

annual report 2009 - 10

forging ahead
enabling business efficiencies

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Forging Ahead



Pace determines the progress of any Company. The initial speed at which a Company evolves from a blueprint to a brick and mortar enterprise determines the outlook of the Company and the resolve of its employees. Some adopt a slow and steady progress while a few dare to bank on their strengths and accelerate on the road to success.

The confidence to set a higher pace can only stem from a strong belief in intrinsic values that distinguish the trailblazers and this in turn is embedded in the Company's DNA. Perseverance combined with a quest for perfection and in sync with an explosive hunger for growth is the spirit of an achiever. And when you set impossible boundaries that only you can break, excel in every sphere of your realm and boldly attempt what others only dream of, that's when you are truly forging ahead.



About Us



Taking The Lead

TAKE Solutions is a leading international business technology Company, providing innovative, cost-effective and comprehensive solutions for businesses across diverse sectors through its two principal business areas – Life Sciences (LS) and Supply Chain Management (SCM). With intellectual property assets embedded within its technology solutions and with a set of best practices executed by skilled domain and technology professionals, TAKE is constantly looking at opportunities to drive efficiencies for its clients' businesses.

Building The Momentum

TAKE's product suite in the Supply Chain vertical is sold under the umbrella brand 'TAKE Supply Chain', which offers 16 unique products with embedded IP that spans the entire gamut of execution, planning and collaboration.

Solution areas include Demand Driven Supply Chain, Demand Driven Distribution & Fulfillment, Mobile Applications & Auto-ID and Global Trade Management.

In the Life Sciences domain, TAKE's deep understanding of the functional areas of R&D, commercial applications and operations helps it add tremendous value as a partner to business units within several organizations. Its technology capabilities along with a partnership approach with industry leaders and standards organizations like the CDISC, HL7, and ICH allow it to consistently provide the best solutions and services.

TAKE provides life sciences customers a single source for clinical data services, regulatory-compliant technology solutions and safety data systems. TAKE provides solutions delivered for installation or in a hosted environment. TAKE's other offerings include Application Management, Infrastructure Management and Business Technology Solutions centered around Business Intelligence (BI), Portals, Business Process Management (BPM), and Mobility Solutions.

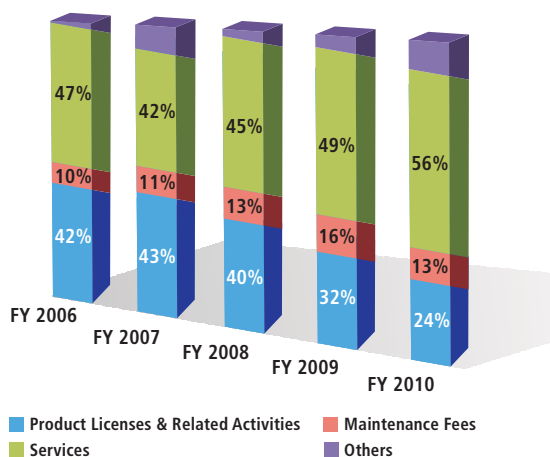
Headquartered in Chennai, TAKE primarily drives its SCM Domain Excellence Centre and Global Delivery Centre from India. The Company has a strong presence in the USA with the Life Sciences Domain Excellence centre located in Princeton, New Jersey. The Company conducts business today with more than 390 customers worldwide.

TAKE is assessed at Level 5 of the Capability Maturity Model Integration (CMMI) & Level 3 of the People Capability Maturity Model (PCMM), Software Engineering Institute, Carnegie Mellon University, USA. TAKE is also a Microsoft Gold Certified Partner, Oracle Partner, Business Objects Gold Partner, Charter Member of the Microsoft BioIT Alliance, and along with its subsidiary Applied Clinical Intelligence (ACI), a Registered CDISC Solution Provider, with recognized industry leadership in Microsoft-based Solutions, Regulated Life Sciences, and Supply Chain Management. This is a sure sign of our potential in the industry that is fast changing the nature of global commerce.

