1987PLC029334

Our Company was originally incorporated as Graphisads Private Limited on September 25, 1987 under the Companies Act, 1956 vide certificate of incorporation issued by the Registrar of Companies, Delhi & Haryana. Subsequently, the name of the company was changed from “Graphisads Private Limited” to “Graphisads Limited” under The Companies Act, 2013 pursuant to a special resolution passed by our shareholders at the EGM held on December 15, 2022 and had obtained fresh certificate of incorporation dated January 03, 2023 issued by the Registrar of Companies, Delhi. The CIN of the Company is U35999DL1987PLC029334. For details pertaining to the changes of name of our company and change in the registered office, please refer to the chapter titled ‘History and Certain Corporate Matters’ beginning on page no. 113 of the Prospectus.

**Registered Office:** 4/24 A, AB House, Asaf Ali Road, Near Delhi Gate, New Delhi- 110002 India

**Tel. No.:** +91 98712 76731; Email: [cs@graphisads.com](mailto:cs@graphisads.com) ; Website: [www.graphisads.com](http://www.graphisads.com)

**Contact Person:** Mr. Shobharam Dhama, Company Secretary & Compliance Officer

### **OUR PROMOTER: MR. MUKESH KUMAR GUPTA, MR. ALOK MUKESH GUPTA AND MRS. PADMA MUKESH GUPTA**

**INITIAL PUBLIC ISSUE OF 48,12,000 EQUITY SHARES OF FACE VALUE OF RS. 10/- EACH (“EQUITY SHARES”) OF GRAPHISADS LIMITED (“OUR COMPANY” OR “THE ISSUER COMPANY”) FOR CASH AT A PRICE RS. 111/- PER EQUITY SHARE (INCLUDING A SHARE PREMIUM OF RS.101/- PER EQUITY SHARE) (“ISSUE PRICE”) AGGREGATING TO RS. 5341.32 LAKHS (“THE ISSUE”), OUT OF WHICH 2,42,400 Equity SHARES OF FACE VALUE OF RS. 10/- EACH FOR A CASH PRICE OF RS. 111/- PER EQUITY SHARE, AGGREGATING TO RS. 269.06 LAKHS WILL BE RESERVED FOR SUBSCRIPTION BY MARKET MAKER (“MARKET MAKER RESERVATION PORTION”). THE ISSUE LESS THE MARKET MAKER RESERVATION PORTION I.E. ISSUE OF 45,69,600 EQUITY SHARES OF FACE VALUE OF RS. 10/- EACH AT AN ISSUE PRICE OF RS. 111/- PER EQUITY SHARE AGGREGATING TO RS. 5072.26 LAKHS (IS HEREINAFTER REFERRED TO AS THE “NET ISSUE”). THE ISSUE AND THE NET ISSUE WILL CONSTITUTE 26.33 % AND 25.00 % RESPECTIVELY OF THE POST ISSUE PAID UP EQUITY SHARE CAPITAL OF OUR COMPANY. PLEASE REFER TO SECTION TITLED “TERMS OF THE ISSUE” BEGINNING ON PAGE NO. 238 OF THIS PROSPECTUS.**

## **General Information Document for Investing in Public Issues**

*This General Information Document highlights certain key rules, processes and procedures applicable to public issues in accordance with the provisions of the Companies Act, 2013 the Securities Contracts (Regulation) Act, 1956 (“SCRA”), the Securities Contracts (Regulation) Rules, 1957 (“SCRR”), the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended (“SEBI ICDR Regulations”). Applicants should not construe the contents of this General Information Document as legal advice and should consult their own legal counsel and other advisors in relation to the legal matters concerning the Offer. For taking an investment decision, the Applicants should rely on their own examination of the Issuer and the Offer and should carefully read the Prospectus before investing in the Offer. The General Information Document has been updated to reflect various enactments and regulations, to the extent applicable to a public issue, as on the date of the Prospectus.*

*SEBI through its circular no. (SEBI/HO/CFD/DIL2/CIR/P/2018/138) dated November 1, 2018 read with its circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/50 dated April 03, 2019 and circular no. (SEBI/HO/CFD/DIL2/CIR/P/2019/76)*

*dated June 28, 2019, has introduced an alternate payment mechanism using Unified Payments Interface (“UPI”) and consequent reduction in timelines for listing in a phased manner. From January 1, 2019, the UPI Mechanism for RIIs applying through Designated Intermediaries was made effective along with the existing process and existing timeline of T+6 days. (“UPI Phase I”). The UPI Phase I was effective till June 30, 2019.*

*With effect from July 1, 2019, SEBI vide its circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019, read with circular bearing number SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019 with respect to Applications by RIIs through Designated Intermediaries (other than SCSBs), issued by SEBI, the existing process of physical movement of forms from such Designated Intermediaries to SCSBs for blocking of funds has been discontinued and only the UPI Mechanism for such Bids with existing timeline of T+6 days will continue for a period of three months or launch of five main board public issues, whichever is later (“UPI Phase II”). Subsequently however, SEBI vide its circular no. SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 8, 2019 extended the timeline for implementation of UPI Phase II till March 31, 2020. However, given the prevailing uncertainty due to the COVID-19 pandemic, SEBI vide its circular no. SEBI/HO/CFD/DIL2/CIR/P/2020/50 dated March 30, 2020, has decided to continue with the UPI Phase II till further notice. The final reduced timeline of T+3 days for the UPI Mechanism for applications by RIIs (“UPI Phase III”) and modalities of the implementation of UPI Phase III maybe notified and made effective subsequently, as may be prescribed by SEBI. The Issue will be undertaken pursuant to the processes and procedures under UPI Phase II, subject to any circulars, clarification or notification issued by the SEBI from time to time. Further, SEBI, vide its circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021 and circular no. SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021, SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022 and SEBI circular no SEBI/HO/CFD/DIL2/P/CIR/2022/75 dated May 30, 2022, have introduced certain additional measures for streamlining the process of initial public offers and redressing investor grievances. These circulars, to the extent already in force, are deemed to form part of this Prospectus. Furthermore, pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/P/2022/45 dated April 5, 2022, all UPI applicants in initial public offerings (opening on or after May 1, 2022) whose application sizes are up to ₹5.00 lakhs shall use the UPI Mechanism. Subsequently, pursuant to SEBI circular no SEBI/HO/CFD/DIL2/P/CIR/2022/75 dated May 30, 2022, applications made using the ASBA facility in initial public offerings (opening on or after September 1, 2022) shall be processed only after application monies are blocked in the bank accounts of investors (all categories). For details, please refer to “Interest In Case Of Delay in Allotment or Refund” on page 271 of the Prospectus.*

**Merchant Banker shall be the nodal entity for any issues arising out of public issuance process.**

*In terms of regulation 23(5) and regulation 271 of SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018, the timelines and processes mentioned in SEBI Circular. No. SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 08, 2019 shall continue to form part of the agreements being signed between the intermediaries involved in the public issuance process and lead manager shall continue to coordinate with intermediaries involved in the said process.*

*Our Company and the Lead Manager do not accept any responsibility for the completeness and accuracy of the information stated in this section and are not liable for any amendment, modification or change in the applicable law which may occur after the date of the Prospectus. Applicants are advised to make their independent investigations and ensure that their Bids are submitted in accordance with applicable laws and do not exceed the investment limits or maximum number of the Equity Shares that can be held by them under applicable law or as specified in the Prospectus.*

**Important Note:**

**This General Information Document for investing in public issue “GID” relates to the Public Issue of 48,12,000 Equity Shares of Rs. 10/-each fully paid of Graphisads Limited (“Graphisads” or “Company” or “The Issuer”) for Cash at a Price of Rs. 111/- Per Equity Share in Terms of Chapter IX of the SEBI (ICDR) Regulations, 2018 (As amended from time to time), under the Fixed Price Mode and are proposed to be listed on the EMERGE Platform of NSE.**

**Accordingly, the Investors are advised to refer to the particulars of this GID in context of Fixed Price Issue being made under Chapter IX of the SEBI (ICDR) Regulations, 2018, as amended from time to time.**

## **General Information Document for Investing in Public Issues**

## SECTION 1: PURPOSE OF THE GENERAL INFORMATION DOCUMENT (GID)

This document is applicable to the public issues undertaken inter-alia through Fixed Price Issues / Offer. The purpose of the “General Information Document for Investing in Public Issues” is to provide general guidance to potential Applicants in IPOs, on the processes and procedures governing IPOs, undertaken in accordance with the provisions of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 (“SEBI ICDR Regulations, 2018”).

Applicants should note that investment in equity and equity related securities involves risk and Applicant should not invest any funds in the Issue / Offer unless they can afford to take the risk of losing their investment. The specific terms relating to securities and/or for subscribing to securities in an Issue/ Offer and the relevant information about the Company undertaking the Issue / Offer; are set out in the Prospectus filed by the Company with the Registrar of Companies (“RoC”). Applicants should carefully read the entire Prospectus and the Application Form and the Abridged Prospectus of the Company in which they are proposing to invest through the Issue / Offer. In case of any difference in interpretation or conflict and/or overlap between the disclosure included in this document and the Prospectus, the disclosures in the Prospectus shall prevail. The Prospectus of the Company is available on the websites of stock exchange(s), on the website(s) of the LM(s) to the Issue / Offer and on the website of Securities and Exchange Board of India (“SEBI”) at [www.sebi.gov.in](http://www.sebi.gov.in); Lead Manager at [www.focl.in](http://www.focl.in); Issuer Company at [www.graphisads.com](http://www.graphisads.com) .

For the definitions of capitalized terms and abbreviations used herein Applicants may refer to the section “Glossary and Abbreviations”.

## SECTION 2: BRIEF INTRODUCTION TO IPOs ON SME EXCHANGE

### 2.1 INITIAL PUBLIC OFFER (IPO)

An IPO means an offer of specified securities by an unlisted Issuer to the public for subscription and may include an Offer for Sale of specified securities to the public by any existing holder of such securities in an unlisted Issuer.

For undertaking an IPO, an Issuer / Company is inter-alia required to comply with the eligibility requirements of in terms of either Regulation 26(1) or Regulation 26(2) of the SEBI ICDR Regulations, 2018, if applicable. For details of compliance with the eligibility requirements by the Issuer, Applicants may refer to the Prospectus.

The Issuer / Company may also undertake IPO under of chapter IX of the SEBI (ICDR) Regulations, wherein as per:

- Regulation 229 (1): An issuer whose post-issue face value capital does not exceed ten crore rupees shall issue its specified securities in accordance with provisions of this Chapter.
- Regulation 229 (2): An issuer whose post-issue face value capital is more than ten crore rupees and upto twenty five crore rupees, may also issue its specified securities in accordance with provisions of this Chapter.

The present Issue being made under Regulation 229 (2) of Chapter IX of SEBI (ICDR) Regulation 2018. For more details on the eligibility requirements by the Issuer, please refer to chapter titled “Other Regulatory and Statutory Approvals” on page 223 of the Prospectus.

### 2.2 OTHER ELIGIBILITY REQUIREMENTS

In addition to the eligibility requirements specified in paragraphs 2.1, an Issuer / Company proposing to undertake an IPO is required to comply with various other requirements as specified in the SEBI ICDR Regulations, 2018, the Companies Act, 2013, the Companies Act, 1956 (to the extent applicable) (the “Companies Act”), The Securities Contracts (Regulation) Rules, 1957 (the “SCRR”), industry-specific regulations, if any, and other applicable laws for the time being in force. Following are the eligibility requirements for making an SME IPO under Regulation 229 of Chapter IX of SEBI (ICDR) Regulations:

- In accordance with Regulation 260(1) of the SEBI (ICDR) Regulations, Issue / Offer has to be 100% underwritten and the LM has to underwrite at least 15% of the total issue / Offer size.
- In accordance with Regulation 268(1) of the SEBI (ICDR) Regulations, total number of proposed allottees in the Issue / Offer shall be greater than or equal to fifty, otherwise, the entire application money will be refunded forthwith. If such money is not repaid within eight days from the date the company becomes liable to repay it, than the Company, the Selling Shareholder(s) and every officer in default shall, on and from expiry of eight days, be liable to repay such application money, with interest as prescribed section 73 under Companies Act, 2013.
- In accordance with Regulation 246 the SEBI (ICDR) Regulations, Company is not required to file any Offer Document with SEBI nor has SEBI issued any observations on the Offer Document. The Lead Manager shall submit the copy of Prospectus along with a Due Diligence Certificate including additional confirmations as required to SEBI at the time of filing the Prospectus with Stock Exchange and the Registrar of Companies.
- In accordance with Regulation 261(1) of the SEBI ICDR Regulations, the LM has to ensure compulsory market making for a minimum period of three years from the date of listing of Equity Shares offered in the Issue / Offer.
- The Net worth (excluding revaluation reserves) of the Issuer / Company shall be positive as per the latest audited financial results.
- The Issuer / Company /firm (or the firm which has been converted into the company) should have a (combined) track record of at least 3 years. The company /firm (or the firm which has been converted into the company) should have combined positive cash accruals (earnings before depreciation and tax) from operations for at least 2 financial years preceding the application and its net worth should be positive
- The Post-issue / Offer paid up capital of the Issuer / Company shall not be more than Rs. 25 Crores.
- The Issuer / Company shall mandatorily facilitate trading in demat securities.
- The Issuer / Company should not been referred to Board for Industrial and Financial Reconstruction.
- No petition for winding up is admitted by a court of competent jurisdiction against the Issuer / Company nor has a liquidator been appointed.
- No material regulatory or disciplinary action should have been taken by any stock exchange or regulatory authority in the past three years against the Issuer.
- No change in the promoter/s of the Company in the preceding one year from date of filing application to NSE for listing on SME segment.
- The Company should have a website.

Issuer / Company shall also comply with all the other requirements as laid down for such an Issue / Offer under Chapter IX of SEBI (ICDR) Regulations and subsequent circulars and guidelines issued by SEBI and the Stock Exchange.

The Company is eligible for the Issue / Offer in accordance with regulation 229(2) and other provisions of Chapter IX of the SEBI (ICDR) Regulations as the post issue / Offer face value capital is more than Rs. 10 Crores. Company also complies with the eligibility conditions laid by the Emerge Platform of NSE for listing of our Equity Shares.

For details of compliance with the eligibility requirements by the Issuer /Company, Applicants may refer to the Prospectus.

## **2.3 TYPES OF PUBLIC ISSUES - FIXED PRICE ISSUES AND BOOK BUILT ISSUES**

In accordance with the provisions of the SEBI ICDR Regulations, 2018, an Issuer / Company can either determine the Issue Price through the Book Building Process (“Book Built Issue”) or undertake a Fixed Price Issue (“Fixed Price Issue”). An Issuer / Company may mention Floor Price or Price Band in the RHP (in case of a Book Built Issue) and a Price or Price Band in the Prospectus (in case of a fixed price Issue) and determine the price at a later date before registering the Prospectus with the Registrar of Companies.

The cap on the Price Band should be less than or equal to 120% of the Floor Price. The Issuer / Company shall announce the Price or the Floor Price or the Price Band through advertisement in all newspapers in which the pre -issue advertisement was given at least two Working Days before the Issue Opening Date, in case of an IPO and at least one Working Day before the Issue Opening Date, in case of an FPO.

The Floor Price or the Issue price cannot be lesser than the face value of the securities. Applicants should refer to

the Prospectus or Issue advertisements to check whether the Issue is a Book Built Issue or a Fixed Price Issue.

**The Present Issue is 100% Fixed Price Issue.**

## **2.4 ISSUE PERIOD**

The Issue may be kept open for a minimum of three Working Days (for all category of Applicants) and not more than ten Working Days. Applicants are advised to refer to the Application Form and Abridged Prospectus or Prospectus for details of the Issue Period. Details of Issue Period are also available on the website of Stock Exchange(s).

## **2.5 MIGRATION TO MAIN BOARD**

SME Issuer / Company may migrate to the Main Board of NSE from the SME Exchange at a later date subject to the following:

In accordance with the NSE Circular dated April 20, 2023, our Company will have to be mandatorily listed and traded on the SME Platform of the NSE for a minimum period of 3 (Three) years from the date of listing and only after that it can migrate to the Main Board of NSE as per the conditions prescribed in the said NSE circular and guidelines specified by SEBI and as per the procedures laid down under Chapter IX of the SEBI (ICDR) Regulations. Our Company may migrate to the main board of NSE from the SME Platform on a later date subject to the following:

- a) If the Paid up Capital of the company is likely to increase above Rs. 25 crores by virtue of any further issue of capital by way of rights, preferential issue, bonus issue etc. (which has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the Promoters in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal and for which the company has obtained in-principal approval from the main board), we shall have to apply to NSE for listing our shares on its Main Board subject to the fulfilment of the eligibility criteria for listing of specified securities laid down by the Main Board.

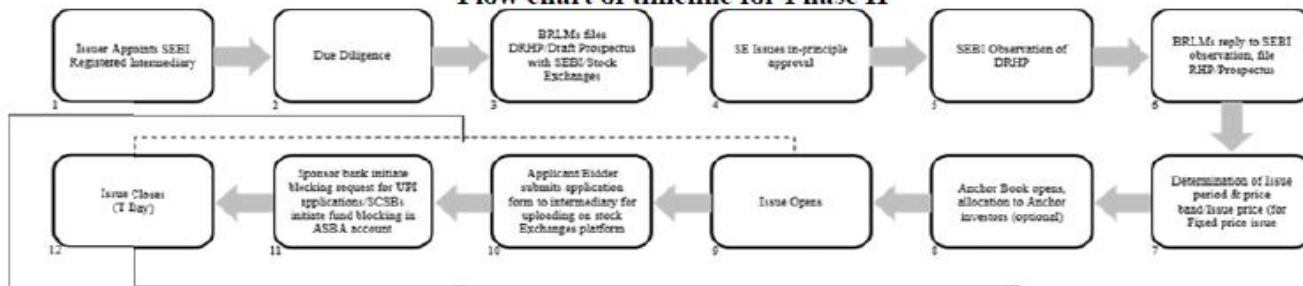
OR

- b) If the Paid up Capital of the company is more than Rs. 10 crores but below Rs. 25 crores, we may still apply for migration to the main board if the same has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the promoters in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal.

## **2.6 FLOWCHART OF TIMELINES**

A flow chart of process flow in Fixed Price Issues is as follows:

### Flow chart of timeline for Phase II



| S. No | Day | Retail applications with UPI                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | QIB/NII applications                                                                                                                                                                                                                                                                                                                                                                           |
|-------|-----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 13    | T+1 | <ul style="list-style-type: none"> <li>Sponsor Bank may not accept bid details from Stock Exchanges post 11:00 a.m.</li> <li>Sponsor Bank to initiate request for blocking of funds to investor for any balance applications</li> <li>Applicant to accept mandate request for blocking of funds prior to cut off-time of 12:00 p.m.</li> <li>Sponsor Bank to send Final Certificate to the registrar through stock exchange by 6:00 p.m.</li> <li>After the closure of modification &amp; mandate acceptance by the Applicant, NPCI shall share the analysis of failures in UPI mandate transactions with the Sponsor Bank by 8:00 p.m.</li> <li>Sponsor Bank shall share the report received from NPCI with the BRLMs by 8:15 p.m.</li> <li>BRLMs shall share the report received from the Sponsor Bank with SEBI by 9:00 p.m.</li> </ul>                                                                                                                                  | <ul style="list-style-type: none"> <li>Intermediaries to forward a schedule as per requisite format and application forms to the designated branches of the respective SCSBs for blocking of funds</li> <li>Designated branches of SCSBs may not accept schedule and applications after T+1 day (11:00 a.m.)</li> <li>SCSBs to send Final Certificate to the registrar by 6:00 p.m.</li> </ul> |
| 14    | T+2 | <ul style="list-style-type: none"> <li>Third party confirmation process to be initiated by the Registrar not later than 9:00 a.m. SCSBs and the Issuer Banks shall provide confirmation on the third party applications to the Registrar not later than 9:00 p.m.</li> <li>Registrar to reconcile the compiled data received from the stock exchanges, all SCSBs and Sponsor Bank</li> <li>Registrar to undertake "Technical Rejection"</li> <li>BRLMs shall submit a compliance report to SEBI by 10:00 p.m.</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                |
| 15    | T+3 | <ul style="list-style-type: none"> <li>Approval of Basis of allotment by designated stock exchange</li> <li>Registrar and merchant banker to issue funds transfer instructions to SCSBs and Sponsor Bank</li> <li>BRLMs shall submit a compliance report to SEBI by 9:00 p.m.</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                |
| 16    | T+4 | <ul style="list-style-type: none"> <li>SCSBs and Sponsor Bank to credit the funds in public issue account of the issuer</li> <li>Registrar / Issuer to initiate corporate action for credit of shares to successful allottees</li> <li>Issuer and registrar to file allotment details with designated stock exchange(s)</li> <li>Registrar to send bank-wise data of allottees, amount due and balance amount to be unblocked to SCSBs / Sponsor Bank.</li> <li>The Sponsor Bank, in coordination with NPCI and the Issuer Banks shall share the details of debit/unblock requests of allottees/non-allottees with the Registrar</li> <li>The Registrar shall coordinate with the Sponsor Bank / SCSB &amp; submit a report on the status of debit/unblock requests of allottees/non-allottees to the BRLMs by 8:00 p.m., which shall be submitted by the BRLMs with SEBI by 9:00 p.m.</li> <li>BRLMs shall submit a report of compliance with SEBI by 9:00 p.m.</li> </ul> |                                                                                                                                                                                                                                                                                                                                                                                                |
| 17    | T+5 | <ul style="list-style-type: none"> <li>Registrar to receive confirmation of demat credit from depositories</li> <li>Issuer and Registrar to file confirmation of demat credit, lock-in and issuance instructions to unblock ASBA funds, as applicable, with the Stock Exchanges.</li> <li>Issuer to make a listing application to stock exchanges</li> <li>Stock exchanges to issue commencement of trading notice</li> <li>BRLMs shall submit a report of compliance with SEBI by 9:00 p.m.</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                |
| 18    | T+6 | <ul style="list-style-type: none"> <li>Trading commences</li> <li>BRLMs shall identify the non-adherence of timelines and processes ('T' to 'T+6' days) and submit a report to SEBI with a comprehensive analysis of entities responsible for the delay and the reasons associated with it</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                |

#### Reconciliation steps to be done on a daily basis between Issue opening date and Issue closing date (for UPI Mandates):

- Sponsor Bank Shall reconcile bid requests received from the Stock Exchanges and share it with NPCI
- NPCI shall ensure that all bid request received from the Sponsor Bank are forwarded to the corresponding payment system participants of the Issuer Banks
- The Issuer Bank/Sponsor Bank shall download the mandate related UPI settlement files and raw data files from NPCI portal on daily basis after every settlement cycle and shall do a three way reconciliation with Banks UPI switch data, CBS data and the UPI raw data. NPCI shall coordinate with issuer banks /sponsor bank on continuous basis.
- Issuer Banks shall process all incoming bid requests & send responses to NPCI on a real time basis. NPCI shall facilitate the flow of information to the Sponsor Bank.
- Sponsor Bank shall reconcile the bid responses received from NPCI and share it with the Stock Exchanges
- Sponsor Bank shall do a final reconciliation of all bid requests and responses, on a daily basis, and share a consolidated report to the BRLMs by 7:00 p.m., which shall be share by the BRLMs with SEBI, on daily basis, by 9:00 p.m.
- On T day, Sponsor Bank shall share the consolidated date to the BRLMs by 7:00 p.m., which shall be shared by the BRLMs with SEBI by 9:00 p.m.

### SECTION 3: CATEGORY OF INVESTORS ELIGIBLE TO PARTICIPATE IN AN ISSUE

Each Applicant should check whether it is eligible to apply under applicable law. Furthermore, certain categories of Applicants, such as NRIs, FPIs and FVCIs may not be allowed to apply in the Issue or to hold Equity Shares, in excess of certain limits specified under applicable law. Applicants are requested to refer to the Prospectus for more details.

Subject to the above, an illustrative list of Applicants is as follows:

1. Indian nationals resident in India who are not incompetent to contract in single or joint names (not more than three) or in the names of minors through natural/legal guardian;
2. Hindu Undivided Families or HUFs, in the individual name of the Karta. The Applicant should specify that the application is being made in the name of the HUF in the Application Form as follows: Name of Sole or First applicant: XYZ Hindu Undivided Family applying through XYZ, where XYZ is the name of the Karta. Applications by HUFs would be considered at par with those from individuals;
3. Companies, Corporate Bodies and Societies registered under the applicable laws in India and authorized to invest in the Equity Shares under their respective constitutional and charter documents;
4. Mutual Funds registered with SEBI;
5. Eligible NRIs on a repatriation basis or on a non-repatriation basis, subject to applicable laws;
6. NRIs other than Eligible NRIs are not eligible to participate in this Issue;
7. Indian Financial Institutions, scheduled commercial banks, regional rural banks, co-operative banks (subject to RBI permission, and the SEBI Regulations and other laws, as applicable);
8. FIIs and sub-accounts of FIIs registered with SEBI, other than a sub-account which is a foreign corporate or a foreign individual under the QIB Portion;
9. Limited Liability Partnerships (LLPs) registered in India and authorized to invest in equity shares;
10. Sub-accounts of FIIs registered with SEBI, which are foreign corporate or foreign individuals only under the Non-Institutional applicant's category;
11. Venture Capital Funds and Alternative Investment Fund (I) registered with SEBI; State Industrial Development Corporations;
12. Foreign Venture Capital Investors registered with the SEBI;
13. Trusts/societies registered under the Societies Registration Act, 1860, as amended, or under any other law relating to Trusts and who are authorized under their constitution to hold and invest in equity shares;
14. Scientific and/or Industrial Research Organizations authorized to invest in equity shares;
15. Insurance Companies registered with IRDA;
16. Provident Funds and Pension Funds with minimum corpus of Rs. 2,500 Lakhs and who are authorized under their constitution to hold and invest in equity shares;
17. Pension Funds with minimum corpus of Rs.25 Crores and who are authorized under their constitution to hold and invest in equity shares;
18. Multilateral and Bilateral Development Financial Institutions;
19. National Investment Fund set up by resolution no. F. No. 2/3/2005-DDII dated November 23, 2005 of Government of India published in the Gazette of India;
20. Insurance funds set up and managed by army, navy or air force of the Union of India or by Department of Posts, India;
21. Eligible QFIs;
22. Insurance funds set up and managed by army, navy or air force of the Union of India;
23. Insurance funds set up and managed by the Department of Posts, India;
24. Any other person eligible to apply in this Issue, under the laws, rules, regulations, guidelines and policies applicable to them under Indian laws.

Applications not to be made by:

1. Minors (except under guardianship)
2. Partnership firms or their nominees
3. Foreign Nationals (except NRIs)
4. Overseas Corporate Bodies

### SECTION 4: APPLYING IN THE ISSUE

**Fixed Price Issue:** Applicants should only use the specified Application Form either bearing the stamp of Collection Bank(s) or SCSBs as available or downloaded from the websites of the Stock Exchanges. Application Forms are available with the Branches of Collection Banks or Designated Branches of the SCSBs, at the registered office of the Issue/Company and at the office of LM. For further details regarding availability of Application Forms, Applicants may refer to the Prospectus.

Applicants should ensure that they apply in the appropriate category. The prescribed colour of the Application Form for various categories of Applicants is as follows:

| Category                                                                                                                                                              | Color*                     |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------|
| Resident Indian, Eligible NRIs applying on a non-repatriation basis                                                                                                   | White                      |
| NRIs, FVCIs, FPIs, their Sub-Accounts (other than Sub-Accounts which are foreign corporate(s) or foreign individuals applying under the QIB), on a repatriation basis | Blue                       |
| Anchor Investors (where applicable) & Applicants applying in the reserved category                                                                                    | As specified by the Issuer |

\* Excluding electronic Bid cum Application Form

Securities Issued in an IPO can only be in dematerialized form in compliance with Section 29 of the Companies Act, 2013. Applicants will not have the option of getting the allotment of specified securities in physical form. However, they may get the specified securities rematerialised subsequent to allotment.

#### **4.1 INSTRUCTIONS FOR FILING THE APPLICATION FORM (FIXED PRICE ISSUE)**

Applicants may note that forms not filled completely or correctly as per instructions provided in this GID, the Prospectus and the Application Form are liable to be rejected.

Instructions to fill each field of the Application Form can be found on the reverse side of the Application Form. Specific instructions for filling various fields of the Resident Application Form and Non-Resident Application Form and samples are provided below.

The samples of the Application Form for resident Applicants and the Application Form for non-resident Applicants are reproduced below:

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                      |  |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| <b>COMMON APPLICATION FORM</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |  | <b>XYZ LIMITED - INITIAL PUBLIC ISSUE - R</b><br>Corporate Identity Number: XXXXXXXXXXXXXXXXXX<br>Registered office: XXXXXXXXXXXXXXXXXX, Company Secretary and Compliance Officer: Tel: XXXXXXXXXXXXXXXXXX, Fax: XXXXXXXXXXXXXXXXXX<br>Contact Person: XXXXXXXXXXXXXXXXXX, Website: XXXXXXXXXXXXXXXXXX<br>E-mail: XXXXXXXXXXXXXXXXXX |  | <b>FOR RESIDENT INDIANS, INCLUDING RESIDENT QIBs AND ELIGIBLE NRIs APPLYING ON A NON-REPATRIATION BASIS</b>                                          |  |
| <b>LOGO</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |  | <b>FIXED PRICE SME ISSUE</b><br>ISIN : XXXXXXXXXX                                                                                                                                                                                                                                                                                    |  | Application Form No. _____                                                                                                                           |  |
| To, The Board of Directors<br>XYZ LIMITED                                                                                                                                                                                                                                                                                                                                                                                                                                                            |  |                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                      |  |
| <b>SYNDICATE MEMBER'S STAMP &amp; CODE</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                           |  | <b>REGISTERED BROKER/SCSB/DP/RTA STAMP &amp; CODE</b>                                                                                                                                                                                                                                                                                |  | <b>1. NAME &amp; CONTACT DETAILS OF SOLE / FIRST APPLICANT</b>                                                                                       |  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                                                                                                                                                                                                      |  | Mr. / Ms. _____<br>_____<br>Address _____<br>_____<br>Email _____<br>Tel. No. (with STD code) / Mobile _____                                         |  |
| <b>SUB-BROKER'S / SUB-AGENT'S STAMP &amp; CODE</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                   |  | <b>SCSB BRANCH STAMP &amp; CODE</b>                                                                                                                                                                                                                                                                                                  |  | <b>2. PAN OF SOLE / FIRST APPLICANT</b>                                                                                                              |  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                                                                                                                                                                                                      |  | _____                                                                                                                                                |  |
| <b>BANK BRANCH SERIAL NO.</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |  | <b>SCSB SERIAL NO.</b>                                                                                                                                                                                                                                                                                                               |  |                                                                                                                                                      |  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                      |  |
| <b>3. INVESTOR'S DEPOSITORY ACCOUNT DETAILS</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                                                                                                                                                                                                      |  | <input type="checkbox"/> NSDL <input type="checkbox"/> CDSL                                                                                          |  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                      |  |
| For NSDL enter 8 digit DP ID followed by 8 digit Client ID / For CDSL enter 16 digit Client ID                                                                                                                                                                                                                                                                                                                                                                                                       |  |                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                      |  |
| <b>4. APPLICATION DETAILS</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |  |                                                                                                                                                                                                                                                                                                                                      |  | <b>5. CATEGORY</b>                                                                                                                                   |  |
| No. of Equity Shares of ₹ xx/- each applied at the Issue Price i.e. at ₹ xx per share <sup>1 &amp; 2</sup>                                                                                                                                                                                                                                                                                                                                                                                           |  |                                                                                                                                                                                                                                                                                                                                      |  | <input type="checkbox"/> Retail Individual Applicant<br><br><input type="checkbox"/> Non-Institutional Applicant<br><br><input type="checkbox"/> QIB |  |
| (In figures)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |  | (In words)                                                                                                                                                                                                                                                                                                                           |  |                                                                                                                                                      |  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                      |  |
| <small>(1) Please note that applications must be made in minimum lot size of XXXX shares and further multiples of XXXX shares accordingly.<br/>         (2) Please note that the trading of equity shares will be only in dematerialised mode on the NSE EMERGE PLATFORM</small>                                                                                                                                                                                                                     |  |                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                      |  |
| <b>7. PAYMENT DETAILS [IN CAPITAL LETTERS]</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                       |  |                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                      |  |
| <b>PAYMENT OPTION : FULL PAYMENT</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |  |                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                      |  |
| Amount blocked (₹ in figures) _____ (₹ in words) _____                                                                                                                                                                                                                                                                                                                                                                                                                                               |  |                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                      |  |
| ASBA Bank A/c No. _____<br>Bank Name & Branch _____<br>OR<br>UPI ID (Maximum 45 characters) _____                                                                                                                                                                                                                                                                                                                                                                                                    |  |                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                      |  |
| I/WE (ON BEHALF OF JOINT APPLICANTS, IF ANY), HEREBY CONFIRM THAT I/WE HAVE READ AND UNDERSTOOD THE TERMS AND CONDITIONS OF THIS APPLICATION FORM AND THE ATTACHED ABRIDGED PROSPECTUS AND THE GENERAL INFORMATION DOCUMENT FOR INVESTING IN THE PUBLIC ISSUE ("GID") AND HEREBY AGREE AND CONFIRM THE "APPLICANT UNDERTAKING" AS GIVEN OVERLEAF I/WE (ON BEHALF OF JOINT APPLICANTS, IF ANY) HEREBY CONFIRM THAT I/WE HAVE READ THE INSTRUCTIONS FOR FILLING UP THE APPLICATION FORM GIVEN OVERLEAF |  |                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                      |  |
| <b>8A. SIGNATURE OF SOLE / FIRST APPLICANT</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                       |  | <b>8B. SIGNATURE OF ASBA BANK ACCOUNT HOLDER(S) (AS PER BANK RECORDS)</b>                                                                                                                                                                                                                                                            |  | <b>REGISTERED BROKER / SCSB / DP / RTA STAMP (Acknowledging upload of Bid in Stock Exchange system)</b>                                              |  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  | I/We authorize the SCSB to do all acts as are necessary to make the Application in the Issue<br>1) _____<br>2) _____<br>3) _____                                                                                                                                                                                                     |  |                                                                                                                                                      |  |
| Date: _____, 2019                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |  |                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                      |  |
| TEAR HERE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |  |                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                      |  |
| <b>LOGO</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |  | <b>XYZ LIMITED</b><br><b>INITIAL PUBLIC ISSUE - R</b>                                                                                                                                                                                                                                                                                |  | <b>Acknowledgement Slip for Registered Broker/SCSB/DP/RTA</b>                                                                                        |  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                                                                                                                                                                                                      |  | Application Form No. _____                                                                                                                           |  |
| DPID / CLID                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |  | PAN of Sole / First Applicant                                                                                                                                                                                                                                                                                                        |  |                                                                                                                                                      |  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                      |  |
| Amount Blocked (₹ in figures)                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |  | ASBA Bank A/c No. / UPI Id                                                                                                                                                                                                                                                                                                           |  | Stamp & Signature of SCSB Branch                                                                                                                     |  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                      |  |
| Bank Name & Branch _____                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |  |                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                      |  |
| Received from Mr./Ms. _____                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |  |                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                      |  |
| Telephone / Mobile                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |  | Email                                                                                                                                                                                                                                                                                                                                |  |                                                                                                                                                      |  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                      |  |
| TEAR HERE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |  |                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                      |  |
| <b>XYZ LIMITED - INITIAL PUBLIC ISSUE - R</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                        |  | <b>Stamp &amp; Signature of Registered Broker / SCSB / CDP / RTA</b>                                                                                                                                                                                                                                                                 |  | Name of Sole / First Applicant                                                                                                                       |  |
| No. of Equity Shares                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |  | In Figures                                                                                                                                                                                                                                                                                                                           |  | In Words                                                                                                                                             |  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                      |  |
| Amount Blocked (₹)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |  |                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                      |  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                      |  |
| ASBA Bank A/c No./UPI Id: _____<br>Bank Name & Branch _____                                                                                                                                                                                                                                                                                                                                                                                                                                          |  |                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                      |  |
| Important Note : Application made using third party UPI Or ASBA Bank A/c are liable to be rejected                                                                                                                                                                                                                                                                                                                                                                                                   |  |                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                      |  |
| <b>Acknowledgement Slip for Applicant</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                            |  |                                                                                                                                                                                                                                                                                                                                      |  | Application Form No. _____                                                                                                                           |  |