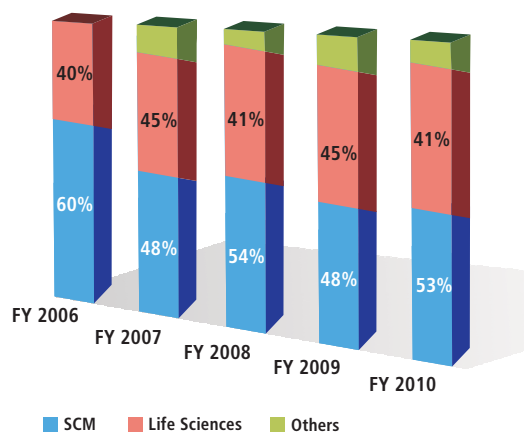
The global recession notwithstanding, the latter half of 2009 saw a steady growth in our Company's operations and with a dynamic growth plan chalked out for the forthcoming year we are in the process of becoming a force to reckon with. This is in tune with the dynamism and inventiveness that TAKE was founded on and with a solid growth pace we are forging ahead.

Financial Highlights for 2009 - 10

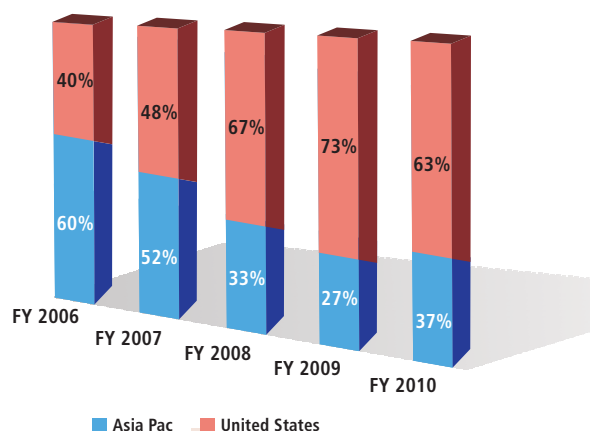
Revenue By Category



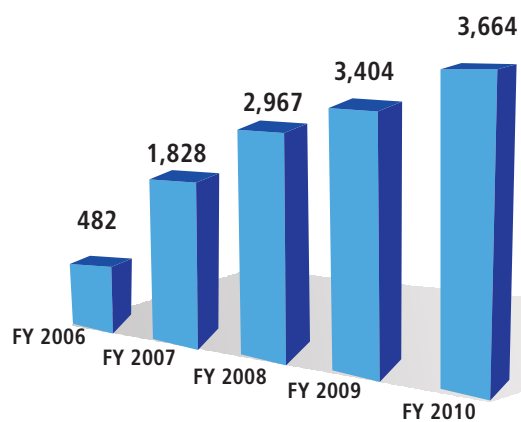
Revenue By Vertical



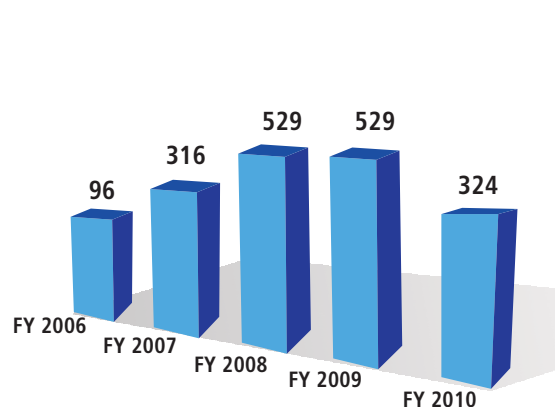
Revenue By Geography



Total Revenues



Profit After Tax



Significant Highlights



Financial Growth

- The consolidated revenue for the year stood at INR 3,664 million (USD 76.7 million), an 8% increase over FY 08-09.
- Net Profit for the period was INR 324 million (USD 6.8 million).
- EBITDA stood at INR 667 million (USD 14.0 million) and EBITDA margin at 18%.
- The EPS for the period was INR 2.70.

Leadership

- Appointment of Kishore Rachapudi as President & COO.
- Appointment of Shobana N S as Chief Financial Officer.
- Appointment of Tom Hernandez as Vice President of Worldwide Sales.



Partnering With Success

- Selected as an Authorized ValueNet Partner of IBM in the US.
- Selected by Microsoft as its Specialty Partner for its High Performance Computing (HPC++) Program in the US.
- Selected by Microsoft as its Accelerated Partner for BPOS.
- Value Added Reseller for APOS Systems, a leading provider of extensions to the SAP Business Objects platform.