## 9

| <b>COMMON APPLICATION FORM</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                     | <b>XYZ LIMITED - INITIAL PUBLIC ISSUE - NR</b><br>Corporate Identity Number: XXXXXXXXXXXXXXXXXX<br>Registered office: XXXXXXXXXXXXXXXXXX, Company Secretary and Compliance Officer: Tel: XXXXXXXXXXXXXXXXXX, Fax: XXXXXXXXXXXXXXXXXX<br>Contact Person: XXXXXXXXXXXXXXXXXX, E-mail: XXXXXXXXXXXXXXXXXX, Website: XXXXXXXXXXXXXXXXXX                                                                                                           |                      | <b>NON-RESIDENTS AND ELIGIBLE NRI's, FII's, FVCI's, ETC. APPLYING ON A REPATRIATION BASIS</b>           |                                    |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|---------------------------------------------------------------------------------------------------------|------------------------------------|
| <b>LOGO</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | To,<br>The Board of Directors<br><b>XYZ LIMITED</b>                                                 | <b>FIXED PRICE SME ISSUE</b><br>ISIN : XXXXXXXXXX                                                                                                                                                                                                                                                                                                                                                                                             | Application Form No. |                                                                                                         |                                    |
| Syndicate Member's Stamp & Code                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Registered Broker/SCSB DP/RTA Stamp & Code                                                          | <b>1. NAME &amp; CONTACT DETAILS OF SOLE / FIRST APPLICANT</b>                                                                                                                                                                                                                                                                                                                                                                                |                      |                                                                                                         |                                    |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                     | Mr. / Ms. _____<br>Address _____<br>Email _____<br>Tel. No. (with STD code) / Mobile _____                                                                                                                                                                                                                                                                                                                                                    |                      |                                                                                                         |                                    |
| Sub-Broker's / Sub-Agent's Stamp & Code                                                                                                                                                                                                                                                                                                                                                                                                                                                              | SCSB Branch Stamp & Code                                                                            | <b>2. PAN OF SOLE / FIRST APPLICANT</b>                                                                                                                                                                                                                                                                                                                                                                                                       |                      |                                                                                                         |                                    |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                               |                      |                                                                                                         |                                    |
| BANK BRANCH SERIAL NO.                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | SCSB SERIAL NO.                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                               |                      |                                                                                                         |                                    |
| <b>3. INVESTOR'S DEPOSITORY ACCOUNT DETAILS</b> <input type="checkbox"/> NSDL <input type="checkbox"/> CDSL                                                                                                                                                                                                                                                                                                                                                                                          |                                                                                                     | <b>6. Investor Status Tick (✓)</b>                                                                                                                                                                                                                                                                                                                                                                                                            |                      |                                                                                                         |                                    |
| For NSDL enter 8 digit DP ID followed by 8 digit Client ID / For CDSL enter 16 digit Client ID                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                     | <input type="checkbox"/> Non-Resident Indians - NRI (Repatriation basis)<br><input type="checkbox"/> FIIL or Sub Account not a Corporate / Foreign Individual - FIIL<br><input type="checkbox"/> FIIL Sub Account Corporate/ Individual - FIIL SA<br><input type="checkbox"/> Foreign Venture Capital Investor - FVCI<br><input type="checkbox"/> Foreign Portfolio Investors - FPI<br><input type="checkbox"/> Others (please specify) - OTH |                      |                                                                                                         |                                    |
| <b>4. APPLICATION DETAILS</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                     | <b>5. CATEGORY</b>                                                                                                                                                                                                                                                                                                                                                                                                                            |                      |                                                                                                         |                                    |
| No. of Equity Shares of ₹ xx/- each applied at the Issue Price i.e. at ₹ xx/- per share <sup>1&amp;2</sup>                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                     | <input type="checkbox"/> Retail Individual Applicant<br><input type="checkbox"/> Non-Institutional Applicant<br><input type="checkbox"/> QIB                                                                                                                                                                                                                                                                                                  |                      |                                                                                                         |                                    |
| (In figures)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | (In words)                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                               |                      |                                                                                                         |                                    |
| <small>① Please note that applications must be made in minimum lot size of xxxx shares and further multiples of xxxx shares accordingly.<br/>         ② Please note that the trading of equity shares will be only in dematerialised mode on the NSE EMERGE PLATFORM</small>                                                                                                                                                                                                                         |                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                               |                      |                                                                                                         |                                    |
| <b>7. PAYMENT DETAILS [IN CAPITAL LETTERS]</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                     | <b>PAYMENT OPTION : FULL PAYMENT</b>                                                                                                                                                                                                                                                                                                                                                                                                          |                      |                                                                                                         |                                    |
| Amount blocked (₹ in figures) _____ (₹ in words) _____                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                               |                      |                                                                                                         |                                    |
| ASBA Bank A/c No. _____ Bank Name & Branch _____ OR UPI ID (Maximum 45 characters) _____                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                               |                      |                                                                                                         |                                    |
| I/WE (ON BEHALF OF JOINT APPLICANTS, IF ANY), HEREBY CONFIRM THAT I/WE HAVE READ AND UNDERSTOOD THE TERMS AND CONDITIONS OF THIS APPLICATION FORM AND THE ATTACHED ABRIDGED PROSPECTUS AND THE GENERAL INFORMATION DOCUMENT FOR INVESTING IN THE PUBLIC ISSUE ("GID") AND HEREBY AGREE AND CONFIRM THE "APPLICANT UNDERTAKING" AS GIVEN OVERLEAF I/WE (ON BEHALF OF JOINT APPLICANTS, IF ANY) HEREBY CONFIRM THAT I/WE HAVE READ THE INSTRUCTIONS FOR FILLING UP THE APPLICATION FORM GIVEN OVERLEAF |                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                               |                      |                                                                                                         |                                    |
| <b>8A. SIGNATURE OF SOLE / FIRST APPLICANT</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                     | <b>8B. SIGNATURE OF ASBA BANK ACCOUNT HOLDER(S) (AS PER BANK RECORDS)</b>                                                                                                                                                                                                                                                                                                                                                                     |                      | <b>REGISTERED BROKER / SCSB / DP / RTA STAMP (Acknowledging upload of Bid in Stock Exchange system)</b> |                                    |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                     | I/We authorize the SCSB to do all acts as are necessary to make the Application in the Issue                                                                                                                                                                                                                                                                                                                                                  |                      |                                                                                                         |                                    |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                     | 1) _____<br>2) _____<br>3) _____                                                                                                                                                                                                                                                                                                                                                                                                              |                      |                                                                                                         |                                    |
| Date: _____, 2019                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                               |                      |                                                                                                         |                                    |
| ----- TEAR HERE -----                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                               |                      |                                                                                                         |                                    |
| <b>LOGO</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | <b>XYZ LIMITED</b><br><b>INITIAL PUBLIC ISSUE - NR</b>                                              | <b>Acknowledgement Slip for Registered Broker/SCSB/DP/RTA</b>                                                                                                                                                                                                                                                                                                                                                                                 | Application Form No. |                                                                                                         |                                    |
| DPID / CLID                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                                                                                     | PAN of Sole / First Applicant                                                                                                                                                                                                                                                                                                                                                                                                                 |                      |                                                                                                         |                                    |
| Amount Blocked (₹ in figures)                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | ASBA Bank A/c No. / UPI Id                                                                          | Stamp & Signature of SCSB Branch                                                                                                                                                                                                                                                                                                                                                                                                              |                      |                                                                                                         |                                    |
| Bank Name & Branch                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                               |                      |                                                                                                         |                                    |
| Received from Mr./Ms.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                               |                      |                                                                                                         |                                    |
| Telephone / Mobile                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Email                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                               |                      |                                                                                                         |                                    |
| ----- TEAR HERE -----                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                               |                      |                                                                                                         |                                    |
| XYZ LIMITED - INITIAL PUBLIC ISSUE - NR                                                                                                                                                                                                                                                                                                                                                                                                                                                              | No. of Equity Shares                                                                                | In Figures                                                                                                                                                                                                                                                                                                                                                                                                                                    | In Words             | Stamp & Signature of Registered Broker / SCSB / CDP / RTA                                               | Name of Sole / First Applicant     |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Amount Blocked (₹)                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                               |                      |                                                                                                         |                                    |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | ASBA Bank A/c No./UPI Id: _____ Bank Name & Branch _____                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                               |                      |                                                                                                         | Acknowledgement Slip for Applicant |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Important Note : Application made using third party UPI Or ASBA Bank A/c are liable to be rejected. |                                                                                                                                                                                                                                                                                                                                                                                                                                               |                      |                                                                                                         | Application Form No.               |

#### 4.1.1 FIELD NUMBER 1: NAME AND CONTACT DETAILS OF THE SOLE/ FIRST APPLICANT

- a) Applicants should ensure that the name provided in this field is exactly the same as the name in which the Depository Account is held.
- b) **Mandatory Fields:** Applicants should note that the name and address fields are compulsory and e-mail and/or telephone number/ mobile number fields are optional. Applicants should note that the contact details mentioned in the Application Form may be used to dispatch communications in case the communication sent to the address available with the Depositories are returned undelivered or are not available. The contact details provided in the Application Form may be used by the Issuer, the members of the Syndicate, the Registered Broker and the Registrar to the Issue only for correspondence(s) related to an Issue and for no other purposes.
- c) **Joint Applications:** In the case of Joint Applications, the Applications should be made in the name of the Applicant whose name appears first in the Depository account. The name so entered should be the same as it appears in the Depository records. The signature of only such first Applicant would be required in the Application Form and such first Applicant would be deemed to have signed on behalf of the joint holders. All payments may be made out in favor of the Applicant whose name appears in the Application Form or the Revision Form and all communications may be addressed to such Applicant and may be dispatched to his or her address as per the Demographic Details received from the Depositories.
- d) **Impersonation:** Attention of the Applicants is specifically drawn to the provisions of sub section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:  
*“Any person who:*
  - *makes or abets making of an application in a fictitious name to a Company for acquiring, or subscribing for, its securities; or*
  - *makes or abets making of multiple applications to a Company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or*
  - *otherwise induces directly or indirectly a Company to allot, or register any transfer of securities to him, or to any other person in a fictitious name,**Shall be liable for action under section 447 of the said Act. ”*
- e) **Nomination Facility to Applicant:** Nomination facility is available in accordance with the provisions of Section 72 of the Companies Act, 2013. In case of allotment of the Equity Shares in dematerialized form, there is no need to make a separate nomination as the nomination registered with the Depository may prevail. For changing nominations, the Applicants should inform their respective DP.

#### 4.1.2 FIELD NUMBER 2: PAN NUMBER OF SOLE /FIRST APPLICANT

- a) PAN (of the sole/ first Applicant) provided in the Application Form should be exactly the same as the PAN of the person(s) in whose name the relevant beneficiary account or UPI linked account number is held as per the Depositories records.
- b) PAN is the sole identification number for participants transacting in the securities market irrespective of the amount of transaction except for Applications on behalf of the Central or State Government, Applications by officials appointed by the courts and Applications by Applicants residing in Sikkim (“PAN Exempted Applicants”). Consequently, all Applicants, other than the PAN Exempted Applicants, are required to disclose their PAN in the Application Form, irrespective of the Application Amount. An Application Form without PAN, except in case of Exempted Applicants, is liable to be rejected. Applications by the Applicants whose PAN is not available as per the Demographic Details available in their Depository records, are liable to be rejected.
- c) The exemption for the PAN Exempted Applicants is subject to (a) the Demographic Details received from the respective Depositories confirming the exemption granted to the beneficiary owner by a suitable description in the PAN field and the beneficiary account or UPI linked account number remaining in “active status”; and (b) in the case of residents of Sikkim, the address as per the Demographic Details evidencing the same.
- d) Application Forms which provide the General Index Register Number instead of PAN may be rejected.
- e) Applications by Applicants whose demat accounts have been “suspended for credit” are liable to be rejected

pursuant to the circular issued by SEBI on July 29, 2010, bearing number CIR/MRD/DP/22/2010. Such accounts are classified as “Inactive demat accounts” and demographic details are not provided by depositories.

#### **4.1.3 FIELD NUMBER 3: APPLICANTS DEPOSITORY ACCOUNT DETAILS**

- a) Applicants should ensure that DP ID and the Client ID are correctly filled in the Application Form. The DP ID and Client ID provided in the Application Form should match with the DP ID and Client ID available in the Depository database, **otherwise, the Application Form is liable to be rejected.**
- b) Applicants should ensure that the beneficiary account or UPI linked account number provided in the Application Form is active.
- c) Applicants should note that on the basis of DP ID and Client ID as provided in the Application Form, the Applicant may be deemed to have authorized the Depositories to provide to the Registrar to the Issue, any requested Demographic Details of the Applicant as available on the records of the depositories. These Demographic Details may be used, among other things, for giving refunds and allocation advice (including through physical refund warrants, direct credit, NECS, NEFT and RTGS), or unblocking of ASBA Account or for other correspondence(s) related to an Issue.
- d) Applicants are, advised to update any changes to their Demographic Details as available in the records of the Depository Participant to ensure accuracy of records. Any delay resulting from failure to update the Demographic Details would be at the Applicants sole risk.

#### **4.1.4 FIELD NUMBER 4: APPLICATION DETAILS**

- a) The Issuer may mention Price in the Prospectus/Prospectus. However, a Prospectus registered with RoC contains one price.
- b) Minimum And Maximum Application Size:
  - i. For Retail Individual Applicants  
The Application must be for a minimum of 1200 equity shares. As the Application Price payable by the Retail Individual Applicants cannot exceed Rs. 2,00,000, they can make Application for only minimum Application size i.e. for 1200 equity shares.
  - ii. For Other Applicants (Non-Institutional Applicants and QIBs):  
The Application must be for a minimum of such number of Equity Shares such that the Application Amount exceeds Rs. 200,000 and in multiples of 1200 equity shares thereafter. An Application cannot be submitted for more than the Issue Size.

However, the maximum Application by a QIB investor should not exceed the investment limits prescribed for them by applicable laws. Under existing SEBI Regulations, a QIB Applicant cannot withdraw its Application after the Issue Closing Date and is required to pay 100% QIB Margin upon submission of Application.

In case of revision in Applications, the Non-Institutional Applicants, who are individuals, have to ensure that the Application Amount is greater than Rs. 2,00,000 for being considered for allocation in the Non-Institutional Portion. Applicants are advised to ensure that any single Application from them does not exceed the investment limits or maximum number of Equity Shares that can be held by them under applicable law or regulation or as specified in the Prospectus.

- c) **Multiple Applications:** An Applicant should submit only one Application Form. Submission of a second Application Form to either the same or to Collection Intermediary(s) and duplicate copies of Application Forms bearing the same application number shall be treated as multiple applications and are liable to be rejected.
- d) Applicants are requested to note the following procedures may be followed by the Registrar to the Issue to detect multiple applications:
  - i. All applications may be checked for common PAN as per the records of the Depository. For Applicants other than Mutual Funds and FPI sub-accounts, Applications bearing the same PAN may be treated as multiple applications by an Applicant and may be rejected.

- ii. For applications from Mutual Funds and FPI sub-accounts, submitted under the same PAN, as well as Applications on behalf of the PAN Exempted Applicants, the Application Forms may be checked for common DP ID and Client ID. In any such applications which have the same DP ID and Client ID, these may be treated as multiple applications and may be rejected.
- e) The following applications may not be treated as multiple Applications:
  - i. Applications by Reserved Categories in their respective reservation portion as well as that made by them in the Net Issue portion in public category.
  - ii. Separate applications by Mutual Funds in respect of more than one scheme of the Mutual Fund provided that the Applications clearly indicate the scheme for which the Application has been made.
  - iii. Applications by Mutual Funds, and sub-accounts of FPIs (or FPIs and its sub-accounts) submitted with the same PAN but with different beneficiary account numbers or UPI linked account number, Client IDs and DP IDs.

#### **4.1.5 FIELD NUMBER 5: CATEGORY OF APPLICANTS**

- i. The categories of applicants identified as per the SEBI ICDR Regulations, 2018 for the purpose of Application, allocation and allotment in the Issue are RIIs, individual applicants other than RII's and other investors (including corporate bodies or institutions, irrespective of the number of specified securities applied for).
- ii. An Issuer can make reservation for certain categories of Applicants permitted under the SEBI ICDR Regulations, 2018. For details of any reservations made in the Issue, applicants may refer to the Prospectus.
- iii. The SEBI ICDR Regulations, 2018 specify the allocation or allotment that may be made to various categories of applicants in an Issue depending upon compliance with the eligibility conditions. For details pertaining to allocation and Issue specific details in relation to allocation, applicant may refer to the Prospectus.

#### **4.1.6 FIELD NUMBER 6: INVESTOR STATUS**

- a) Each Applicant should check whether it is eligible to apply under applicable law and ensure that any prospective allotment to it in the Issue is in compliance with the investment restrictions under applicable law.
- b) Certain categories of Applicants, such as NRIs, FPIs and FVCIs may not be allowed to apply in the Issue or hold Equity Shares exceeding certain limits specified under applicable law. Applicants are requested to refer to the Prospectus for more details.
- c) Applicants should check whether they are eligible to apply on non-repatriation basis or repatriation basis and should accordingly provide the investor status. Details regarding investor status are different in the Resident Application Form and Non-Resident Application Form.
- d) Applicants should ensure that their investor status is updated in the Depository records.

#### **4.1.7 FIELD 7: PAYMENT DETAILS**

- a) Bidders are required to enter either the ASBA Bank account details or the UPI ID in this field. In case the Bidder doesn't provide any of the ASBA Bank account details or the UPI ID then the application would be rejected. For application submitted by RIIs to Designated Intermediaries (other than SCSBs), RIIs providing both, the ASBA Bank account details as well as the UPI ID, the UPI ID will be considered for processing of the application. NRIs applying in the Offer through the UPI mechanism are advised to enquire with the relevant Bank, whether their account is UPI linked, prior to making such application through Channel III.
- b) The full Bid Amount (net of any Discount, as applicable) shall be blocked based on the authorization provided in the Bid cum Application Form. If the Discount is applicable in the Offer, the RIIs and Retail Individual Shareholders and Employees Bidding in the Employee Reservation Portion (if any) should indicate the full Bid Amount in the Bid cum Application Form and the payment shall be blocked for the Bid Amount net of Discount. Only in cases where the RHP/Prospectus indicates that part payment may be made, such an option can be exercised by the Bidder. In case of Bidders specifying more than one Bid Option in the Bid cum Application Form, the total Bid Amount may be calculated for the highest of three options at net price, i.e. Bid price less Discount offered, if any.
- c) RIIs bidding at Cut-off price, the amount shall be blocked based on the Cap Price.
- d) All QIB and NII Bidders (other than Anchor Investors) can participate in the Offer only through the ASBA

mechanism

- e) RIIs submitting their applications through Designated Intermediaries (other than SCSBs) can participate in the Offer only through the UPI mechanism, using their UPI ID linked with their bank account. NRIs applying in the Offer through the UPI mechanism are advised to enquire with the relevant Bank, whether their account is UPI linked, prior to making such application through Channel III.
- f) Bid Amount cannot be paid in cash, cheque, demand draft, through money order or through postal order.

#### **4.1.7.1 INSTRUCTIONS FOR NON-ASBA APPLICANTS: NOT APPLICABLE.**

***Pursuant to SEBI Circular dated 27th September, 2011 and bearing CIR/CFD/DIL/4/2011, the Application Form has been standardized. Further, in accordance with the SEBI circular no.-CIR/CFD/POLICYCELL/11/2015 dated 10th November, 2015 all the Applicants has to compulsorily apply through the ASBA Mode only.***

#### **4.1.7.2 Payment instructions for Applicants**

- a. Applicants may submit the Application Form either in physical mode or online mode to any Designated Intermediaries.
- b. Applicants should specify the Bank Account number or UPI ID, as applicable, in the Application Form. The Application Form submitted by an Applicant and which is accompanied by cash, demand draft, money order, postal order or any mode of payment other than blocked amounts in the ASBA Account/ / UPI ID linked Bank Account, as the case may be maintained with an SCSB, may not be accepted.
- c. Applicant should ensure that the Application Form is also signed by the ASBA Account holder(s) if the Applicant is not the ASBA Account holder;
- d. Applicant should note that application made using third party UPI ID are liable to be rejected
- e. Applicant shall note that for the purpose of blocking funds under ASBA facility or UPI Channel clearly demarcated funds shall be available in the account.
- f. From one ASBA Account, a maximum of five Application Forms can be submitted.
- g. Applicants applying through a Registered Broker, RTA or CDP should note that Application Forms submitted to them may not be accepted, if the SCSB where the ASBA Account, as specified in Application Form, is maintained has not named at least one branch at that location for the Registered Brokers, RTA or CDP, as the case may be, to deposit Application Forms.
- h. ASBA Applicant applying directly through the SCSBs should ensure that the Application Form is submitted to a Designated Branch of a SCSB where the ASBA Account is maintained. In case Applicant applying through Application Collecting Intermediary other than SCSB, after verification and upload, the Application Collecting Intermediary shall send to SCSB for blocking of fund.
- i. Upon receipt of Application Form, the Designated Branch of the SCSB may verify if sufficient funds equal to the Application Amount are available in the ASBA Account or UPI ID linked Bank Account, as mentioned in the Application Form.
- j. If sufficient funds are available in the ASBA Account or UPI ID linked Bank Account, the SCSB may block an amount equivalent to the Application Amount mentioned in the Application Form may upload the details on the Stock Exchange Platform.
- k. If sufficient funds are not available in the ASBA Account, the Designated Branch of the SCSB may not upload such Applications on the Stock Exchange platform and such Applications are liable to be rejected.
- l. Upon submission of a completed Application Form each Applicant may be deemed to have agreed to block the entire Application Amount and authorized the Designated Branch of the SCSB to block the Application Amount specified in the Application Form in the ASBA Account maintained with the SCSBs.
- m. The Application Amount may remain blocked in the aforesaid ASBA Account or UPI ID linked Bank Account until finalization of the Basis of allotment and consequent transfer of the Application Amount against the Allotted Equity Shares to the Public Issue Account, or until withdrawal or failure of the Issue, or until withdrawal or rejection of the Application, as the case may be.
- n. SCSBs applying in the Issue must apply through an Account maintained with any other SCSB; else their application is liable to be rejected.

**(a) RIIs bidding through Designated Intermediaries** should note that with the introduction of UPI as a payment mechanism, there are three channels of making applications in public issues available to them in UPI Phase II (i.e., from July 1, 2019 until March 31, 2020). Further according to SEBI Circular no SEBI/HO/CFD/DIL2/CIR/P/2020/50

dated March 30, 2020 UPI Phase II is further extended up till further notice. The three channels for making applications in public issues available to RIIs bidding through Designated Intermediaries are as follows:

However, given the prevailing uncertainty due to the COVID-19 pandemic, SEBI vide its circular no. The final reduced timeline of T+3 days be made effective using the UPI Mechanism for applications by RIIs (“UPI Phase III”), as may be prescribed by SEBI. The Issue will be undertaken pursuant to the processes and procedures under UPI Phase II, subject to any circulars, clarification or notification issued by SEBI from time to time. Further, SEBI vide its circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021 as amended pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021, has introduced certain additional measures for streamlining the process of initial public offers and redressing investor grievances. This circular shall come into force for initial public offers opening on/or after May 01, 2021, except as amended pursuant to SEBI circular SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021, and the provisions of this circular, are deemed to form part of the Prospectus.

| Channel I                                                                                                                                                                                                                                                                              | Channel II                                                                                                                                                              | Channel III                                                                                                                                                   |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------|
| RIIs may submit the Application Form with ASBA as the sole mechanism for making payment either physically (at the branch of the SCSB) or online. For such applications the existing process of uploading the bid and blocking of funds in the RIIs account by the SCSB would continue. | RIIs may submit the Application Form online using the facility of linked online trading, demat and bank account (3-in-1 type accounts) provided by some of the brokers. | RIIs may submit the Application Form with any of the Designated Intermediaries (other than SCSBs) and use his/her UPI ID for the purpose of blocking of funds |

RIIs bidding in the Offer through UPI shall make such applications only through the SCSBs/mobile applications whose name appears on the SEBI website – [www.sebi.gov.in](http://www.sebi.gov.in) at the following path:

***Home » Intermediaries/Market Infrastructure Institutions » Recognised Intermediaries » Self-Certified Syndicate Banks eligible as Issuer Banks for UPI***

***Home » Intermediaries/Market Infrastructure Institutions » Recognised Intermediaries » list of mobile applications for using UPI in public issues***

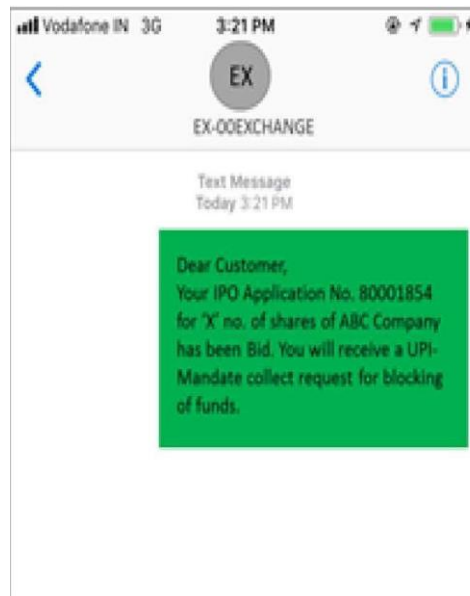
RIIs whose bank is not live on UPI may use the other alternate channels available to them, i.e., submission of application form with SCSB (Channel I) or using the facility of linked online trading, demat and bank account (Channel II).

NRIs applying in the Offer through the UPI mechanism are advised to enquire with the relevant Bank, whether their account is UPI linked, prior to making such application through Channel

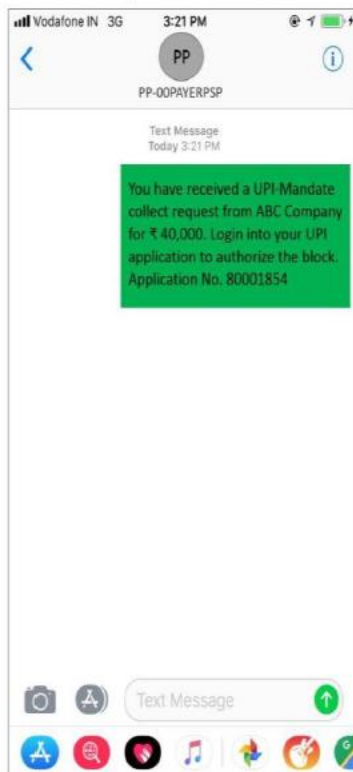
III. For UPI Phase III, RIIs will also have the option to use the same channels (as describe above) for making applications in a public issue.

**Please see below a graphical illustrative process of the investor receiving and approving the UPI Mandate Request.**

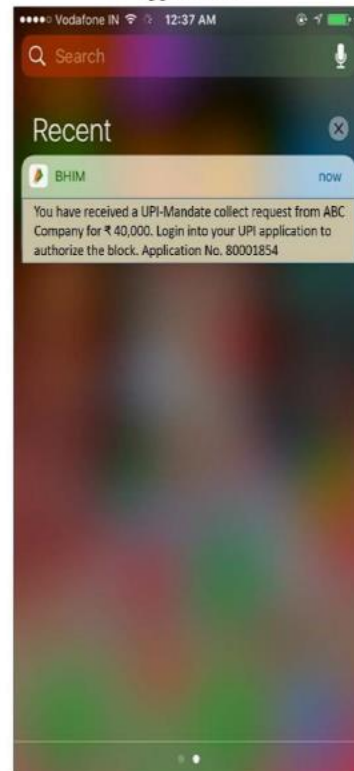
### Illustrative SMS



### Block request SMS to investor



### Block request intimation through UPI application



### 1. Investor UPI application screen

**UPI Mandate**

MANDATE

Create Scan

ACTIVE PENDING COMPLETED

Request From: 17 July 2018 14:21

ABC Company xyzipo@bank ₹40000.00 ONETIME

PENDING Application no 80001854

Validity: 17 July 2018 > 20 July 2018

DECLINE PROCEED

Click here to view the attachment

This attachment will contain IPO application details of investor

### 2. Sample of IPO details in attachment

Secure | https://

1 Enter Details

**Investor Details**

|                         |                        |                                  |
|-------------------------|------------------------|----------------------------------|
| Depository Name<br>NSDL | DP ID<br>IN300313      | Client ID<br>14871458            |
| Beneficiary No          | PAN Card<br>AAMFF7581P | Beneficiary Name<br>SHAMU SHARMA |

**IPO Details**

|                          |                                |                              |
|--------------------------|--------------------------------|------------------------------|
| Company Name<br>IPO      | IPO Symbol<br>SUPREMEENG       | Bid Lot<br>4000              |
| Face Value<br>1000       | Nominal Price<br>₹ 32.00       | Minimum Price<br>₹ 27.00     |
| Cut Off Price<br>₹ 32.30 | IPO Start Date<br>25 July 2018 | IPO End Date<br>27 July 2018 |
| Discount Amount<br>NA    | Discount Category<br>-         |                              |

### 3. Post verification of details above

**Create Mandate**

TO: ABC Company xyzipo@bank Verified Merchant

Mandate Amount: ₹ 40000.00

The Amount entered will be blocked immediately & debited from payer account as per your Mandate inputs.

Frequency: ONETIME

Validity: 20 JULY 2018 > 27 JULY 2018

Users account will be debited within validity period.

REMARKS: Application no 80001834

Click here to view the attachment

PROCEED

### 4. Pre-confirmation page

Please, check the below details as the amount will be blocked for the validity period and will be debited as per the mandate inputs. In case of non-execution of the Mandate, the amount will be unlocked.

**Mandate Details**

To: ABC Company xyzipo@bank

AMOUNT: ₹ 0000.00

FREQUENCY: ONETIME

VALIDITY: 20 JULY 2018 to 27 JULY 2018

REMARKS: Application no 80001854

CANCEL CONFIRM

- (b) QIB and NII Applicants may submit the Application Form either
- to SCSBs in physical or electronic mode through the internet banking facility offered by an SCSB authorizing blocking of funds that are available in the ASBA account specified in the Bid cum Application Form, or
  - in physical mode to any Designated Intermediary.
- (c) Applicants must specify the Bank Account number or the UPI ID (for RIIs bidding using the UPI mechanism), as applicable, in the Application Form. The Application Form submitted by a Applicant and which is accompanied by cash, demand draft, cheque, money order, postal order or any mode of payment other than blocked amounts in the ASBA Account, may not be accepted.
- (d) Applicants should note that application made using third party UPI ID or ASBA Account is liable to be rejected.
- (e) NRIs applying in the Offer through the UPI mechanism are advised to enquire with the relevant Bank, whether their account is UPI linked, prior to making such application through Channel III
- (f) Applicants shall note that for the purpose of blocking funds under ASBA facility clearly demarcated funds shall be available in the ASBA Account.
- (g) Applicants (other than RIIs bidding through the non-UPI mechanism) should submit the Application Form only at the Bidding Centers, i.e. to the respective member of the Syndicate at the Specified Locations, the SCSBs, the

Registered Broker at the Broker Centres, the CRTA at the Designated RTA Locations or CDP at the Designated CDP Locations. RIIs bidding through the non-UPI mechanism should either submit the physical Application Form with the SCSBs or Designated Branches of SCSBs under Channel I or submit the Application Form online using the facility of 3-in1 type accounts under Channel II.

(h) **Applicants (other than RIIs bidding through the non-UPI mechanism) bidding through Designated Intermediaries** other than a SCSB, should note that ASBA Forms submitted to such Designated Intermediary may not be accepted, if the SCSB where the ASBA Account, as specified in the Application Form, is maintained has not named at least one branch at that location for such Designated Intermediary, to deposit ASBA Forms.

(i) **Applicants bidding directly through the SCSBs** should ensure that the Application Form is submitted to a Designated Branch of a SCSB where the ASBA Account is maintained.

(j) Upon receipt of the Application Form, the Designated Branch of the SCSB may verify if sufficient funds equal to the Bid Amount are available in the ASBA Account, as mentioned in the Application Form.

(k) If sufficient funds are available in the ASBA Account, the SCSB may block an amount equivalent to the Bid Amount mentioned in the Application Form and for application directly submitted to SCSB by investor, may enter each Bid option into the electronic bidding system as a separate Bid.

(l) If sufficient funds are not available in the ASBA Account, the Designated Branch of the SCSB may not upload such Application on the Stock Exchange platform and such Application are liable to be rejected.

(m) Upon submission of a completed Application Form each Applicants (not being a RII who has opted for the UPI mechanism and provided a UPI ID with the Application Form) may be deemed to have agreed to block the entire Bid Amount and authorized the Designated Branch of the SCSB to block the Bid Amount specified in the Application Form in the ASBA Account maintained with the SCSBs. For details regarding blocking of Bid Amount for RIIs who have provided a UPI ID with the Application Form please refer to paragraph 4.1.7.4.

(n) The Bid Amount may remain blocked in the aforesaid ASBA Account until finalisation of the Basis of Allotment and consequent transfer of the Bid Amount against the Allotted Equity Shares to the Public Offer Account, or until withdrawal or failure of the Offer, or until withdrawal or rejection of the Bid, as the case may be.

(o) SCSBs bidding in the Offer must apply through an Account maintained with any other SCSB; else their application are liable to be rejected.

#### **4.1.7.3 Unblocking of ASBA Account**

- a) Once the Basis of Allotment is approved by the Designated Stock Exchange, the Registrar to the Issue may provide the following details to the controlling branches of each SCSB, along with instructions to unblock the relevant bank accounts and for successful applications transfer the requisite money to the Public Issue Account designated for this purpose, within the specified timelines: (i) the number of Equity Shares to be Allotted, if any, against each Application, (ii) the amount to be transferred from the relevant bank account to the Public Issue Account, for each Application, (iii) the date by which funds referred to in (ii) above may be transferred to the Public Issue Account, and (iv) details of rejected/ non allotment / partial allotment ASBA Application, if any, along with reasons for rejection and details of withdrawn or unsuccessful Application, if any, to enable the SCSBs to unblock the respective bank accounts.
- b) On the basis of instructions from the Registrar to the Issue, the SCSBs and Sponsor Bank may transfer the requisite amount against each successful Application to the Public Issue Account and may unblock the excess amount, if any, in the ASBA Account.
- c) The Registrar to the Issue, based on information of bidding and blocking received from stock exchange, would undertake reconciliation of the bid data and block confirmation corresponding to the bids by all investor category applications (with and without the use of UPI) and prepare the basis of allotment. Applications made using third party bank account or using third party linked bank account UPI ID are liable for rejection.
- d) Upon approval of basis of allotment, Registrar to the Issue shall share the debit file with Sponsor Bank (through Stock exchange) and SCSBs, as applicable, for credit of funds in the public issue account and unblocking of excess funds in the RIIs account. The Sponsor bank based on the mandate approved by the RII at the time of blocking of funds, will raise the debit / collect request from RIIs bank account, whereupon the funds will be transferred from RIIs account to public issue account and remaining funds, if any, will be unblocked without any manual

intervention by RII or his / her bank.

In the event of withdrawal or rejection of the Application Form and for unsuccessful Application, the Registrar to the Issue may give instructions to the SCSB to unblock the Application Amount in the relevant ASBA Account within 6 Working Days of the Issue Closing Date.

#### **1.1.7.4 Additional Payment Instructions for RIIs application through Designated Intermediaries using the UPI mechanism**

- a) Before submission of the application form with the Designated Intermediary, an RII shall download the mobile app for UPI and create a UPI ID (xyz@bankname) of not more than 45 characters with its bank and link it to his/her bank account where the funds equivalent to the application amount is available. RIIs shall also ensure that the name of the mobile application and the UPI handle being used for making the application in the Offer are appearing in the following path on SEBI website – **www.sebi.gov.in**:

***Home » Intermediaries/Market Infrastructure Institutions » Recognised Intermediaries » list of mobile applications for using UPI in public issues***

It is clarified that if a RII makes an application through a UPI handle not covered in the prescribed list (as mentioned in the path above), such an application is liable to be rejected.

- b) *RIIs shall ensure that the bank, with which it has its bank account, where the funds equivalent to the application amount is available for blocking has been notified as Issuer Banks for UPI.* A list of such banks is available at the following path on SEBI website – **www.sebi.gov.in**:

***Home » Intermediaries/Market Infrastructure Institutions » Recognised Intermediaries » Self Certified Syndicate Banks eligible as Issuer Banks for UPI***

It is clarified that if a RII makes an application using a bank account of an SCSB or bank which is not covered in the prescribed list (as mentioned in the path above), such an application is liable to be rejected.

- c) RIIs shall mention his / her UPI ID in the Application Form in capital letters and submit the Application Form to any of the Designated Intermediaries.
- d) The Designated Intermediary upon receipt of the Application Form will upload the details along with UPI ID in the stock exchange bidding platform.
- e) Once the bid has been entered into the Stock Exchange bidding platform, the stock exchange will validate the PAN and Demat Account details of the RII with the Depository. The Depository will validate the aforesaid details on a real time basis and send a response to the stock exchange which will be shared by the stock exchange with the Designated Intermediary through its bidding platform, for corrections, if any.
- f) Once the bid details have been validated by the Depository, the stock exchange will, on a continuous basis, electronically share the bid details along with the UPI ID of the concerned RII with the Sponsor Bank appointed by the Issuer.
- g) The Sponsor Bank will validate the UPI ID of the RII before initiating the Mandate request.
- h) The Sponsor Bank after validating the UPI ID will initiate a UPI Mandate Request for valid UPI ID on the RII which will be electronically received by the RII as an SMS / intimation on his / her mobile number / mobile app associated with the UPI ID linked account. The RII shall ensure that the details of the Bid are correct by opening the attachment in the UPI Mandate Request and then proceed to authorise the UPI Mandate Request using his/her UPI PIN. Upon the authorization of the mandate using his/her UPI PIN, an RII may be deemed to have verified the attachment containing the application details of the RII in the UPI Mandate Request and have agreed to block the entire Bid Amount and authorized the Sponsor Bank to block the Bid Amount mentioned in the Bid Cum Application Form and subsequent debit in case of allotment.
- i) Upon successful validation of the block request by the RII, the said information would be electronically received by the RII's bank, where the funds, equivalent to the application amount would get blocked in the ASBA Account of the RII. Intimation regarding confirmation of such blocking of funds in the ASBA Account of the RII would

also be received by the RII. Information on the block status request would be shared with the Sponsor Bank which in turn would share it with the stock exchange which in turn would share it with the Registrar in the form of a file for the purpose of reconciliation and display it on the stock exchange bidding platform for the information of the Designated Intermediary.

- j) RIIs may continue to modify or withdraw the application till the closure of the Bidding Period. For each modification of the application, the RII will submit a revised application and will receive a new UPI Mandate Request from the Sponsor Bank to be validated as per the process indicated above.
- k) RIIs to check the correctness of the details on the mandate received before approving the Mandate Request.
- l) Post closure of the Issue, the stock exchange will share the Bid details with the Registrar along with the final file received from the Sponsor Bank containing status of blocked funds or otherwise, along with the ASBA Account details with respect to applications made by RIIs using UPI ID.

#### **4.1.7.4 Discount (if applicable)**

- a) The Discount is stated in absolute rupee terms.
- b) RIIs, Employees and Retail Individual Shareholders are only eligible for discount. For Discounts offered in the Issue, applicants may refer to the Prospectus.
- c) The Applicants entitled to the applicable Discount in the Issue may make payment for an amount i.e. the Application Amount less Discount (if applicable).

#### **4.1.7.5 Additional Payment Instructions for NRIs**

The Non-Resident Indians who intend to make payment through Non-Resident Ordinary (NRO) accounts shall use the form meant for Resident Indians (non-repatriation basis). In the case of applications by NRIs applying on a repatriation basis, payment shall not be accepted out of NRO Account.

### **4.1.8 FIELD NUMBER 8: SIGNATURES AND OTHER AUTHORISATIONS**

- a) Only the First Applicant is required to sign the Application Form. Applicants should ensure that signatures are in one of the languages specified in the Eighth Schedule to the Constitution of India.
- b) If the ASBA Account is held by a person or persons other than the ASBA Applicant., then the Signature of the ASBA Account holder(s) is also required.
- c) In relation to the ASBA Applications, signature has to be correctly affixed in the authorization/undertaking box in the Application Form, or an authorization has to be provided to the SCSB via the electronic mode, for blocking funds in the ASBA Account equivalent to the application amount mentioned in the Application Form.
- d) Applicants must note that Application Form without signature of Applicant and /or ASBA Account holder is liable to be rejected.

### **4.1.9 ACKNOWLEDGEMENT AND FUTURE COMMUNICATION**

- a) Applicants should ensure that they receive the acknowledgment duly signed and stamped by an Application Collecting Intermediaries, as applicable, for submission of the Application Form.
- b) All communications in connection with Applications made in the Issue should be addressed as under:
  - i. In case of queries related to Allotment, non-receipt of Allotment Advice, credit of allotted equity shares, the Applicants should contact the Registrar to the Issue.
  - ii. In case of Applications submitted to the Designated Branches of the SCSBs, the Applicants should contact the relevant Designated Branch of the SCSB.
  - iii. Applicant may contact the Company Secretary and Compliance Officer or LM(s) in case of any other complaints in relation to the Issue.
- c) The following details (as applicable) should be quoted while making any queries –
  - i. full name of the sole or First Bidder/Applicant, Bid cum Application Form number, Applicants'/Bidders' DP ID, Client ID, PAN, number of Equity Shares applied for, amount paid on application.

- ii. name and address of the Designated Intermediary, where the Bid was submitted along with the acknowledgment slip from Designated Intermediary or
- iii. Bids, ASBA Account number or the UPI ID (for RIIs who make the payment of Bid Amount through the UPI mechanism) linked to the ASBA Account where the Bid Amount was blocked.

For further details, Applicant may refer to the Prospectus and the Application Form.

#### **4.2 INSTRUCTIONS FOR FILING THE REVISION FORM**

- a) During the Issue Period, any Applicant (other than QIBs and NIIs, who can only revise their application amount upwards) who has registered his or her interest in the Equity Shares for a particular number of shares is free to revise number of shares applied using revision forms available separately.
- b) RII may revise or withdraw their applications till closure of the Issue period.
- c) Revisions can be made only in the desired number of Equity Shares by using the Revision Form.
- d) The Applicant can make this revision any number of times during the Issue Period. However, for any revision(s) in the Application, the Applicants will have to use the services of the SCSB through which such Applicant had placed the original Application. It is clarified that RIIs whose original Bid is made using the UPI mechanism, can make revision(s) to their Bid using the UPI mechanism only, whereby each time the Sponsor Bank will initiate a new UPI Mandate Request. Bidders are advised to retain copies of the blank Revision Form and the Bid(s) must be made only in such Revision Form or copies thereof.

A sample Revision form is reproduced below:

|                                                                                                                                                                                                                                                                                                                                                                                                            |  |                                                                                                                                                                                                                                                                                                     |   |                                                                                                             |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|-------------------------------------------------------------------------------------------------------------|---|--------------------------------------------------------------------------------------------------------------|---|-----------|---|---|---|---|---|---|---|
| <b>COMMON APPLICATION REVISION FORM</b><br><b>XYZ LIMITED - INITIAL PUBLIC ISSUE REVISION- R</b>                                                                                                                                                                                                                                                                                                           |  | Registered office: XXXXXXXXXXXXXXXXXXXXXXXXXX<br>Corporate Identity Number: XXXXXXXXXXXXXXXX<br>Contact Person: XXXXXXXXXXXXXXXXXX, Company Secretary and Compliance Officer; Tel: XXXXXXXXXXXXX; Fax: XXXXXXXXXXXXXXXXXX<br>E-mail: XXXXXXXXXXXXXXXXXXXXXXXXXX Website: XXXXXXXXXXXXXXXXXXXXXXXXXX |   | FOR RESIDENT INDIANS, INCLUDING RESIDENT QIBs AND ELIGIBLE NRIs APPLYING ON A NON-REPATRIATION BASIS        |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
| <p>To,<br/>The Board of Directors<br/>XYZ LIMITED</p>                                                                                                                                                                                                                                                                                                                                                      |  | <b>FIXED PRICE SME ISSUE</b><br><b>ISIN : XXXXXXXXXX</b>                                                                                                                                                                                                                                            |   | Application Form No. _____                                                                                  |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
| <b>SYNDICATE MEMBER'S STAMP &amp; CODE</b>                                                                                                                                                                                                                                                                                                                                                                 |  | <b>REGISTERED BROKER/SCSB/DP/RTA STAMP &amp; CODE</b>                                                                                                                                                                                                                                               |   | <b>I. NAME &amp; CONTACT DETAILS OF SOLE / FIRST APPLICANT</b>                                              |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
|                                                                                                                                                                                                                                                                                                                                                                                                            |  |                                                                                                                                                                                                                                                                                                     |   | Mr./Ms./M/s. _____                                                                                          |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
|                                                                                                                                                                                                                                                                                                                                                                                                            |  |                                                                                                                                                                                                                                                                                                     |   | Address _____                                                                                               |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
|                                                                                                                                                                                                                                                                                                                                                                                                            |  |                                                                                                                                                                                                                                                                                                     |   | Email _____                                                                                                 |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
| <b>SUB-BROKER'S / SUB-AGENT'S STAMP &amp; CODE</b>                                                                                                                                                                                                                                                                                                                                                         |  | <b>SCSB BRANCH STAMP &amp; CODE</b>                                                                                                                                                                                                                                                                 |   | <b>2. PAN OF SOLE / FIRST APPLICANT</b>                                                                     |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
|                                                                                                                                                                                                                                                                                                                                                                                                            |  |                                                                                                                                                                                                                                                                                                     |   | _____                                                                                                       |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
| <b>BANK BRANCH SERIAL NO.</b>                                                                                                                                                                                                                                                                                                                                                                              |  | <b>SCSB SERIAL NO.</b>                                                                                                                                                                                                                                                                              |   | <b>3. INVESTOR'S DEPOSITORY ACCOUNT DETAILS</b> <input type="checkbox"/> NSDL <input type="checkbox"/> CDSL |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
|                                                                                                                                                                                                                                                                                                                                                                                                            |  |                                                                                                                                                                                                                                                                                                     |   | _____                                                                                                       |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
| For NSDL enter 8 digit DP ID followed by 8 digit Client ID / For CDSL enter 16 digit Client ID                                                                                                                                                                                                                                                                                                             |  |                                                                                                                                                                                                                                                                                                     |   |                                                                                                             |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
| PLEASE CHANGE MY APPLICATION <span style="float: right;"><input type="checkbox"/> PHYSICAL</span>                                                                                                                                                                                                                                                                                                          |  |                                                                                                                                                                                                                                                                                                     |   |                                                                                                             |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
| <b>4. FROM (as per last Application or Revision)</b>                                                                                                                                                                                                                                                                                                                                                       |  |                                                                                                                                                                                                                                                                                                     |   |                                                                                                             |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
| Options                                                                                                                                                                                                                                                                                                                                                                                                    |  | No. of Equity Shares applied<br>(Application must be in multiples of xxxx equity shares)<br>(In Figures)                                                                                                                                                                                            |   | Price per Equity Share ₹ xx/-<br>(In Figures)                                                               |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
|                                                                                                                                                                                                                                                                                                                                                                                                            |  |                                                                                                                                                                                                                                                                                                     |   | Issue Price                                                                                                 |   | Discount, if any                                                                                             |   | Net Price |   |   |   |   |   |   |   |
|                                                                                                                                                                                                                                                                                                                                                                                                            |  | 7                                                                                                                                                                                                                                                                                                   | 6 | 5                                                                                                           | 4 | 3                                                                                                            | 2 | 1         | 4 | 3 | 2 | 1 | 4 | 3 | 2 |
| Option 1                                                                                                                                                                                                                                                                                                                                                                                                   |  | NOT APPLICABLE                                                                                                                                                                                                                                                                                      |   |                                                                                                             |   | NOT APPLICABLE                                                                                               |   |           |   |   |   |   |   |   |   |
| (OR) Option 2                                                                                                                                                                                                                                                                                                                                                                                              |  | NOT APPLICABLE                                                                                                                                                                                                                                                                                      |   |                                                                                                             |   | NOT APPLICABLE                                                                                               |   |           |   |   |   |   |   |   |   |
| (OR) Option 3                                                                                                                                                                                                                                                                                                                                                                                              |  |                                                                                                                                                                                                                                                                                                     |   |                                                                                                             |   | NOT APPLICABLE                                                                                               |   |           |   |   |   |   |   |   |   |
| <b>5. TO (Revised Application)</b>                                                                                                                                                                                                                                                                                                                                                                         |  |                                                                                                                                                                                                                                                                                                     |   |                                                                                                             |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
| Options                                                                                                                                                                                                                                                                                                                                                                                                    |  | No. of Equity Shares applied<br>(Application must be in multiples of xxxx equity shares)<br>(In Figures)                                                                                                                                                                                            |   | Price per Equity Share ₹ xx/-<br>(In Figures)                                                               |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
|                                                                                                                                                                                                                                                                                                                                                                                                            |  |                                                                                                                                                                                                                                                                                                     |   | Issue Price                                                                                                 |   | Discount, if any                                                                                             |   | Net Price |   |   |   |   |   |   |   |
|                                                                                                                                                                                                                                                                                                                                                                                                            |  | 7                                                                                                                                                                                                                                                                                                   | 6 | 5                                                                                                           | 4 | 3                                                                                                            | 2 | 1         | 4 | 3 | 2 | 1 | 4 | 3 | 2 |
| Option 1                                                                                                                                                                                                                                                                                                                                                                                                   |  | NOT APPLICABLE                                                                                                                                                                                                                                                                                      |   |                                                                                                             |   | NOT APPLICABLE                                                                                               |   |           |   |   |   |   |   |   |   |
| (OR) Option 2                                                                                                                                                                                                                                                                                                                                                                                              |  | NOT APPLICABLE                                                                                                                                                                                                                                                                                      |   |                                                                                                             |   | NOT APPLICABLE                                                                                               |   |           |   |   |   |   |   |   |   |
| (OR) Option 3                                                                                                                                                                                                                                                                                                                                                                                              |  |                                                                                                                                                                                                                                                                                                     |   |                                                                                                             |   | NOT APPLICABLE                                                                                               |   |           |   |   |   |   |   |   |   |
| <b>6. PAYMENT DETAILS [IN CAPITAL LETTERS]</b> <span style="float: right;"><b>PAYMENT OPTION : FULL PAYMENT</b></span>                                                                                                                                                                                                                                                                                     |  |                                                                                                                                                                                                                                                                                                     |   |                                                                                                             |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
| Amount blocked (₹ in figures) _____                                                                                                                                                                                                                                                                                                                                                                        |  |                                                                                                                                                                                                                                                                                                     |   | (₹ in words) _____                                                                                          |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
| ASBA _____                                                                                                                                                                                                                                                                                                                                                                                                 |  |                                                                                                                                                                                                                                                                                                     |   |                                                                                                             |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
| Bank A/c No. _____                                                                                                                                                                                                                                                                                                                                                                                         |  |                                                                                                                                                                                                                                                                                                     |   |                                                                                                             |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
| Bank Name & Branch _____                                                                                                                                                                                                                                                                                                                                                                                   |  |                                                                                                                                                                                                                                                                                                     |   |                                                                                                             |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
| OR _____                                                                                                                                                                                                                                                                                                                                                                                                   |  |                                                                                                                                                                                                                                                                                                     |   |                                                                                                             |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
| UPI ID (Maximum 45 characters) _____                                                                                                                                                                                                                                                                                                                                                                       |  |                                                                                                                                                                                                                                                                                                     |   |                                                                                                             |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
| I/WE (ON BEHALF OF JOINT APPLICANTS, IF ANY) HEREBY CONFIRM THAT I/WE HAVE READ AND UNDERSTOOD THE TERMS AND CONDITIONS OF THIS APPLICATION FORM AND THE ATTACHED FORM 2A AND HEREBY AGREE AND CONFIRM THE 'INVESTORS UNDERTAKING' AS GIVEN OVERLEAF. I/WE (ON BEHALF OF JOINT APPLICANTS, IF ANY) HEREBY CONFIRM THAT I/WE HAVE READ THE INSTRUCTIONS FOR FILLING UP THE APPLICATION FORM GIVEN OVERLEAF. |  |                                                                                                                                                                                                                                                                                                     |   |                                                                                                             |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
| <b>SA. SIGNATURE OF SOLE / FIRST APPLICANT</b>                                                                                                                                                                                                                                                                                                                                                             |  | <b>SB. SIGNATURE OF ASBA BANK ACCOUNT HOLDER(S)<br/>(AS PER BANK RECORDS)</b>                                                                                                                                                                                                                       |   |                                                                                                             |   | <b>REGISTERED BROKER / SCSB / CDP / RTA<br/>STAMP (Acknowledging upload of Bid in Stock Exchange system)</b> |   |           |   |   |   |   |   |   |   |
|                                                                                                                                                                                                                                                                                                                                                                                                            |  |                                                                                                                                                                                                                                                                                                     |   |                                                                                                             |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
|                                                                                                                                                                                                                                                                                                                                                                                                            |  |                                                                                                                                                                                                                                                                                                     |   |                                                                                                             |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
|                                                                                                                                                                                                                                                                                                                                                                                                            |  |                                                                                                                                                                                                                                                                                                     |   |                                                                                                             |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
| Date: _____, 2019                                                                                                                                                                                                                                                                                                                                                                                          |  |                                                                                                                                                                                                                                                                                                     |   |                                                                                                             |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
| TEAR HERE -----                                                                                                                                                                                                                                                                                                                                                                                            |  |                                                                                                                                                                                                                                                                                                     |   |                                                                                                             |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
| <p><b>XYZ LIMITED</b><br/><b>INITIAL PUBLIC ISSUE - REVISION - R</b></p>                                                                                                                                                                                                                                                                                                                                   |  | <b>Acknowledgement Slip for Registered Broker/ SCSB/DP/RTA</b>                                                                                                                                                                                                                                      |   | Application Form No. _____                                                                                  |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
| <b>DPID / CLID</b>                                                                                                                                                                                                                                                                                                                                                                                         |  | <b>PAN of Sole / First Applicant</b>                                                                                                                                                                                                                                                                |   |                                                                                                             |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
|                                                                                                                                                                                                                                                                                                                                                                                                            |  |                                                                                                                                                                                                                                                                                                     |   |                                                                                                             |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
| Additional Amount Blocked (₹ in figures) _____                                                                                                                                                                                                                                                                                                                                                             |  | A/c. No./UPI ID _____                                                                                                                                                                                                                                                                               |   | <b>SCSB Branch Stamp &amp; Signature</b>                                                                    |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
| Bank Name & Branch _____                                                                                                                                                                                                                                                                                                                                                                                   |  |                                                                                                                                                                                                                                                                                                     |   |                                                                                                             |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
| Received from Mr./Ms. _____                                                                                                                                                                                                                                                                                                                                                                                |  |                                                                                                                                                                                                                                                                                                     |   |                                                                                                             |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
| Telephone / Mobile _____                                                                                                                                                                                                                                                                                                                                                                                   |  | Email _____                                                                                                                                                                                                                                                                                         |   |                                                                                                             |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
| TEAR HERE -----                                                                                                                                                                                                                                                                                                                                                                                            |  |                                                                                                                                                                                                                                                                                                     |   |                                                                                                             |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
| <b>Stamp &amp; Signature of Registered Broker / SCSB / CDP / RTA</b>                                                                                                                                                                                                                                                                                                                                       |  | Option 1    Option 2    Option 3<br>No. of Equity Shares<br>Fix Price<br>Additional Amount Blocked (₹)                                                                                                                                                                                              |   | Name of Sole / First Applicant<br>_____<br>_____                                                            |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
|                                                                                                                                                                                                                                                                                                                                                                                                            |  |                                                                                                                                                                                                                                                                                                     |   |                                                                                                             |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
|                                                                                                                                                                                                                                                                                                                                                                                                            |  |                                                                                                                                                                                                                                                                                                     |   |                                                                                                             |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
|                                                                                                                                                                                                                                                                                                                                                                                                            |  |                                                                                                                                                                                                                                                                                                     |   |                                                                                                             |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
| <b>ASBA Bank A/c No./UPI Id:<br/>Bank Name &amp; Branch</b>                                                                                                                                                                                                                                                                                                                                                |  | <b>Acknowledgement Slip for Applicant</b>                                                                                                                                                                                                                                                           |   | Application Form No. _____                                                                                  |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
|                                                                                                                                                                                                                                                                                                                                                                                                            |  |                                                                                                                                                                                                                                                                                                     |   |                                                                                                             |   |                                                                                                              |   |           |   |   |   |   |   |   |   |
| Important Note : Application made using third party UPI Or ASBA Bank A/c are liable to be rejected.                                                                                                                                                                                                                                                                                                        |  |                                                                                                                                                                                                                                                                                                     |   |                                                                                                             |   |                                                                                                              |   |           |   |   |   |   |   |   |   |

|                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                        |          |                                                            |                                |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|------------------------------------------------------------|--------------------------------|
| COMMON<br>APPLICATION<br>REVISION FORM                                                                                                                                                                                                                                                                                                                                                                     | XYZ LIMITED - INITIAL PUBLIC ISSUE REVISION - NR<br><small>Corporate Identity Number: XXXXXXXXXXXXXXXXXX<br/>Registered office: XXXXXXXXXXXXXXXXXX, Company Secretary and Compliance Officer; Tel: XXXXXXXXXXXX, Fax: XXXXXXXXXXXX<br/>Contact Person: XXXXXXXXXXXXXXXXXX, E-mail: XXXXXXXXXXXXXXXXXX, Website: XXXXXXXXXXXXXXXXXX</small> | NON-RESIDENTS AND ELIGIBLE NRI's,<br>FPIs, FVCIs, ETC. APPLYING ON<br>A REPATRIATION BASIS                                                                                                             |          |                                                            |                                |
| <b>LOGO</b><br>To,<br>The Board of Directors<br>XYZ LIMITED                                                                                                                                                                                                                                                                                                                                                | <b>FIXED PRICE SME ISSUE</b><br>ISIN : XXXXXXXXXX                                                                                                                                                                                                                                                                                          | Application<br>Form No.                                                                                                                                                                                |          |                                                            |                                |
| SYNDICATE MEMBER'S STAMP & CODE                                                                                                                                                                                                                                                                                                                                                                            | REGISTERED BROKER/SCSB/DP/RTA<br>STAMP & CODE                                                                                                                                                                                                                                                                                              | 1. NAME & CONTACT DETAILS OF SOLE / FIRST APPLICANT<br>Mr./Ms./M/s.<br>Address<br>Tel. No. (with STD code) / Mobile<br>Email                                                                           |          |                                                            |                                |
| SUB-BROKER'S / SUB-AGENT'S STAMP & CODE                                                                                                                                                                                                                                                                                                                                                                    | SCSB BRANCH STAMP & CODE                                                                                                                                                                                                                                                                                                                   | 2. PAN OF SOLE / FIRST APPLICANT                                                                                                                                                                       |          |                                                            |                                |
| BANK BRANCH SERIAL NO.                                                                                                                                                                                                                                                                                                                                                                                     | SCSB SERIAL NO.                                                                                                                                                                                                                                                                                                                            | 3. INVESTOR'S DEPOSITORY ACCOUNT DETAILS <input type="checkbox"/> NSDL <input type="checkbox"/> CDSL<br>For NSDL enter 8 digit DP ID followed by 8 digit Client ID / For CDSL enter 16 digit Client ID |          |                                                            |                                |
| PLEASE CHANGE MY APPLICATION <input type="checkbox"/> PHYSICAL                                                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                        |          |                                                            |                                |
| <b>4. FROM (as per last Application or Revision)</b>                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                        |          |                                                            |                                |
| Options                                                                                                                                                                                                                                                                                                                                                                                                    | No. of Equity Shares applied<br>(Application must be in multiples of xxxx equity shares)<br>(In Figures)<br>7 6 5 4 3 2 1                                                                                                                                                                                                                  | Price per Equity Share ₹ xx/-<br>(In Figures)<br>Issue Price Discount, if any Net Price<br>4 3 2 1 4 3 2 1 4 3 2 1                                                                                     |          |                                                            |                                |
| Option 1                                                                                                                                                                                                                                                                                                                                                                                                   | NOT APPLICABLE                                                                                                                                                                                                                                                                                                                             | NOT APPLICABLE                                                                                                                                                                                         |          |                                                            |                                |
| (OR) Option 2                                                                                                                                                                                                                                                                                                                                                                                              | NOT APPLICABLE                                                                                                                                                                                                                                                                                                                             | NOT APPLICABLE                                                                                                                                                                                         |          |                                                            |                                |
| (OR) Option 3                                                                                                                                                                                                                                                                                                                                                                                              | NOT APPLICABLE                                                                                                                                                                                                                                                                                                                             | NOT APPLICABLE                                                                                                                                                                                         |          |                                                            |                                |
| <b>5. TO (Revised Application)</b>                                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                        |          |                                                            |                                |
| Options                                                                                                                                                                                                                                                                                                                                                                                                    | No. of Equity Shares applied<br>(Application must be in multiples of xxxx equity shares)<br>(In Figures)<br>7 6 5 4 3 2 1                                                                                                                                                                                                                  | Price per Equity Share ₹ xx/-<br>(In Figures)<br>Issue Price Discount, if any Net Price<br>4 3 2 1 4 3 2 1 4 3 2 1                                                                                     |          |                                                            |                                |
| Option 1                                                                                                                                                                                                                                                                                                                                                                                                   | NOT APPLICABLE                                                                                                                                                                                                                                                                                                                             | NOT APPLICABLE                                                                                                                                                                                         |          |                                                            |                                |
| (OR) Option 2                                                                                                                                                                                                                                                                                                                                                                                              | NOT APPLICABLE                                                                                                                                                                                                                                                                                                                             | NOT APPLICABLE                                                                                                                                                                                         |          |                                                            |                                |
| (OR) Option 3                                                                                                                                                                                                                                                                                                                                                                                              | NOT APPLICABLE                                                                                                                                                                                                                                                                                                                             | NOT APPLICABLE                                                                                                                                                                                         |          |                                                            |                                |
| <b>6. PAYMENT DETAILS [IN CAPITAL LETTERS]</b>                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                        |          |                                                            |                                |
| Amount blocked (₹ in figures) _____ (₹ in words) _____                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                            | PAYMENT OPTION : FULL PAYMENT                                                                                                                                                                          |          |                                                            |                                |
| ASBA Bank A/c No. _____<br>Bank Name & Branch _____<br>OR<br>UPI ID (Maximum 45 characters) _____                                                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                        |          |                                                            |                                |
| I/WE (ON BEHALF OF JOINT APPLICANTS, IF ANY) HEREBY CONFIRM THAT I/WE HAVE READ AND UNDERSTOOD THE TERMS AND CONDITIONS OF THIS APPLICATION FORM AND THE ATTACHED FORM 2A AND HEREBY AGREE AND CONFIRM THE 'INVESTORS UNDERTAKING' AS GIVEN OVERLEAF. I/WE (ON BEHALF OF JOINT APPLICANTS, IF ANY) HEREBY CONFIRM THAT I/WE HAVE READ THE INSTRUCTIONS FOR FILLING UP THE APPLICATION FORM GIVEN OVERLEAF. |                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                        |          |                                                            |                                |
| <b>8A. SIGNATURE OF SOLE / FIRST APPLICANT</b>                                                                                                                                                                                                                                                                                                                                                             | <b>8B. SIGNATURE OF ASBA BANK ACCOUNT HOLDER(S)<br/>(AS PER BANK RECORDS)</b><br>I/We authorize the SCSB to do all acts as are necessary to make the Application in the Issue<br>1) _____<br>2) _____<br>3) _____<br>Date: _____, 2019                                                                                                     | <b>REGISTERED BROKER / SCBSB / CDP / RTA<br/>STAMP (Acknowledging upload of<br/>Bid in Stock Exchange system)</b>                                                                                      |          |                                                            |                                |
| TEAR HERE                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                        |          |                                                            |                                |
| <b>LOGO</b>                                                                                                                                                                                                                                                                                                                                                                                                | <b>XYZ LIMITED</b><br><b>INITIAL PUBLIC ISSUE - REVISION - NR</b>                                                                                                                                                                                                                                                                          | Acknowledgement Slip<br>for Registered Broker/<br>SCSB/DP/RTA                                                                                                                                          |          |                                                            |                                |
|                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                                            | Application<br>Form No.                                                                                                                                                                                |          |                                                            |                                |
| DPID / CLID                                                                                                                                                                                                                                                                                                                                                                                                | PAN of Sole / First Applicant                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                        |          |                                                            |                                |
| Additional Amount Blocked (₹ in figures) _____ A/c. No./UP ID _____                                                                                                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                                                                                                                            | SCSB Branch Stamp & Signature                                                                                                                                                                          |          |                                                            |                                |
| Bank Name & Branch _____                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                        |          |                                                            |                                |
| Received from Mr./Ms. _____                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                        |          |                                                            |                                |
| Telephone / Mobile _____ Email _____                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                        |          |                                                            |                                |
| TEAR HERE                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                        |          |                                                            |                                |
| NO. OF EQUITY SHARES                                                                                                                                                                                                                                                                                                                                                                                       | OPTION 1                                                                                                                                                                                                                                                                                                                                   | OPTION 2                                                                                                                                                                                               | OPTION 3 | Stamp & Signature of Registered Broker / SCBSB / CDP / RTA | Name of Sole / First Applicant |
| Fix Price                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                        |          |                                                            |                                |
| Additional Amount Blocked (₹)                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                        |          |                                                            |                                |
| ASBA Bank A/c No./UPI Id:                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                        |          |                                                            |                                |
| Bank Name & Branch                                                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                        |          |                                                            |                                |
| Important Note : Application made using third party UPI Or ASBA Bank A/c are liable to be rejected.                                                                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                        |          |                                                            |                                |
| <b>XYZ LIMITED -</b>                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                        |          |                                                            |                                |

Other than instructions already highlighted at paragraph 4.1 above, point wise instructions regarding filling up various fields of the Revision Form are provided below:

#### **4.2.1 FIELDS 1, 2 AND 3: NAME AND CONTACT DETAILS OF SOLE/FIRST APPLICANT, PAN OF SOLE/FIRST APPLICANT & DEPOSITORY ACCOUNT DETAILS OF THE APPLICANT**

Applicants should refer to instructions contained in paragraphs 4.1.1, 4.1.2 and 4.1.3.

#### **4.2.2 FIELD 4 & 5: APPLICATION REVISION “FROM” AND “TO”**

- a) Apart from mentioning the revised number of shares in the Revision Form, the Applicant must also mention the details of shares applied for given in his or her Application Form or earlier Revision Form.
- b) In case of revision of applications by RIIs, Employees and Retail Individual Shareholders, such Applicants should ensure that the application amount should exceed Rs. 2,00,000/- due to revision and the application may be considered, subject to eligibility, for allocation under the Non-Institutional Category.

#### **4.2.3 FIELD 6: PAYMENT DETAILS**

- a) All Applicants are required to make payment of the full application amount along with the Revision Form.
- b) Applicant may Issue instructions to block the revised amount in the ASBA Account of the of the UPI Linked Bank Account, to Designated Branch through whom such Applicant had placed the original application to enable the relevant SCSB to block the additional application amount, if any. Sponsor Bank to initiate request for blocking of funds to investor

#### **4.2.4 FIELDS 7: SIGNATURES AND ACKNOWLEDGEMENTS**

Applicants may refer to instructions contained at paragraphs 4.1.8 and 4.1.9 for this purpose.

#### **4.3 SUBMISSION OF REVISION FORM/ APPLICATION FORM**

All Applicants may submit completed application form / Revision Form to the Application Collecting Intermediaries or Designated branches of the SCSBs where the ASBA Account is maintained or as mentioned in the Prospectus/ Application Form.

|                                                        |
|--------------------------------------------------------|
| <b>SECTION 5: ISSUE PROCEDURE IN FIXED PRICE ISSUE</b> |
|--------------------------------------------------------|

#### **5.1 APPLICANTS MAY NOTE THAT THERE IS NO BID CUM APPLICATION FORM IN A FIXED PRICE ISSUE**

As the Issue Price is mentioned in the Fixed Price Issue therefore on filing of the Prospectus with the RoC, the Application so submitted is considered as the application form.

All Applicants may submit an Application Form either in physical form or electronic form to the Application Collecting Intermediaries or Designated Branches of the SCSBs authorising blocking of funds that are available in the bank account specified in the Application Form only (“**ASBA Account**”). The Application Form is also made available on the websites of the Stock Exchanges at least one day prior to the Issue Opening Date.

In a fixed price Issue, allocation in the net offer to the public category is made as follows: minimum fifty per cent to Retail Individual Investors; and remaining to (i) individual investors other than Retail Individual Investors; and (ii) other Applicants including corporate bodies or institutions, irrespective of the number of specified securities applied for. The unsubscribed portion in either of the categories specified above may be allocated to the Applicants in the other category.

#### **5.2 GROUNDS OF REJECTIONS**

Applicants are advised to note that Applications are liable to be rejected inter alia on the following technical grounds:

- Amount blocked does not tally with the amount payable for the highest value of Equity Shares applied for;
- In case of partnership firms, Equity Shares may be registered in the names of the individual partners and no firm as such shall be entitled to apply;
- Application by persons not competent to contract under the Indian Contract Act, 1872 including minors, insane persons;
- PAN not mentioned in the Application Form;
- GIR number furnished instead of PAN;
- Applications for lower number of Equity Shares than specified for that category of investors;
- Applications at a price other than the Fixed Price of The Issue;
- Applications for number of Equity Shares which are not in multiples of 1200;
- Category not ticked;
- Multiple Applications as defined in the Prospectus;
- In case of Application under power of attorney or by limited companies, corporate, trust etc., where relevant documents are not submitted;
- Applications accompanied by Stock invest/ money order/ postal order/ cash/cheque/demand draft/pay order;
- Signature of sole Applicant is missing;
- Application Forms are not delivered by the Applicant within the time prescribed as per the Application Forms, Issue Opening Date advertisement and the Prospectus and as per the instructions in the Prospectus and the Application Forms;
- In case no corresponding record is available with the Depositories that matches three parameters namely, names of the Applicants (including the order of names of joint holders), the Depository Participant's identity (DP ID) and the beneficiary's account number;
- Applications for amounts greater than the maximum permissible amounts prescribed by the regulations;
- Applications by OCBs;
- Applications by US persons other than in reliance on Regulation S or "qualified institutional buyers" as defined in Rule 144A under the Securities Act;
- In case of applications by Individual, the details such as name, date and similar compulsory details as indicated in the application form are missing.
- Applications not duly signed by the sole/first Applicant;
- Applications by any persons outside India if not in compliance with applicable foreign and Indian laws;
- Applications that do not comply with the securities laws of their respective jurisdictions are liable to be rejected;
- Applications by persons prohibited from buying, selling or dealing in the shares directly or indirectly by SEBI or any other regulatory authority;
- Applications by persons who are not eligible to acquire Equity Shares of our Company in terms of all applicable laws, rules, regulations, guidelines, and approvals;
- Applications or revisions thereof by QIB Applicants, Non-Institutional Applicants where the Application Amount is in excess of Rs. 2,00,000, received after 3.00 pm on the Issue Closing Date, unless the extended time is permitted by NSE;
- Applications not containing the details of Bank Account and/ or Depositories Account.
- ASBA Account number or UPI ID not mentioned or incorrectly mentioned in the Application Form/Application Form;
- Submission of more than Application Form per UPI ID by RIIs bidding through Designated Intermediaries
- In case of applications by RIIs (applying through the UPI mechanism), the UPI ID mentioned in the Application Form is linked to a third party bank account;
- The UPI Mandate is not approved by Retail Individual Investor; and
- The original Application is made using the UPI mechanism and revision(s) to the Application is made using ASBA either physically or online through the SCSB, and *vice-versa*.

For details of instructions in relation to the Application Form, Applicants may refer to the relevant section of the GID.

**APPLICANTS SHOULD NOTE THAT IN CASE THE PAN, THE DP ID AND CLIENT ID MENTIONED IN THE APPLICATION FORM AND ENTERED INTO THE ELECTRONIC APPLICATION SYSTEM OF THE STOCK EXCHANGES BY THE APPLICATION COLLECTING INTERMEDIARIES DO NOT MATCH WITH PAN, THE DP ID AND CLIENT ID AVAILABLE IN THE DEPOSITORY DATABASE, THE APPLICATION FORM IS LIABLE TO BE REJECTED.**

This being Fixed Price Issue, this section is not applicable for this Issue.

## SECTION 7: ALLOTMENT PROCEDURE AND BASIS OF ALLOTMENT

### 7.1 BASIS OF ALLOTMENT

Allotment will be made in consultation with the EMERGE platform of NSE (The Designated Stock Exchange). In the event of oversubscription, the allotment will be made on a proportionate basis in marketable lots as set forth hereunder:

- a) The total number of Shares to be allocated to each category as a whole shall be arrived at on a proportionate basis i.e. the total number of Shares applied for in that category multiplied by the inverse of the over subscription ratio (number of Applicants in the category x number of Shares applied for).
- b) The number of Shares to be allocated to the successful Applicants will be arrived at on a proportionate basis in marketable lots (i.e. Total number of Shares applied for into the inverse of the over subscription ratio).
- c) For applications where the proportionate allotment works out to less than 1200 equity shares the allotment will be made as follows:
  - i. Each successful Applicant shall be allotted 1200 equity shares; and
  - ii. The successful Applicants out of the total applicants for that category shall be determined by the draw of lots in such a manner that the total number of Shares allotted in that category is equal to the number of Shares worked out as per (2) above.
- d) If the proportionate allotment to an Applicant works out to a number that is not a multiple of 1200 equity shares, the Applicant would be allotted Shares by rounding off to the nearest multiple of 1200 equity shares subject to a minimum allotment of 1200 equity shares.
- e) If the Shares allotted on a proportionate basis to any category is more than the Shares allotted to the Applicants in that category, the balance available Shares or allocation shall be first adjusted against any category, where the allotted Shares are not sufficient for proportionate allotment to the successful Applicants in that category, the balance Shares, if any, remaining after such adjustment will be added to the category comprising Applicants applying for the minimum number of Shares.

If as a result of the process of rounding off to the nearest multiple of 1200 equity shares, results in the actual allotment being higher than the shares offered, the final allotment may be higher at the sole discretion of the Board of Directors, up to 110% of the size of the offer specified under the Capital Structure mentioned in the Prospectus.

- f) The above proportionate allotment of Shares in an Issue that is oversubscribed shall be subject to the reservation for Retail individual Applicants as described below:
  - i. As per Regulation 253 of SEBI (ICDR), as the retail individual investor category is entitled to more than fifty per cent on proportionate basis, the retail individual investors shall be allocated that higher percentage.
  - ii. The balance net offer of shares to the public shall be made available for allotment to
    - individual applicants other than retails individual investors and
    - other investors, including corporate bodies/ institutions irrespective of number of shares applied for.
  - iii. The unsubscribed portion of the net offer to any one of the categories specified in a) or b) shall/may be made available for allocation to applicants in the other category, if so required.

'Retail Individual Investor' means an investor who applies for shares of value of not more than Rs. 2,00,000/- . Investors may note that in case of over subscription allotment shall be on proportionate basis and will be finalized in consultation with EMERGE platform of NSE.

The Executive Director / Managing Director of NSE - the Designated Stock Exchange in addition to Lead Manager and Registrar to the Public Issue shall be responsible to ensure that the basis of allotment is finalized in a fair and proper manner in accordance with the SEBI (ICDR) Regulations.

### 7.2 DESIGNATED DATE AND ALLOTMENT OF EQUITY SHARES

- a. **Designated Date:** On the Designated Date, the Escrow Collection Banks shall transfer the funds represented by allocation of Equity Shares from the Escrow Account, as per the terms of the Escrow Agreement, into the Public Issue Account with the Bankers to the Issue.
- b. **Issuance of Allotment Advice:** Upon approval of the Basis of Allotment by the Designated Stock Exchange, the Registrar shall upload the same on its website. On the basis of the approved Basis of Allotment, the Issuer shall pass necessary corporate action to facilitate the Allotment and credit of Equity Shares. Applicants are

advised to instruct their Depository Participant to accept the Equity Shares that may be allotted to them pursuant to the Issue.

Pursuant to confirmation of such corporate actions, the Registrar will dispatch Allotment Advice to the Applicants who have been Allotted Equity Shares in the Issue.

- c. The dispatch of Allotment Advice shall be deemed a valid, binding and irrevocable contract.
- d. **Issuer will ensure that:** (i) the Allotment of Equity Shares; and (ii) initiate corporate action for credit of shares to the successful Applicants Depository Account will be completed within one Working Day of the Issue Closing Date. The Issuer also ensures the credit of shares to the successful Applicant's depository account is completed within one Working Days from the date of Allotment, after the funds are transferred from the Escrow Account to the Public Issue Account on the Designated Date.

## **SECTION 8: INTEREST AND REFUNDS**

### **8.1 COMPLETION OF FORMALITIES FOR LISTING & COMMENCEMENT OF TRADING**

The Issuer may ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at all the Stock Exchanges are taken within 6 Working Days of the Issue Closing Date. The Registrar to the Issue may give instructions for credit to Equity Shares the beneficiary account or UPI linked account number with DPs, and dispatch the Allotment Advice within 6 Working Days of the Issue Closing Date.

### **8.2 GROUNDS FOR REFUND**

#### **8.2.1 NON-RECEIPT OF LISTING PERMISSION**

An Issuer makes an application to the Stock Exchange(s) for permission to deal in/list and for an official quotation of the Equity Shares. All the Stock Exchanges from where such permission is sought are disclosed in Prospectus. The Designated Stock Exchange may be as disclosed in the Prospectus with which the Basis of Allotment may be finalized.

If the Issuer fails to make application to the Stock Exchange(s) and obtain permission for listing of the Equity Shares, in accordance with the provisions of Section 40 of the Companies Act, 2013, the Issuer may be punishable with a fine which shall not be less than ₹ 5 lakhs but which may extend to ₹ 50 lakhs and every officer of the Issuer who is in default shall be punishable with fine which shall not be less than ₹ 50,000 but which may extend to ₹ 3 lakhs.

If the permissions to deal in and for an official quotation of the Equity Shares are not granted by any of the Stock Exchange(s), the Issuer may forthwith repay, without interest, all moneys received from the Applicants in pursuance of the Prospectus.

If such money is not repaid within four days after the Issuer becomes liable to repay it, then the Issuer and every director of the Issuer who is an officer in default may, on and from such expiry of four days, be liable to repay the money, with interest at the rate of fifteen percent per annum. The lead manager shall ensure that the monies received in respect of the issue are released to the issuer in compliance with the provisions of the Section 40 (3) of the Companies Act, 2013, as applicable.

#### **8.2.2 MINIMUM SUBSCRIPTION**

This Issue is not restricted to any minimum subscription level. This Issue is 100% underwritten. As per Section 39 of the Companies Act, 2013, if the "stated minimum amount" has not be subscribed and the sum payable on application is not received within a period of 30 days from the date of the Prospectus, the application money has to be returned within such period as may be prescribed.

If the issuer does not receive the subscription of hundred per cent (100%) of the Issue through Prospectus on the date of closure of the issue including devolvement of underwriters, if any, or if the subscription level falls below hundred per cent (100%) after the closure of issue on account of withdrawal of applications, or after technical rejections, or if the listing or trading permission is not obtained from the stock exchange for the securities so Issued under the Prospectus, the issuer shall forthwith refund the entire subscription amount received failing to which the entire application monies shall be refunded forthwith, in accordance with the SEBI ICDR Regulations and other applicable

laws. If there is a delay beyond four days after the Issuer becomes liable to pay the amount, the Issuer shall pay interest at the rate of fifteen per cent per annum.

Further in accordance with Regulation 267(2) of the SEBI (ICDR) Regulations, our Company shall ensure that the minimum application size in terms of number of specified securities shall not be less than Rs.1,00,000/- (Rupees One Lakh) per application.

The equity shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance without the applicable laws of such jurisdiction.

### 8.2.3 MINIMUM NUMBER OF ALLOTTEES

The Issuer may ensure that the number of prospective Allottee's to whom Equity Shares may be allotted may not be less than 50 failing which the entire application monies may be refunded forthwith.

### 8.3 MODE OF REFUND

#### Mode of refunds

- i. **In case of ASBA Bids:** Within four Working Days of the Bid/Offer Closing Date, the Registrar to the Offer may give instructions to SCSBs or in case of Bids by RIIs applying through the UPI mechanism to the Sponsor Bank to revoke the mandate and for unblocking the amount for unsuccessful Bids or for any excess amount blocked on Bidding.
- ii. **In case of Anchor Investors:** Within four Working Days of the Bid/Offer Closing Date, the Registrar to the Offer may dispatch the refund orders for all amounts payable to unsuccessful Anchor Investors.
- iii. In case of Anchor Investors, the Registrar to the Offer may obtain from the depositories the Bidders' bank account details, including the MICR code, on the basis of the DP ID, Client ID and PAN provided by the Anchor Investors in their Bid cum Application Forms for refunds. Accordingly, Anchor Investors are advised to immediately update their details as appearing on the records of their depositories. Failure to do so may result in delays in dispatch of refund orders or refunds through electronic transfer of funds, as applicable, and any such delay may be at the Anchor Investors' sole risk and neither the Issuer, the Registrar to the Offer, the Escrow Collection Banks, or the Syndicate, may be liable to compensate the Anchor Investors for any losses caused to them due to any such delay, or liable to pay any interest for such delay. Please note that refunds shall be credited only to the bank account from which the Bid Amount was remitted to the Escrow Bank.
- iv. In the case of Bids from Eligible NRI Bidders and FPIs, refunds, if any, may generally be payable in Indian Rupees only and net of bank charges and/or commission. If so desired, such payments in Indian Rupees may be converted into U.S. Dollars or any other freely convertible currency as may be permitted by the RBI at the rate of exchange prevailing at the time of remittance and may be dispatched by registered post. The Company may not be responsible for loss, if any, incurred by the Bidder/Applicant on account of conversion of foreign currency.

#### 8.3.1 Electronic mode of making refunds for Anchor Investors

The payment of refund, if any, may be done through various electronic modes as mentioned below:

- a. **NACH**—National Automated Clearing House is a consolidated system of ECS. Payment of refund would be done through NACH for Anchor Investors having an account at any of the centres specified by the RBI where such facility has been made available. This would be subject to availability of complete bank account details including Magnetic Ink Character Recognition (MICR) code wherever applicable from the depository. The payment of refund through NACH is mandatory for Anchor Investors having a bank account at any of the centres where NACH facility has been made available by the RBI (subject to availability of all information for crediting the refund through NACH including the MICR code as appearing on a cheque leaf, from the depositories), except where the applicant is otherwise disclosed as eligible to get refunds through NEFT or Direct Credit or RTGS;
- b. **NEFT**—Payment of refund may be undertaken through NEFT wherever the branch of the Anchor Investors' bank is NEFT enabled and has been assigned the Indian Financial System Code ("IFSC"), which can be linked to the MICR of that particular branch. The IFSC may be obtained from the website of RBI as at a date prior to the date of payment of refund, duly mapped with MICR numbers. Wherever the Anchor Investors have registered their nine- digit MICR number and their bank account number while opening and operating the demat account, the same may be duly mapped with the IFSC of that particular bank branch and the

payment of refund may be made to the Anchor Investors through this method. In the event NEFT is not operationally feasible, the payment of refunds may be made through any one of the other modes as discussed in this section;

- c. **Direct Credit**—Anchor Investors having their bank account with the Refund Banker may be eligible to receive refunds, if any, through direct credit to such bank account; and
- d. **RTGS**—Anchor Investors having a bank account with a bank branch which is RTGS enabled as per the information available on the website of RBI and whose refund amount exceeds ₹ 0.2 million, shall be eligible to receive refund through RTGS, provided the Demographic Details downloaded from the Depositories contain the nine-digit MICR code of the Anchor Investor's bank which can be mapped with the RBI data to obtain the corresponding IFSC. Charges, if any, levied by the Anchor Escrow Bank for the same would be borne by our Company. Charges, if any, levied by the Anchor Investor's bank receiving the credit would be borne by the Anchor Investor.

Please note that refunds through the abovementioned modes shall be credited only to the bank account from which the Bid Amount was remitted to the Escrow Bank.

For details of levy of charges, if any, for any of the above methods, Bank charges, if any, for cashing such cheques, pay orders or demand drafts at other centers etc. Bidders/Applicants may refer to RHP/Prospectus.

#### 8.4 INTEREST IN CASE OF DELAY IN ALLOTMENT OR REFUND

The Issuer shall make the Allotment within the period prescribed by SEBI. In case of any delay in unblocking of amounts in the ASBA Accounts (including amounts blocked through the UPI Mechanism) exceeding four Working Days from the Bid/ Issue Closing Date, the applicant shall be compensated in accordance with applicable law, i.e. the applicant shall be compensated at a uniform rate of Rs. 100.00 per day for the entire duration of delay exceeding Four (4) working days from the Offer Closing Date by the intermediary responsible for causing such delay in unblocking. The Lead Manager shall, in their sole discretion, identify and fix the liability on such intermediary or entity responsible for such delay in unblocking.

Further, Investors shall be entitled to compensation in the manner specified in the SEBI circular no. SEBI/HO/CFD/DIL1/CIR/P/2021/47 dated March 31, 2021 and SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021, as amended pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021, as amended pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022 and SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2022/75 dated May 30, 2022 in case of delays in resolving investor grievances in relation to blocking/unblocking of funds.

### SECTION 9: GLOSSARY AND ABBREVIATIONS

*Unless the context otherwise indicates or implies, certain definitions and abbreviations used in this document may have the meaning as provided below. References to any Legislation, act or regulation may be to such Legislation, act or regulation as amended from time to time.*

| Term                       | Description                                                                                                                                                                                                                                                                                                                                                                  |
|----------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Allotment/ Allot/ Allotted | The allotment of Equity Shares pursuant to the Issue to successful Bidders/Applicants                                                                                                                                                                                                                                                                                        |
| Allottee                   | An Bidder/Applicant to whom the Equity Shares are Allotted                                                                                                                                                                                                                                                                                                                   |
| Allotment Advice           | Note or advice or intimation of Allotment sent to the Bidders/Applicants who have been allotted Equity Shares after the Basis of Allotment has been approved by the designated Stock Exchanges                                                                                                                                                                               |
| Anchor Investor            | A Qualified Institutional Buyer, applying under the Anchor Investor Portion in accordance with the requirements specified in SEBI ICDR Regulations, 2018.                                                                                                                                                                                                                    |
| Anchor Investor Portion    | Up to 30% of the QIB Category which may be allocated by the Issuer in consultation with the BRLMs, to Anchor Investors on a discretionary basis. One-third of the Anchor Investor Portion is reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the price at which allocation is being done to Anchor Investors |
| Application Form           | The form in terms of which the Applicant should make an application for Allotment in case of issues other than Book Built Issues, includes Fixed Price Issue                                                                                                                                                                                                                 |

| <b>Term</b>                                                          | <b>Description</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|----------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Application Supported by Blocked Amount/ (ASBA)/ASBA                 | An application, whether physical or electronic, used by Bidders/Applicants to make a Bid authorising an SCSB to block the Bid Amount in the specified bank account maintained with such SCSB                                                                                                                                                                                                                                                                                                                                                             |
| ASBA Account                                                         | Account maintained with an SCSB which may be blocked by such SCSB to the extent of the Bid Amount of the ASBA Bidder/Applicant                                                                                                                                                                                                                                                                                                                                                                                                                           |
| ASBA Bid                                                             | A Bid made by an ASBA Bidder                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| ASBA Bidder/Applicant                                                | Prospective Bidders/Applicants in the Issue who Bid/apply through ASBA                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| Banker(s) to the Issue/ Escrow Collection Bank(s)/ Collecting Banker | The banks which are clearing members and registered with SEBI as Banker to the Issue with whom the Escrow Account(s) may be opened, and as disclosed in the Offer Document and Bid cum Application Form of the Issuer                                                                                                                                                                                                                                                                                                                                    |
| Basis of Allotment                                                   | The basis on which the Equity Shares may be Allotted to successful Bidders/Applicants under the Issue                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| Bid                                                                  | An indication to make an offer during the Bid/Issue Period by a prospective Bidder pursuant to submission of Bid cum Application Form or during the Anchor Investor Bid/Issue Period by the Anchor Investors, to subscribe for or purchase the Equity Shares of the Issuer at a price within the Price Band, including all revisions and modifications thereto. In case of issues undertaken through the fixed price process, all references to a Bid should be construed to mean an Application                                                         |
| Bid /Issue Closing Date                                              | The date after which the Syndicate, Registered Brokers and the SCSBs may not accept any Bids for the Issue, which may be notified in an English national daily, a Hindi national daily and a regional language newspaper at the place where the registered office of the Issuer is situated, each with wide circulation. Applicants/bidders may refer to the Offer Document for the Bid/ Issue Closing Date                                                                                                                                              |
| Bid/Issue Opening Date                                               | The date on which the Syndicate and the SCSBs may start accepting Bids for the Issue, which may be the date notified in an English national daily, a Hindi national daily and a regional language newspaper at the place where the registered office of the Issuer is situated, each with wide circulation. Applicants/bidders may refer to the Offer Document for the Bid/ Issue Opening Date                                                                                                                                                           |
| Bid/Issue Period                                                     | Except in the case of Anchor Investors (if applicable), the period between the Bid/Issue Opening Date and the Bid/Issue Closing Date inclusive of both days and during which prospective Bidders/Applicants (other than Anchor Investors) can submit their Bids, inclusive of any revisions thereof. The Issuer may consider closing the Bid/ Issue Period for QIBs one working day prior to the Bid/Issue Closing Date in accordance with the SEBI ICDR Regulations, 2018. Applicants/bidders may refer to the Offer Document for the Bid/ Issue Period |
| Bid Amount                                                           | The highest value of the optional Bids indicated in the Bid cum Application Form and payable by the Bidder/Applicant upon submission of the Bid (except for Anchor Investors), less discounts (if applicable). In case of issues undertaken through the fixed price process, all references to the Bid Amount should be construed to mean the Application Amount                                                                                                                                                                                         |
| Bid cum Application Form                                             | The form in terms of which the Bidder/Applicant should make an offer to subscribe for or purchase the Equity Shares and which may be considered as the application for Allotment for the purposes of the Prospectus, whether applying through the ASBA or otherwise. In case of issues undertaken through the fixed price process, all references to the Bid cum Application Form should be construed to mean the Application Form                                                                                                                       |
| Bidder/Applicant                                                     | Any prospective investor (including an ASBA Bidder/Applicant) who makes a Bid pursuant to the terms of the Offer Document and the Bid cum Application Form. In case of issues undertaken through the fixed price process, all references to a Bidder/Applicant should be construed to mean an Bidder/Applicant                                                                                                                                                                                                                                           |

| <b>Term</b>                                                     | <b>Description</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
|-----------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Book Built Process/ Book Building Process/ Book Building Method | The book building process as provided under SEBI ICDR Regulations, 2018, in terms of which the Issue is being made                                                                                                                                                                                                                                                                                                                                                                                                                      |
| Broker Centres                                                  | Broker centres notified by the Stock Exchanges, where Bidders/Applicants can submit the Bid cum Application Forms/Application Form to a Registered Broker. The details of such broker centres, along with the names and contact details of the Registered Brokers are available on the websites of the Stock Exchanges.                                                                                                                                                                                                                 |
| BRLM(s)/ Book Running Lead Manager(s)/Lead Manager/ LM          | The Book Running Lead Manager to the Issue as disclosed in the Offer Document and the Bid cum Application Form of the Issuer. In case of issues undertaken through the fixed price process, all references to the Book Running Lead Manager should be construed to mean the Lead Manager or LM                                                                                                                                                                                                                                          |
| Business Day                                                    | Monday to Friday (except public holidays)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| CAN/Confirmation of Allotment Note                              | The note or advice or intimation sent to each successful Bidder/Applicant indicating the Equity Shares which may be Allotted, after approval of Basis of Allotment by the Designated Stock Exchange                                                                                                                                                                                                                                                                                                                                     |
| Cap Price                                                       | The higher end of the Price Band, above which the Issue Price and the Anchor Investor Issue Price may not be finalised and above which no Bids may be accepted                                                                                                                                                                                                                                                                                                                                                                          |
| Client ID                                                       | Client Identification Number maintained with one of the Depositories in relation to demat account.                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| Companies Act                                                   | The Companies Act, 2013                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Cut-off Price                                                   | Issue Price, finalised by the Issuer in consultation with the Book Running Lead Manager(s), which can be any price within the Price Band. Only RIIs, Retail Individual Shareholders and employees are entitled to Bid at the Cut-off Price. No other category of Bidders/Applicants are entitled to Bid at the Cut-off Price                                                                                                                                                                                                            |
| DP                                                              | Depository Participant                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| DP ID                                                           | Depository Participant's Identification Number                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| Depositories                                                    | National Securities Depository Limited and Central Depository Services (India) Limited                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Demographic Details                                             | Details of the Bidders/Applicants including the Bidder/Applicant's address, name of the Applicant's father/husband, investor status, occupation and bank account details                                                                                                                                                                                                                                                                                                                                                                |
| Designated Branches                                             | Such branches of the SCSBs which may collect the Bid cum Application Forms used by the ASBA Bidders/Applicants applying through the ASBA and a list of which is available on <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=35">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=35</a>                                                                                                                                                                |
| Designated Date                                                 | The date on which funds are transferred by the Escrow Collection Bank(s) from the Escrow Account or the amounts blocked by the SCSBs are transferred from the ASBA Accounts, as the case may be, to the Public Issue Account or the Refund Account, as appropriate, after the Prospectus is filed with the RoC, following which the board of directors may Allot Equity Shares to successful Bidders/Applicants in the fresh Issue may give delivery instructions for the transfer of the Equity Shares constituting the Offer for Sale |
| Designated Stock Exchange                                       | The designated stock exchange as disclosed in the Offer Document of the Issuer                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| Discount                                                        | Discount to the Issue Price that may be provided to Bidders/Applicants in accordance with the SEBI ICDR Regulations, 2018.                                                                                                                                                                                                                                                                                                                                                                                                              |
| Prospectus                                                      | The Prospectus filed with SEBI in case of Fixed Price Issues and which may mention a price or a Price Band                                                                                                                                                                                                                                                                                                                                                                                                                              |

| <b>Term</b>                                              | <b>Description</b>                                                                                                                                                                                                                                                                                                                                                                                  |
|----------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Employees                                                | Employees of an Issuer as defined under SEBI ICDR Regulations, 2018 and including, in case of a new company, persons in the permanent and full-time employment of the promoting companies excluding the promoters and immediate relatives of the promoter. For further details Bidder/Applicant may refer to the Offer Document.                                                                    |
| Equity Shares                                            | Equity shares of the Issuer                                                                                                                                                                                                                                                                                                                                                                         |
| Escrow Account                                           | Account opened with the Escrow Collection Bank(s) and in whose favour the Bidders/Applicants (excluding the ASBA Bidders/Applicants) may Issue cheques or drafts in respect of the Bid Amount when submitting a Bid                                                                                                                                                                                 |
| Escrow Agreement                                         | Agreement to be entered into among the Issuer, the Registrar to the Issue, the Book Running Lead Manager(s), the Syndicate Member(s), the Escrow Collection Bank(s) and the Refund Bank(s) for collection of the Bid Amounts and where applicable, remitting refunds of the amounts collected to the Bidders/Applicants (excluding the ASBA Bidders/Applicants) on the terms and conditions thereof |
| Escrow Collection Bank(s)                                | Refer to definition of Banker(s) to the Issue                                                                                                                                                                                                                                                                                                                                                       |
| FCNR Account                                             | Foreign Currency Non-Resident Account                                                                                                                                                                                                                                                                                                                                                               |
| First Bidder/Applicant                                   | The Bidder/Applicant whose name appears first in the Bid cum Application Form or Revision Form                                                                                                                                                                                                                                                                                                      |
| FII(s)                                                   | Foreign Institutional Investors as defined under SEBI (Foreign Institutional Investors) Regulations, 1995 and registered with SEBI under applicable laws in India                                                                                                                                                                                                                                   |
| Fixed Price Issue/Fixed Price Process/Fixed Price Method | The Fixed Price process as provided under SEBI ICDR Regulations, 2018, in terms of which the Issue is being made                                                                                                                                                                                                                                                                                    |
| Floor Price                                              | The lower end of the Price Band, at or above which the Issue Price and the Anchor Investor Issue Price may be finalised and below which no Bids may be accepted, subject to any revision thereto                                                                                                                                                                                                    |
| FPO                                                      | Further public offering                                                                                                                                                                                                                                                                                                                                                                             |
| Foreign Venture Capital Investors or FVCIs               | Foreign Venture Capital Investors as defined and registered with SEBI under the SEBI (Foreign Venture Capital Investors) Regulations, 2000                                                                                                                                                                                                                                                          |
| IPO                                                      | Initial public offering                                                                                                                                                                                                                                                                                                                                                                             |
| Issue                                                    | Public Issue of Equity Shares of the Issuer including the Offer for Sale if applicable                                                                                                                                                                                                                                                                                                              |
| Issuer/ Company                                          | The Issuer proposing the initial public offering/further public offering as applicable                                                                                                                                                                                                                                                                                                              |
| Issue Price                                              | The final price, less discount (if applicable) at which the Equity Shares may be Allotted in terms of the Prospectus. The Issue Price may be decided by the Issuer in consultation with the Book Running Lead Manager(s).                                                                                                                                                                           |
| KPI                                                      | Key Performance Indicators                                                                                                                                                                                                                                                                                                                                                                          |
| Maximum RII Allottees                                    | The maximum number of RIIs who can be allotted the minimum Bid Lot. This is computed by dividing the total number of Equity Shares available for Allotment to RIIs by the minimum Bid Lot.                                                                                                                                                                                                          |
| MICR                                                     | Magnetic Ink Character Recognition - nine-digit code as appearing on a cheque leaf                                                                                                                                                                                                                                                                                                                  |
| Mutual Fund                                              | A mutual fund registered with SEBI under the SEBI (Mutual Funds) Regulations, 1996                                                                                                                                                                                                                                                                                                                  |
| Mutual Funds Portion                                     | 5% of the QIB Category (excluding the Anchor Investor Portion) available for allocation to Mutual Funds only, being such number of equity shares as disclosed in the Offer Document and Bid cum Application Form                                                                                                                                                                                    |

| <b>Term</b>                           | <b>Description</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
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| NECS                                  | National Electronic Clearing Service                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| NEFT                                  | National Electronic Fund Transfer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| NRE Account                           | Non-Resident External Account                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| NRI                                   | NRIs from such jurisdictions outside India where it is not unlawful to make an offer or invitation under the Issue and in relation to whom the Offer Document constitutes an invitation to subscribe to or purchase the Equity Shares                                                                                                                                                                                                                                                                                                                                                               |
| NRO Account                           | Non-Resident Ordinary Account                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| Net Issue                             | The Issue less reservation portion                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Non-Institutional Investors or NIIs   | All Bidders/Applicants, including sub accounts of FIIs registered with SEBI which are foreign corporate or foreign individuals, that are not QIBs or RIBs and who have Bid for Equity Shares for an amount of more than Rs. 200,000 (but not including NRIs other than Eligible NRIs)                                                                                                                                                                                                                                                                                                               |
| Non-Institutional Category            | The portion of the Issue being such number of Equity Shares available for allocation to NIIs on a proportionate basis and as disclosed in the Offer Document and the Bid cum Application Form                                                                                                                                                                                                                                                                                                                                                                                                       |
| Non-Resident                          | A person resident outside India, as defined under FEMA and includes Eligible NRIs, FIIs registered with SEBI and FVCIs registered with SEBI                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| OCB/Overseas Corporate Body           | A company, partnership, society or other corporate body owned directly or indirectly to the extent of at least 60% by NRIs including overseas trusts, in which not less than 60% of beneficial interest is irrevocably held by NRIs directly or indirectly and which was in existence on October 3, 2003 and immediately before such date had taken benefits under the general permission granted to OCBs under FEMA                                                                                                                                                                                |
| Offer for Sale                        | Public offer of such number of Equity Shares as disclosed in the Offer Document through an offer for sale by the Selling Shareholder                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Other Investors                       | Investors other than Retail Individual Investors in a Fixed Price Issue. These include individual applicants other than retail individual investors and other investors including corporate bodies or institutions irrespective of the number of specified securities applied for.                                                                                                                                                                                                                                                                                                                  |
| PAN                                   | Permanent Account Number allotted under the Income Tax Act, 1961                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| Price Band                            | Price Band with a minimum price, being the Floor Price and the maximum price, being the Cap Price and includes revisions thereof. The Price Band and the minimum Bid lot size for the Issue may be decided by the Issuer in consultation with the Book Running Lead Manager(s) and advertised, at least two working days in case of an IPO and one working day in case of FPO, prior to the Bid/ Issue Opening Date, in English national daily, Hindi national daily and regional language at the place where the registered office of the Issuer is situated, newspaper each with wide circulation |
| Pricing Date                          | The date on which the Issuer in consultation with the Book Running Lead Manager(s), finalise the Issue Price                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| Prospectus                            | The Prospectus to be filed with the RoC in accordance with Section 26 of the Companies Act after the Pricing Date, containing the Issue Price, the size of the Issue and certain other information                                                                                                                                                                                                                                                                                                                                                                                                  |
| Public Issue Account                  | An account opened with the Banker to the Issue to receive monies from the Escrow Account and from the ASBA Accounts on the Designated Date                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| Qualified Financial Investors or QFIs | Non-Resident investors, other than SEBI registered FIIs or sub-accounts or SEBI registered FVCIs, who meet 'know your client' requirements prescribed by SEBI and are resident in a country which is (i) a member of Financial Action Task Force or a member of a group which is a member of Financial Action Task Force; and (ii) a                                                                                                                                                                                                                                                                |

| Term                                         | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
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|                                              | <p>signatory to the International Organisation of Securities Commission's Multilateral Memorandum of Understanding or a signatory of a bilateral memorandum of understanding with SEBI.</p> <p>Provided that such non-resident investor shall not be resident in country which is listed in the public statements issued by Financial Action Task Force from time to time on: (i) jurisdictions having a strategic anti-money laundering/combating the financing of terrorism deficiencies to which counter measures apply; (ii) jurisdictions that have not made sufficient progress in addressing the deficiencies or have not committed to an action plan developed with the Financial Action Task Force to address the deficiencies</p> |
| QIB Category                                 | The portion of the Issue being such number of Equity Shares to be Allotted to QIBs on a proportionate basis                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Qualified Institutional Buyers or QIBs       | As defined under SEBI ICDR Regulations, 2018                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| RTGS                                         | Real Time Gross Settlement                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Red Herring Prospectus/ RHP                  | The red herring Prospectus issued in accordance with Section 60B of the Companies Act, which does not have complete particulars of the price at which the Equity Shares are offered and the size of the Issue. The RHP may be filed with the RoC at least three days before the Bid/Issue Opening Date and may become a Prospectus upon filing with the RoC after the Pricing Date. In case of issues undertaken through the fixed price process, all references to the RHP should be construed to mean the Prospectus                                                                                                                                                                                                                      |
| Refund Account(s)                            | The account opened with Refund Bank(s), from which refunds (excluding refunds to ASBA Bidders/Applicants), if any, of the whole or part of the Bid Amount may be made                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| Refund Bank(s)                               | Refund bank(s) as disclosed in the Offer Document and Bid cum Application Form of the Issuer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Refunds through electronic transfer of funds | Refunds through NECS, Direct Credit, NEFT, RTGS or ASBA, as applicable                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| Registered Broker                            | Registrar and share transfer agents registered with SEBI and eligible to procure Bids at the Designated RTA Locations in terms of circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 issued by SEBI                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Registrar to the Issue/RTI                   | The Registrar to the Issue as disclosed in the Offer Document and Bid cum Application Form                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Reserved Category/ Categories                | Categories of persons eligible for making application/bidding under reservation portion                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| Reservation Portion                          | The portion of the Issue reserved for category of eligible Bidders/Applicants as provided under the SEBI ICDR Regulations, 2018                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Retail Individual Investors / RIIs           | Investors who applies or bids for a value of not more than Rs. 200,000.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| Retail Individual Shareholders               | Shareholders of a listed Issuer who applies or bids for a value of not more than Rs. 200,000.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| Retail Category                              | The portion of the Issue being such number of Equity Shares available for allocation to RIIs which shall not be less than the minimum bid lot, subject to availability in RII category and the remaining shares to be allotted on proportionate basis.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| Revision Form                                | The form used by the Bidders in an issue through Book Building process to modify the quantity of Equity Shares and/or bid price indicates therein in any of their Bid cum Application Forms or any previous Revision Form(s)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| RoC                                          | The Registrar of Companies                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |

| <b>Term</b>                                 | <b>Description</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|---------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| SEBI                                        | The Securities and Exchange Board of India constituted under the Securities and Exchange Board of India Act, 1992, as amended from time to time                                                                                                                                                                                                                                                                                                                                            |
| SEBI ICDR Regulations, 2018                 | The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018                                                                                                                                                                                                                                                                                                                                                                                |
| Self Certified Syndicate Bank(s) or SCSB(s) | The banks registered with SEBI under the SEBI (Bankers to an Issue) Regulations, 1994 and offering services in relation to ASBA, a list of all SCSBs is available on the website of SEBI at <a href="http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=35">http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=35</a>                                                                                                      |
| Specified Locations                         | Bidding centres where the Syndicate shall accept Bid cum Application Forms, a list of which is available on the website of SEBI at <a href="http://www.sebi.gov.in/">http://www.sebi.gov.in/</a> and updated from time to time                                                                                                                                                                                                                                                             |
| Stock Exchanges/ SE                         | The stock exchanges as disclosed in the Offer Document of the Issuer where the Equity Shares Allotted pursuant to the Issue are proposed to be listed                                                                                                                                                                                                                                                                                                                                      |
| Syndicate                                   | The Book Running Lead Manager(s) and the Syndicate Member                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Syndicate Agreement                         | The agreement to be entered into among the Issuer, and the Syndicate in relation to collection of the Bids in this Issue (excluding Bids from ASBA Bidders/Applicants)                                                                                                                                                                                                                                                                                                                     |
| Syndicate Member(s)/SM                      | The Syndicate Member(s) as disclosed in the Offer Document                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Underwriters                                | The Book Running Lead Manager(s) and the Syndicate Member(s)                                                                                                                                                                                                                                                                                                                                                                                                                               |
| Underwriting Agreement                      | The agreement amongst the Issuer, and the Underwriters to be entered into on or after the Pricing Date                                                                                                                                                                                                                                                                                                                                                                                     |
| UPI                                         | Unified Payment Interface is an instant payment system developed by the NPCI. It enables merging several banking features, seamless fund routing & merchant payments into one hood. UPI allows instant transfer of money between any two person's bank accounts using a payment address which uniquely identifies a person's bank Account.                                                                                                                                                 |
| UPI ID                                      | ID created on Unified Payment Interface (UPI) for single-window mobile payment system developed by the National Payments Corporation of India (NPCI)                                                                                                                                                                                                                                                                                                                                       |
| UPI Mandate Request                         | A request (intimating the RII by way of a notification on the UPI application and by way of a SMS directing the RII to such UPI application) to the RII initiated by the Sponsor Bank to authorize blocking of funds on the UPI application equivalent to Application Amount and subsequent debit of funds in case of Allotment                                                                                                                                                            |
| UPI mechanism                               | The bidding mechanism that may be used by an RII to make an Application in the Issue in accordance with SEBI circular (SEBI/HO/CFD/DIL2/CIR/P/2018/138) dated November 1, 2018                                                                                                                                                                                                                                                                                                             |
| UPI PIN                                     | Password to authenticate UPI transaction                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| Working Day                                 | <ul style="list-style-type: none"> <li>- Till Application / Issue closing date: All days other than 2<sup>nd</sup> and 4<sup>th</sup> Saturday of the month, Sunday or a public holiday;</li> <li>- Post Application / Issue closing date and till the Listing of Equity Shares: Working days shall be all trading days of stock exchanges excluding Sundays and bank holidays (in accordance with the SEBI circular no. SEBI/HO/CFD/DIL/CIR/P/2016/26 dated January 21, 2016).</li> </ul> |